

PLAINTIFF'S EXHIBIT

USG-1521

TORONTO ASPHALT ROOFING MFG. CO. LTD.

March 23, 1935.

List of Wholesalers, Semi-Wholesalers, Mail Order Houses and Built Up Roofing
Jobbers Selling.

		1934 Dollar Sales C.G.C.	C.G.C. Credit Limit	Import- ance in Market
White & Company	Toronto	--	--	--
Int. Fibre Board Ltd.	Ottawa	--	--	--
Roofers Supply Co. Ltd.	Toronto	--	--	--
McDermid Bros. Ltd.	Toronto	--	--	--
Robt. T. Purves Co. Ltd.	Toronto	--	--	--
Toose Hardware Supply Co.	Toronto	--	--	--
Shaw & Wright Ltd.	Toronto	95.	1000.	--
Geo. W. Ecclestone Ltd.	Bracebridge	--	600.	1
Harold & Coets Ltd.	Brantford	--	600.	1
Wilkinson Kompass Ltd.	Hamilton	--	--	--
J. N. Skinner Ltd.	Windeor	--	--	--
Matthews Sash & Door Co.	Port William	--	600.	--
Northern Canada Supply Co. Ltd.	Kirkland Lake	--	800.	5 N.G.
Northern Builders Supply Co. Ltd.	North Bay	950.	600.	1
Edmund Carriers	Amos, Que.	--	800.	2
J. S. Thibault & Frere	Rouyn, Que.	6230.	1000.	1
The T. Eaton Co. Ltd.	Toronto	--	--	--
The Halliday Co. Ltd.	Hamilton	--	--	--

List of Major Dealers

Acton	J. B. Mackenzie & Son	415.	600.	1
Almonte	W. S. Lee	--	--	--
Amherstburg	G. W. Pettypiece	560.	500.	2
Arnprior	A. F. Campbell & Son	--	600.	2
Aurora	V. Attridge & Son	60.	800.	1
Aylmer	Miller & Son	--	--	--
Barrie	Barrie Planing Mill	395.	600.	4
Belleville	G. A. Bennett	--	--	--
Bowmanville	Sheppard & Gill Ltd.	705.	800.	1
Bradford	Spence Lumber Co.	--	--	1
Brampton	Brampton Lumber Co.	685.	1500.	1
Brockville	Sheridan & Power	--	--	--
Burlington	G. W. Rhynas & Son	690.	5000.	1
Campbellford	A. C. Conner & Son	--	600.	1
Carleton Place	Geo. Eades	--	--	--
Chatham	O'Brien Lumber Co.	--	600.	N.G.
Chesley	F. T. Hill & Company	--	--	--
Clinton	Thos. Hawkins	--	--	--
Cobourg	Martin Jex & Company	--	3500.	1
Colborne	H. A. Grant	890.	1500.	1
Collingwood	D. G. Cooper	--	--	--
Cornwall	Snetsinger's Hardware	--	--	--
Cornwall	J. D. Campbell	1375.	2500.	4
Delhi	Quance Lumber Co.	--	2500.	1
Deseronto	Laurel Clement	--	--	--
Dresden	Dresden Lumber Co.	--	--	3 N.
Dundas	W. Cowper & Co.	--	--	1
Elginville	Fleurie Bros.	--	--	--
Elmira	Elmira Planing Mill	305.	1500.	1
Elora	V. Richardson	200.	600.	2
Erie	D. L. Mundell	240.	500.	1
Exeter	Euren Lumber Company	325.	500.	1
Fergus	Inah Bros.	--	--	--

List of Major Dealers (continued)

