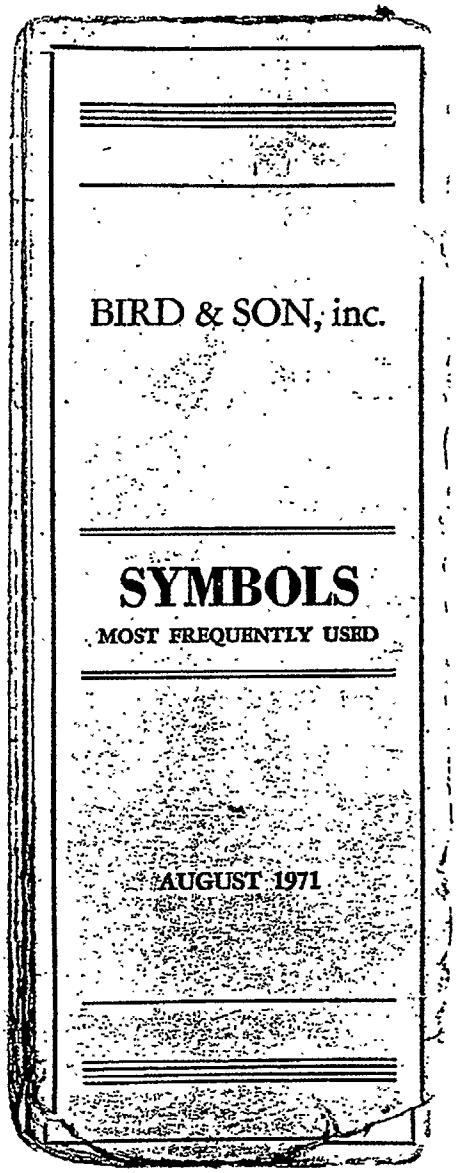
PLAINTIFF'S EXHIBIT

BIR-409



## SYMBOLS

| | |
|---|---|
| AT | Electronic Data Processing |
| B | President |
| BA | Director of Personnel and Industrial Relations |
| BB | Group Vice-President Building Materials Division |
| BBA | Merchandising Service Manager |
| BBB | Manager Built-Up Roofing |
| BBD | Vinyl Sales |
| BBH | Product Development Manager, Building Materials Division |
| BBM | Vice President, Manufacturing, Building Materials Division |
| BBQ | Quality Control Manager, Building Materials |
| BBR | Manufacturing Manager, Building Materials |
| BC | Director of Advertising |
| BD | Assistant to President |
| BE | Central Engineering |
| BER | Staff Engineer, Power |
| BMGA | Building Materials Group Accounting |
| BPC | Vice President, Shoe Carton Div. |
| BPG | Vice President, Paperboard Products Division |
| BPK | Paper Products Purchasing |
| BSS | Vice President Special Services |
| BT | Director of Purchasing - Traffic |
| BX | Executive Vice-President |
| CA | Corporate Accounting |
| CD | Sales Promotion |
| CDH | Advertising Display |
| CE | Building Materials Sales, Norwood Division |
| CEN | New England District |
| CEO | Lake District |
| CPC | Shoe Carton Sales |
| CPG | Special Paper Board Products Sales |
| CPH | Horticultural Products Sales |
| CSL | St. Louis Warehouse |
| DC | Chicago Felt Mill (See separate listing) |
| DF | Finishing Mill |
| DFB | Small Boxes and Flower Pot Department |
| DL | Lawrence Tube Plant |
| DM | Paper Mill |
| DMB | Beaters and Cyclifiners |
| DMC | Cutting and Sorting and Hydrapulpers |
| DMH | Stock Handling |
| DMP | Paper Machines |
| DMT | Stock Transfer |

