Monsanto

FROM (NAME & LOCATION) C. O. Hoyer, St. Louis, Mo.

DATE February 16, 1968 CC:

SUBJECT

REFERENCE

TO HOLDERS OF THE MANAGEMENT GUIDE

Attached are updated organization charts (dated 2/68) for your copy of the Management Guide. Remove all prior issued charts except as noted.

Chart information is as follows:

Chart Title	Page
Executive Organization	C-II-2
Finance Organization	C-II-22
NOTE: Delete Pages C-II-20, 21 and 22, dated 2/66 - Position Description for Vice President (Regional), Governmental and Civic Affairs.	
Monsanto Research Corporation	C-II-28
Operating Divisions	C-III-4
Agricultural Division	C-III-15 C-III-16
Hydrocarbons & Polymers Division	C-III-17 C-III-18
Inorganic Chemicals Division	C-III-19 C-III-20
Organic Chemicals Division	C-III-21 C-III-22
Packaging Division	C-III-23 C-III-24
Plastic Products & Resins Division	C-III-25 C-III-26
Textiles Division	C-III-27 C-III-28
International Division	C-III-31

IN-10 REV. 11-65

TOWOLDMON0019618

Chart Title	Page
Central Departments Organization	C-IV-3
Accounting Department	C-IV-7 C-IV-8
Central Engineering Department	C-IV-12
NOTE: Central Engineering Department Functional Chart, Page C-IV-11 dated 10/67 is up-to-date.	
Central Personnel Department	C-IV-16 C-IV-17 C-IV-18
Central Research Department	C-IV-21 C-IV-22
Central Distribution Department	C-IV-28 C-IV-29
Law Department	C-IV-33
Office of Corporate Secretary	C-IV-36
Management Information & Systems Department	C-IV-40 C-IV-41
Advertising and Market Development Department	C-IV-44 C-IV-45
NOTE: Delete Marketing Services Department Organization Charts, Pages C-IV-47 and 48 dated 11/66.	
Governmental and Civic Affairs	C-IV-48
Medical Department	C-IV-51 C-IV-52
NOTE: These two organization charts dated 11/66 are up-to-date.	
Patent Department	C-IV-55
Public Relations Department	C-IV-59 C-IV-60
Purchasing Department	C-IV-64
NOTE: Purchasing Department Functional Chart, C-IV-63 dated 2/67 is up-to-date.	

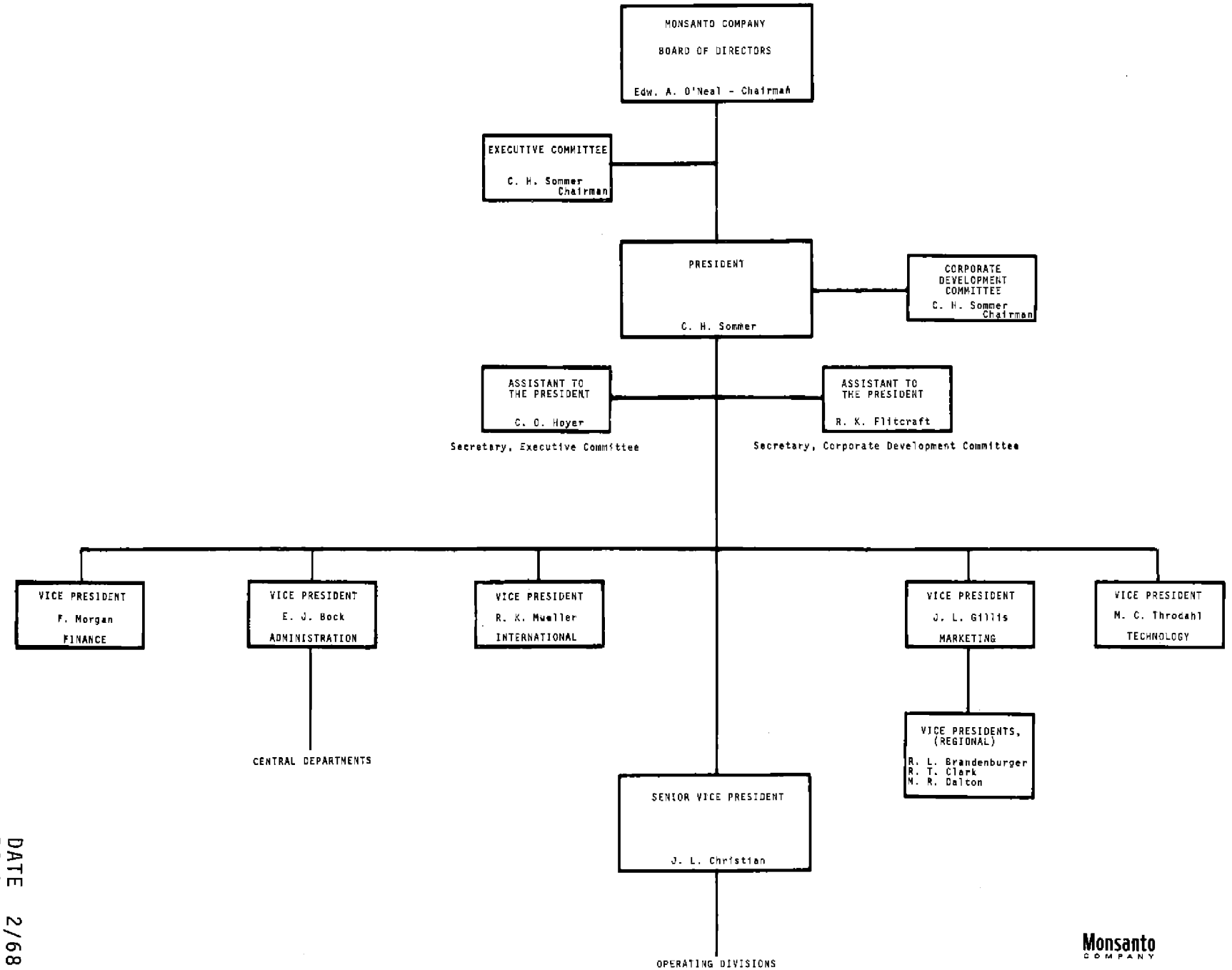
TOWOLDMON0019619

Chart Title	Page
Treasury Department	C-IV-71
NOTE: Treasury Department Functional Chart, C-IV-70 dated 11/66 is up-to-date.	
Corporate Profit Improvement	C-IV-73
NOTE: Delete.	

C. O. Hoyer

COH:fg

TOWOLDMON0019620

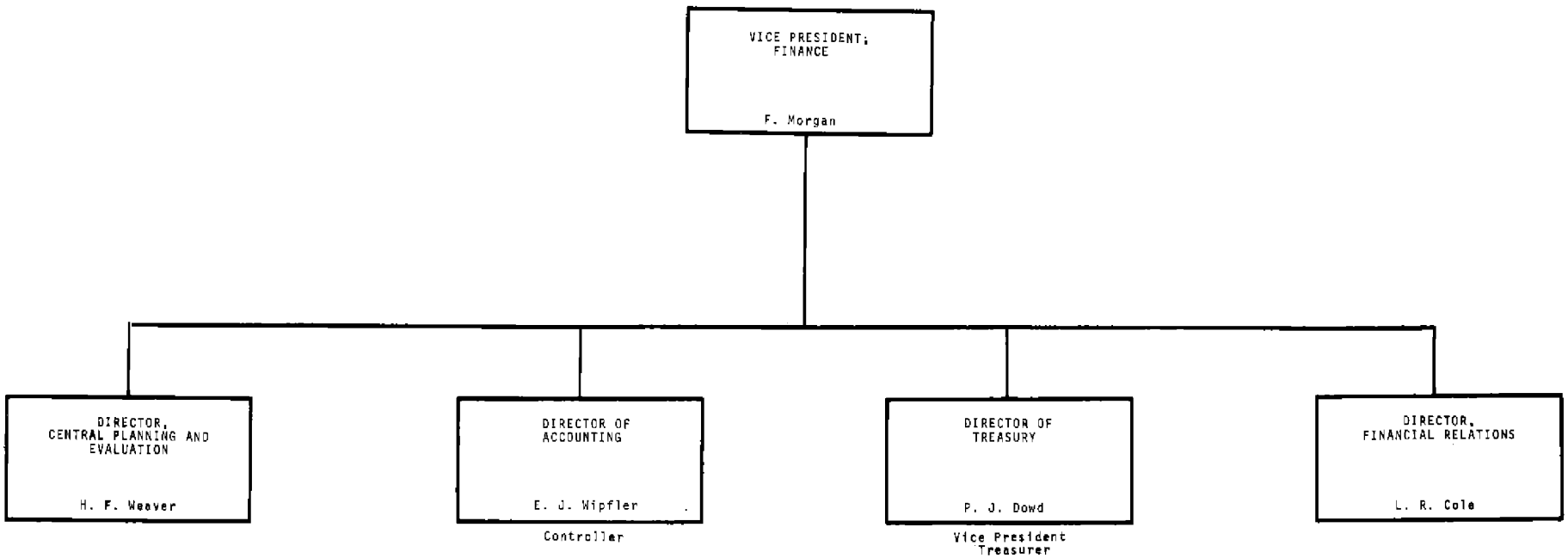


DATE 2/68
PAGE C-II-2

Monsanto COMPANY

EXECUTIVE

TOWOLDMON0019621

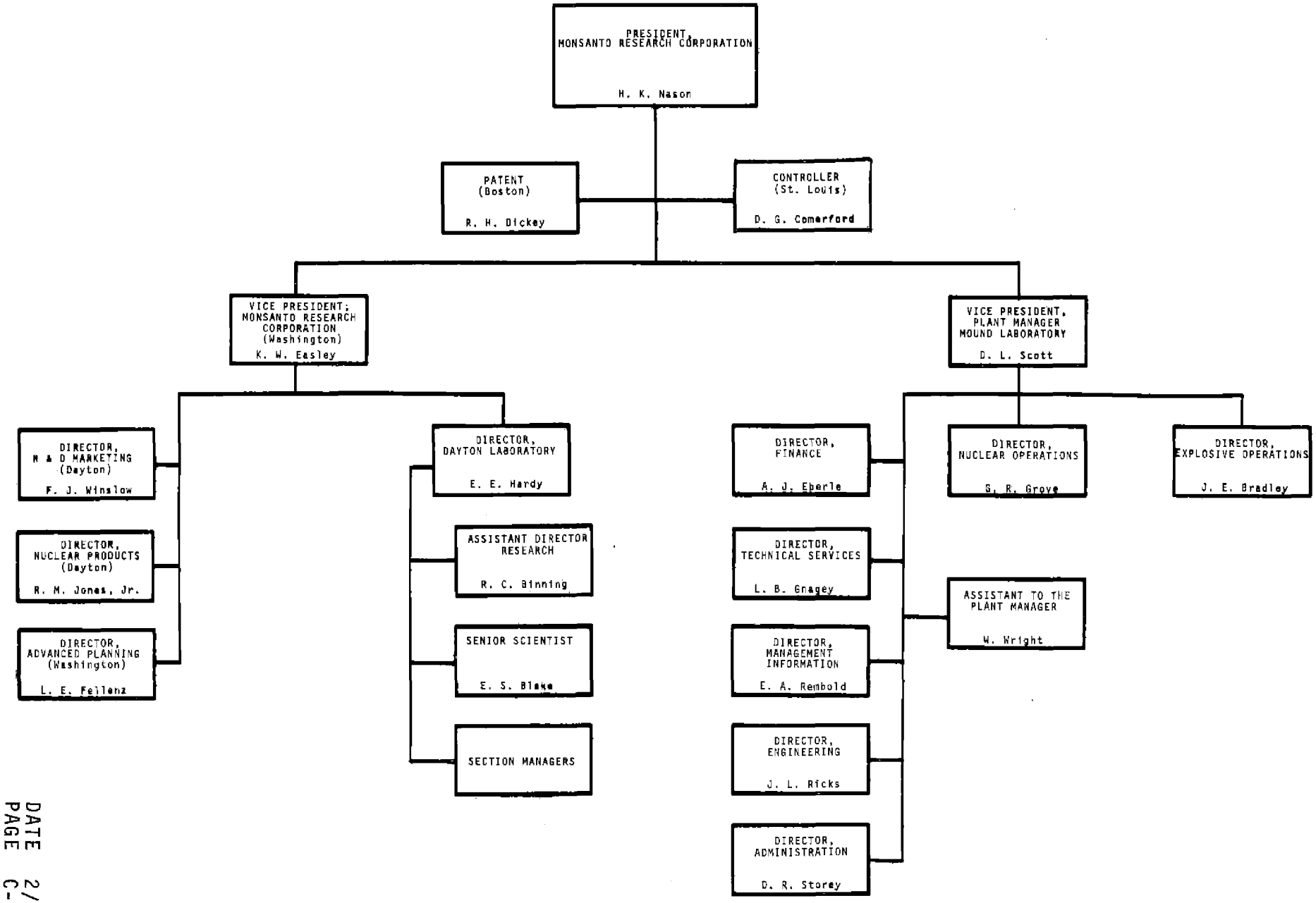


Monsanto
COMPANY

FINANCE

DATE 2/68
PAGE C-II-22

TOWOLDMON0019622

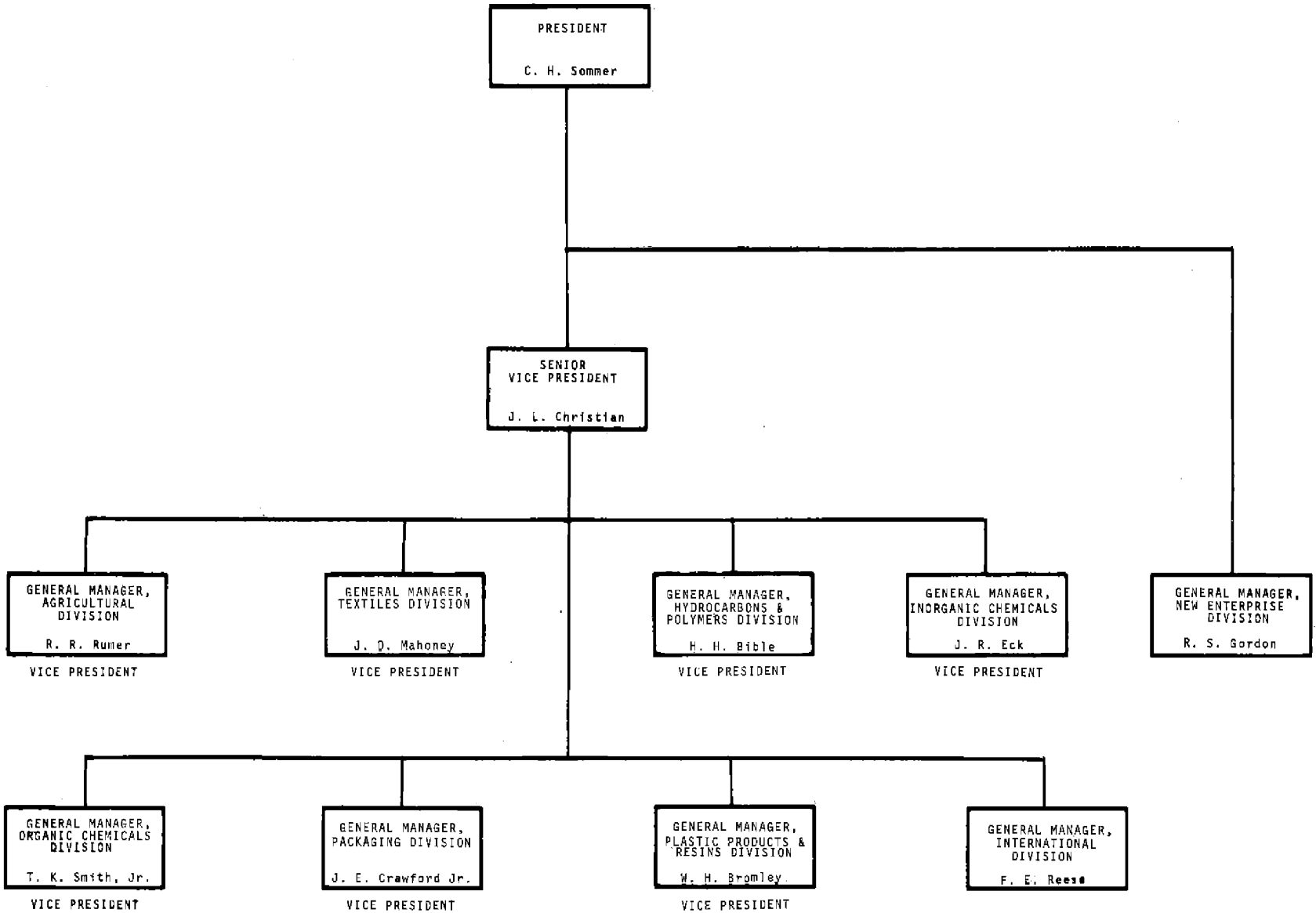


DATE 2/68
PAGE C-II-28

Monsanto
COMPANY

MONSANTO RESEARCH CORPORATION

TOWOLDMON0019623

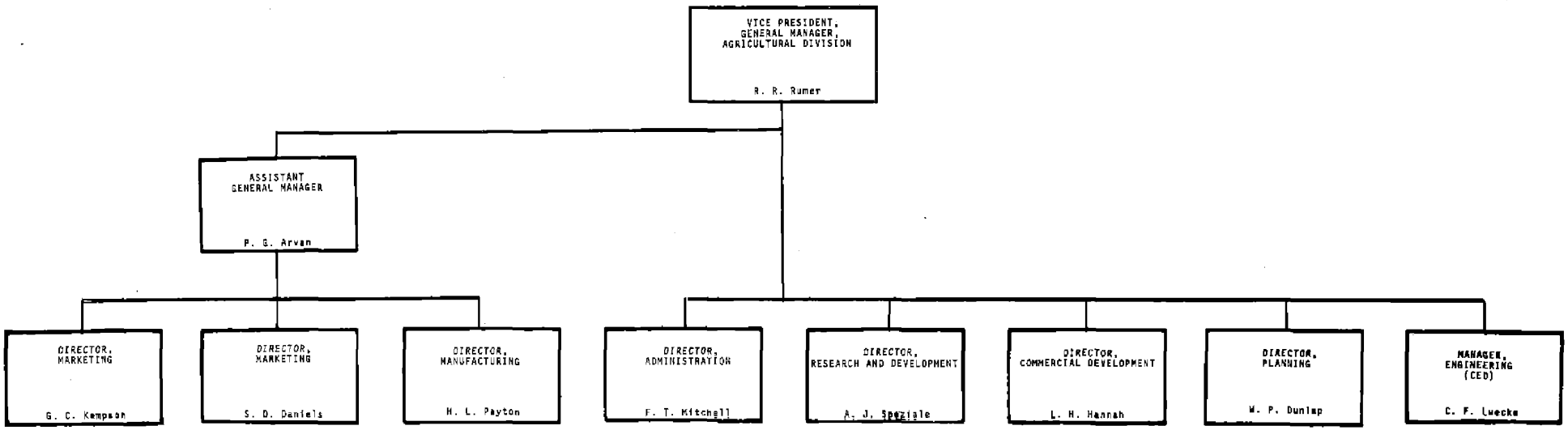


DATE 2/68
PAGE C-III-4

Monsanto
COMPANY

OPERATING DIVISIONS

TOWOLDMON0019624



Directs plant food and technical pesticide product management, the blasting agents business group including development, manufacturing and marketing, and the sale of division products outside the U.S. Supervises certain major account sales and trade relations for the division.

Directs all domestic field sales agricultural marketing activities, including the division's retail agricultural centers with profit and capital responsibilities. Also directs formulated pesticide, feed additive and proprietary fertilizers product management.