		1934 Dollar Sales C.O.C.	C.G.C. Credit Limit	Import- ance in Market
Fleaherten	H. A. McAuley	--	--	1
Forest	Robt. Cepe	--	--	--
Fort Erie	Frank Benner	--	600.	3
Galt	Prudham & McQueen	--	--	--
Georgetown	J. B. Mackenzie & Son	460.	3500.	1
Glencoe	A. Fennell & Son	380.	800.	1
Goderich	Goderich Mfg. Co.	--	600.	2 N.C.
Grafton	Jas. Blacklock & Son	--	--	--
Granton	John Clatworthy	Pick up	800.	1
Grimsby	D. Marsh Estate	805.	3500.	1
Guelp	Frank & Schmitt	--	--	--
Hamilton	Stanley M. Drew	--	--	--
Hamilton	Thos. Irwin & Son	--	--	--
Hamilton	Reeves Hdw.	--	--	--
Hamilton	Wentworth Coke & Supply	--	--	-- N.C.
Hagersville	Bailey & Green	1040.	800.	1
Hanover	B. F. Ahrens Estate	--	--	--
Harriston	John Howes & Son	--	COD.	--
Havelock	E. S. Hubbell & Son	--	--	2
Hawkesbury	E. C. Lighthall	--	--	--
Hensall	A. Spencer & Son	710.	1500.	1
Hespeler	Louis Grill	--	--	--
Huntsville	Geo. W. Ecclestons	--	600.	2
Ingersoll	J. M. Wilson	--	--	--
Jarvis	W. J. Bailey	350.	800.	1
Kincardine	W. E. Mahood	--	600.	1
Kingston	J. Peters & Son	1905.	600.	2 Slow
Kitchener	K. E. Bornhold	--	--	--
Laundowne	E. E. Johnston	--	2000.	1
Lindsay	Lindsay Coal Co.	--	1000.	1
Listowel	Robt. Oliver	--	600.	1
Londen	Clatworthy Lumber Co.	4385.	800.	2
Londen	Cepp Builders Supply	2105.	3500.	1
Londen	Londen Lumber & Supply	2300.	1200.	4
Londen	Geo. W. Kernehan	1200.	1200.	5
Madoc	C. O. Reid & Son	--	--	--
Markham	Markham Planing Mill	810.	1000.	1
Marmora	Jones & Potts	130.	600.	1
Meaford	C. G. E. Grant	--	1500.	1
Midland	F. W. Jeffery & Son	--	600.	2
Milton	Milton Hardware	--	1200.	2
Morrisburg	Turner Lumber Company	--	--	2
Napanee	Robert Light	--	--	1
Newmarket	W. H. Eves	1240.	3500.	1
Niagara Falls	Sangster Lumber Company	--	--	--
Niagara Falls	Wise Builders Supplies	1945.	1000.	2
Niagara-on-the-Lake	Wm. Harrison	665.	800.	1
Ottawa	Jas. Davidson & Son	435.	5000.	--
Ottawa	D. Kemp Edwards Ltd.	730.	3500.	--
Ottawa	D. V. Evans	--	--	--
Ottawa	Plaunt Hardware	--	--	--
Ottawa	S. & S. Hignan	--	--	--
Oakville	Davis & Doty	610.	3500.	1
Orangeville	D. L. Mundell	--	500.	1
Orillia	C. V. Bennett	--	--	--
Orillia	D. McFadden	--	--	--
Oshawa	Cay Lumber Company	640.	500.	3
Palmerston	Palmerston Planing Mill	--	500.	2
Perry Sound	A. W. Penn	700.	5000.	1
Perth	James Bros.	--	7500.	1
Peterboro	Peterboro Lumber Co.	--	600.	1
Peterboro	Scott Coal & Lumber Co.	2200.	2000.	2

List of Major Dealers (continued)