## SYMBOLS

| | |
|---|---|
| DP | Phillipsdale Felt and Insulating Board Mill (See separate listing) |
| DS | Shreveport Felt Mill (See separate listing) |
| EM | Maintenance |
| EME | Electrical |
| EMG | Garage |
| EMM | Machinist Department |
| EMP | Piping |
| EMS | Maintenance — Stores |
| EMT | Trucking |
| EMW | Millwright Department |
| EMX | Maintenance, Shoe Carton Plant |
| EMY | Yard |
| ER | Power and Steam |
| ERB | Boiler Room |
| ERE | Electric power and Light |
| FA | Southwest Roofing Supply Company |
| FB | Building Materials Plant Norwood |
| FBGA | Norwood Division — Group Accounting |
| FBRC | Norwood Division — Credit |
| FBB | Blown Asphalt Storage and Handling |
| FBC | Cement and Coatings |
| FBE | Electrical |
| FBF | Finishing |
| FBI | Corner Piece Department |
| FBJ | Inspection |
| FBK | Granule Coloring Plant |
| FBL | Cleaning — Janitorial |
| FBM | Maintenance |
| FBO | Engineering |
| FBP | Machine Foreman |
| FBPM#1 | Shingle Machine |
| FBPM#7 | Insulated Siding Machine |
| FBPM#9 | Roll Goods and Shingle Machine |
| FBQ | Asphalt Blowing |
| FBR | Power and Steam |
| FBSM | Stores |
| FBV | Shipping and Storage |
| FBW | Granule Plant — Norwood |
| FBY | Yard |
| FG | Glenwood Plant (See separate listing) |
| FJ | Perth Amboy Building Materials Plant (See separate listing) |
| FK | Charleston Building Materials Plant (See separate listing) |

## SYMBOLS

| | |
|---|---|
| FV | Vinyl Plastics Division (Hardstown, Kentucky Plant) |
| FX2 | Shoe Carton Plant |
| FX2GA | Shoe Carton Group Accounting |
| FXL | Lewiston Plant |
| FXM | Manchester Plant |
| FXR | Shoe Cartons (FX2) |
| FXV2 | Shipping (FX2) |
| GC | Credit Union |
| GH | Hospital |
| GL | Employment |
| GR | Bird Review |
| GV | Fire and Safety Engineer |
| IE | Industrial Engineering |
| K | Purchasing |
| MB | Manager Northeastern Division |
| MBK | Norwood Division Purchasing |
| MG | Manager Government Sales, Building Materials |
| MJ | Manager Eastern Division |
| MK | Manager Southeastern Division |
| MP | Manager Pacific Division |
| MS | Manager Southwestern Division |
| MV | Manager Plastics Division |
| PB | Superintendent Norwood Building Materials Plant |
| PBB | Production Manager (FB) |
| PBL | Laboratory (FB) |
| PBLW | Laboratory (Granule Plant) |
| PBN | Planning (FB) |
| PD | Superintendent Chicago Felt Mill |
| PEL | Laboratory at East Walpole |
| PJ | Superintendent Perth Amboy Plant |
| PK | Superintendent Charleston Plant |
| PM | Superintendent Paper Mills |
| PMGA | Paper Mill Group Accounting |
| PMN | Planning (DM) |
| PP | Superintendent Phillipsdale Plant |
| PPGA | Paper Products Group Accounting |
| PS | Superintendent Shreveport Plant |
| PV | Superintendent Bardstown Plant |
| PZB | FB Fire Brigade |
| PZD | DP Fire Brigade |
| PZM | East Walpole Fire Brigade |
| R | Treasury Department |
| RC | Credit and Collection |
| RX | Corporate Controller |
| S | C. S. Bird |
| T | Traffic |
| TH | Hill Trucking Division |
| V | Office Services |
| VD | Information |

## SYMBOLS

| | |
|---|---|
| VE | Transcribing and Copy Typing |
| VJ | Janitor |
| VM | Mail and Messenger |
| VN | Duplicating and Addressograph |
| VS | Office Stores |
| VT | Telephones |

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## BRANCH PLANTS

### BARDSTOWN

| | |
|---|---|
| FV | General Symbol for Plant and Office |
| FVL | Laboratory |
| FVM | Maintenance |
| FVPM | Machines |
| FVV | Shipping |
| MV | Manager Plastics Division |

