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120 Broadway
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RECEIVED

MAR 27 1967

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CABLES: "MACCOOK, NEW YORK"

J. B. H.

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COUNSEL

March 27, 1967

John B. Henrich, Esq.
Secretary
National Lead Company
111 Broadway
New York, New York 10006

Re: Stein Paint Company

Dear John:

I reached Kenny Specht at his home Thursday night and he told me that Stein was entirely agreeable to give up the 5% in connection with sales to the new customer according to the local National Lead salesman in Miami. Kenny also stated, however, that the new customer, Lindsley Lumber Co., Miami, Florida, was far from a sure bet and that he was going down on Friday primarily to try to line them up as a customer. I said that he could also confirm clearance of the matter with Stein and that then we would amend the agreement with Stein. I also asked him to send me the original contract with Stein which he said he had in his office together with a map of the territory served by Stein. Kenny said he would be in touch with me when he returned from Miami.

Sincerely,

Kene

EZD:mdm

BY HAND

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