		Sales C.G.C.	Credit Limit	and in Market
Pickering	Pickering Lumber Yard	--	--	1
Pictou	C. E. Hadden	--	--	--
Port Colborne	Arthur Sherk	835.	800.	2
Port Credit	W. E. Thomson	1920.	1500.	1
Port Dover	J. M. Schultz & Son	--	--	--
Port Hope	Geo. T. Hancock	--	--	--
Port Perry	S. M. Griffen	--	--	--
Prescott	Earle Lumber Company	--	600.	1
Renfrew	A. H. McPhail	--	--	--
Richmond Hill	Sheppard & Gill	465.	800.	1
Ridgetown	Geo. Peag	405.	300.	2
Russell	McArthur Warner	--	--	--
St. Catharines	Davis Lumber Co.	525.	1500.	3
St. Catharines	Wills & Mitchell	--	--	-- N.G.
St. Catharines	Henry Wise	1085.	3500.	2
St. Catharines	Notman Bdw.	--	--	--
St. Marys	D. C. Haid	510.	800.	1
St. Thomas	Frank Barrett	10.	1000.	3
Schenberg	Burnell Graham	450.	1200.	1
Simcoe	Norfolk Co-operative	115.	1000.	3
Smithfield	D. J. White	N.G. 390.	1000.	1
Smith's Falls	Clark & Lewis	--	--	3
Smithville	R. E. Book	950.	800.	1
Southampton	Robt. McVittie	--	--	1
Stayner	D. H. Hodgins	--	--	--
Sterling	McGee & Lagrow	--	--	--
Stoney Creek	Milmine & Son	--	800.	2
Strathroy	Strathroy Hardware	--	--	3
Sutton	Lake Simcoe Lumber & Fuel	670.	800.	1
Toronto	Canada Lumber Co.	--	COD	--
	C. & D. Roofing Co.	--	--	--
	Danforth Lumber Co.	1540.	800.	--
	Dean-Chandler Limited	--	--	--
	Dundas Lumber Co.	--	--	-- N.G.
	Fairbank Lumber Co.	--	5000.	--
	J. Feldman & Son	--	--	--
	Irvin Lumber Co.	2325.	7500.	--
	Gordon S. Lee Lumber Co.	1190.	2500.	--
	Mimico Planing Mill	--	--	--
	Ontario Wrecking Co.	--	--	--
	Sheppard & Gill Lumber Co.	140.	800.	--
	Walsh & Garbutt	--	800.	--
Tavistock	C. L. Erb	335.	500.	2
Thornbury	J. W. Hartman & Son	--	--	--
Thoreld	Berhalter Lumber Co.	655.	5000.	1
Tilsonburg	Imrie & McFarland	--	--	--
Trenton	Trenton Coal & Lumber Co.	450.	500.	3
Tweed	Nyles & Son	--	--	--
Vankleek Hill	John Sinclair	757.	--	1
Walkerton	W. J. Lambertus	--	--	--
Waterloo	Beyer Lumber Company	--	800.	-- N.G.
Waterford	B. V. Bailey	250.	2500.	1
Watford	Wm. Williamson	--	--	--
Welland	John E. Cutler Ltd.	595.	700.	3
Wellesley	Henry Zettel	--	--	--
Wellington	Wm. A. Davern	--	--	--
Westboro	M. W. Cumminge	620.	1000.	--
Westport	M. J. White	--	--	--
Warton	Hunter Hardware	--	600.	2
Winchester	A. Sweet & Company	--	--	--
Windsor	R. J. Wilson Lumber	--	--	--
Wingham	Rae & Thompson	270.	1500.	1
Woodbridge	Woodbridge Farmers Co-Operative	--	1200.	1
Woodstock	McKinney Lumber Company	--	COD	4
Wyoming	W. J. Travis & Son	70.	3500.	1

List of Major Dealers (continued)

1934		Import-
Dollar	C.G.C.	ance
Sales	Credit	in
C.G.C.	Limit	Market

Q u e b e c

Buckingham	Herve Dasust	--	--	--
Campbells Bay	Smith Bros.	--	--	1
Hull	J. A. Lalonde	--	--	--
Low	W. R. Irwin	--	--	--
Maniwaki	Donovan Bros.	--	--	--
Masson	A. Roehen	--	--	--
Montebello	J. G. Robert	--	--	--
Quyon	Quyon Hardware	--	--	--
St. Andre d'Avillin	Theo. Corbeil	--	--	1
Shawville	John Argue	--	--	--
Thurso	Wm. Thompson & Son	--	--	1

