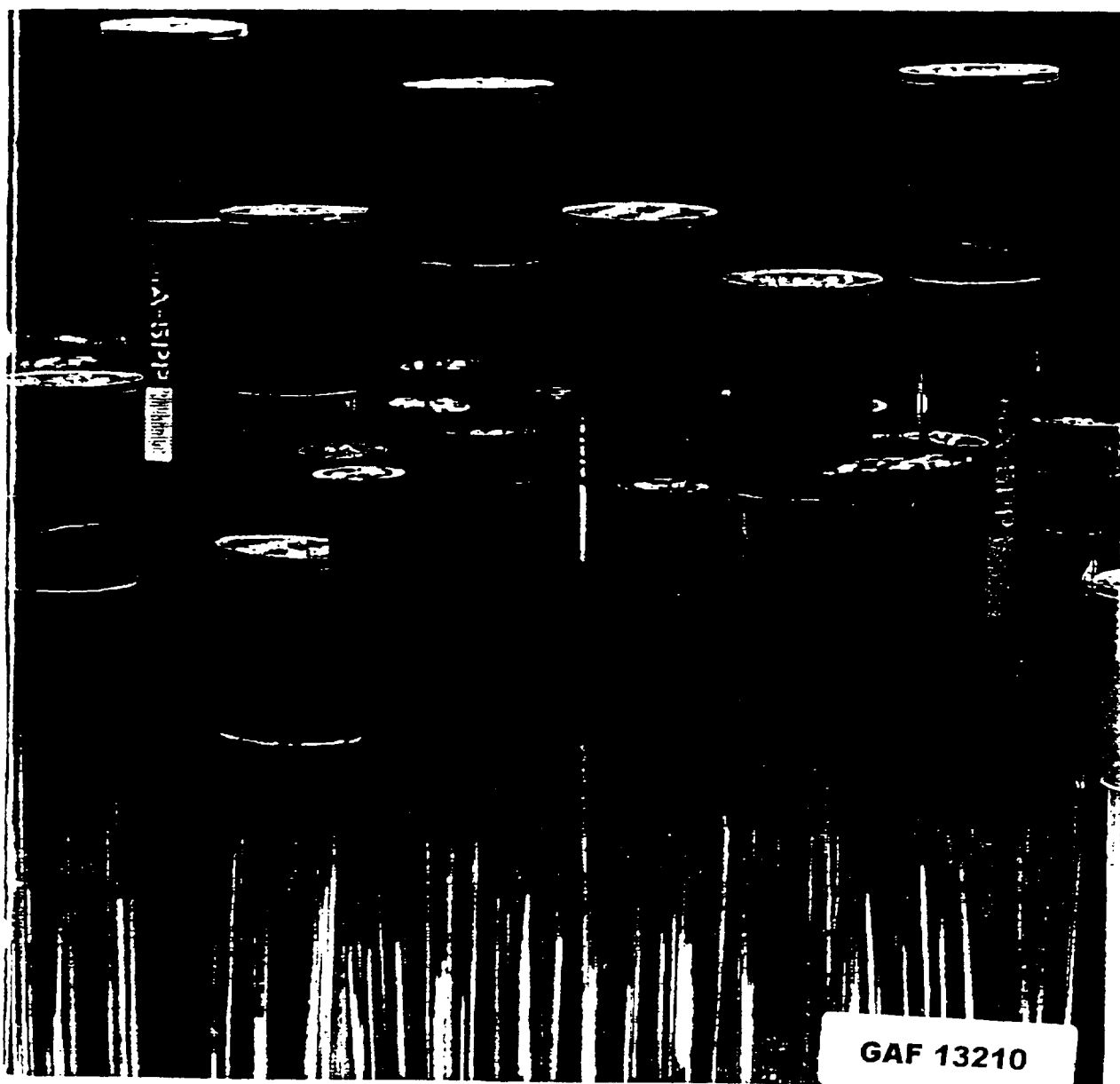




GAF CORPORATION

Annual Report
1982



Financial Highlights

Thousands of Dollars Except Per Share Amounts	1982	1981	1980
Net Sales	\$ 623,236	\$ 672,614	\$ 677,219
Income (Loss) from Continuing Operations	\$ 12,182	\$ 23,030	\$ 17,000
Income (Loss) from Discontinued Segments	5,303	84,896	243,779
Extraordinary Credits	38,744	—	—
Net Income (Loss)	\$ 56,229	\$ 107,926	\$ 260,779
Earnings per Common Share			
Primary			
Continuing	\$.64	\$ 2.04	\$ 1.51
Discontinued	.37	3.86	13.17
Extraordinary	2.70	—	—
Net Income (Loss)	\$ 3.71	\$ 5.90	\$ 14.68
Fully Diluted			
Continuing	\$.70	\$ 1.57	\$ 1.17
Discontinued	.30	3.07	10.77
Extraordinary	2.17	—	—
Net Income	\$ 3.17	\$ 4.64	\$ 11.94
Cash Dividends per Share			
Preferred	\$ 1.20	\$ 1.20	\$ 1.20
Common	\$.50	\$.60	\$.75

* Figure omitted—not dilutive

Shareholders Information

The 1983 Annual Meeting of Shareholders will be held at 10:00 a.m., Thursday, April 28, at the Radisson Plaza Charlotte Hotel, Two NCNB Plaza, Charlotte, North Carolina.

