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ETHYL GASOLINE CORPORATION

CHRYSLER BUILDING
405 LEXINGTON AVENUE

NEW YORK

GRAHAM EDGAR
DIRECTOR OF RESEARCH

December 9, 1935.

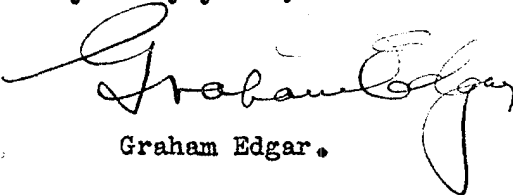
Dr. Robert A. Kehoe
University of Cincinnati
College of Medicine
Cincinnati
Ohio.

My dear Kehoe:

I have your letter of December 3rd enclosing copy of
your letter to Dr. Fairley.

Mr. Walter has written to Mr. Tully suggesting that he
attempt to limit the amount of this work being done and get it
abandoned entirely as soon as may be practicable.

Very truly yours,


Graham Edgar.

GE/LRJ

December 3, 1935

Dr. Keith Fairley
107 Collins Street
Melbourne, Australia

Dear Dr. Fairley:

I have delayed some time replying to your letter of October 1st concerning the problem of handling concentrated Ethyl Fluid by men who are engaged in field demonstrations in Australia. I had hoped to be able to solve the question by the complete elimination of the practice. In my opinion it is unwise to carry on demonstrations of this kind. However, after inquiry into the prevailing situation in Australia, it does not seem to be feasible at present to arbitrarily require the discontinuance of this practice. I have discussed the matter with technical people in New York and have come to the conclusion that I should not interfere with the procedure. However I believe it would be a very good policy if you were to discuss the matter with Mr. Tully and Mr. Scales, quoting me as believing that this is an unwise and unnecessary procedure and that it should be summarily discontinued at the earliest possible time in view of the peculiarities of the marketing conditions in Australia. I shall not report to them about it for the present but I shall rather leave it in your hands.

I have gone over the supplementary regulations which you have proposed and it seems to me that they are satisfactory for the purpose. I have no criticisms to offer and no additions to make.

For your additional information I should like to point out that this practice has been abandoned in the United States, and except under the most unusual circumstances, concentrated Fluid is not handled by the field representatives of the Ethyl Gasoline Corporation in this country. It is obvious that under the conditions in which these men are required to work, the full application of our precautionary measures can not be made. This is in principle wrong, and the only final solution of it, therefore, is to discontinue the practice. I

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Dr. Keith Fairley

trust it will be possible to work out a means of doing this at a reasonably early date. I appreciate, however, that in order to do this it is necessary to arrive at an understanding with the distributors of the gasoline and to have their full cooperation.

Cordially yours,

RAK:is

Robert A. Kehoe, M.D.

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