

ZONOLITE

CONSTRUCTION PRODUCTS DIVISION

7093914

TO: See Distribution List

DATE: September 11, 1969

FROM: Thomas F. EganSUBJECT: Sprayed Fireproofing
SpecificationsPLAINTIFF'S
EXHIBIT
WRG- 501

Gentlemen:

In your efforts to promote Mono-Kote specifications, it is often impossible to force a straight Mono-Kote or even a strict cementitious specification. Let's recognize this fact and work toward inclusion of a section requiring an independent laboratory to verify density of the sprayed fireproofing.

This requirement has been written into several large projects lately and has also been included in a recent submittal to C.S.I. for review of the "Sprayed Fireproofing Specification", Document No. 3, (June 1965).

Example:

TESTS:

The architect will select and the Owner will pay an independent testing laboratory to sample the applied material for conformance to the appropriate fire test approved for the project. Particular emphasis is to verify the density of the material as applied.

This paragraph in a specification forces the fiber contractors bidding the project to provide a proper density and their bid price will reflect it. It keeps everybody honest. When that happens our chance for Mono-Kote improves greatly.

If you're working on some projects now, get this included in the spec.

Yours truly,



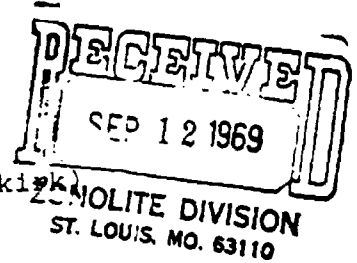
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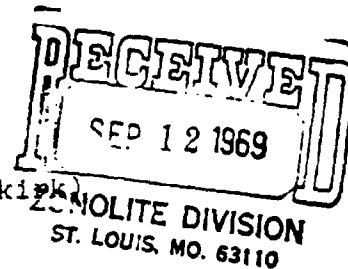
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