Stock Transfer Agent and Registrar:
Citibank, N.A.
111 Wall Street
Room 3195
New York, NY 10043
(212) 558-7867

GAF offers holders of its common and preferred stock the opportunity to buy additional shares through an automatic dividend reinvestment service administered by Citibank, N.A. For further details contact:
Citibank, N.A.
111 Wall Street
Room 3197
New York, NY 10043
(212) 558-7619

A copy of the company's Annual Report on Form 10-K as filed with the Securities and Exchange Commission may be obtained, free of charge, by writing to:
GAF Corporation
140 West 57 Street
New York, NY 10020
Investor Relations

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Chairman's Message



Dr. Jesse Werner

Through the year 1991, we have been able to maintain a strong financial position. Our operating performance has been solid, and we have been able to maintain a strong financial position. Our operating performance has been solid, and we have been able to maintain a strong financial position.

Net income for 1991 was \$10.2 million, or 21 cents per share, compared to \$10.1 million, or 21 cents per share, in 1990. Net income for 1991 was \$10.2 million, or 21 cents per share, compared to \$10.1 million, or 21 cents per share, in 1990. Net income for 1991 was \$10.2 million, or 21 cents per share, compared to \$10.1 million, or 21 cents per share, in 1990.

Settlement of our lawsuit against Eastman Kodak in April had a benefit of \$10.8 million, including a \$9.5 million cash payment and dismissal of an Eastman Kodak patent suit against the company, permitting the reversal of a reserve of approximately \$7.1 million.

Excess funds from the terminated retirement plan were the result of profitable investment over the years by the funds managers and the successful conclusion in January, 1992 of GAF restructuring program which reduced sales and employment about 60 percent. Most of the money in the former plan was used to purchase an annuity contract that guarantees payments and beneficiaries their accumulated benefits. This is discussed in other sections of this report.

Losses in building materials were higher than in 1990. Sales continued to be strong, but the industry endured its own problems, but the effect on profits was positive. Lower costs for asphalt, lower wages and reduced inventories and a more price-sensitive market for asphalt. When the asphalt market was down, we were able to maintain our market share and we were able to maintain our market share. When the asphalt market was down, we were able to maintain our market share and we were able to maintain our market share.

The economic conditions in a depressed building materials market have not been helped by a downturn in 1982 which has continued throughout 1983. Building materials have shown a somewhat better performance than other industries. However, reductions in sales and volume of specialized chemicals products. Expenses remained strong during the year. The U.S. dollar contributed to reduced profits. Although 1982 sales were off throughout the industry, GAF increased its worldwide share of market for a number of specialized chemicals. GAF ranks very high among U.S. chemical companies in operating return on chemicals assets, and we expect to maintain that strength in coming years. New product development, though costly and often risky, means continued high return on investment long into the future. GAF, a pioneer in acetylene chemicals production in America, remains a world leader today in this highly specialized field of chemistry.

Capital expenditures were \$17.7 million in 1982 with projects carefully selected and targeted at increasing capacity for chemicals, modernizing our network of building materials plants, and necessary pollution control programs.

On March 22 the company announced it had received inquiries and would consider the possible sale of our building materials business, the merger of the entire corporation, or a possible leveraged buyout. We have had a great many discussions with interested corporations, private groups and investment bankers. Some have dropped out but others are continuing discussions. Some potential purchasers for the entire company have been deterred by the prospect of continued asbestos litigation, especially in view of the Manville petition for bankruptcy. We believe that their concern is exaggerated since we have a great deal of insurance and GAF's legal costs and settlements in asbestos cases are paid by our insurance carriers. Nevertheless, the concern does exist.

The board of directors and management have as their main goal the maximizing of shareholder values, whether by improving sales and earnings or otherwise. That is why the redeployment programs of 1978 and 1981 were undertaken and successfully carried out, and why the company is willing to consider sale of part or all of the business if this is the best interests of shareholders to do so.

GAF's product portfolio is a result of a long history of innovation and consistent high level of performance. Together we have weathered the most challenging period in GAF's history. We have emerged a stronger, more efficient company, determined to resume a period of growth and achieve greater productivity years ahead.

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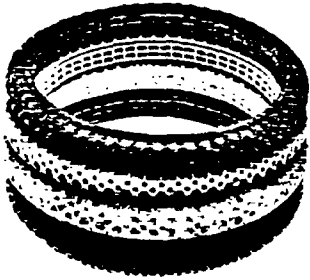
By Order of the Board of Directors