Directs manufacturing operations and maintains control of product quality and of product cost. Coordinates production schedules, raw material and container purchases with sales and inventory requirements. Develops necessary additional capacities and new installations to serve new or expanding markets.

Directs personnel activities, product quality control, operations management in areas of distribution, production planning, purchase and resale and division financial management and accounting.

Directs short-and long-range research programs of division, including exploratory research in chemistry and biochemistry; screening and development of new products in herbicides, insecticides, fungicides, feed additives, plant foods, and blasting agents. Directs new process & product chemical research.

Directs commercial product development functions including establishment of new market needs, new products for these markets, and new uses for present products. Investigates and recommends new business opportunities. Plans and implements market, product and customer strategies with the International Division and international Monsanto subsidiaries for agricultural products sold outside the U.S.

Identifies key issues which will shape the agricultural business and assist in defining future scope of the division's business. Works with functional and business heads in defining objectives and plans, prepares capital request for corporate approval and division long-range plan.

Directs process engineering, including translation of new technological and scientific information into commercial processes. Prepares project design basis and scope. Provides liaison with Central Engineering Department on technical evaluation, economic appraisals and development of basic process criteria for capital projects.

DATE 2/68
PAGE C-III-15

Monsanto COMPANY

AGRICULTURAL DIVISION

TOWOLDMON0019625

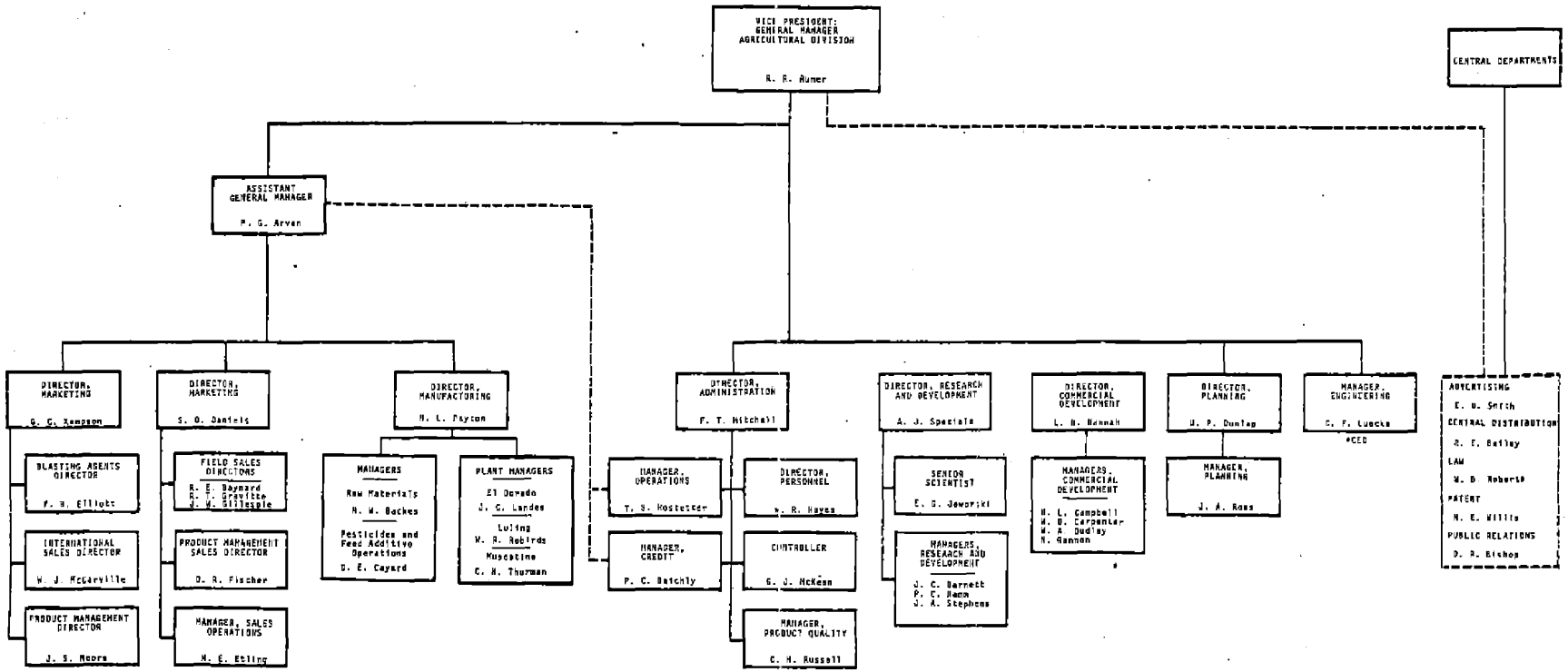
From
THOMAS F. PARKS 11-15-72

Nancee Byington

As requested there is attached copy of Agricultural Division organizational chart dated February 1968.

