

GET ON THE HIGH ROAD TO PROSPERITY . .

THE ROAD THAT POINTS UP EVEN WHEN

BUSINESS MAY BE OFF . .

THE high-lead-content ROAD



EAGLE- PITCHER

134 North La Salle Street Chicago

White Lead, Carbonate . Red Lead . Sublimed Blue Lead . Sublimed White Lead . Litharge
Super Sublimed White Lead . Sublimed Litharge . Orange Mineral . Zinc Oxide . Lithopone

partment of the Hercules Powder Co. was exhibited.

A Happy Thought. Members of the Portland (Oregon) Paint, Oil and Varnish Club have contributed over \$1000 worth of painting materials for the Toy and Joy Makers division of the city's fire department. Discarded toys will be reconditioned and distributed among the poor children at Christmas.

President Frayser Welcomed. The St. Louis Paint, Oil and Varnish Club held its November meeting at the airport in East St. Louis on the 19th, and formally welcomed P. C. Frayser, newly elected president, National Paint, Oil and Varnish Association. Dinner was served at Skyway Inn. Many members enjoyed a ride over the city in a tri-motored plane, piloted by Major Wassell, who, at the meeting of the club, pointed out the importance of surface coatings in prolonging the life of the plane.

The Toronto Convention was the subject of a talk made by Henry F. Brooks, a delegate,

and Varnish Production Club. The paper provided considerable discussion.

The Philadelphia Superintendents' Club held its November meeting on the 18th, with forty-six members in attendance. It was reported that Dr. Pearce, of the Resinous Products and Chemical Co., had consented to address the club during the winter.

The following change in the by-laws as suggested at the October meeting was adopted. In place of the secretary-treasurer defined in the past, two new offices were defined as follows:

The secretary shall record the minutes of the meetings and shall have same transcribed and copies thereof sent to the editor of the *Official Digest*. He shall receive and read communications addressed to the club and shall arrange for the place of all meetings regular and special.

The treasurer shall collect all dues of

zone; O. McG. Howard, former president of the Chicago club and James B. Bouck, president of Pratt & Lambert-Inc., who from the paint trade some years ago. O. Walker, of the Thibaut & Walker Co., who had been ill for some time, was present and the membership warmly welcomed his return to an active position in the

Duffy's presence on the program was a point of tribute to entertainment committee efforts to bring prominent persons before the club. The speaker promptly dispensed with any ideas that might have been mentioned about his talk being in the nature of a formal message, and the chatty, humorously thrilling reminiscences of his war-time experiences won the hearts of his audience and a hearty salvo of applause as the meeting

Philadelphia Paint, Oil and Varnish Club special meeting at the Bellevue-Stratford Hotel on December 3rd with sixty-seven members and guests present. Horace S. Felton, elected president, presided.

H. Priest, of the "American Paint Company" who was called upon, made a few

French presented a resolution on the death of A. D. Graves, which was unanimously adopted by a rising vote, and he requested to prepare a resolution on the untimely death of Clare H. Hall, Pittsburgh Plate Glass Company at the meeting, at the January meeting.

Felton called upon the first special guest, J. Sibley Felton, vice-chairman of the Executive Committee, who in his inimitable manner recounted his varied and interesting experiences during a trip through Russia.

Gardiner, chairman of the Program Committee, announced that E. J. Cornish, president of the National Lead Company, would be a special guest at the January meeting.

Paul, consulting colorist, National Paint, Oil and Varnish Club, who was called upon, outlined his theories on absolute color matching by use of a spectrophotometer, illustrating his talk with numerous charts and diagrams, concluding by summarizing the definite advantages to the painter by taking the guesswork out of color

Trigg presented the report of the Resolution Committee which was submitted to the Associations at Toronto and which was unanimously accepted as read. He also explained the financial plan under the new budget.

Jarden, Jr., the next speaker, stated that he of the best reports submitted at the meeting was that of the Joint Traffic Committee. He cited the case of the I. C. C. raising freight rates on paint products from 3rd class as being an unfair decision on the part of the greater comparative weight of paint products and consequently less bulking and more required, thus allowing a greater saving to the railroads.

Williamson summarized the address of the speaker presented at Toronto meeting, while Beckel reviewed the annual meeting of the Paint and Varnish Clubs.

E. Yarnall summarized the address of Franklin P. Hobbs on "Fundamental Principles in the Paint and Varnish Industry" at the meeting.

Healy summarized the address of E. Hay, at Toronto, on "The Missing Link in the Paint Business."

Secretary was instructed to convey the thanks of the club to Henry C. Stewart, treasurer, and to W. A. Borland, both of whom have been ill for some time.

Borough Elects Irwin President. At the