Jesse Werner

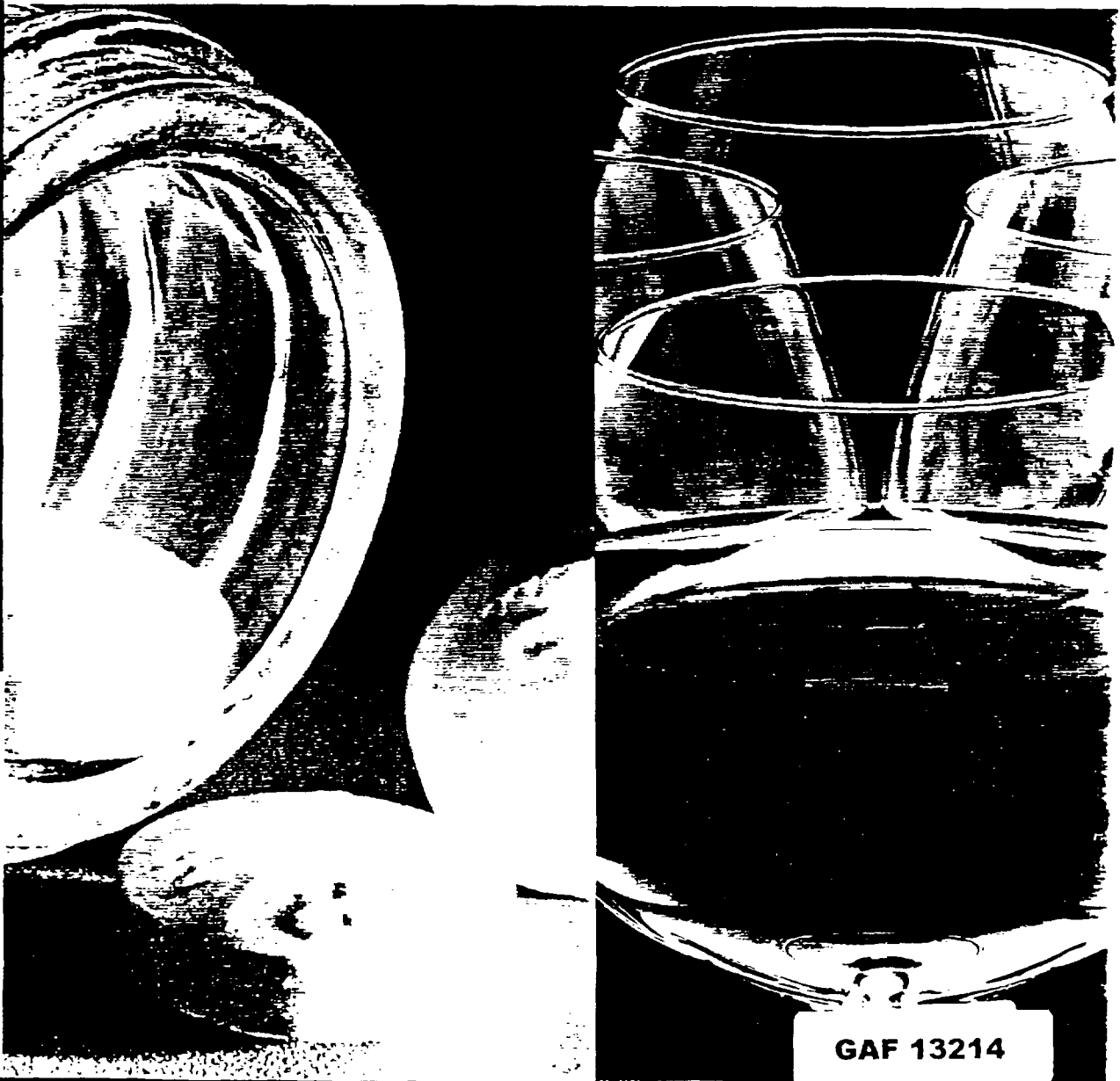
Jesse Werner
Chairman of the Board

February 16, 1983

Chemicals



Since the successful completion of GAF Corporation's major restructuring program in January 1982, the company has consolidated its chemicals and international operations into a single worldwide chemical organization that combines a streamlined U.S. network with marketing and service facilities in Europe, Australia, Brazil, Canada, Japan, Mexico, the Middle East and Singapore.



Airless polyurethane bicycle tires using GAF's 1,4-butanediol chain extender are tougher, more colorful than rubber

Polyplasdone® cross-linked polymers are used as binders, coatings and disintegrants by the pharmaceuticals industry

Polyclar® AT stabilizers and clarifiers help the beverage industry produce sparkling clear beers and wines

Household products provide effective cleaning and wetting action with GAF surfactants

GAF is the cosmetic industry's leading supplier of such polymers as Gantrez® resins, used as film-formers in hair sprays and other hair grooming aids

Results

Dollars in Millions

1982

1981

Net Sales

\$294.4

\$280.8

Direct Operating Profit (Loss)

50.1

\$4.8

Excludes Net Corporate Expenses



Chemicals

Sales of specialty chemicals worldwide totaled \$294.4 million in 1982, down slightly from 1981 sales of \$300.8 million. Direct operating profits of \$50.1 million were 11.5 percent less than 1981 profits of \$56.6 million.

Domestic sales and earnings were affected mainly by a drop in sales volume during the fourth quarter as some of GAF's major customers reduced year-end inventories. Income also was affected by higher costs for energy, labor and raw materials during 1982 while prices remained at 1981 levels most of the year. Across-the-board price increases of from five to seven percent for GAF's acetylene chemicals were implemented on January 1, 1983.

Export sales of \$77.6 million were slightly higher than in 1981, but profits declined \$2.4 million because of the continued strength of the U.S. dollar abroad. Chemicals account for nearly all foreign sales now that the company's redeployment program is complete and unrelated businesses in Europe, Australia and Canada have been sold. Accordingly, organizational streamlining was begun in 1981 and the chemicals operations, domestic and international, were consolidated in 1982.