Ruby Steen

TOWOLDMON0019626

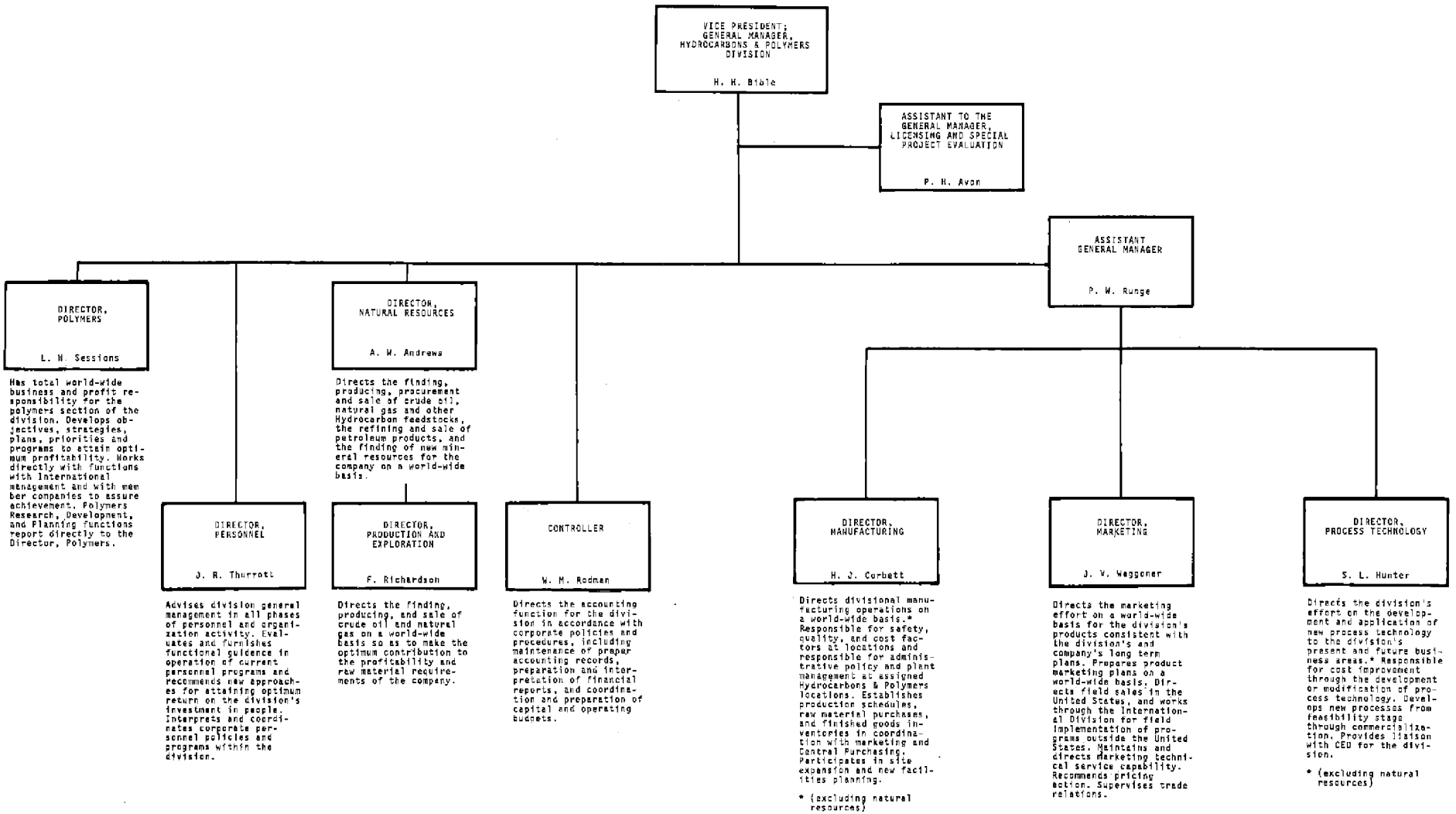


Monsanto COMPANY

AGRICULTURAL DIVISION

DATE 2/68
PAGE C-III-16

TOWOLDMON0019627



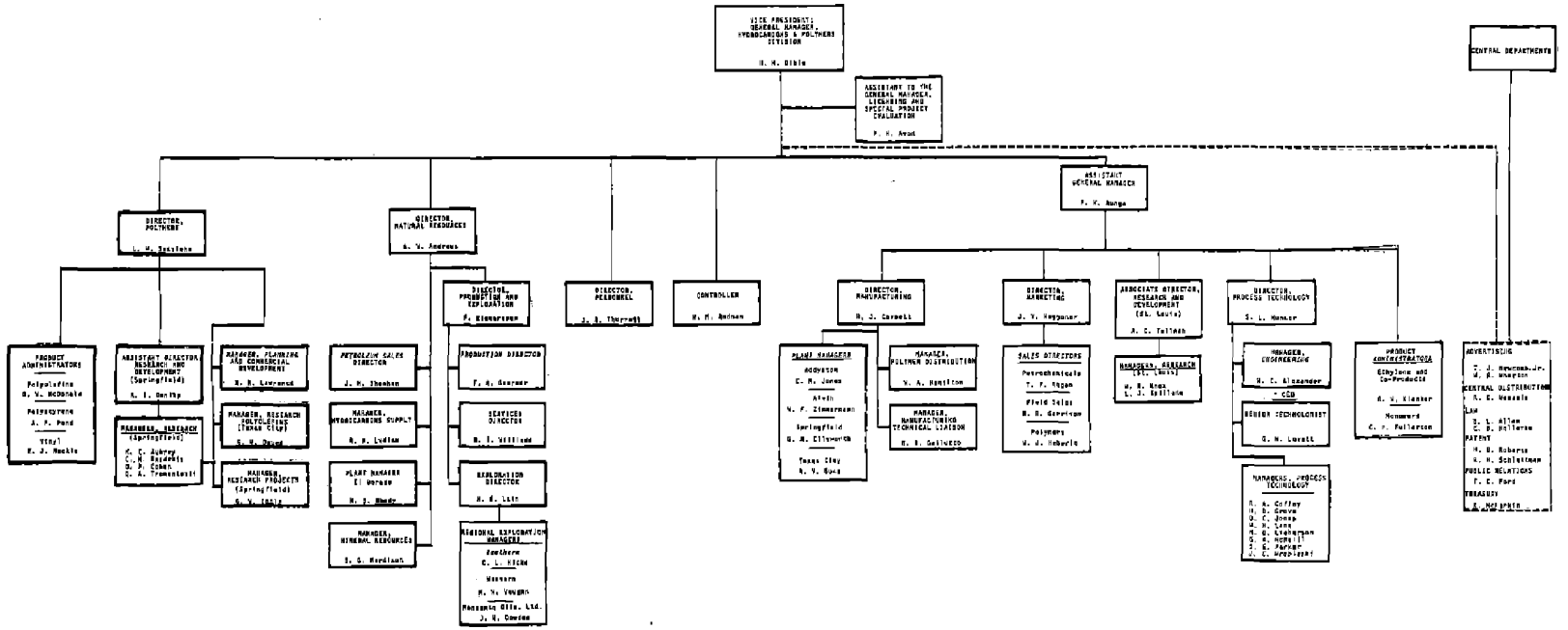
DATE 2/68
PAGE C-III-17

Monsanto COMPANY

HYDROCARBONS & POLYMERS DIVISION

TOWOLDMON0019628

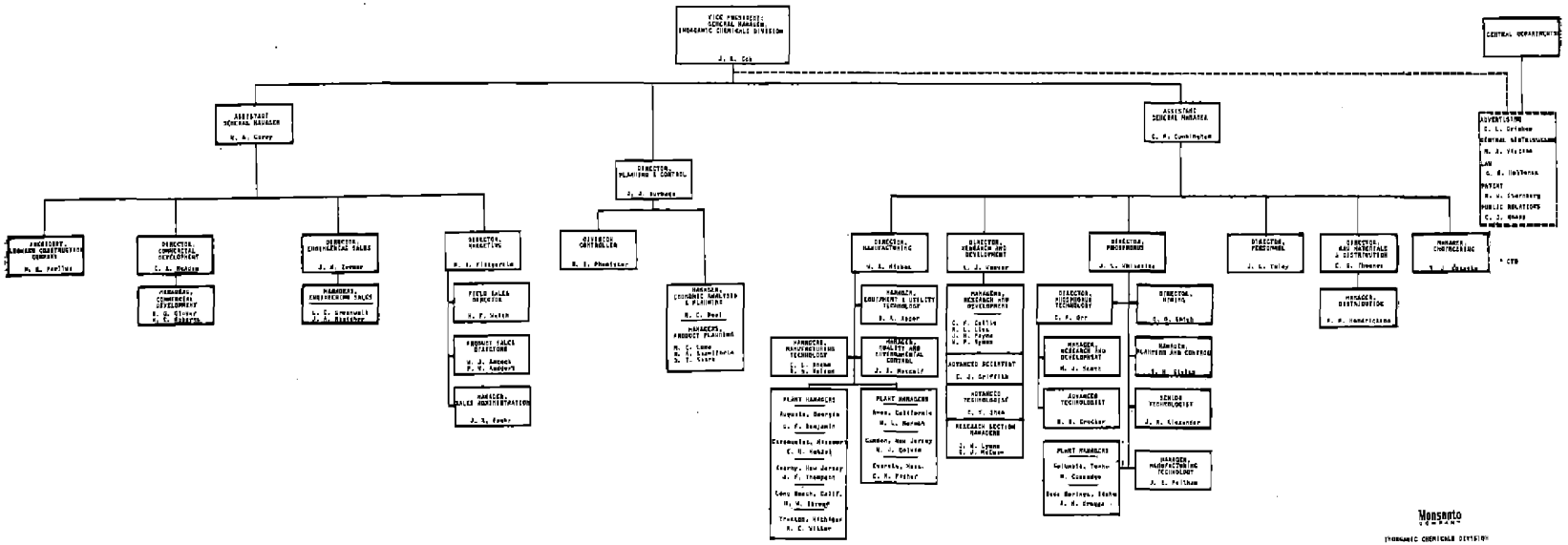
TOWOLDMON00196229



Monsanto
COMPANY

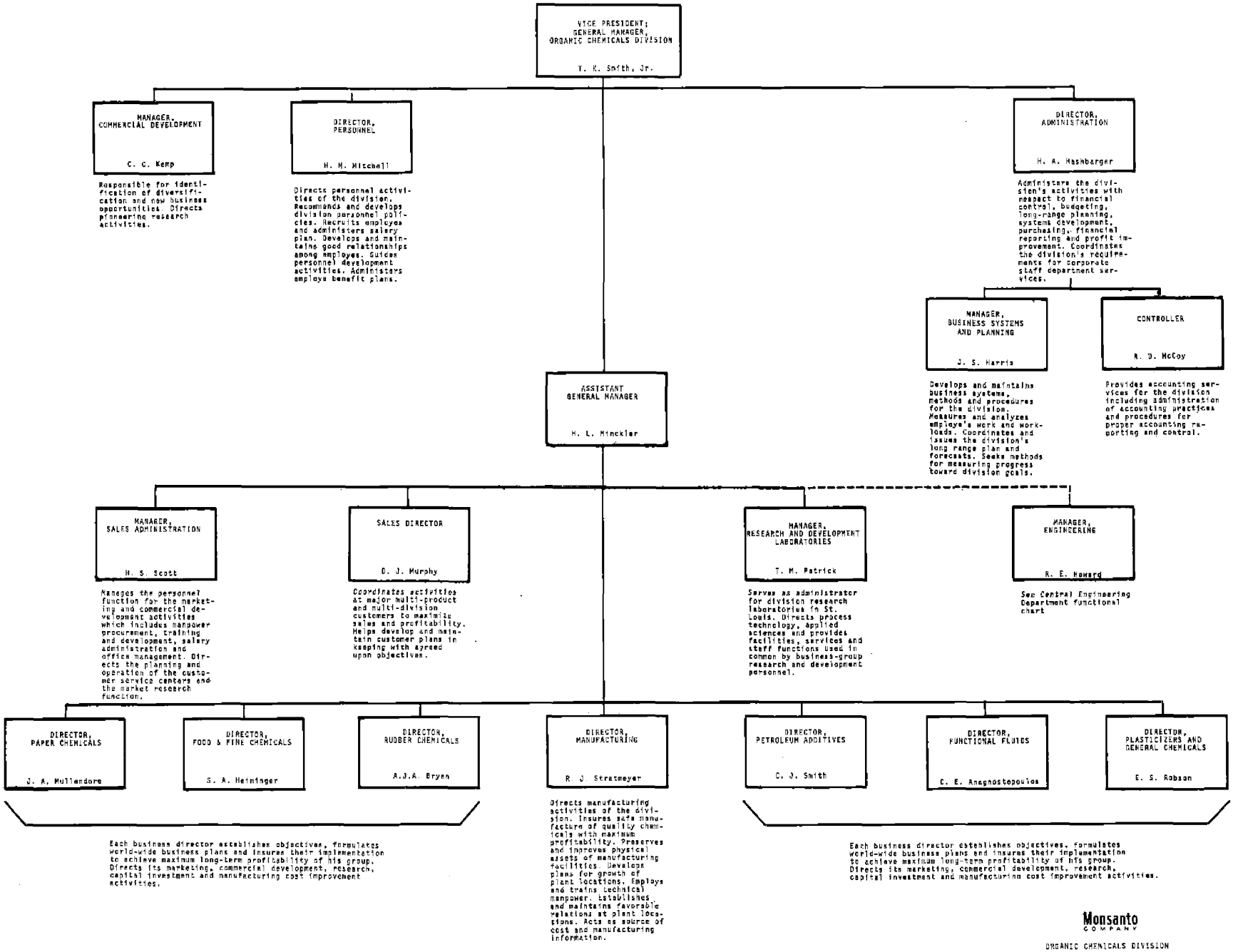
HYDROCARBONS & POLYMERS DIVISION

DATE 2/68
PAGE C-III-18



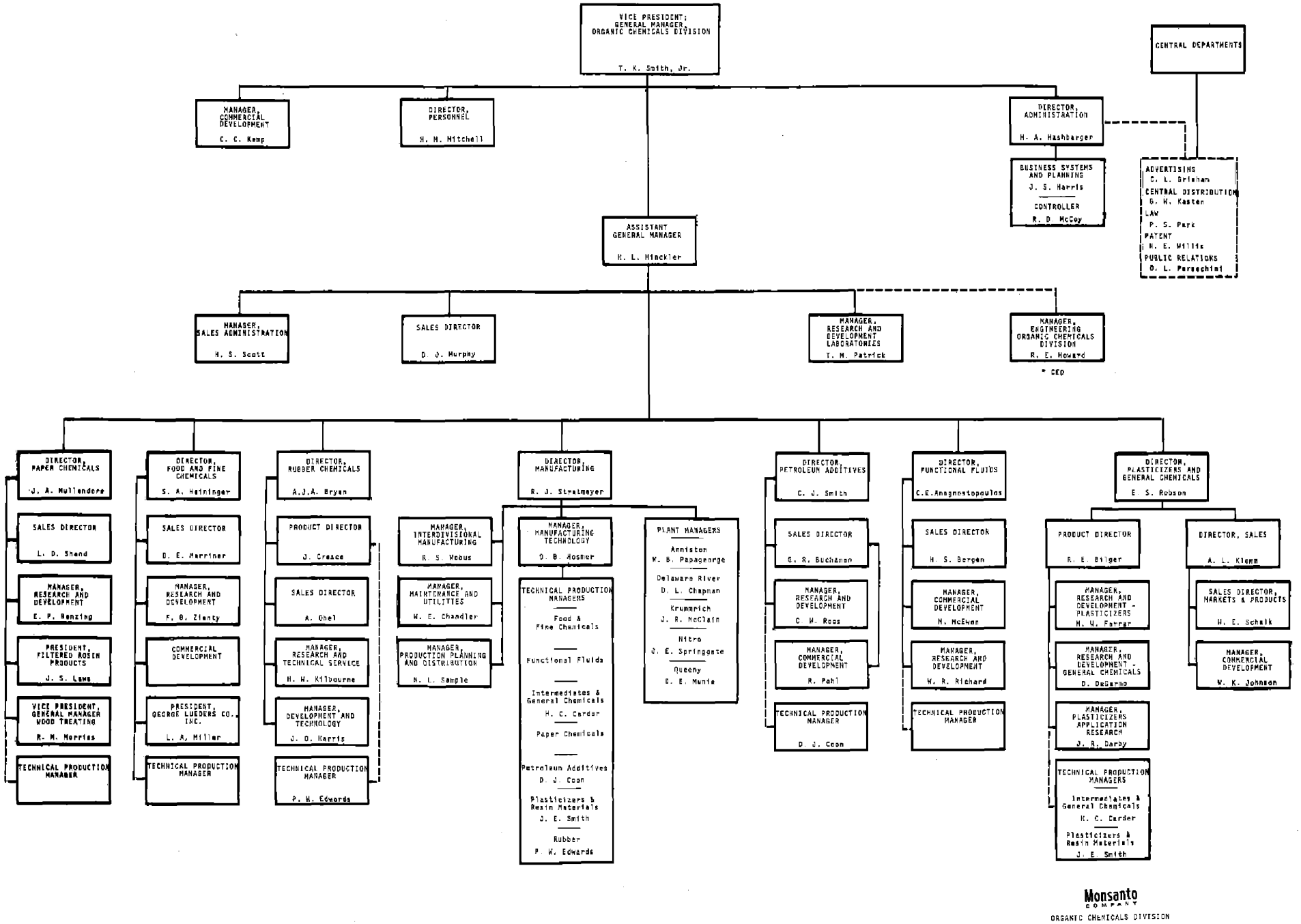
DATE 2/68
PAGE C-III-20

TOWOLDMON0019630



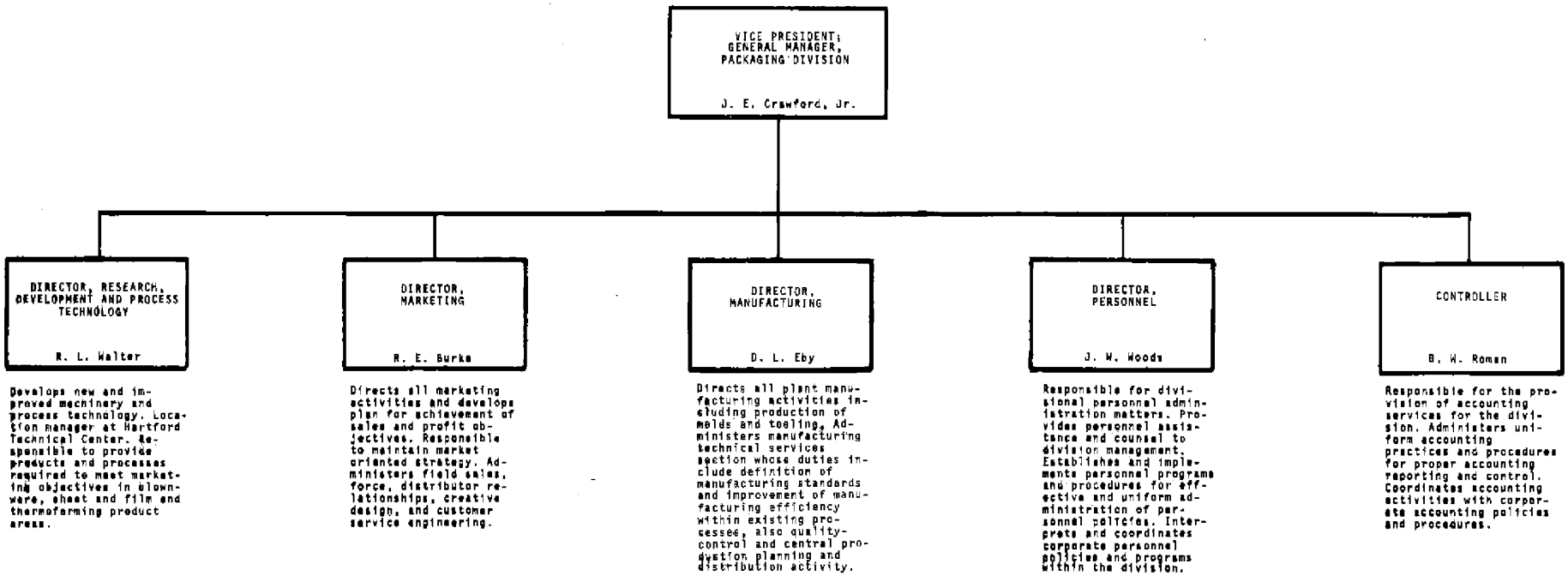
DATE 2/68
PAGE C-III-21

TOWOLDMON0019631



DATE 2/68
PAGE C_TTT_22

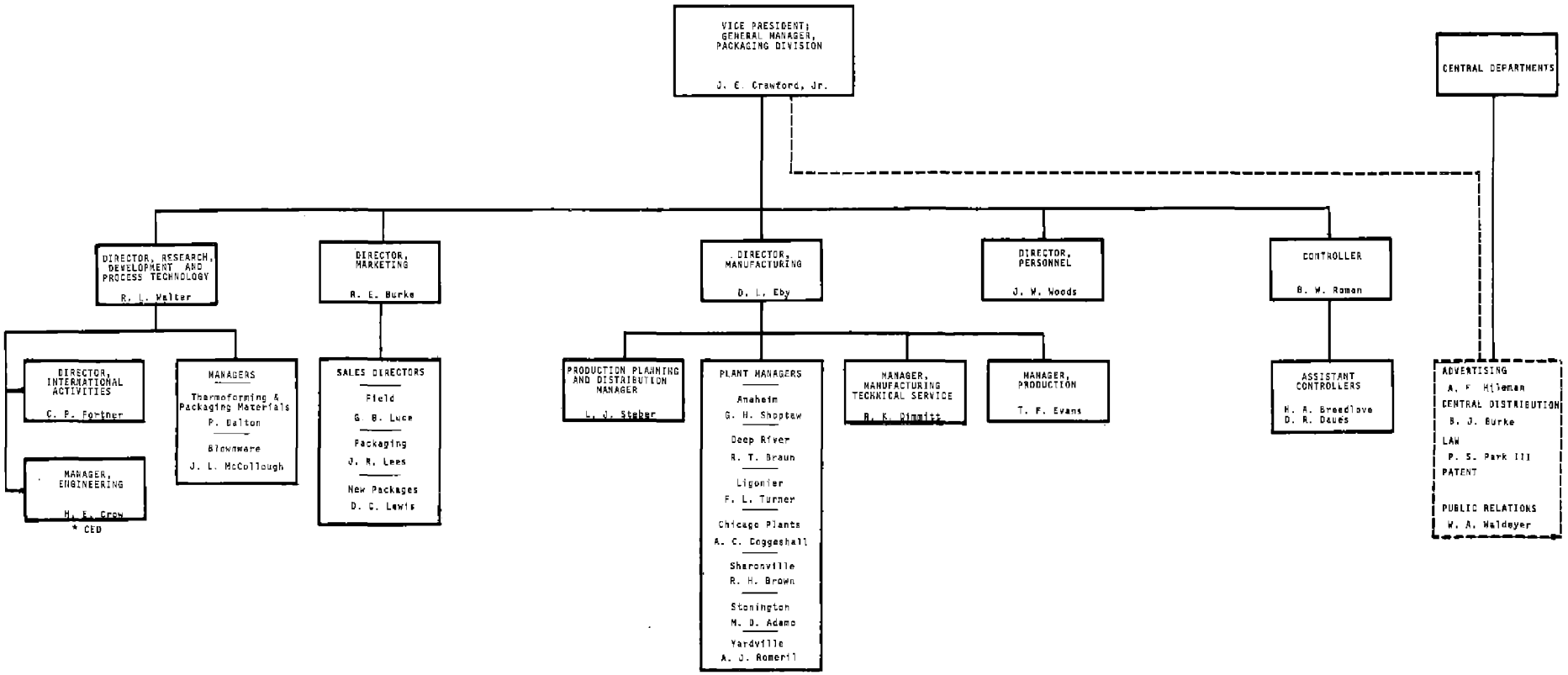
TOWOLDMON0019632



Monsanto
