FORM S-910
REV. 11/66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1967 | PAGE NO.: 478

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2906	G		229631 EATON YALE & TOWNE INC				1											1	
2906	A		229631 EATON YALE & TOWNE INC				1					-	1			1			
0334			233597 ELEC AUTO LITE PT HURO	230															
2730	J		233692 ELECTRIC FURNACE CO		6														
2831	A		233692 ELECTRIC FURNACE CO																
2831	G		236817 ELWELL PARKER ELEC				1								1				
2730	A		237990 EMPIRE DIE CASTING		3														
2831	A		237990 EMPIRE DIE CASTING	10	25	10													
0334	A		241368 ERIE MINING CO				6			3					3				
2730	J		245119 EXCELLO CORPORATION																
2906	J		246149 EXPERT INC		1							-							
0334	J		247220 FAIRFIELD MANUFACTURING		7		4	2		2									
2831	A		252325 FARRELL CHEEK STEEL CO	5	5	5	1			1									
2906	J		254350 FEDERAL MOGUL CORPORATIO									-							
2906	G		254350 FEDERAL MOGUL CORPORATIO																
4436			256350 FERHNOLTZ MACH LOS ANG	1															
4336	A		257237 FIBERBOARD CORP ANTIOCH																
0334	A		264273 FLUIDS SYSTEMS CO																
4436			264281 FLUOR CORP LOS ANGELES	1															
2730	A		276535 G H R FOUNDRY DIVISION	4	27	4													
0334	A		276722 G P E CONTROLS				1										1		
2831	A		277400 GALION IRON WORKS & MFG				1	1											
2831	G		278818 GARDNER CARTAGE CO				2							2					
4136	A		282078 GENERAL ALUMINUM CORP				1												
0832	G		282347 GENL CABLE SANGER CAL				6							4			1	2	
2831	A		282735 GENERAL DIE CASTERS	30															
2831	A		282865 G E RICHMOND H OHIO																
1133	A		282894 G E CO HENDERSONVILLE NC		28										-	-			
2730	A		282897 G E CO CINCINNATI OHIO				3						3						
1539	A		282902 G E CO ALLENTOWN PA	1	3	1	1					1							
2332	A		282914 GENL ELEC FORT SMITH				1			1									
4136	A		283033 G E CO RICHLAND WASH	4		1													
2730	A		283114 G E CO LOUISVILLE		4														
1631	J		284116 GEN-MOTORS DETROIT		2														
2906	G		284116 GEN-MOTORS DETROIT																
2906	A		284116 GEN-MOTORS DETROIT		10		8						2	2	4				1
2831	A		284120 GENL MOTORS CLEVE OH		1		2										1		
1037	A		284121 GENL MOTORS LINDEN NJ	4	2	4													
2906	A		284131 GENL MOTORS PONTIAC MICH		17														
1037	A		284171 GENL MOTORS SANDUSKY OH		21		5			2					2				
4436	A		284179 GMC DELCO BATTRY ANAHEIM		4-														
2906	A		284190 GENL MOTORS PONTIAC MICH		120		35	14			14		6						
2906	G		284190 GENL MOTORS PONTIAC MICH				14-										14-		
2831	A		284196 GENL MOTORS MANSFIELD		1														
1037			284640 GENL PRECISION BINGHAMT	1															

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