Specialty chemicals manufactured at GAF plants in the United States are sold throughout the world through GAF subsidiaries and distributors. Butanediol and tetrahydrofuran (THF) are also manufactured in Marl, West Germany, and sold in Europe by GAF-Huls Chemie, a joint venture between GAF and Chemische Werke Huls, and by the GAF international sales force. In Belgium GAF manufactures a complete line of filter products for worldwide sale outside the United States. GAF's Canadian and Brazilian companies now also manufacture filters.

GAF is a leading producer of butanediol, an important intermediate chemical from which most of its family of acetylene derivatives evolves. THF, a solvent derived from butanediol, is used in vinyl and polyurethane products, for coating magnetic tapes and cellophanes and for making such products as shrink packaging and PVC cement.

Gafite® PBT (polybutylene terephthalate) engineering thermoplastics, also based on butanediol, met increased demand as new formulations were developed for such diverse uses as electrical connectors, automobile fender extensions and ice cream dispensers. The newest of GAF's engineering resins, Gaflex® thermoplastic polyester elastomer (TPE), superior to rubber in many applications, was introduced in June. Gaflex resins combine heat resistance, load-bearing strength, plus solvent and fatigue resistance not found in non-polyester elastomers. GAF's Calvert City, Kentucky, plant manufactures PBT, and facilities there are being expanded for increased Gaflex TPE production.

The annual market for TPE is expected to grow more than \$25 million in 1983, with 1982 yearly rates about double that of 1981.

Experiments were expanded at Dover, N.J., in meeting demand for PBT in the form of Polyart® 3330 and 3335, and for the stabilization of developed polymers. Polyart XL® cross-linked polyvinylpyrrolidone copolymer (PVPP) used in pharmaceuticals, Polyart XL cross-linked polymer, and Polyart XL are significant factors as a tableting ingredient in the multivitamin industry. A second generation Polyart XL 10 with enhanced moisture resistance was introduced for use in coated tablets.

Capacity was nearly doubled at Dover, N.J., for Igepon® AC-76 surfactant for detergents, soaps and cosmetics. Sales have increased markedly since Igepon AC-78 surfactant was introduced in 1979. In Europe, sales of GAF of surfactants and other specialty chemicals increased significantly.

New hairsprays based on Gantrez® polymers were introduced by the cosmetics industry in 1982. GAF, the recognized leading supplier to this market, developed two new Gantrez resins during the year for this most active segment of the cosmetics marketplace. Another new product, Gantrez MS-955 resin, was introduced as a polymeric ingredient for denture adhesives.

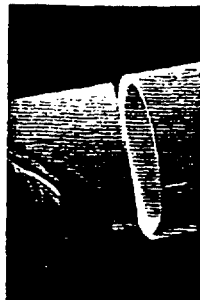
The company also brought out new members of the Gafgard® family of radiation curable coatings, first marketed in 1981. The new entries include Gafgard 280 coating specifically designed to increase flexibility in curtain coatings and Gafgard 238 oligomer for use in coating such flexible substrates as plastics, textiles, leather. Gafgard ultraviolet-cured coatings were especially welcomed by the burgeoning home computer industry to protect cathode-ray tube display screens from being scratched. Gafgard 233 coating also is used on selector panels for television sets and to shield plastic lenses without degrading optical clarity.

Mineral Granules

Sales of roofing granules to outside customers improved over 1981, and GAF is in an excellent position to serve the housing industry, as construction continues to increase in the general market. The company mines a tough, non-corrosive dolomite rock from its own quarries and produces two types of natural and colored granules, roofing granules at four plants in the U.S. They are used by virtually all other roofing manufacturers and used by GAF's building materials division.



Emulsifiers



PVC Cements



Wetting Agents



Thermoplastics



Detergents

GAF® Chemical Products

High-pressure Acetylene Derivatives Monomers

2-Pyrol® monomer for nylon-like linear polymer, solvent and intermediate, stabilizer for drug-actives. V-Pyrol® comonomer and modifier for adhesives, coatings, fibers, etc. Intermediate. Alkyl vinyl ethers monomers for copolymers, intermediates.

Vinylpyrrolidone Polymers

Polyvinylpyrrolidone (PVP) for cosmetics, adhesives, detergents, coatings, paper, textile, specialty uses. Plasdone® pharmaceutical tablet binder and coating agent. Plasdone® C excipient for injectables, blood plasma expander. Polyclar® AT stabilizer for beer, wine, vinegar, juice. Polyplasdone XL® tablet disintegrant for pharmaceuticals. Ganex® polymers for pigment dispersion, as protective colloids, cosmetic additives. PVP-VA copolymers film formers for adhesives, cosmetics, etc. Polyelectron emulsion copolymer a binder stabilizer, opacifier for various uses. Galquat® copolymers for skin and hair-care products.

Vinyl Ether Polymers

Gantrez® AN copolymers for adhesive, detergent, photographic, textile applications. Thickener L and M for paints and other alkali systems. Gantrez® S resins for rapid cold-water solubility, used in detergents. Gantrez® ES resins for cosmetics, coatings, pharmaceuticals. Gantrez® M resins for adhesion and bonding, alkali-resistant, and nonmigrating plasticizer.