COMPANY

PACKAGING DIVISION

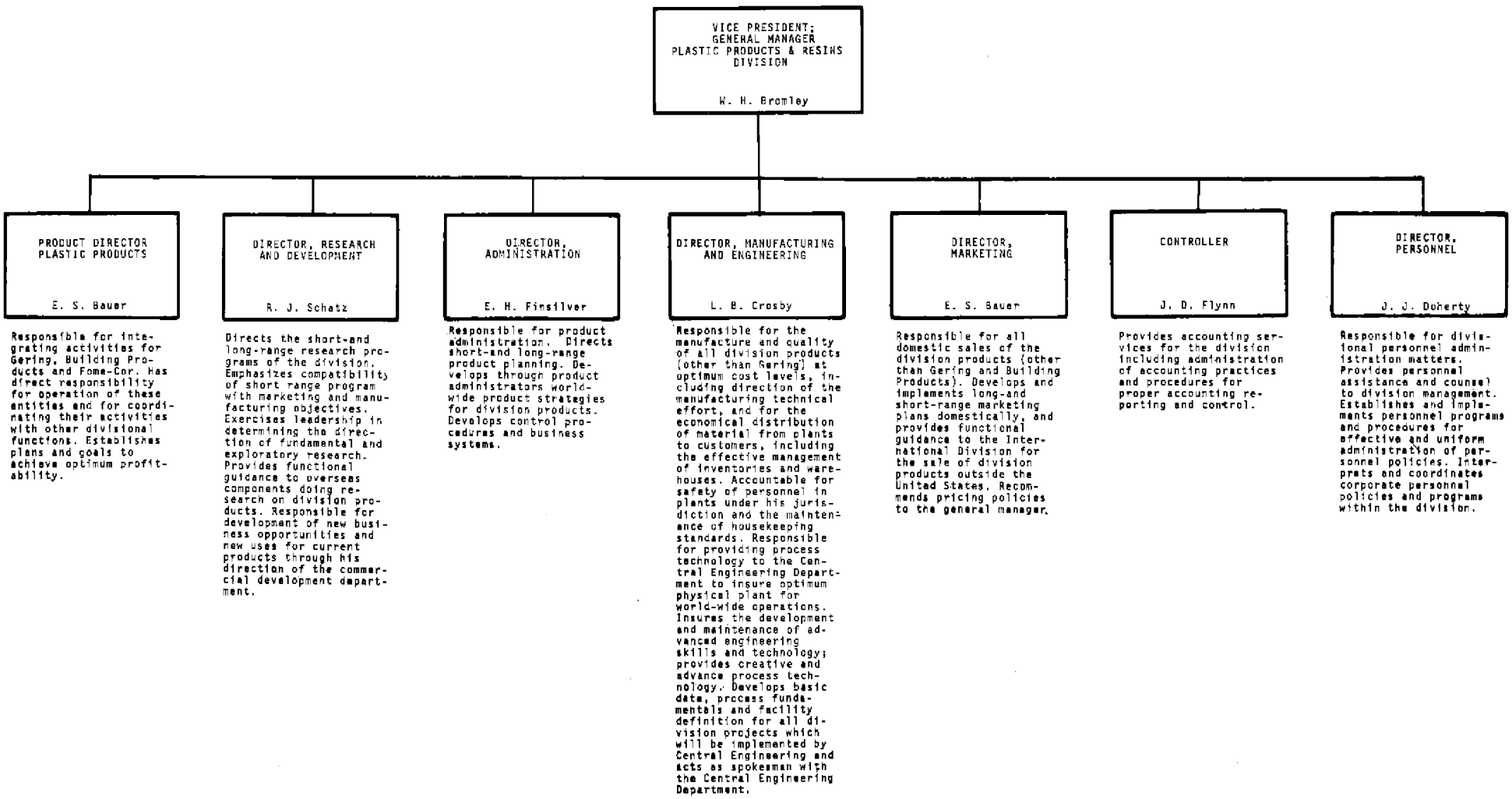
TOWOLDMON0019633



Monsanto COMPANY

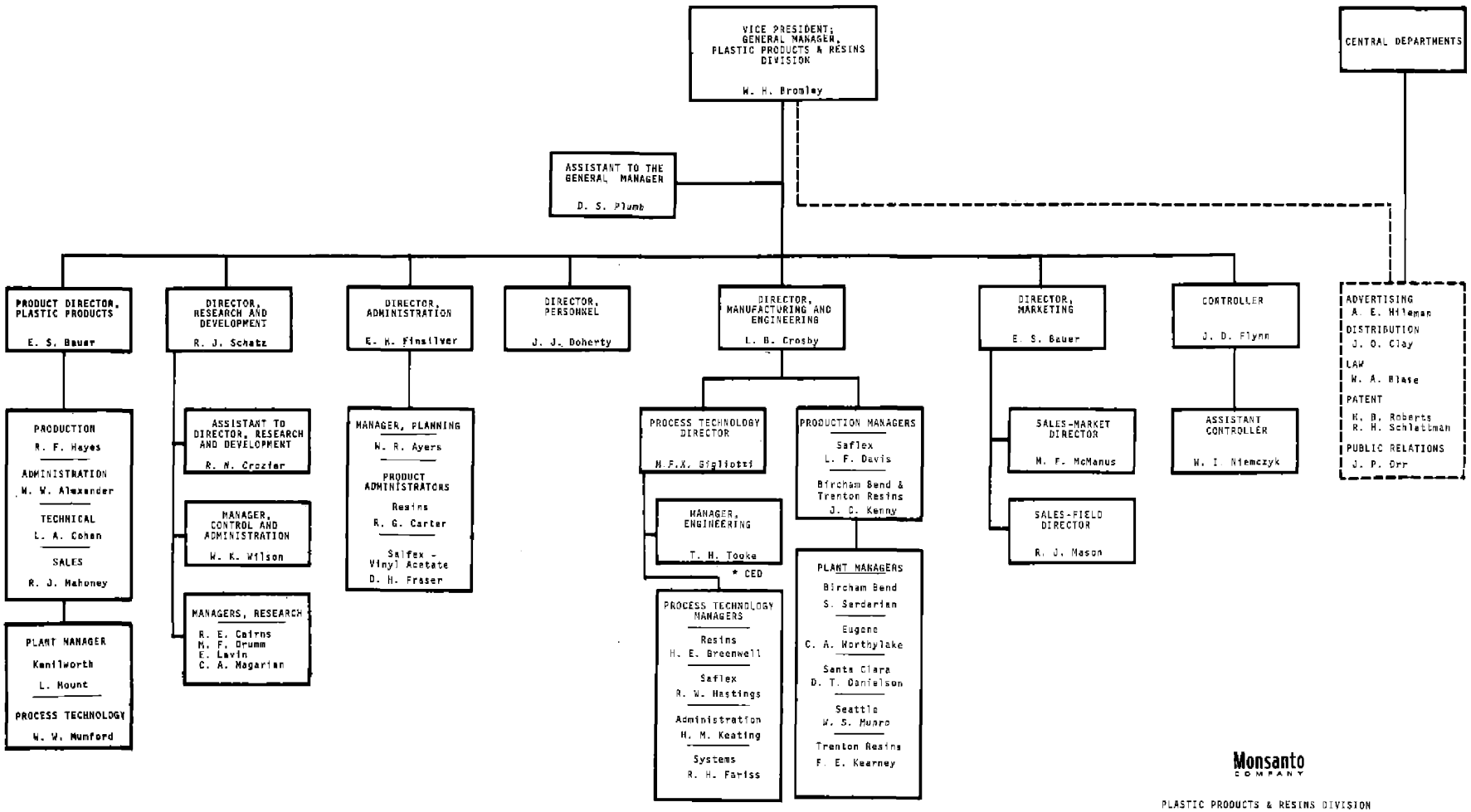
PACKAGING DIVISION

TOWOLDMON0019634



Monsanto
COMPANY
PLASTIC PRODUCTS & RESINS DIVISION

TOWOLDMON0019635

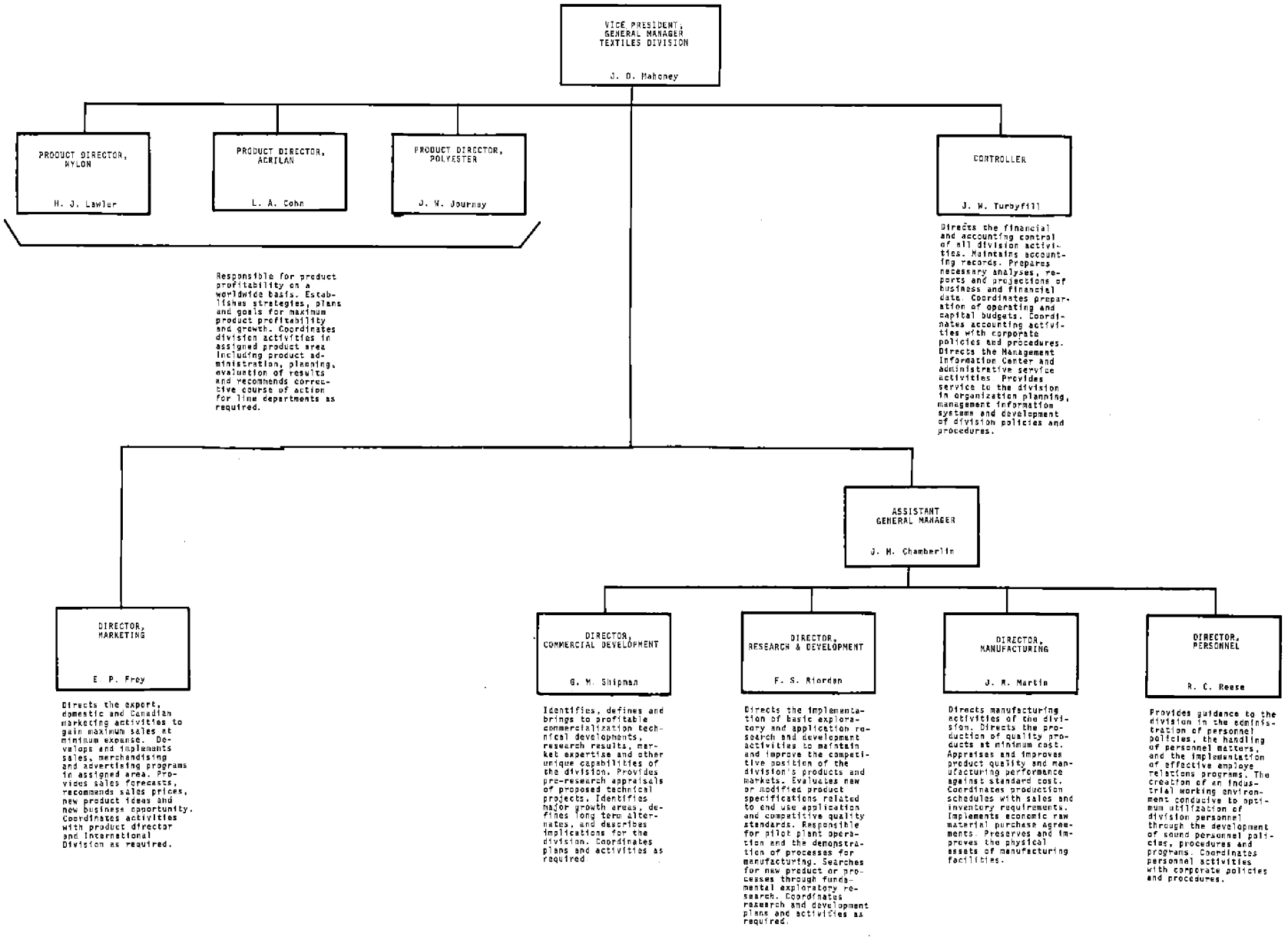


Monsanto COMPANY

PLASTIC PRODUCTS & RESINS DIVISION

DATE 2/68
PAGE C-III-26

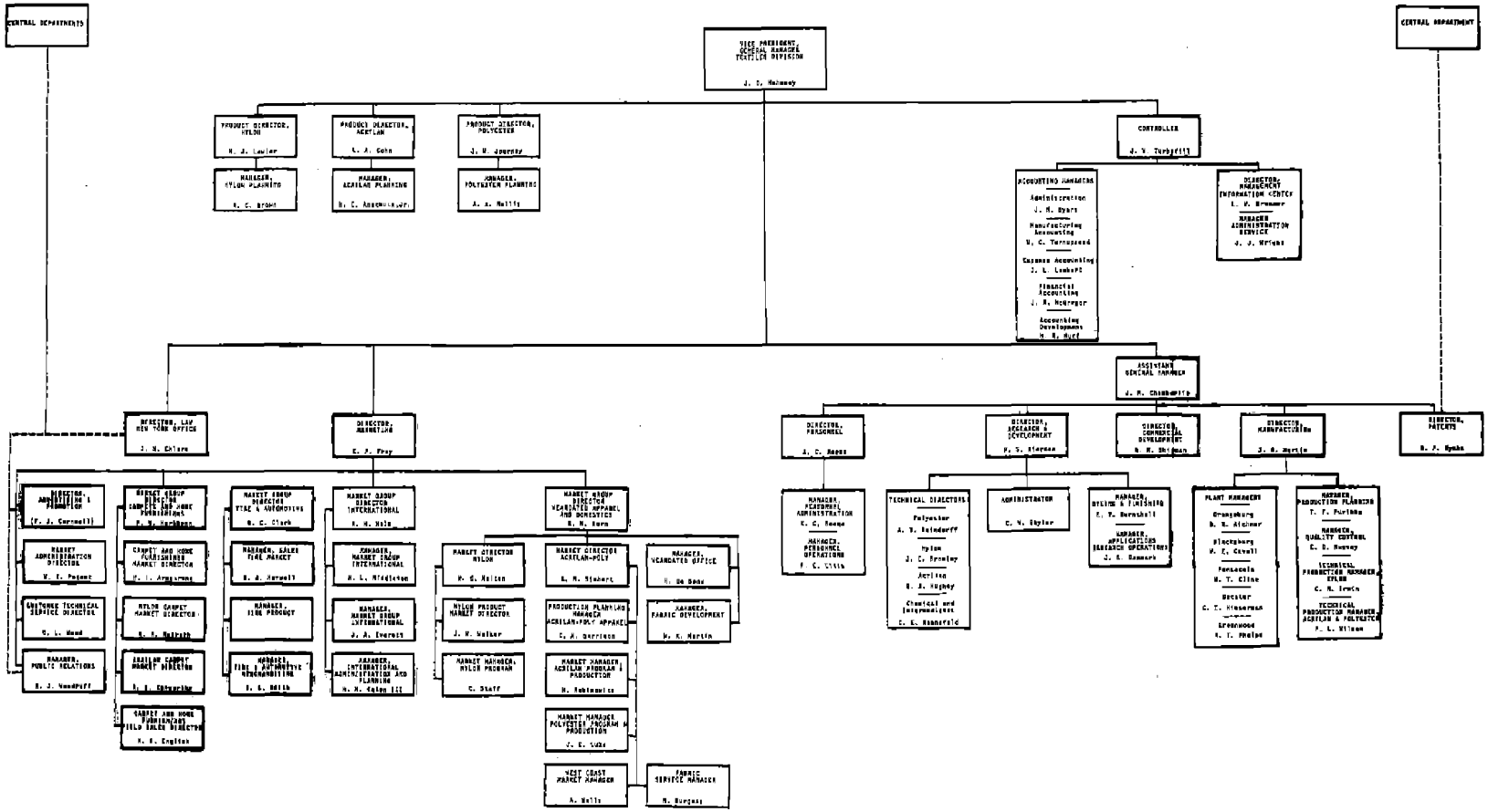
TOWOLDMON0019636



Monsanto
COMPANY

TEXTILES DIVISION

TOWOLDMON0019637



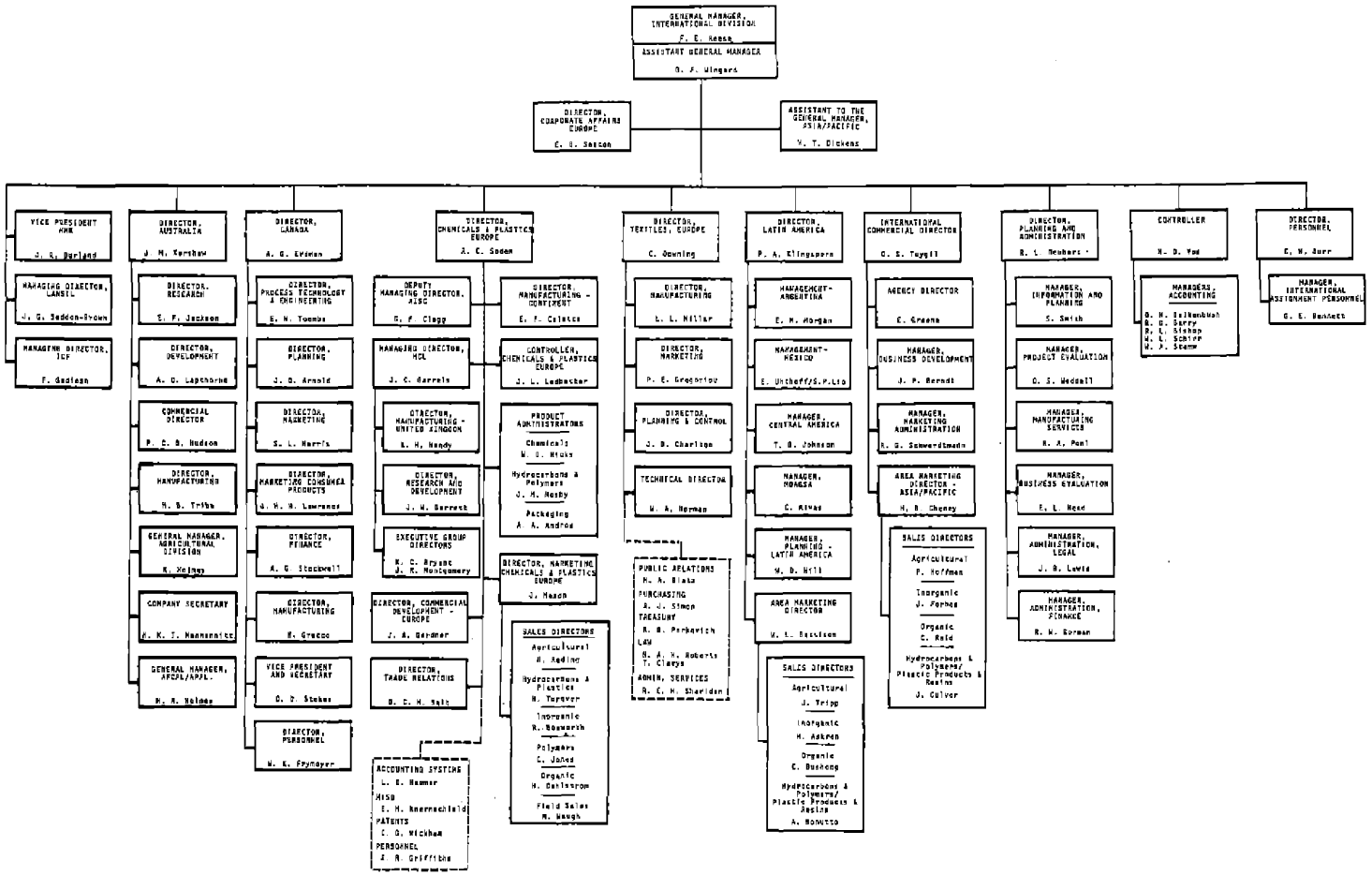
Monsanto COMPANY

TEXTILES DIVISION

DATE 2/68
PAGE C-III-28

C-III-28

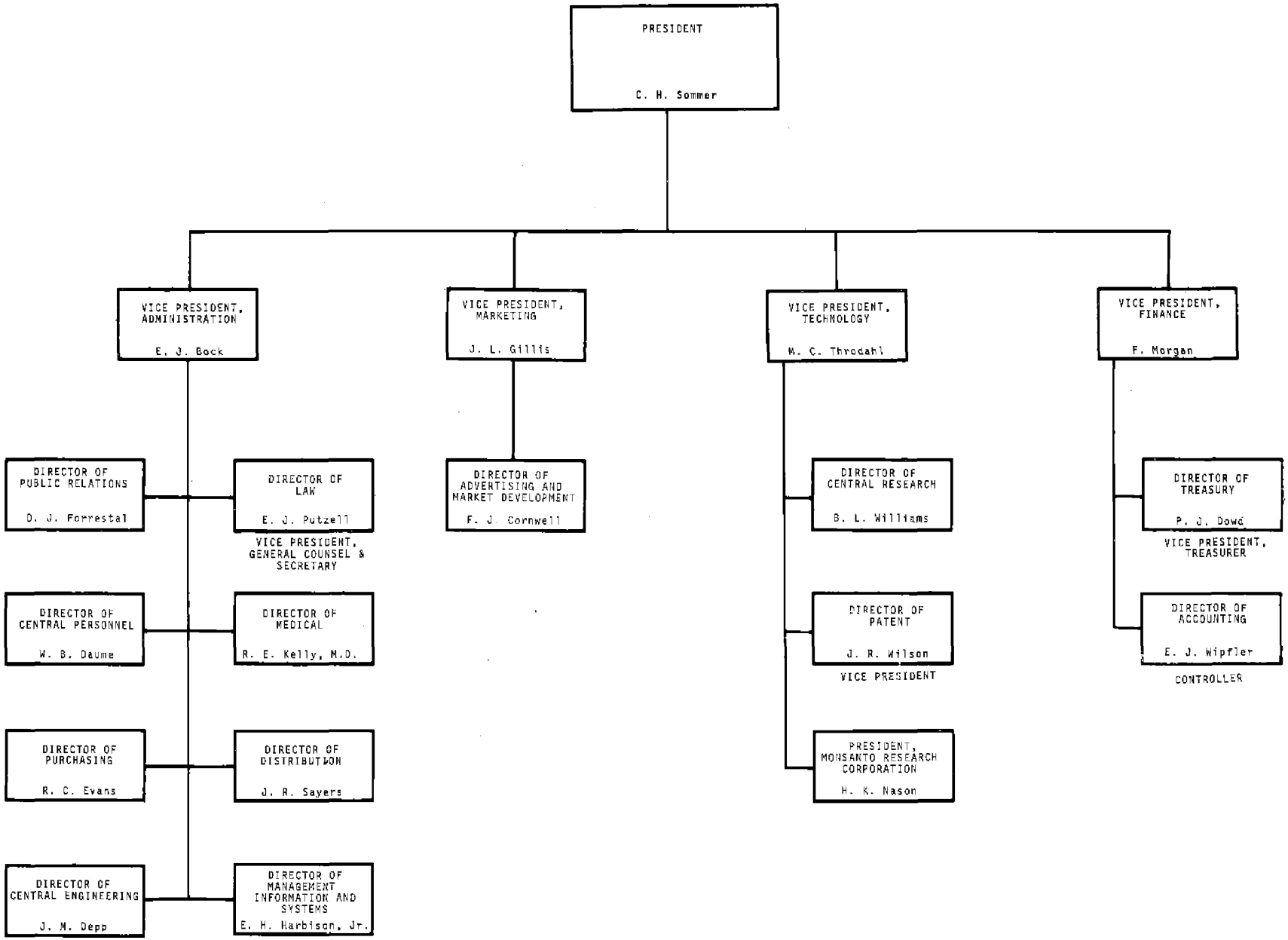
TOWOLDMON0019638



Monsanto COMPANY
INTERNATIONAL DIVISION

DATE 2/68
PAGE C-III-31

