FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO. 152

DIST.	SALES-MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			04 1040 260 AROCLOR DIST 1248															
2704		A211745	DIXIE SOLVENTS AND CHEM	1		21	2				3		6		5	2		2
1504		J215631	DOUBLEDAY AND CO		1													
2904		A216150	DOW CHEM MILLAND MICH	1														
1501		A222200	E I DU PONT DE NEMOURS	967	1107	748	92	6	82	100	9	6	114	16	93	115	12	103
2804		A229450	EASTMAN KODAK CO			2		3								1-		
1018		G233157	ELAN CHEMICAL CO			1											1	
1019		A233222	ELCO SOLVENTS CORP	1	2													
1016		A242368	ESSEX CHEM CLIFTON N J															
4302		G242856	ETHYL VISQUEEN CO			2	-	-	-	-	-	1	-	-	-	1	-	1
0704		J246664	FABRIC RESEARCH LABS															
0303		A246951	FAIRBANKS MORSE BELOIT WIS	2														
1003		A255750	FELTON CHEMICAL CO I	1	1													
0307		A258150	F G FINDLEY CO MILW WISC	5	10	38	-	-			13	9		16	-	-		
0302		J273519	FRITO LAY INC DALLAS TEX	1		2								2				
2905		G273519	FRITO-LAY INC			9		9										
1018		J275926	FURANE PLAS HEMPSTEAD N Y	1														
2802		A279700	GARLOCK INC PALMYRA-N Y															
0306		G282792	GENERAL ELEC CHIC HGTS															
2802		A283799	GENERAL LATEX ASHLAND O			1	1											
2785		A284157	GEN MTRS INLAND DIV DAYTON	1		1		1										
1018		J289280	GILES VARNISH CO															
2802		J291228	GLASTIC CORP N															
2804		A292300	GLIDDEN CO CLEVELAND OHIO			2			1			2			1-			
0306		J293550	GLOBE UNION INC															
1016		J296061	GOMAR LABS LINDEN N J		1													
2885		A297400	GOODYEAR AKRON	2														
1008		A299227	W R GRACE AND CO N BERGEN	13	10	8	2			6								
4402		A299228	W R GRACE BELL GRDENS	2	3													
0703		A299234	W R GRACE DEW & ALM CHIC I			10						10						
0703		A299238	W R GRACE DEW & ALM CAMBRI															
1101		A301215	GRANITEVILLE CO	1														
4405		J301289	GRANT OIL TOOL CO															
1012		G301540	GRAPHIC ARTS INC															
4101		A303933	GREAT WESTERN CHE SEATTLE	1														
4302		A303933	GREAT WESTERN CHEM * U			2	1											
0301		G315800	HALLECT CONSTRUCTION CO			1					1							
2308		J316687	HAMILTON OF INDIANA INC															
2802		J343676	HONEYCOMB PROD INC															
1545		A351027	HULBURT OIL & GR PHIL PA															
1101		J362951	INDUSTRIAL TOOL AND ENG	1	1	1						1						
2302		A364109	INTERCHEM PRESTITE DIV STL	42	50	49	5		5		5	5	5	5		5	5	5

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