Intermediates and Solvents

BLO® solvent for agricultural and lithographic applications. Butanediol intermediate for thermoplastics, chain extender for urethanes. Butenediol intermediate for pharmaceutical and agricultural chemical synthesis. Butynediol agricultural intermediate, corrosion inhibitor. M-Pyrol® solvent for aromatic extraction of lube oils, high temperature plastics synthesis. Methylamines, reactive chemicals for pesticides, pharmaceuticals, detergents. N-Substituted pyrrolidones for formulating, purifying or processing of coatings, drugs, dyes, plastics, etc. Propargyl alcohol intermediate for agricultural and pharmaceutical chemical synthesis, corrosion inhibitor. Tetrahydrofuran for magnetic tape coatings, reaction synthesis. PVC pipe cements, vinyl coatings.

Industrial Organic and Inorganic Chemicals

Surfactant Intermediates. Nonylphenol. Dodecylphenol. Sodium Isethionate. Sarcosine. N-Methylaurine.

Carbonyl Iron Powders

Microscopic-size spheres containing as high as 99.5% metallic iron, used in VHF and UHF circuitry, transmitters, receivers, radar absorbing components, and in powder metallurgy.

Iron Pentacarbonyl

A technical grade, better than 99.5% pure, for use as starting material for chemical, pure iron, antiknock agent for gasoline and diesel fuel, catalyst in hydrocarbon synthesis, etc.

Specialty Chemicals Antioxidant

Uvi-Nox® primary antioxidant for polyolefins, monomer inhibitor.

Antistats for Plastics

Galac® phosphate esters for PVC, polyolefins, polystyrene.

Biocides

Biopal® biocides for detergent-sanitizers.

Corrosion Inhibitors

Butoxyn® 497 for acid pickling, electroplating, specialty applications. Katalapone® VV-328 corrosion inhibitor for steel, copper, aluminum. Also for petroleum processing, drilling, acidizing.

Lubricants

Antara® extreme-pressure additives for metalworking fluids.

Sequestrants

Chelex® sequestrants chelate trace metal impurities in textile processing, leather dyeing, paper processing, clarity, liquid soaps and shampoos, stabilize rubber latices and agricultural chemical emulsions, sequester calcium, iron, copper, magnesium, tin, etc. in hard water and wet processing.

Textile Auxiliaries

Diazophor® SS 337 dispersant. Galtex® PT print paste thickener. Katripe VP 532 retarder for synthetic dyes. Peragat® leveling, leveling, stripping assistant. Solingene® dye fixing agent for direct and developed dyes. Sorchemine AT softener, lubricant, and antistat for textiles, leather, paper.

Other Specialty Chemicals

Blanco® dispersant and peptizing agent for pigments, clays, and other solids in paper, agricultural chemicals, latices. Gafamide® CDD-518 foam stabilizer for liquid dishwashing products, dry-cleaning, heavy-duty detergents. Galfard® radiation-curable coatings. Galtronic® electron-beam resist and processing chemicals for the manufacture of integrated circuits.

Surfactants

Nonionics

Antarox® surfactants, low-foaming household and industrial detergents. Emulphogene® emulsifiers, foaming light- or heavy-duty detergents, latex stabilizers. Emulphor® dispersants, emulsifiers, antistats, textile lubricants. Igepal® surfactants for chemical and thermal stability in textile and paper processing, hydrocarbon and agricultural chemical emulsification, detergent compounding, emulsion polymerization, etc.

Anionics

Alupal® high-foaming detergents for household products, static control, primary emulsification. Antara® lubricants and corrosion inhibitors in oil- or water-based systems. Galfac® detergents and emulsifiers with antistat, lubricating, antirust, and anticorrosion properties. Galtufor® AC and other surfactants for oil and water-based systems, paint, wetting agents, emulsifiers, dispersants, foamers, specialty cleaning and compatibility with soaps, used in textile and home machinery, furniture, and household cleaning. Galtex® surfactants, chemical, flexible wetting agents for paper, textile, paint, ink applications.

Cationics

Karbow® water-soluble emulsifiers for mineral oils and agricultural chemicals, antirepellents and textile leveling agents, antistat and lubricant for wool and synthetic fiber processing.

GAF® Engineering Plastics

Thermoplastic Polyesters

Galite®, Galite® LW and Galul®, polybutylene terephthalate (PBT) molding compounds for automotive, mechanical, electrical, electronic, appliance, and business machine components.

Thermoplastic Elastomer

Gallex® thermoplastic polyester elastomer in blow molding, extrusion, and injection molding grades for bellows, hoses, tubing, sheeting, footwear, sporting goods, and automotive and electronic uses.

GAF® Filter Systems

A complete line of ultrafiltration systems, including Squal® and Squal® beds for membrane ultrafiltration needs of pharmaceutical, chemical, and food industries, and ultrafiltration liquid filtration.

GAF® Mineral Products

Natural and synthetic colored mineral pigments, in various particle sizes and grades, for use in plastics, inks, coatings, and other applications.