TOWOLDMON0019639

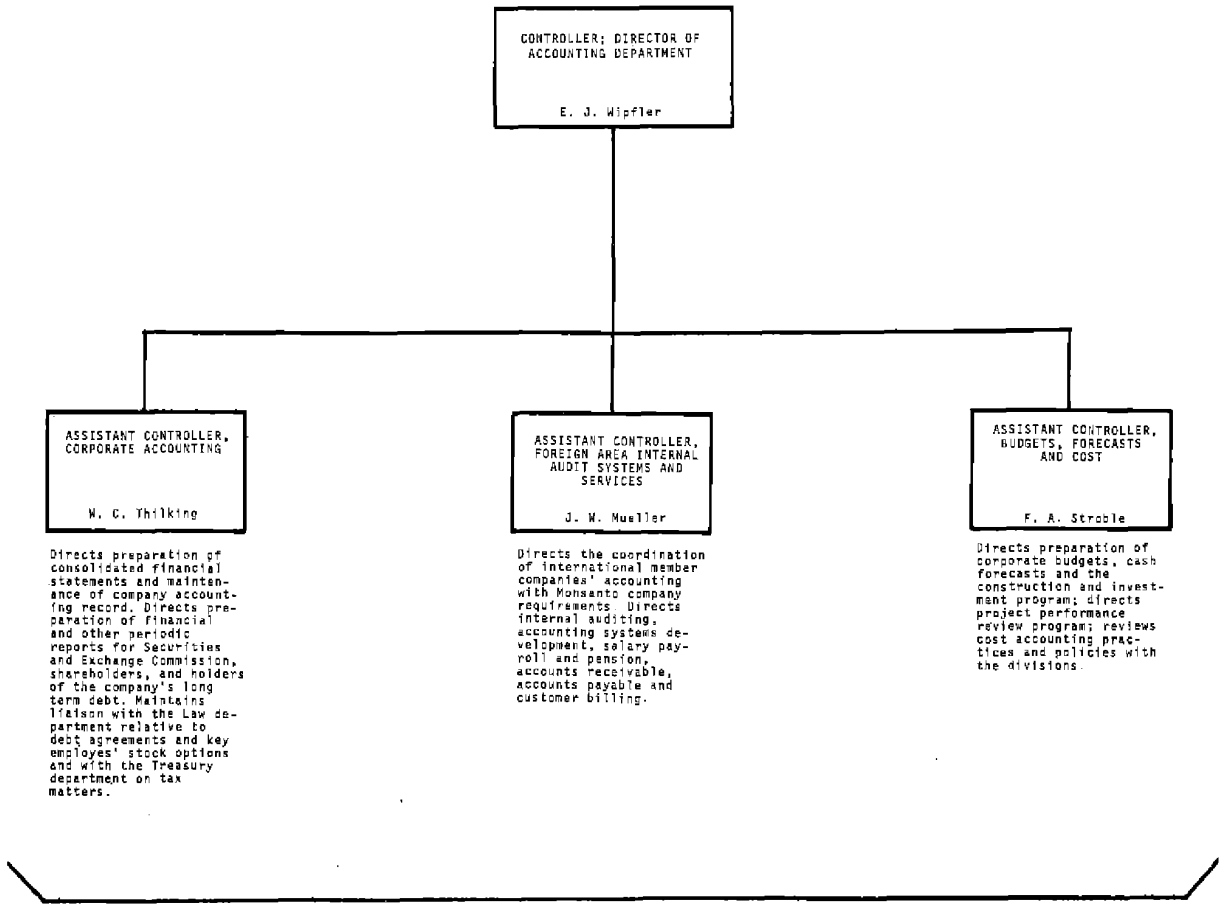


DATE 2/68
PAGE C-IV-3

Monsanto COMPANY

CENTRAL DEPARTMENTS

TOWOLDMON0019640

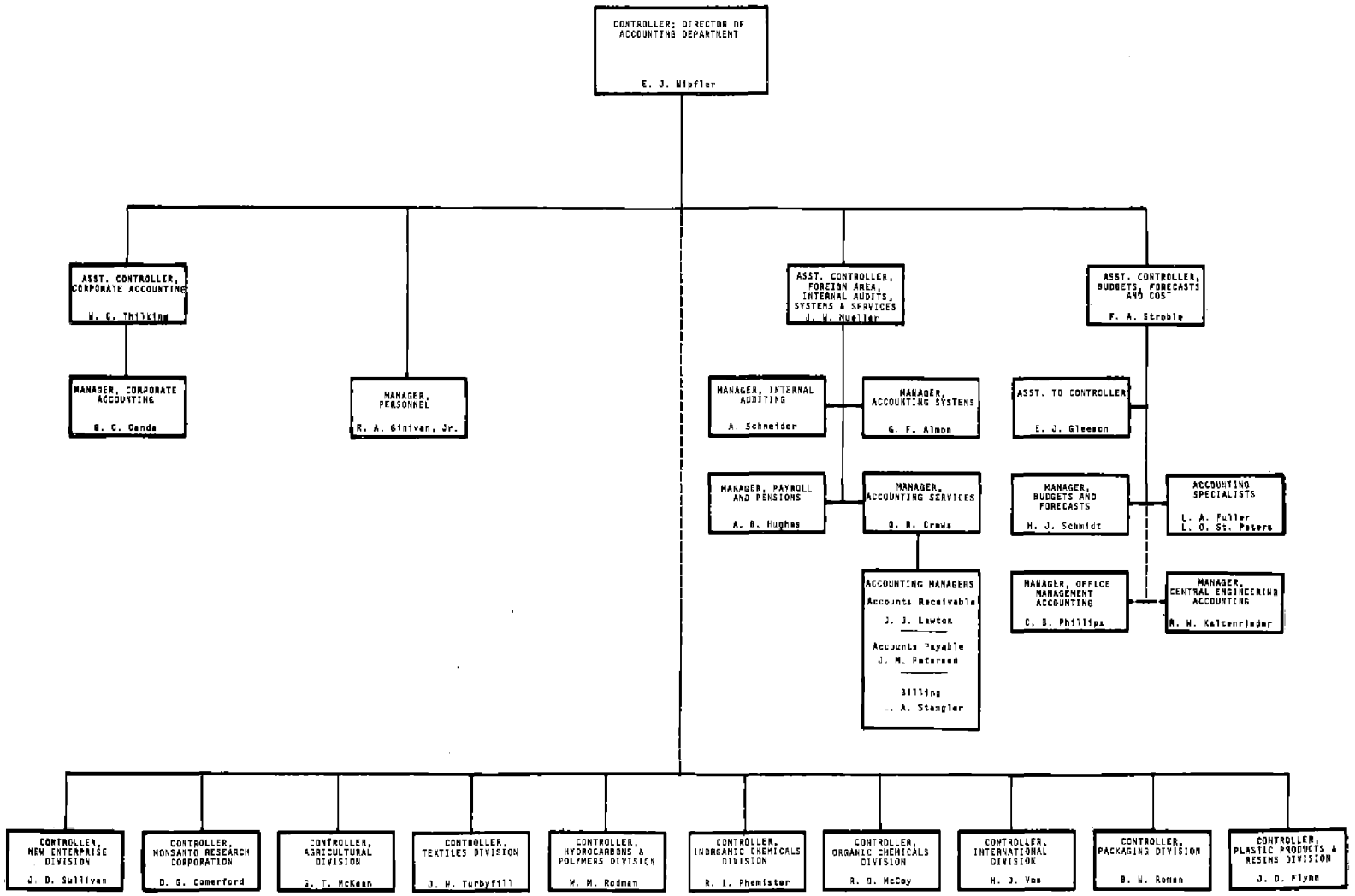


DATE 2/68
PAGE C-IV-7

Monsanto COMPANY

ACCOUNTING DEPARTMENT

TOWOLDMON0019641

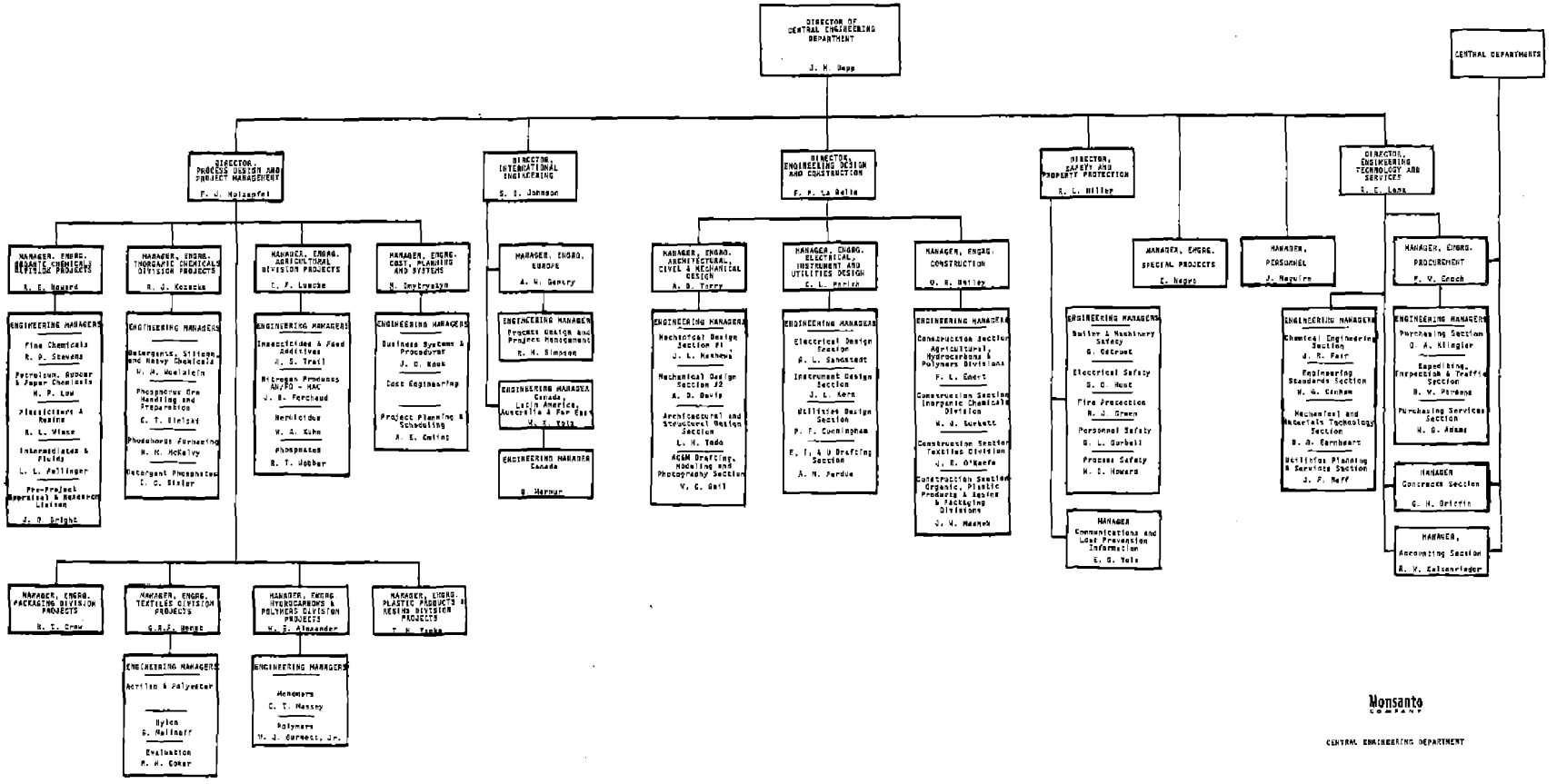


DATE 2/68
PAGE C-IV-8

Monsanto COMPANY

ACCOUNTING DEPARTMENT

TOWOLDMON0019642

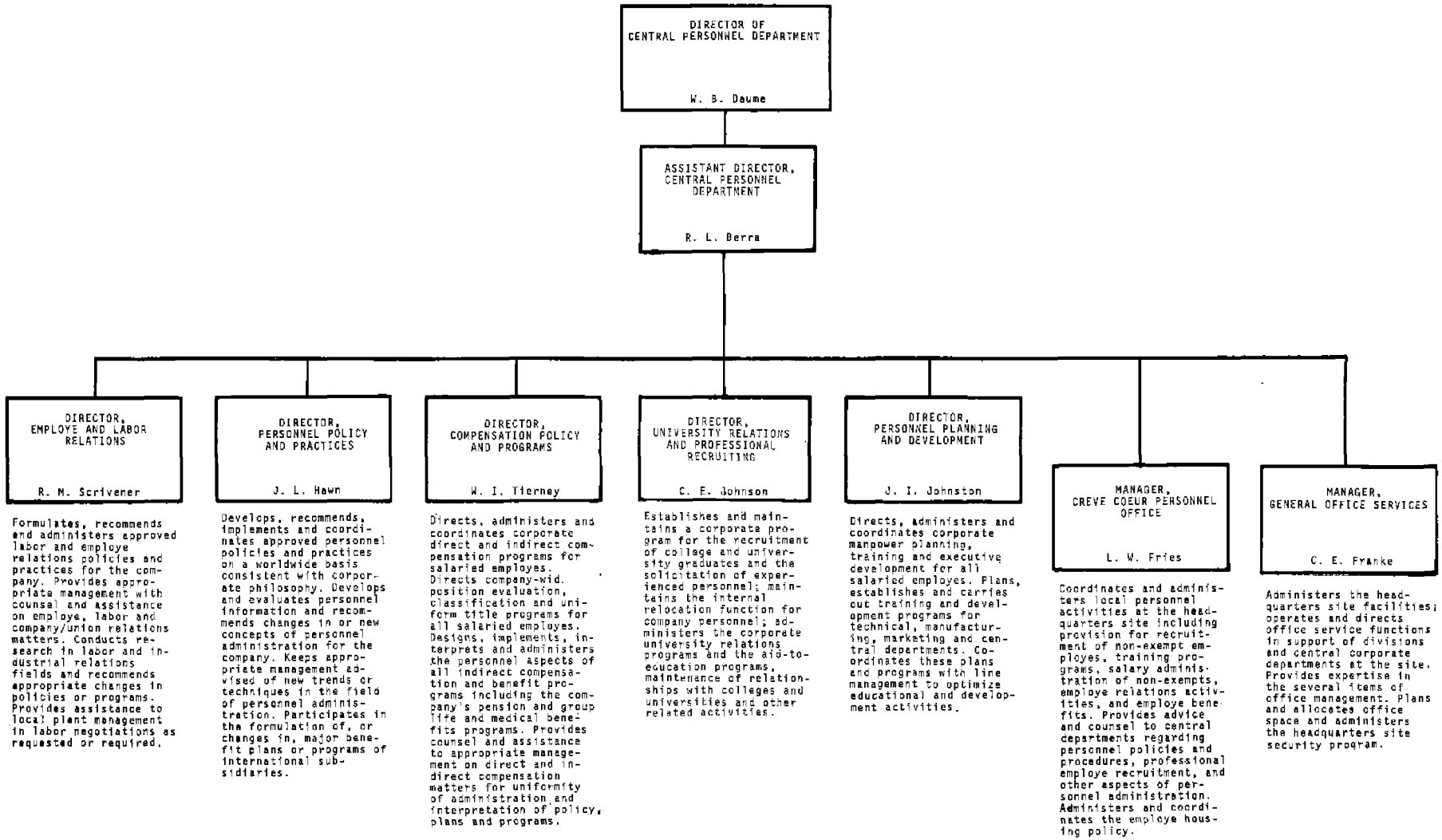


Monsanto COMPANY

CENTRAL ENGINEERING DEPARTMENT

DATE 2/68
PAGE C-IV-12

TOWOLDMON0019643

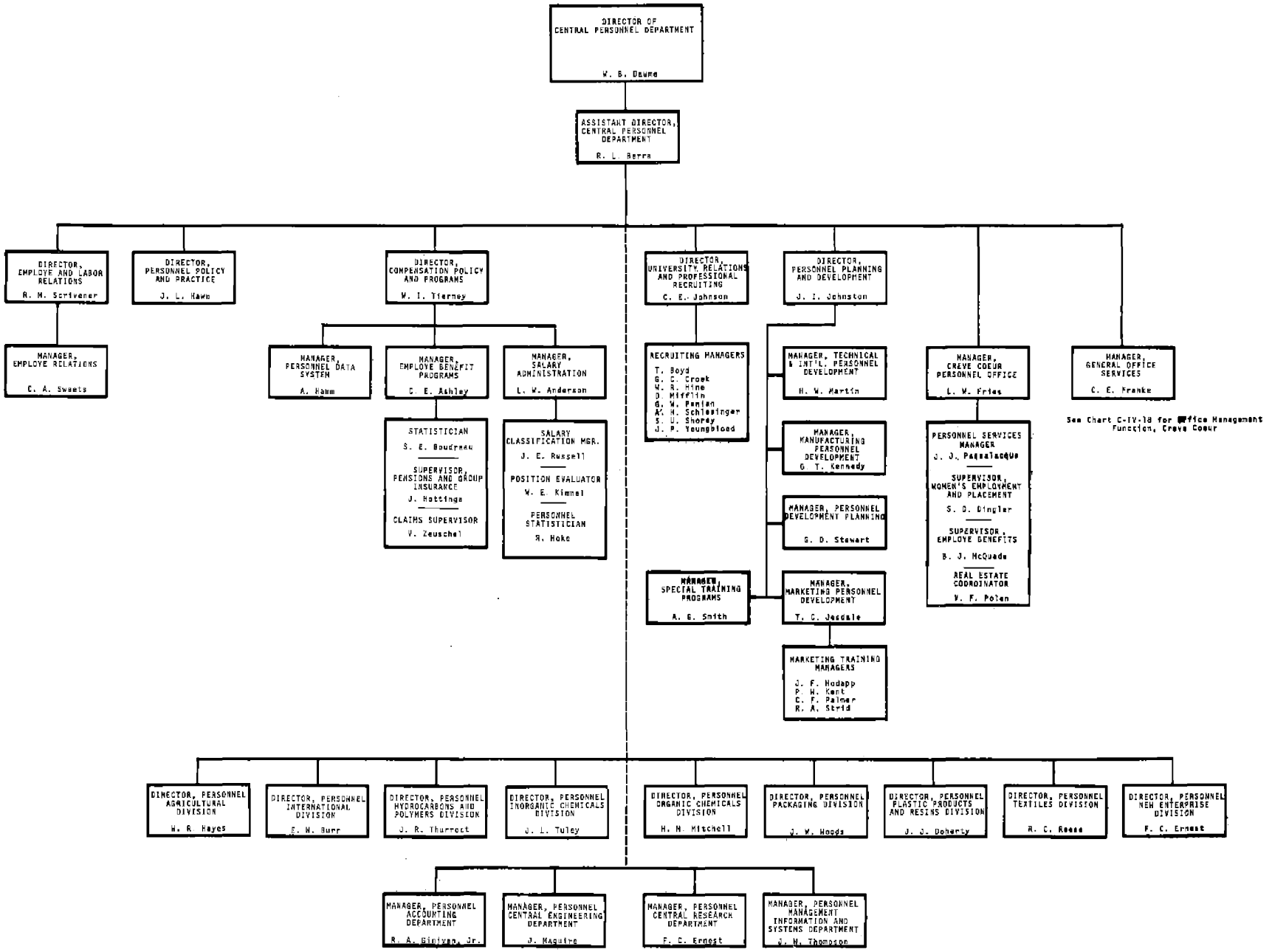


Monsanto COMPANY

CENTRAL PERSONNEL DEPARTMENT

DATE 2/68
PAGE C-IV-16

TOWOLDMON0019644

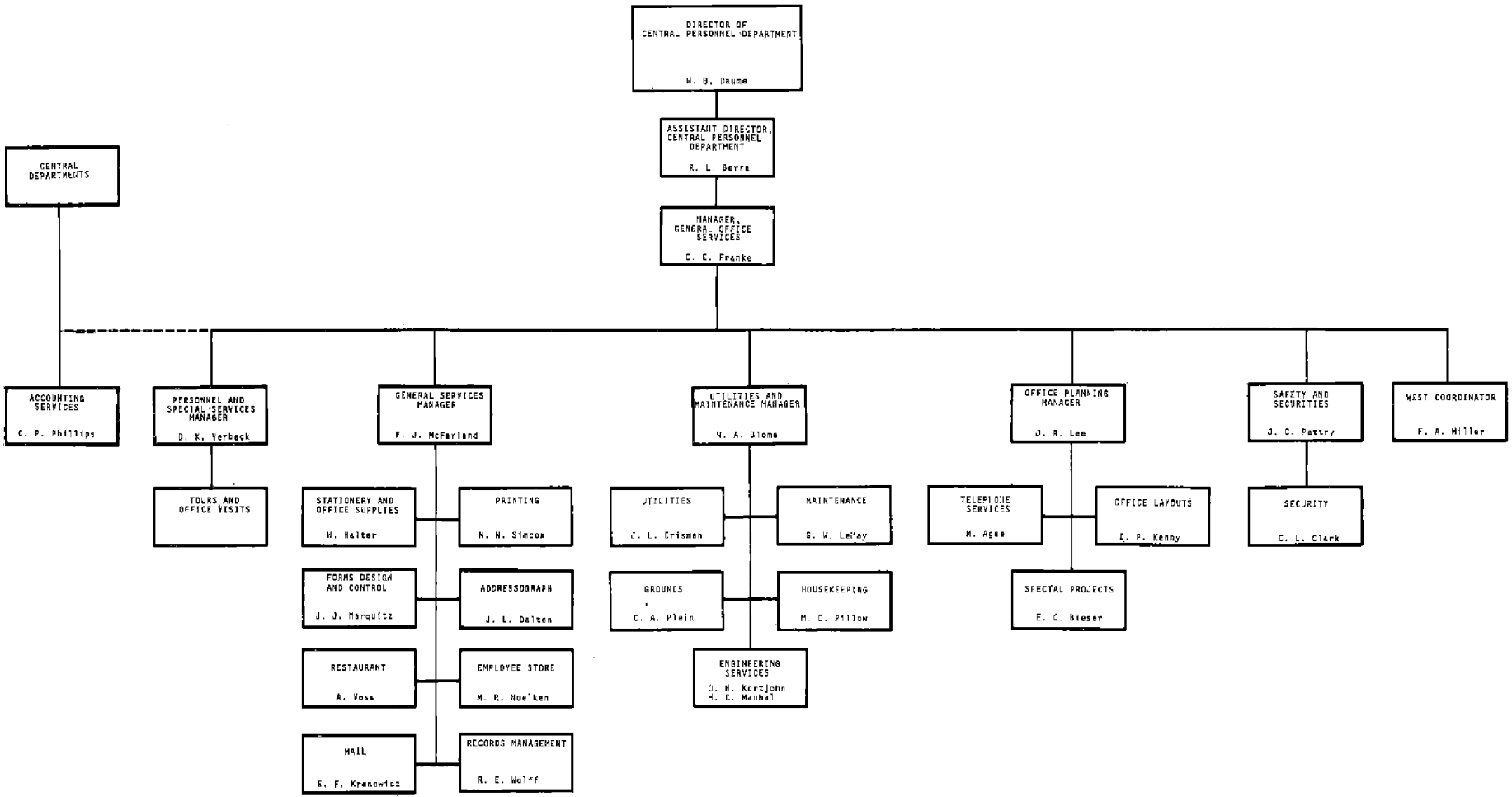


Monsanto COMPANY

CENTRAL PERSONNEL DEPARTMENT