### CHARLESTON

| | |
|---|---|
| CED | Dixie Sales District |
| CEL | South Atlantic Sales District |
| FKC | Cement Department |
| FKG | Slate Handling and Storage |
| FKM | Maintenance |
| FKN | Samples |
| FKPM#1 | Roofing Machine |
| FKQ | Asphalt Department |
| FKSM | Maintenance Storeroom |
| FKV | Shipping & Storage |
| FKW | Granule Crushing and Coloring |
| FKX | All Other Material Handling and Storage |
| FKY | Yard |
| MK | Southeastern Division Manager |
| PK | Plant Superintendent |
| PKL | Laboratory |

### CHICAGO FELT MILL

| | |
|---|---|
| DCG | General |
| DCH | Stock Handling |
| DCHP | Hydrapulpers |
| DCM | Maintenance |
| DCPL | Laboratory |
| DCPM1 | Felt Machine |
| DCR | Power and Steam |
| DCV | Shipping |

## SYMBOLS

| | |
|---|---|
| DCXM1 | Chipping |
| DCXM2 | Defibrating |
| PD | Superintendent |

### GLENWOOD

| | |
|---|---|
| FGM | Maintenance |
| FGO | Mining |
| FGSZ | Watch |
| FGV | Shipping and Storage |
| FGW | Crushing |

### PERTH AMBOY

| | |
|---|---|
| CEE | Metropolitan Sales District |
| CEM | Middle Atlantic Sales District |
| FJC | Cement |
| FJE | Electrical |
| FJG | Slate Handling and Storage |
| FJM | Maintenance |
| FJPM#2 | Saturated Felt |
| FJPM#4 | Shingle Machine |
| FJQ | Asphalt Blowing |
| FJR | Power and Steam |
| FJV | Shipping |
| FJX | All Other Material Handling and Storage |
| FJY | Yard |
| MJ | General Manager, Eastern Division |
| PJ | Superintendent |
| PJL | Laboratory |

### PHILLIPSDALE

| | |
|---|---|
| DPA | Office Manager |
| DPB | Beaters |
| DPC | Cutting and Sorting |
| DPHT | Stock Handling |
| DPI | Insulating Board Plant |
| DPIF | Insulating Board Finishing |
| DPL | Oiling and Cleaning |
| DPM | Maintenance |
| DPP | Paper Machines |
| DPRE | Power and Steam |
| DPRL | Water Treatment |
| DPSM | Stores |
| DPV | Shipping |
| DPX | Wood Department |
| PP | Superintendent |
| PPM | Assistant Superintendent |
| PPL | Laboratory |

## SYMBOLS

### SHREVEPORT

| | |
|---|---|
| CEF | St. Louis Sales District |
| CEG | Mid-South Sales District |
| CES | Gulf Sales District |
| FS | General and Mill Office |
| FSC | Cement Department, Slate Handling and Storage |
| FSG | Granules |
| FSM | Maintenance |
| FSO | Engineering |
| FSPM#1 | Roofing Machines |
| FSPM#3 | Saturating Felt Machine |
| FSQ | Asphalt Blowing |
| FSSD | Sample Department |
| FST | Leased Trucks |
| FSV | Shipping and Storage |
| FSY | Yard |
| FSX | Other Raw Stock Handling and Storage |
| MS | Manager Southwestern Division |
| PS | Superintendent Shreveport Plant |
| PSE | Plant Engineer |
| TSL | Laboratory |

### SHREVEPORT FELT MILL

| | |
|---|---|
| DS GEN. | General and Mill Office |
| DSH | Raw Stock Handling |
| DSHP | Beater |
| DSJ | Jordans |
| DSPM#1 | Felt Machine |
| DSR | Boiler Room |
| DSXM#1 | Chipper |
| DSXM#2 | Defibrator |
| DSV | Shipping and Storage |

### PACIFIC DIVISION

| | |
|---|---|
| FM | Martinez Plant |
| FO | Portland Plant |
| FP | San Mateo Office |
| FW | Wilmington Plant |
| MP | Manager Pacific Division |

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