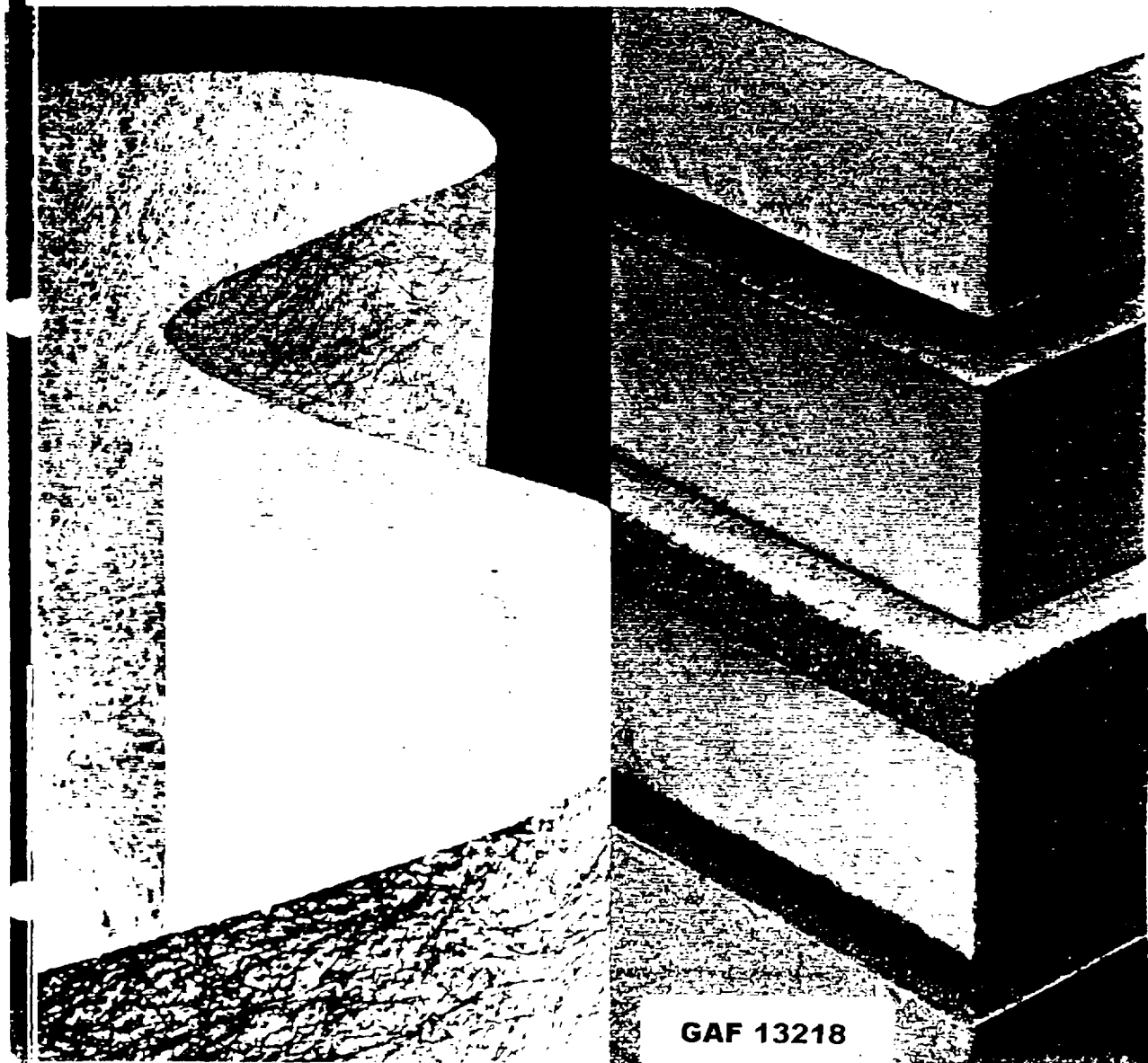
Services

Consulting, technical assistance, product development, field service, and other services available to customers through GAF's technical service network.

Building Materials



The release of pent-up demand in the roofing and re-roofing markets is expected to continue as interest rates decline. Housing starts are forecast by many economists at between 1.4 and 1.5 million in 1983, an improvement of 30 to 40 percent over 1982.



GAF 13218

Cements and coatings help round out GAF Super Systems, a complete program of commercial roofing products for the building construction industry

GAF glass fiber mat is used as a base for GAF's asphalt roofing shingles and built-up roofing products