DATE 2/68
PAGE C-IV-17

TOWOLDMON0019645

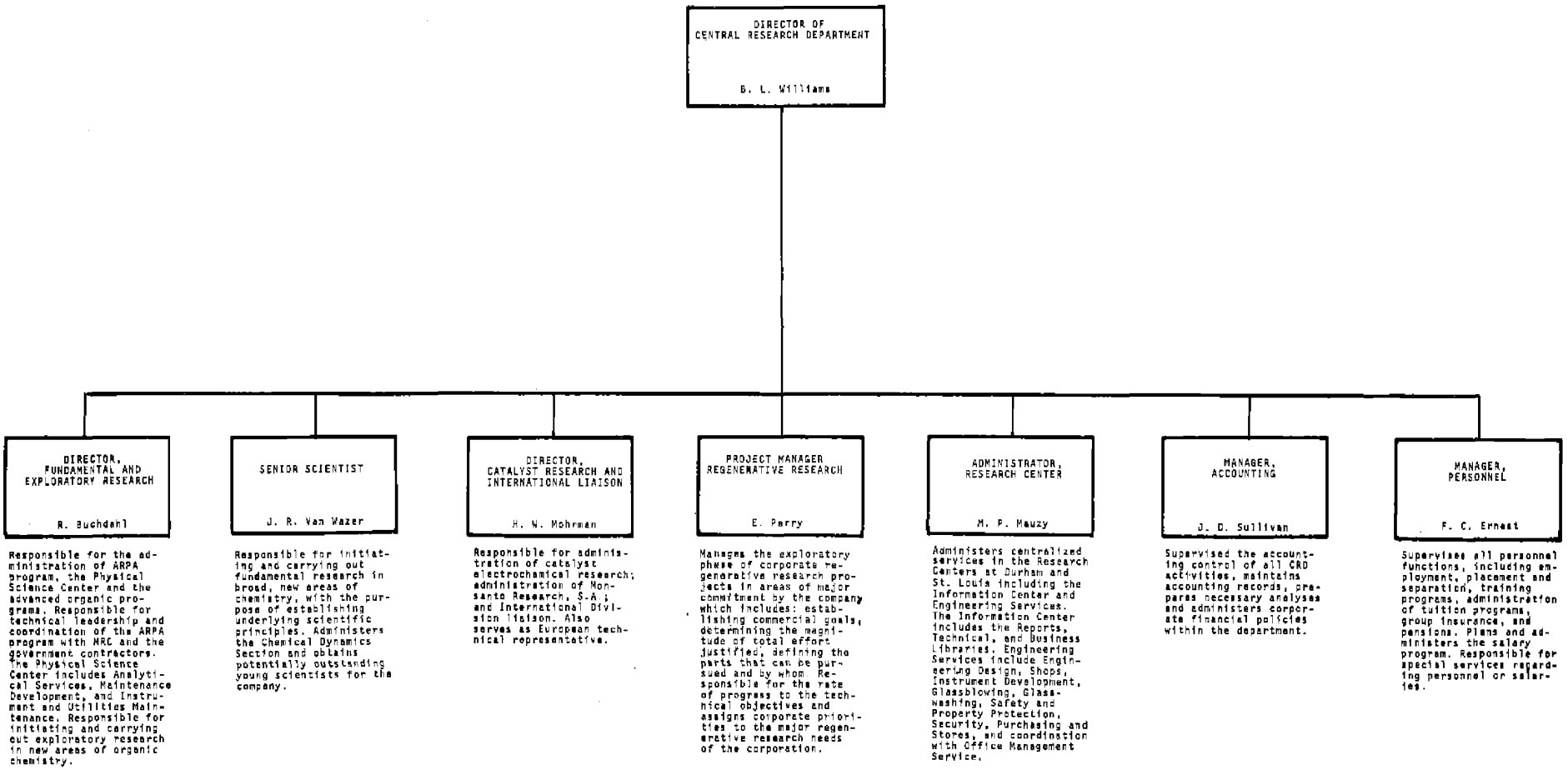


DATE 2/68
PAGE C-IV-18

Monsanto COMPANY

CENTRAL PERSONNEL DEPARTMENT
Office Management Functions

TOWOLDMON0019646

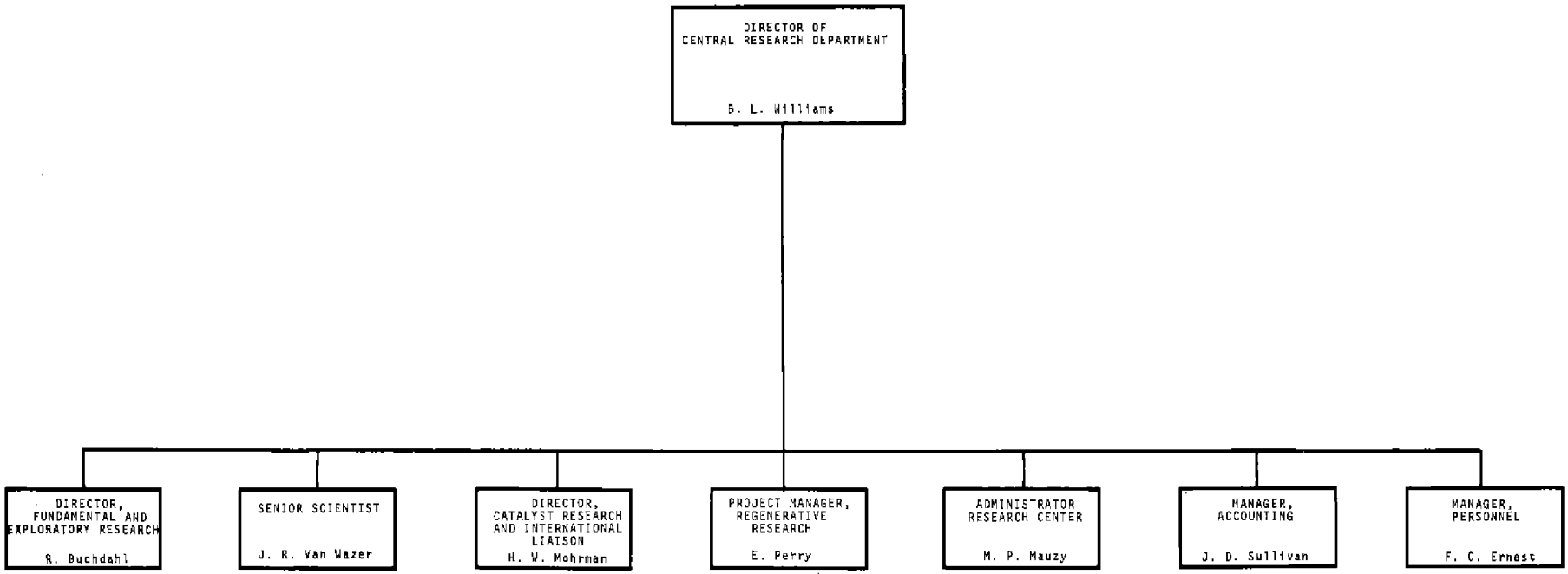


Monsanto COMPANY

CENTRAL RESEARCH DEPARTMENT

DATE 2/68
PAGE C-IV-21

TOWOLDMON0019647

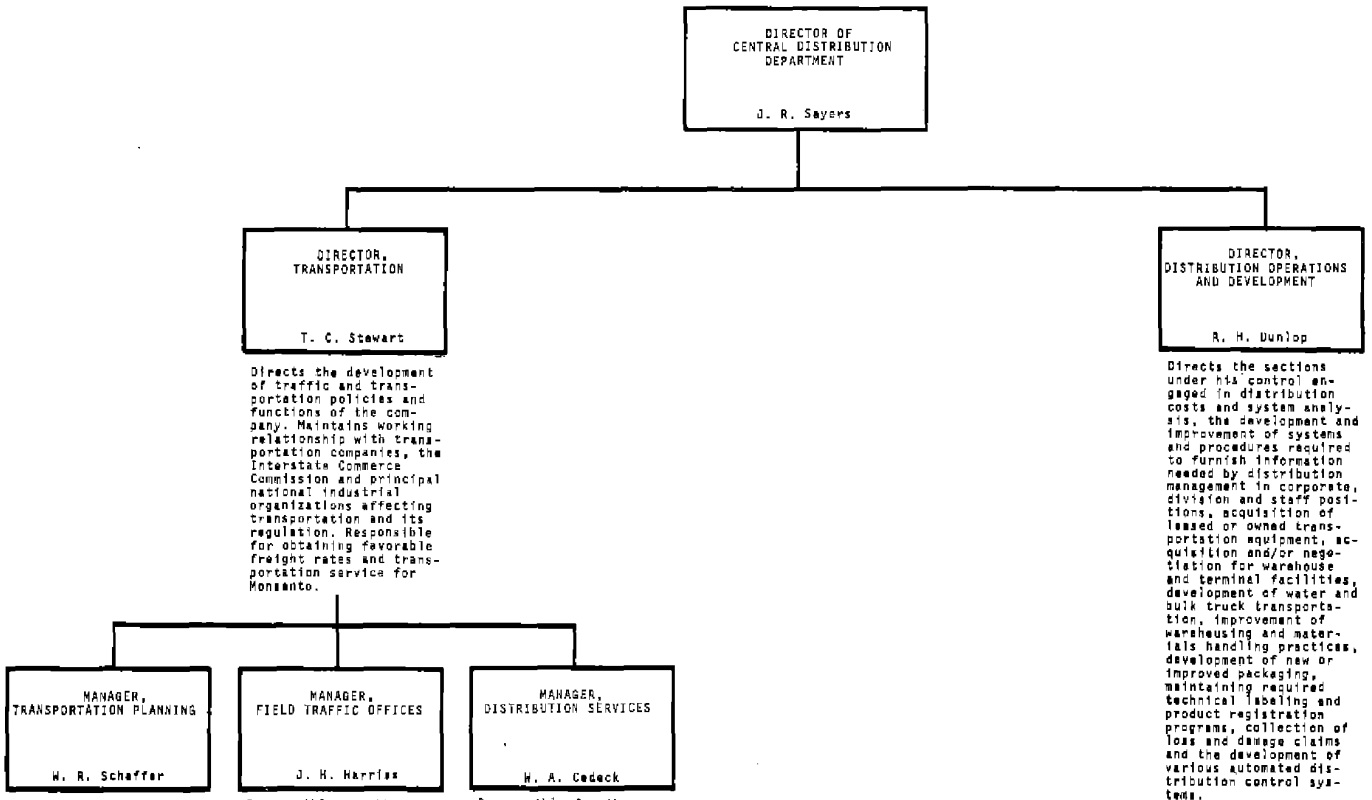


Monsanto
COMPANY

CENTRAL RESEARCH DEPARTMENT

DATE 2/68
PAGE C-IV-22

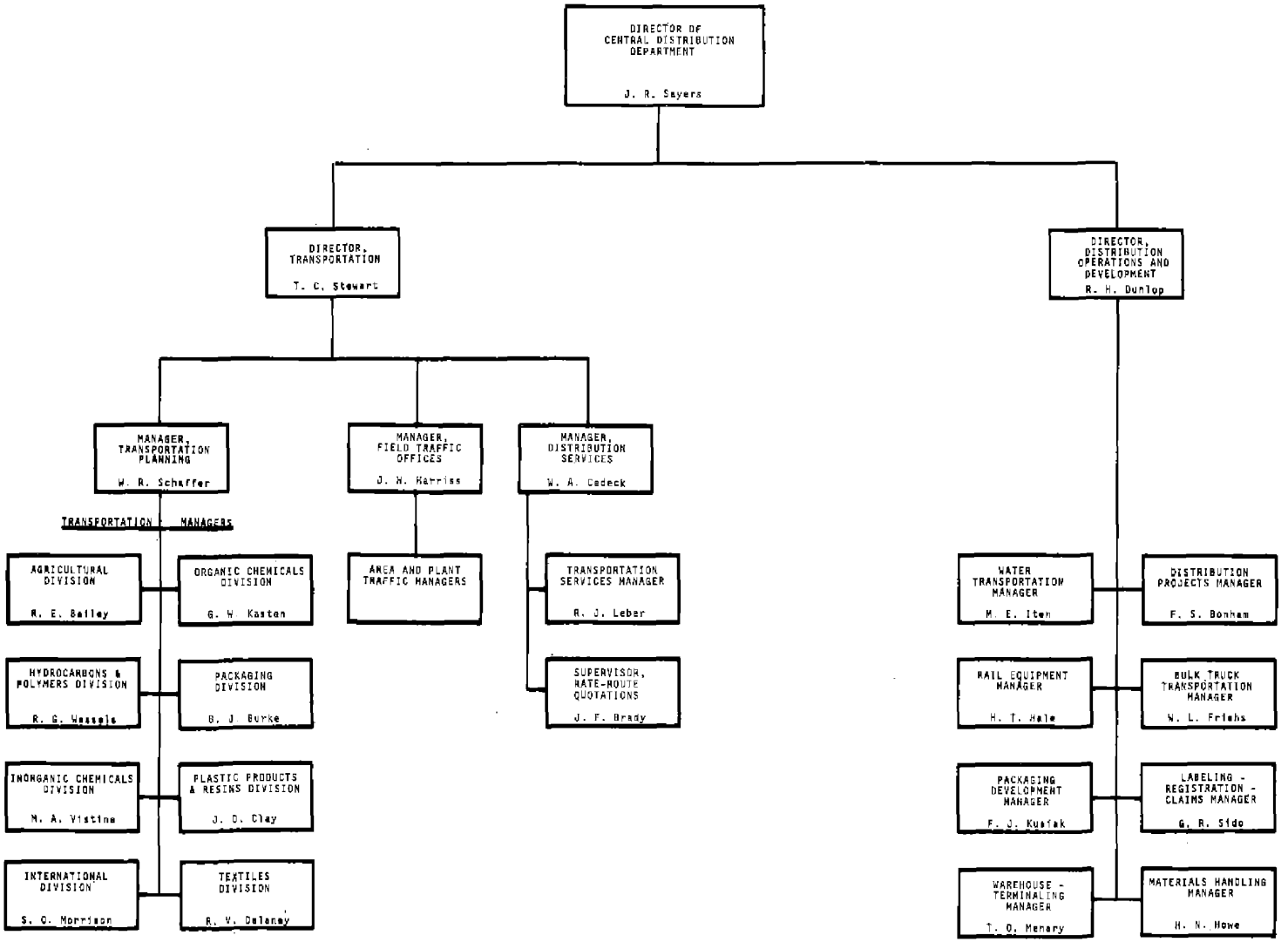
TOWOLDMON0019648



Monsanto
COMPANY

CENTRAL DISTRIBUTION DEPARTMENT

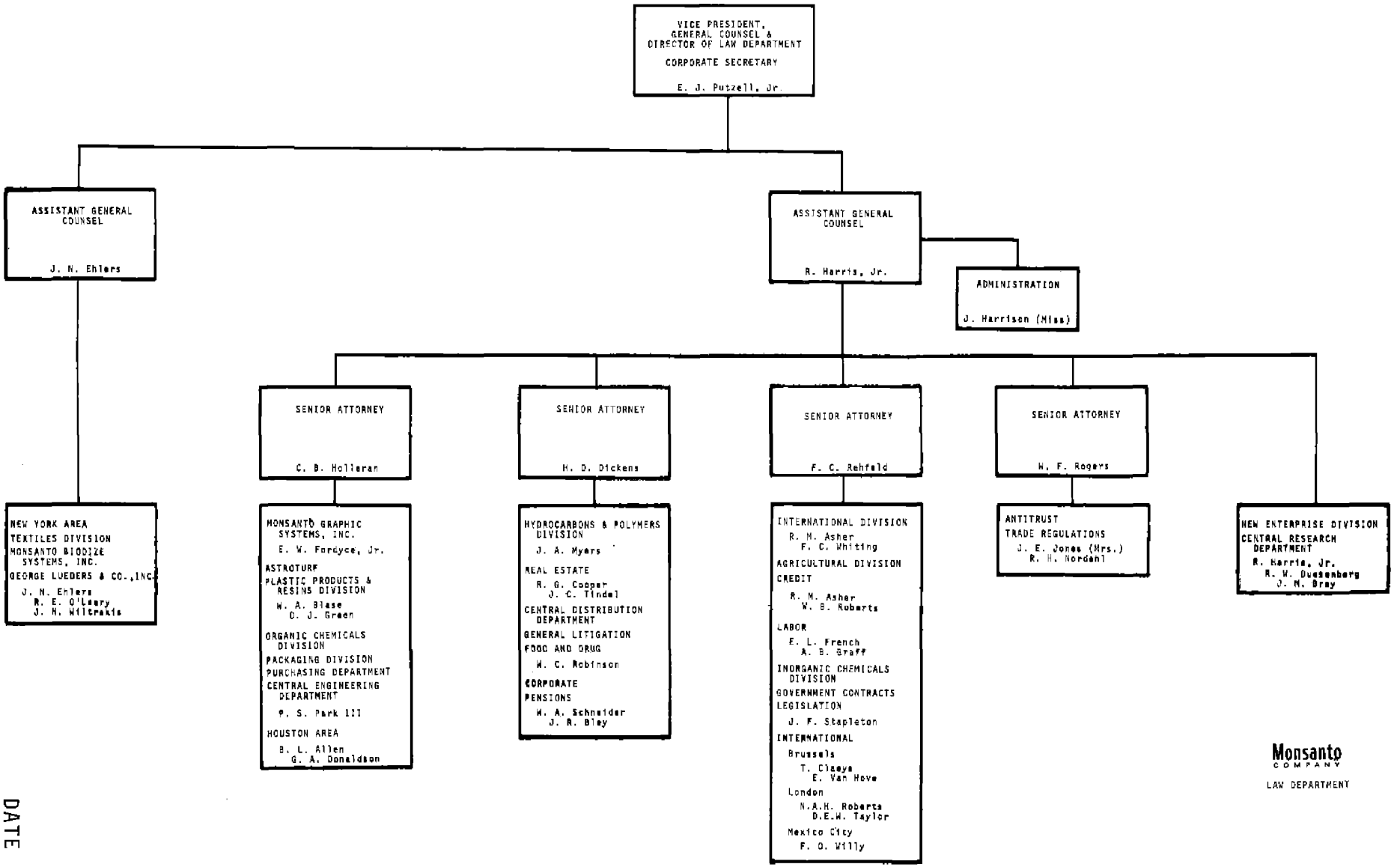
TOWOLDMON0019649



Monsanto COMPANY

CENTRAL DISTRIBUTION DEPARTMENT

TOWOLDMON0019650

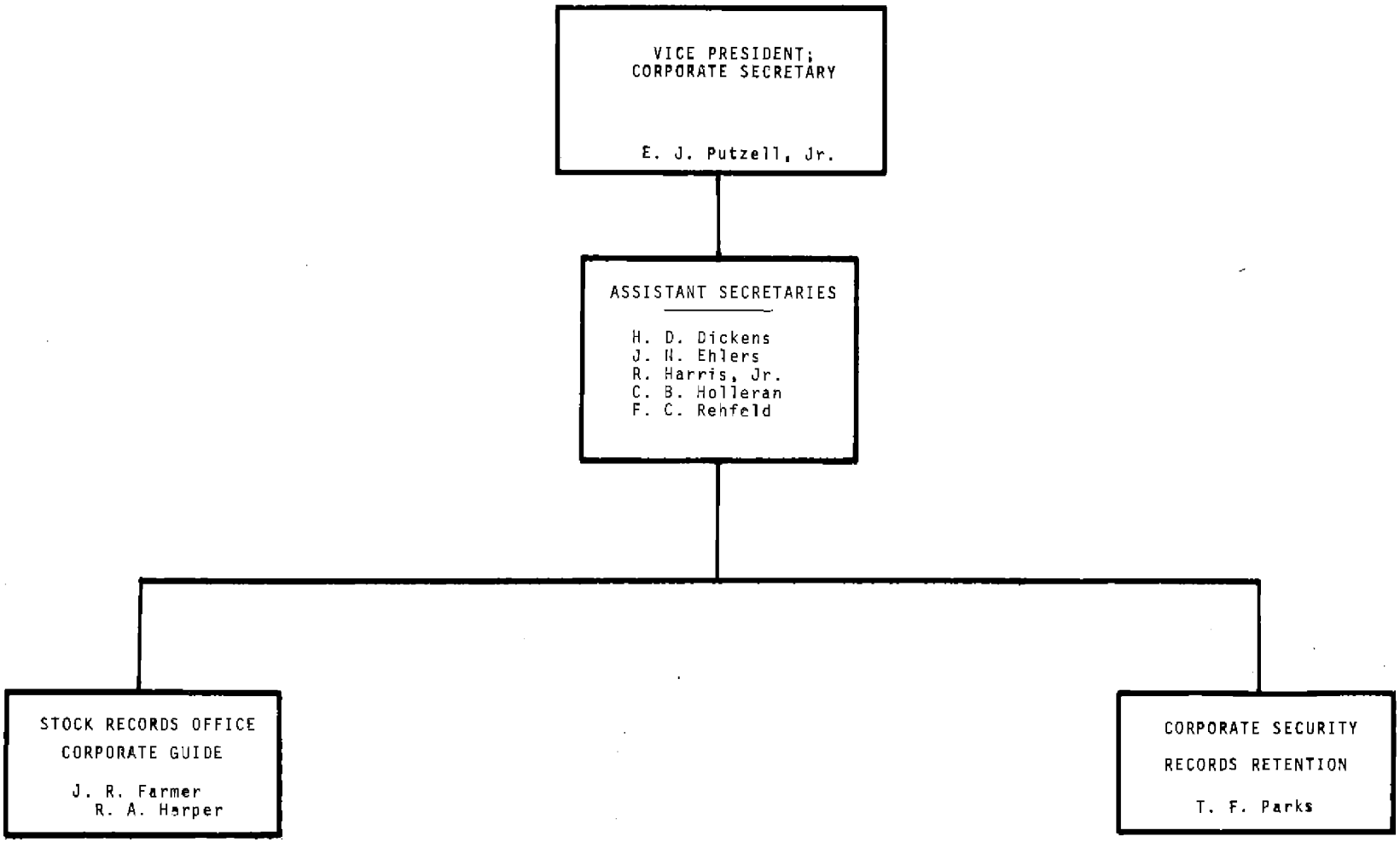