ONTARIO DEALER ESTABLISHMENTCanadian Gypsum Company - Ontario

Total Dealers	681
Sold	359-53%
Dealers in Markets over 5M	288
Sold	184-64%
Toronto A. R. Co. list	178
Sold by Canadian Gypsum Company	63-35%

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SALES BY ITEM

	<u>1934</u>	<u>1935</u>	
Gray Sheathing - Rolls	6,701	10,289	
Asphalt Roofing - Lbs.	1,093,383	646,691	Roofing Asphalt - Built-up
Fibre Cement	\$ 85,831	See Paints	Fibre Coating
Lap	\$ 90,300	\$ 16,362	
Carpet Felt - Rolls	1,334	-	
Century #1	10,390	-	Lowest priced roll 36" Talc
" 2	17,333	-	
" 3	12,887	-	
" 4	1,349	-	
" 5	450	-	
Elk #1	15,582	22,293	Lowest priced roll 32" Sanded
" 2	19,109	33,606	one side
" 3	17,480	21,723	
" 4	313	2,856	
" 8	114	519	
10 Lb. Felt	2,722	-	
15 Lb. " 2 Sq.	5,278	) In	
15 Lb. " 4 Sq.	5,536	28,824) Sqs.	
30 Lb. " 2 Sq.	241	-	
Hextab Pl.	796	443	
" Bl.	565	662	
Ind. Slates	745	590	
Interwall 2	603	245	Sheathing
" 1	438	-	
Kelly Siding	333	335	Brick Siding - no mortar line
Milonite #1	328	386	High grader smooth
" #2	1,438	2,637	
" #3	4,580	4,183	
" 4	354	1,054	
" #5	23	-	
Nails Plain - Lbs.	44,500	53,215	
" Galv. - Lbs.	19,945	17,403	
Newmax Pl.	2,535	2,486	Hexagon
" Bl.	875	691	
Asphalt Sheathing	2,304	6,046	
Ext. Metal Paint	\$ 28,838	(	
Carbon	\$ 153,485	(\$534,838	
Pitch - Lbs.	52,722	-	
Plastic Cement	\$ 242,298	\$174,434	
15" Rock - Sqs.	2,661	2,034	
32" & 36" Mixed Rock	3,261	7,567	
32" & 36" Rock	20,068	21,093	Slate roll 60 Lb.
Solka #1 - Sqs.	614	307	" " 33 "
" #2 - "	1,306	668	
" #3 - "	1,909	1,116	
" #4 - "	515	472	
" 36" Rock "	1,116	510	

SALES BY ITEM
(Cont'd.)

	<u>1934</u>	<u>1933</u>	
B.P. Motor Line	5,029	4,100	Siding - Brick mortar line
Slab - WOB	792	452	Square butt strips 4-in-1
" 4" Pl.	5,928	7,553	" " "
" 4" Bl.	1,318	4,502	" " "
" 4 1/2" Pl.	7,041	-	3-in-1
" 4 1/2" Bl.	3,235	-	" " "
" 5" Pl.	7,357	9,671	4-in-1
" 5" Bl.	1,237	3,538	" " "
Chestrock - Sq.Ft.	98,128	(113,793	
" Lath- "	23,374	(	
Shingle Design	634	-	
Tarred Felt 7 oz. - Rolls	480	(	
" " 10 oz. - "	1,423	(	
" " 16 oz. - "	1,582	(1,521	
Tarred Shtg.	5,659	2,463	
15/ Felt B	786	-	
Ten Test - Sq.Ft.	227,301	See Wallboard	
Slab T.B.	758	1,026	Overlay
Top Sheet 32 1/2	204	413	
" " 42 1/2	733	1,078	
Wallboard - Sq.Ft.	75,410	237,143	Fibre Board
Winlock Pl.	4,415	2,054	
" Bl.	462	213	
White Shtg.	1,025	618	
Granite #3	973	-	Pine Slate surfaced
" #3	1,148	-	
" #4	154	-	