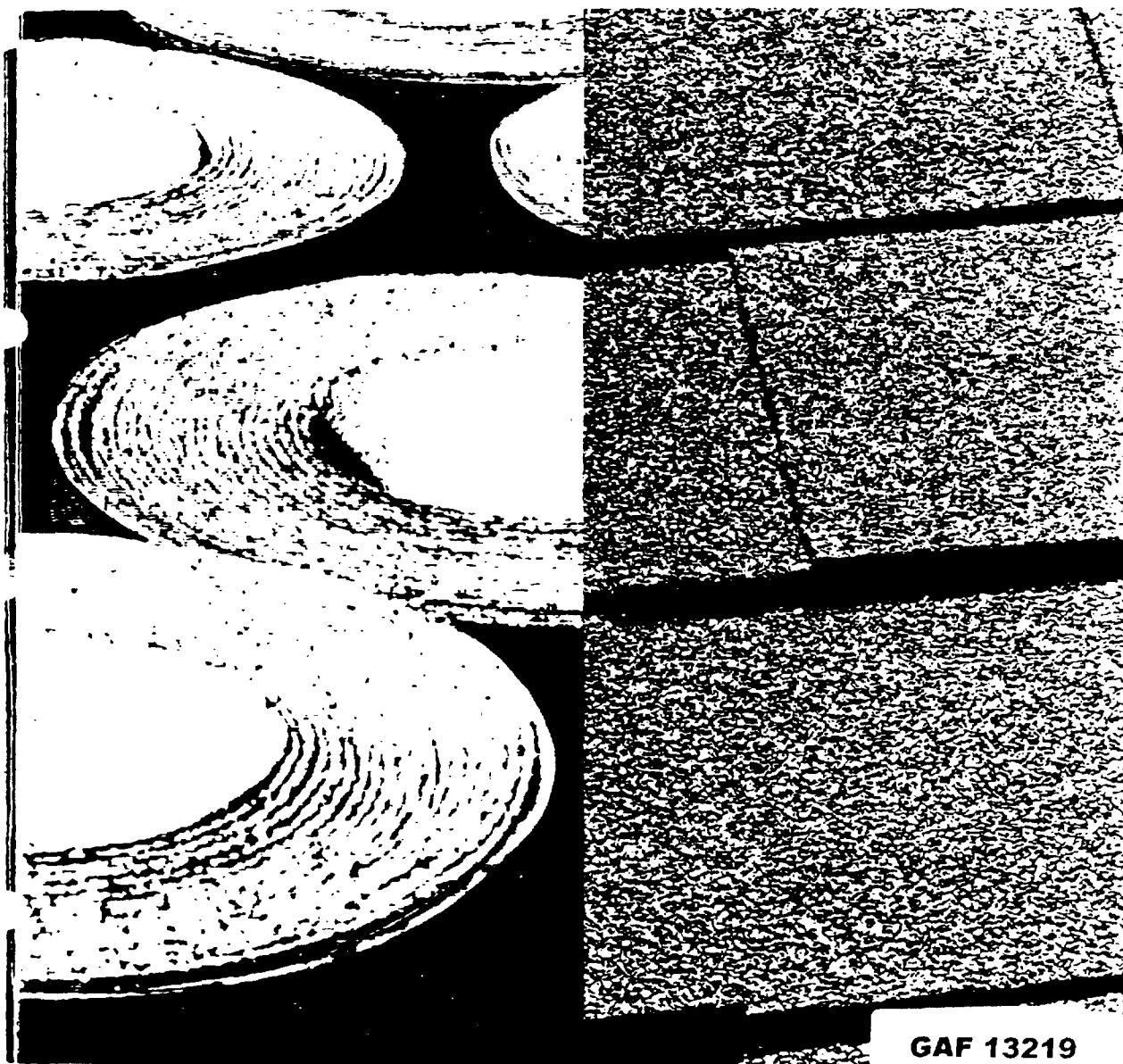
Galtemp® urethane insulation boards provide extremely high resistance to heat flow for commercial roofing

Roll roofing is a part of GAF's line of products for the residential and commercial construction industries

GAF produces asphalt roofing shingles from organic and glass substrates at plants from coast to coast.

Results

Dollars in Millions	1982	1981
Net Sales	\$328.8	\$377.7
Direct Operating Profit/Loss	\$(26.3)	\$1.0
Equity Net Income/Expense		



GAF 13219

Building Materials

Building materials sales of \$125.6 million in 1982 were down 11.8 percent from 1981 sales of \$142.7 million, despite the significant improvement in the second half. Interest rates for mortgages and home maintenance loans eased slightly in the second half of the year, and interest rates for other loans fell during the first half of the year. In 1982, the roofing industry had a record industry's worst recession in 36 years.

A pre-tax operating loss of \$26.3 million in 1982 compares with a 1981 loss of \$36.6 million that included a \$15 million write-off for the closing of three facilities and accelerated depreciation on three others. Contributing to the 1982 loss were prices held below 1981 levels by a constricted and highly competitive marketplace until mid-year when price increases became effective.

The company moved to reduce inventories early in 1982 by suspending production temporarily at 12 of GAF's 15 active building materials plants. Two plants—Denver, Colorado, and Kansas City, Missouri—remain on indefinite furlough since September 1981. Service to customers nationwide continued from inventories and from production at plants in Dallas, Texas; South Bound Brook, New Jersey and Tampa, Florida. By June all 12 plants were back in operation at reduced levels of production to begin serving renewed demand as interest rates began to come down.

The company is offering a winter dating program with discounts or payment deferrals on asphalt roofing products purchased during the usually slow January-to-March period. This action is expected to help control inventories and permit uninterrupted production at plants in colder sections of the country. Winter sales should also improve as customers seek deliveries ahead of April price increases.

Although total sales volume was lower in 1982, sales of GAF Timberline® and Sentinel® glass mat shingles increased. Marketing efforts were intensified for these glass-based asphalt shingles produced from substrate made at the Chester, South Carolina plant. The company maintains a balance of glass-based and organic felt-based roofing products to meet various customer requirements. Glass-based roofing with its Underwriters Laboratories Class A fire rating has become a popular replacement for less flame-resistant materials, especially in the south and southwest.

GAF's Timberline and Sentinel shingles have been the best-selling products in the asphalt shingle market for the past several years. In 1982, sales of these shingles were up 10 percent over 1981 sales. Because the price of these shingles is higher than interest-free roofing materials, sales of GAF's Timberline and Sentinel shingles are expected to continue to grow. Sales of GAF's Timberline and Sentinel shingles were up 10 percent over 1981.