Monsanto COMPANY

LAW DEPARTMENT

DATE 2/68
PAGE C-IV-33

TOWOLDMON0019651

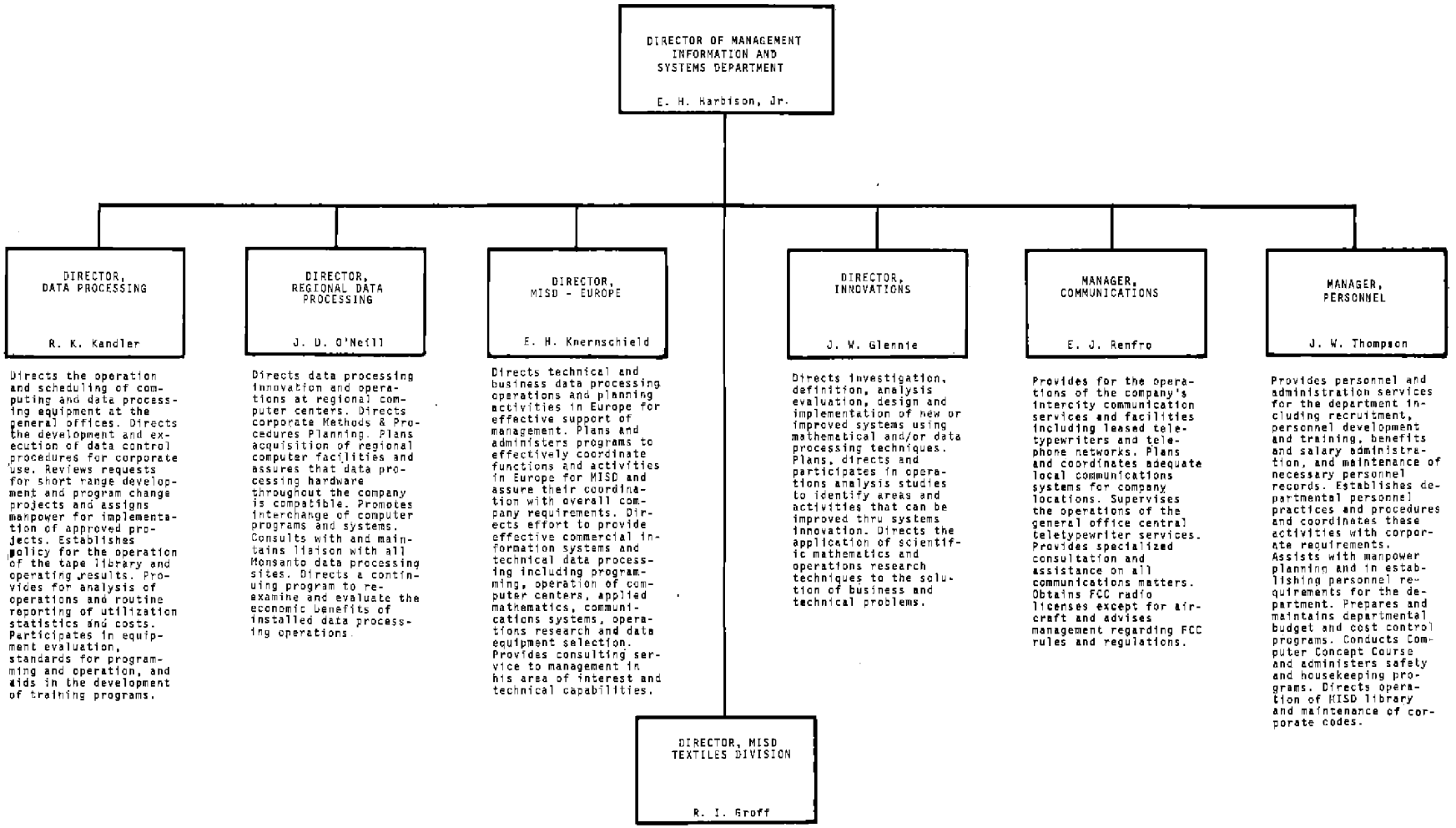


DATE 2/68
PAGE C-IV-36

Monsanto
COMPANY

OFFICE OF THE CORPORATE SECRETARY

TOWOLDMON0019652

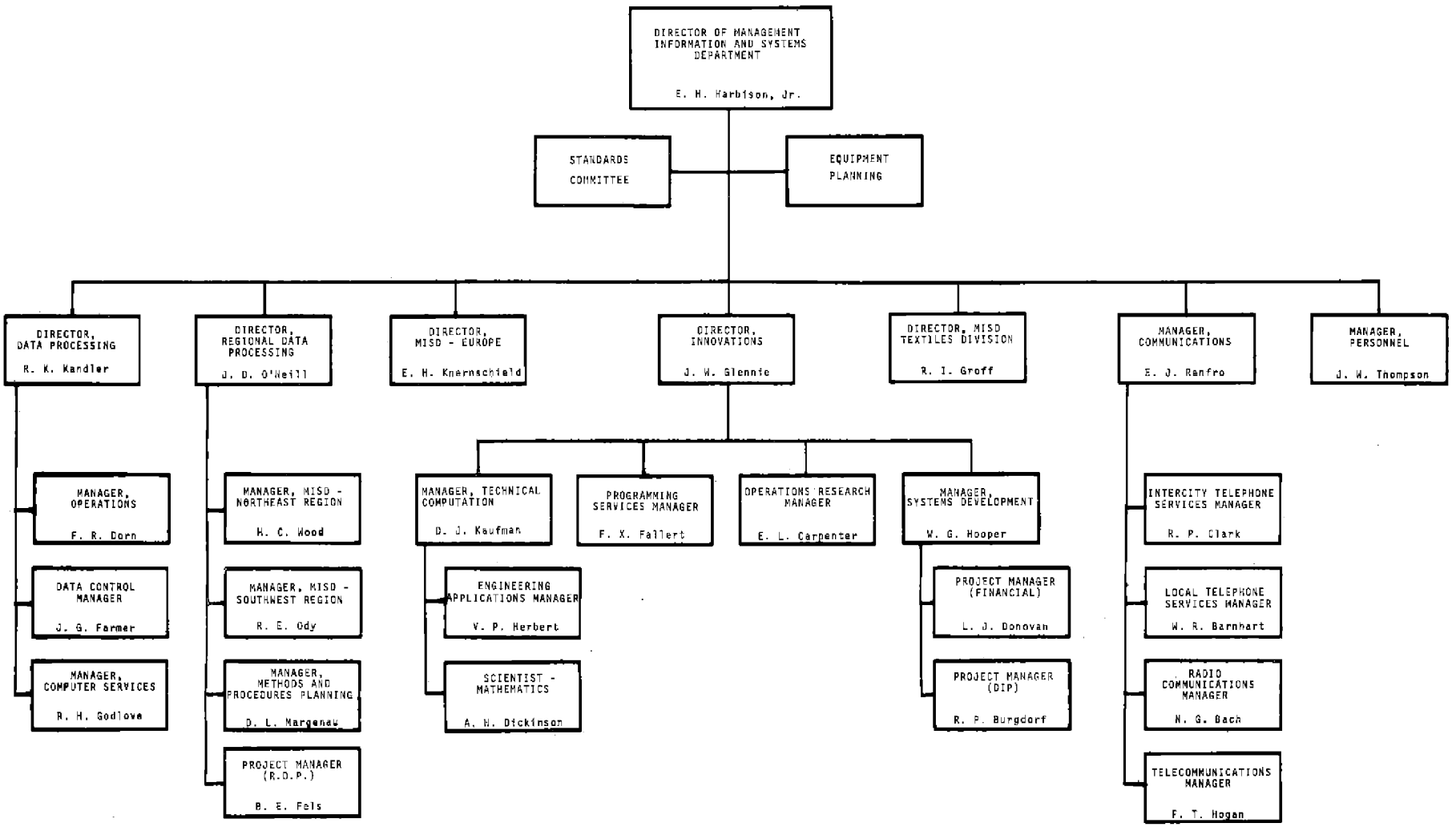


Monsanto COMPANY

MANAGEMENT INFORMATION & SYSTEMS DEPARTMENT

DATE 2/68
PAGE C-IV-40

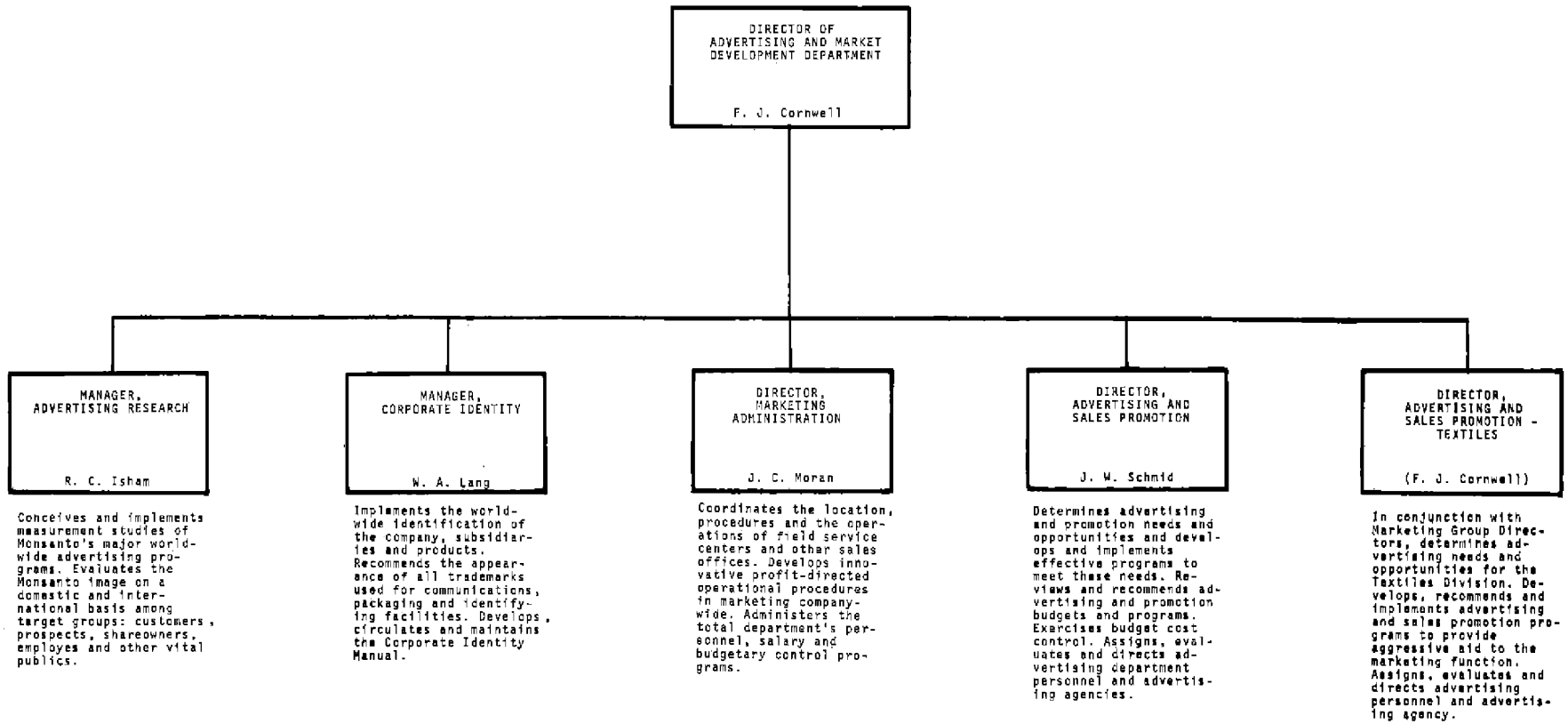
TOWOLDMON0019653



Monsanto COMPANY

MANAGEMENT INFORMATION & SYSTEMS DEPARTMENT

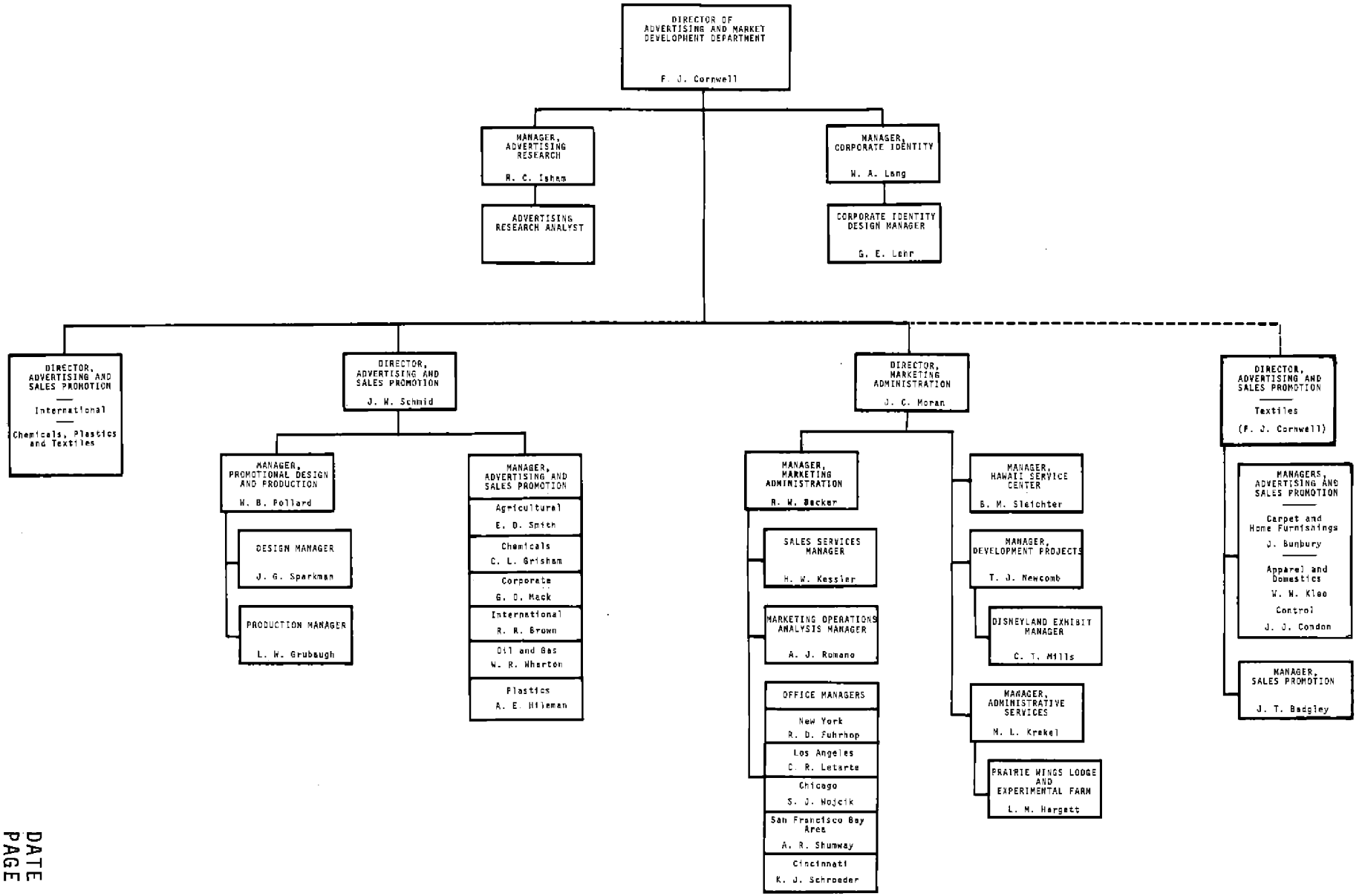
TOWOLDMON0019654



Monsanto COMPANY

ADVERTISING AND MARKET DEVELOPMENT DEPARTMENT

TOWOLDMON0019655

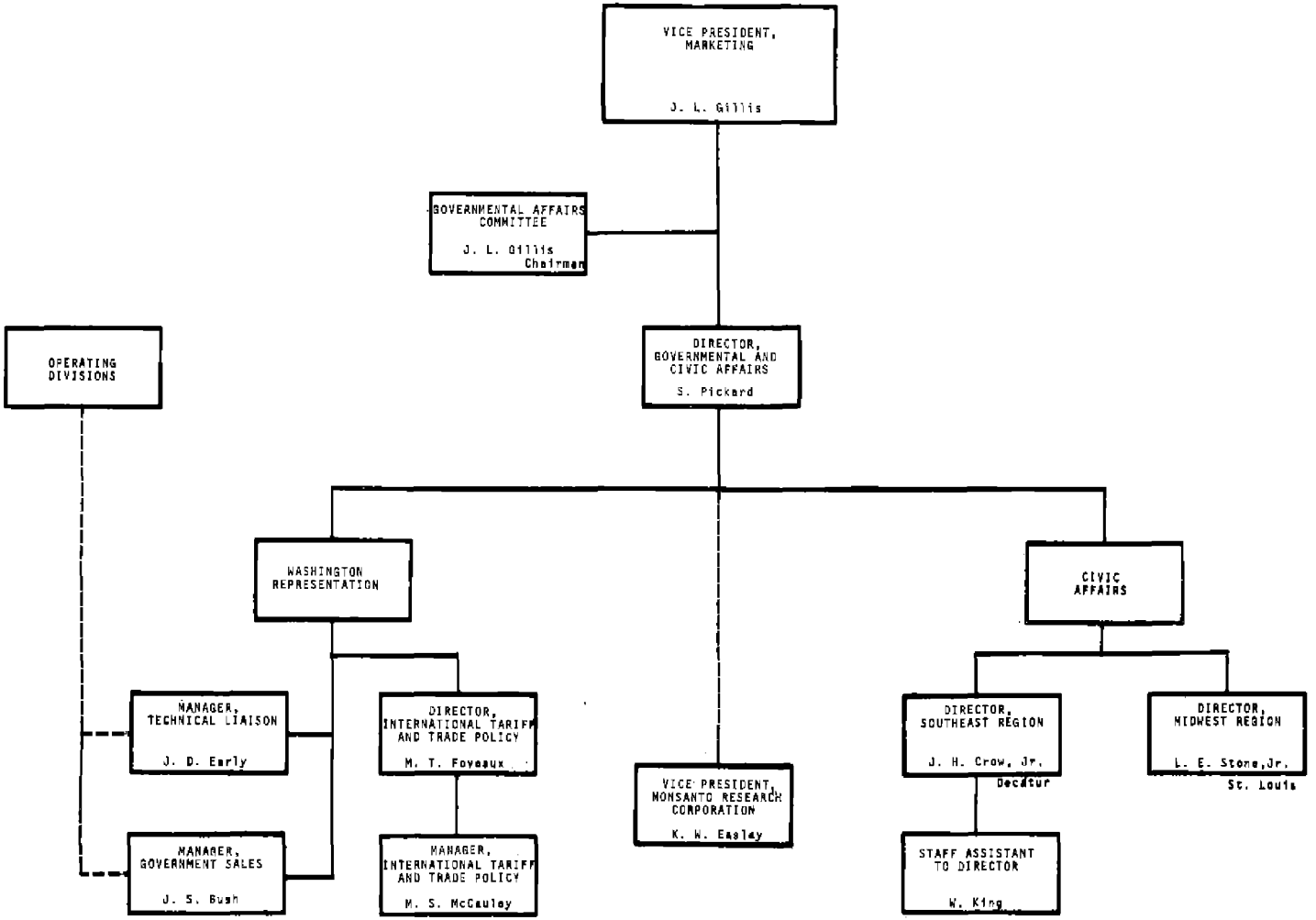


DATE 2/68
PAGE C-IV-45

Monsanto COMPANY

ADVERTISING AND MARKET DEVELOPMENT DEPARTMENT

