

FILE NAME: National Safety Council (NSC)

DATE: 1934 Feb 12

DOC#: NSC327

DOCUMENT DESCRIPTION: Letter to Johns-Manville RE Prices

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REPRODUCED AT THE NATIONAL ARCHIVES

February 12, 1934.

Johns Manville Co.,
22 E. 40th Street
New York City, N.Y.

Mr. Harry K eislbach

Gentlemen:

As the patentee of the asbestos flexible jacket for range boilers and as a matter of interest to those whom have taken a license to manufacture this jacket we are attaching our price page showing the prices which we have established effective January fifteenth together with all other pertinent information on this matter.

As a matter of record we wish to advise that our Code Letters which correspond with the prices for the different classes of trade can be defined as follows:

- "A" - Approved Contractors and Distributors
- "B" - Certain listed Equipment Accounts
- "C" & "D" - Jobbers and Wholesalers
- "E" - Independent Contractors
- "X" - Industrial Accounts
- "Y" - Retail organizations
- "Z" - All others such as consumers, etc.

Yours very truly,

JMK/X
Enc.

Sales Manager.

AKB
Exhibit 11
Obtained 6-27-40
14 Nov 12 407 Atty. J. C. G.
Federal Trade Commission
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