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PLAINTIFF'S EXHIBIT
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JOHNS-MANVILLE
ASBESTOS FIBRE DIVISION
3115 BLODGETT AVENUE • HOUSTON 4, TEXAS • TELEPHONE: JACKSON 6-1751



Address your reply to:
P. O. Box 255
Houston 1, Texas

February 12, 1963

Drilling Specialties Co.
Technical Services Division
105 East Second Street
Bartlesville, Oklahoma

Attention: Mr. H. M. Barrett

RMP 2/14/63

Dear Bill:

An order for 12 tons of Flosal is presently being made up for shipment to your Odessa location following and in accordance with telephone instructions from Mr. Given.

This material is being drawn from our stock of Salvis which we made up following your orders last year. In order to provide a stronger package, we are putting the Salvis bag in a slip-over bag on which any Johns-Manville markings have been painted out and on which the Flosal designation has been stenciled.

This, of course, is a stop gap measure which enables us to make shipment this week rather than delaying it the two weeks which would be necessary to have special stronger bags made up.

In addition, we have placed an order with our bag supplier for 500 heavier type bags which are 4 ply 50 plus 1 ply 70 as opposed to the old bag which was 3 ply 50 plus 1 ply 70. This stock of 500 bags plus a small quantity of the old Salvis bags should handle your possible requirements until a definite decision on the packaging is reached at which time we can arrange for a larger supply of specially printed bags for your use.

I am sure that packaging will be one of the points which you will discuss with our people at Manville, New Jersey during the week of February 25th. If you anticipate any large requirement for Flosal before mid-March, I would appreciate having your estimated requirements so that we can take the necessary steps to have suitable bags on hand at the mill.

Cont'd.

CDD 255773

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