TOWOLDMON0019656

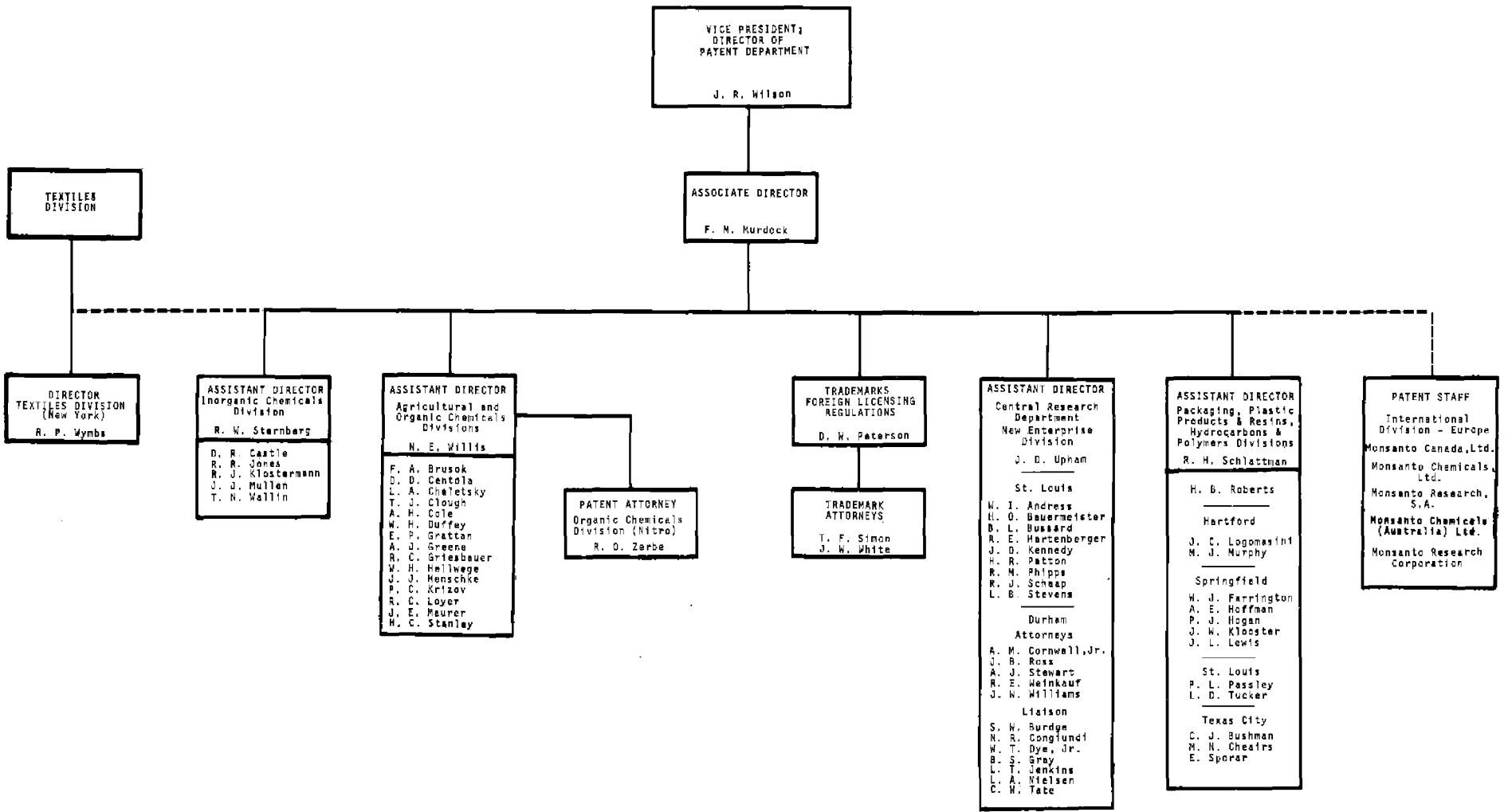


DATE 2/68
PAGE C-IV-48

Monsanto
COMPANY

GOVERNMENTAL AND CIVIC AFFAIRS

TOWOLDMON0019657

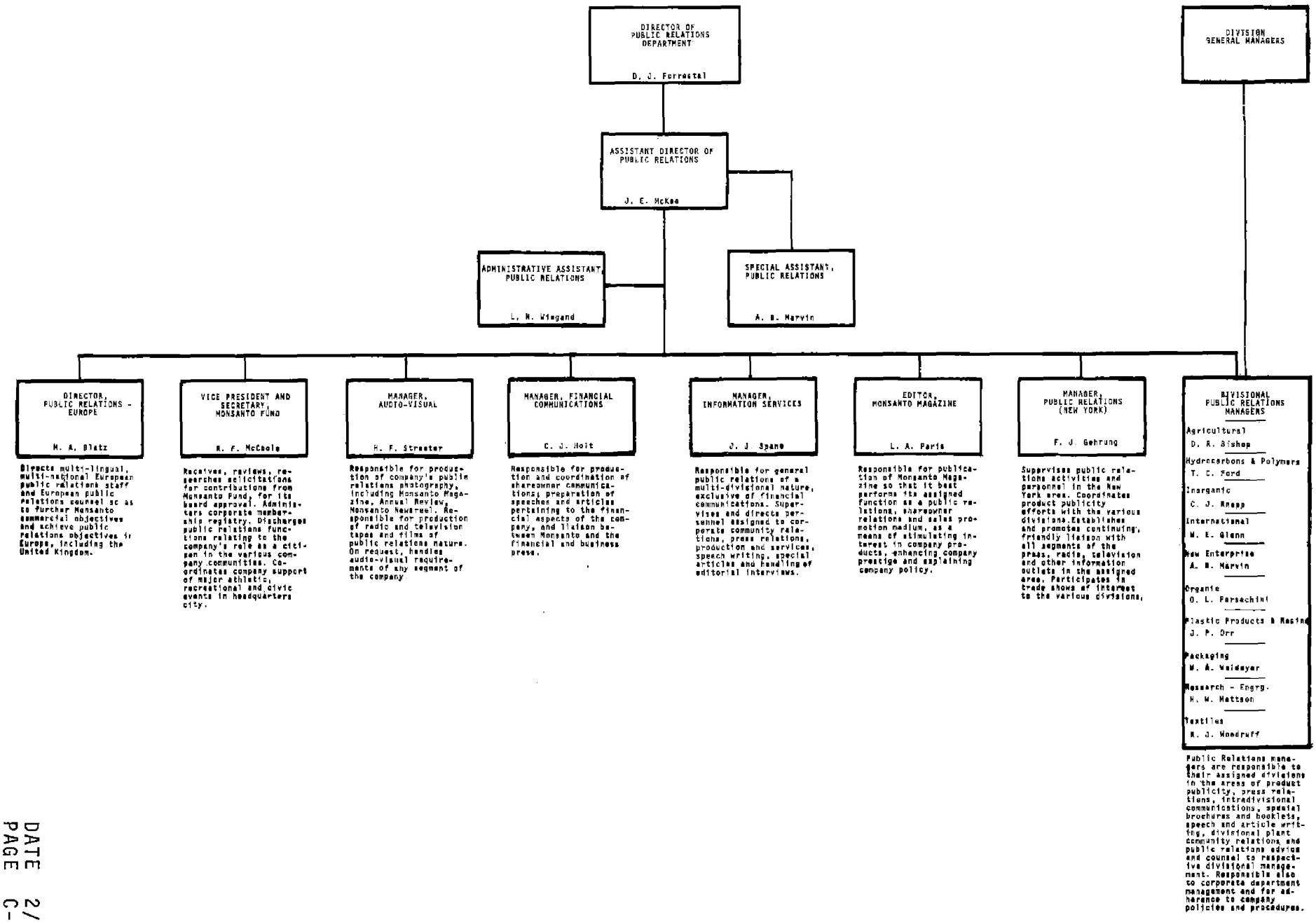


DATE 2/68
PAGE C-IV-55

Monsanto COMPANY

PATENT DEPARTMENT

TOWOLDMON0019658

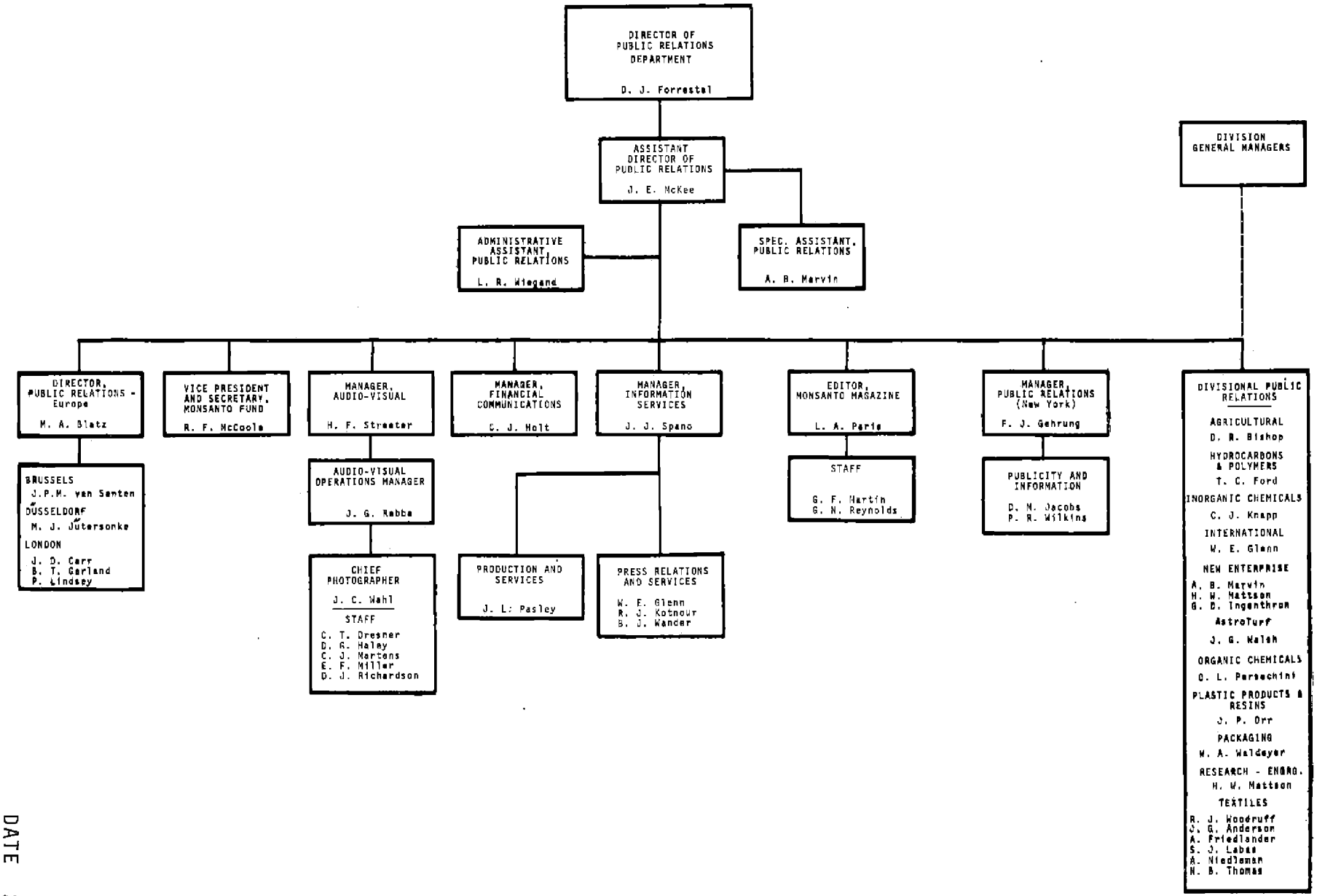


DATE 2/68
PAGE C-IV-59

Monsanto COMPANY

PUBLIC RELATIONS DEPARTMENT

TOWOLDMON0019659

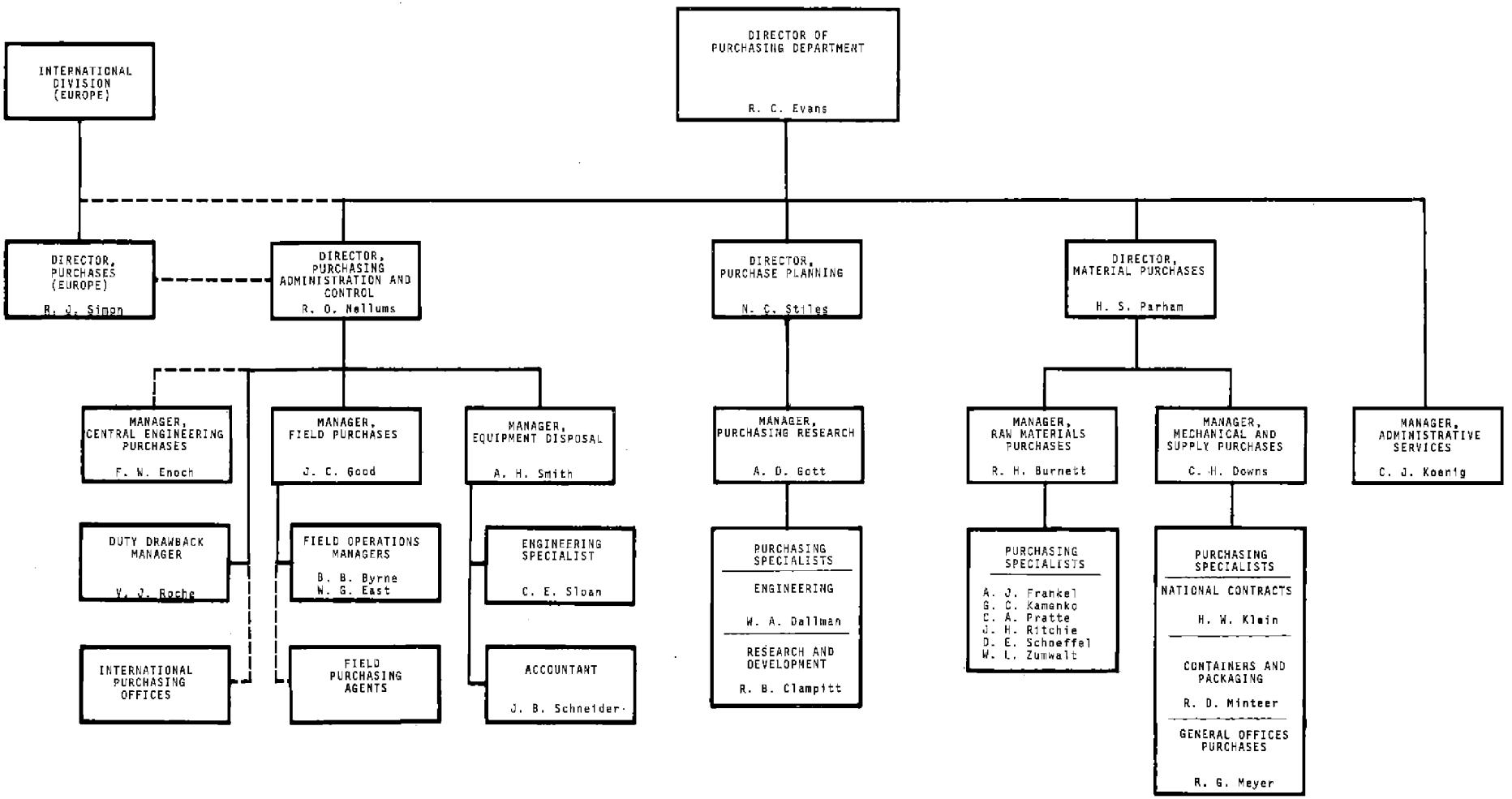


DATE 2/68
PAGE C-IV-60

Monsanto COMPANY

PUBLIC RELATIONS DEPARTMENT

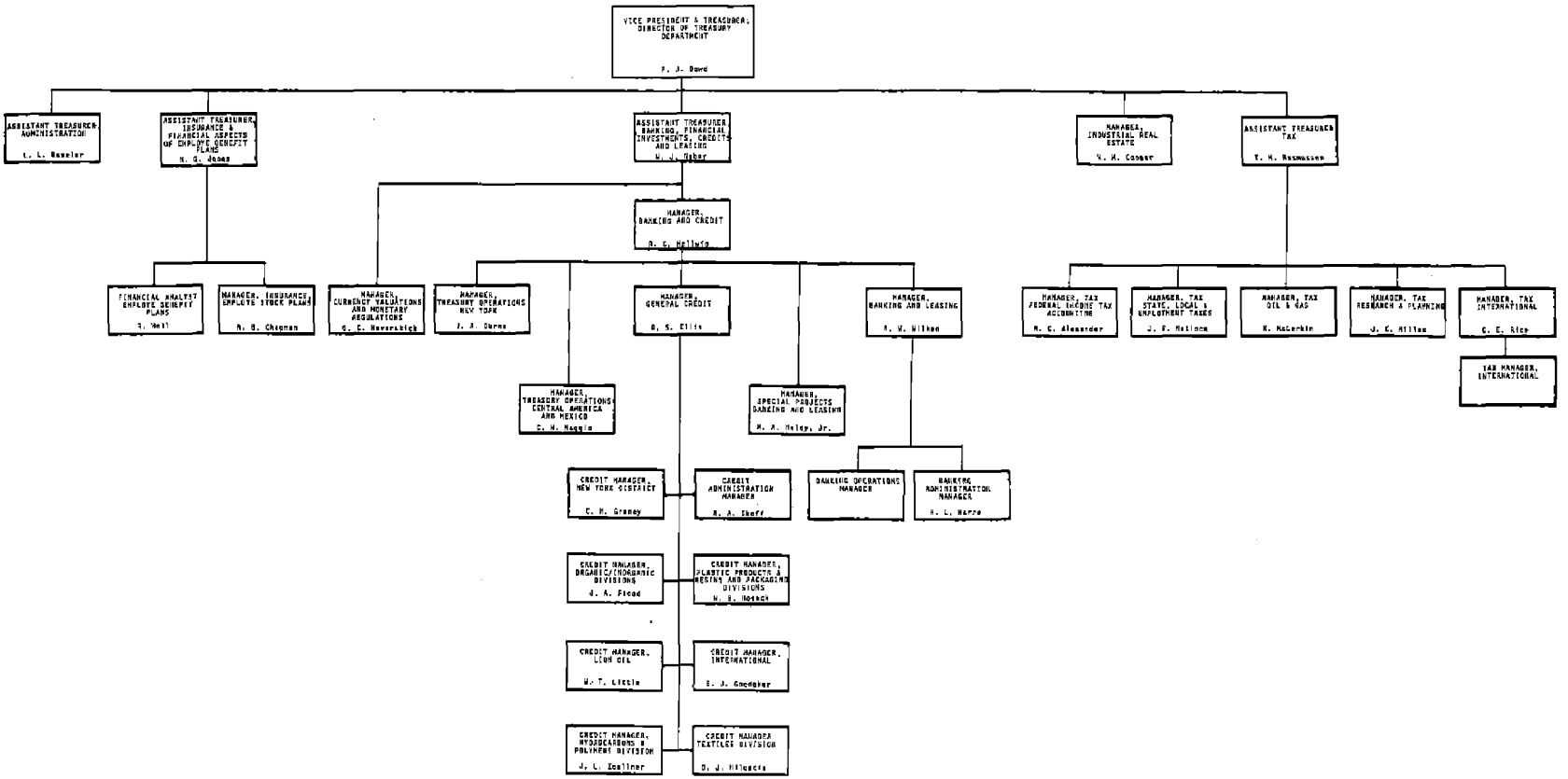
TOWOLDMON0019660



DATE 2/68
PAGE C-IV-64

Monsanto COMPANY
PURCHASING DEPARTMENT

TOWOLDMON0019661



Monsanto
COMPANY
TREASURY DEPARTMENT

DATE 2/68
PAGE C-IV-71

TOWOLDMON0019662