GAF Super Systems

Commercial construction roofing sales declined at levels during 1982, but GAF's share of the market share of commercial roofing was up. GAF expanded the line of glass-based roofing materials nationwide as GAF Super Systems, GAF's Super Systems are a combination of the best of both roofing materials for both the residential and commercial construction markets. In May, the company introduced Galglas® 75 heavy weight glass fiber reinforced sheet for use on all types of pitched and flat roofs with immediate good results and repeat sales. Galglas flashing and new expansion covers received strong initial sales as these roofing accessories were put into nationwide distribution late in 1982. Another new Super Systems entry, Galglas Mineral Shield® membrane, was introduced later in the year. Response to date indicates that this new product will also gain national acceptance in 1983.

Despite an industry-wide decline in sales of roofing insulation for commercial construction, GAF Gattemp® urethane roof deck insulation improved its share of market. A concerted effort to increase manufacturing efficiency and modify product formulation to reduce raw material costs helped make this element of GAF Super Systems more competitive. With the introduction of two major products in 1982—Gattemp Moistureply and Gattemp Isotherm® Rextrite insulation—the company now offers the most complete line of polyurethane roofing insulation products in the industry. This business is supported by service and contractor supply programs. It is expected to position GAF favorably in the construction industry, particularly in the eighties.

Supply Centers

During 1982 GAF increased the number of roofing materials supply centers from 12 to 13. The new centers were located in Dallas and Greensboro, North Carolina, and Virginia Beach, Virginia. These centers serve a variety of customers, including contractors, architects, and building material suppliers. The new centers are expected to increase GAF's sales in the west, south, and north, and to provide a more complete line of GAF's roofing products.



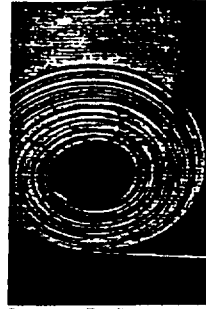
Prepared Roofing



Self-sealing Shingles



Vent Stacks



Single-ply Roofing



Glass Fiber Laminate

GAF® Building Products

Prepared Roofing

Asphalt Roofing Shingles
 Timberline® premium asphalt shingles, random butt design, earth-tone colors
 Timberline® Class A glass fiber shingles, for extra safety and long life, Sentinel® Class A glass fiber shingles, fire and wind resistant, Standard self-sealing shingles rugged with classic square-tab design, Fire Guard® Class A heavyweight, twin-tab shingles, Sovereign® shingles, heavyweight twin-tab design, Tile-On® locking shingles, distinctive basket-weave pattern, Nor easter® strip shingles, no cut-outs, total double coverage
 Suburban® Twin-Tabs® shingles in classic square-butt style, sweeping appearance

Roll Roofing

Smooth-surfaced roll roofing, mineral-surfaced roll roofing, combines utility and economy with fire-resisting qualities and attractive colors, DUBL-Coverage® mineralized roll roofing provides double-thick protection

Built-up Roofing Systems

Roofing Membranes

Air-Vent® asphalt-saturated felts, Galglas® flashing, Universal base sheet, organic, coated both sides for use on asphalt roofs and over poured gypsum wood fiber decks, roof insulation, a vapor retarder for above-deck insulation

Glass Mat-based Products

Galglas® type 3 & 4 lightweight ply sheets, Galglas® asphalt-coated base and ply sheet, Galglas® mineral-surfaced cap sheet, Galglas® Stratavent® perforated vent ply, vented glass-base felt, Galglas® Stratavent® vent ply for nailable decks, venting glass-base felt

Cements and Coatings

Jetblak® Flashite® cement, an asphalt plastic cement for built-up roofing flashing, Aluminum coating reflective for smooth-surface roofs, metal and masonry surfaces, Mica Weatherguard® coating and Weather Coat® asphalt emulsion for smooth-surface roofs

Mineral-Shield® Built-up Roofing

A time-proven, cold-applied built-up roofing system combining modern application techniques and specially formulated roofing products. Products include Mineral-Shield® roofing membrane, mastic, granules, and aluminum mastic

Accessories

Gallex® expansion joint covers, Vent stacks to release moisture trapped in built-up roofs

Single-ply Roofing

Galply EP® single-ply roofing systems, including Galply EP EPDM membrane, neoprene flashing, bonding adhesives, seaming cements, and sealants for adhered, ballasted and mechanically fastened roofing applications

Insulation Products

Roof Insulation

Galtemp® roof insulation boards, Isotherm, an iso-cyanurate foam board used where Factory Mutual Class I approval is required, urethane-perlite used where high insulation efficiency and fire-resistance rating is needed, urethane for use where high thermal value is paramount, Isotherm-perlite, for specified GAF roofing applications
 Monoply, a foil-faced iso-cyanurate foam used under single-ply roofing membrane, perlite, for thermal insulation value and economy, Galtilc® roof insulation fasteners for maximum wind uplift resistance

Building Insulation

Quasi-therm, an iso-cyanurate foam board used in building construction

Services

Building Supply Centers for distribution of GAF building materials and allied products

Corporate and Other Business



Research and Development

Research and development during 1982 resulted in new products and improved manufacturing processes for both the chemicals and building materials segments of the company.

Automation is being increased at GAF's roofing plants in an ongoing effort to maintain the company's reputation as the most advanced manufacturer in the industry. GAF's glass-based roofing passed the Underwriters Laboratories Class A fire rating test. This is a growing factor in consumer preference, particularly in the south and west. Research also continues in an effort to reduce the amount of asphalt needed during manufacture, a program undertaken with matching U.S. Department of Energy funds to help lessen the country's dependence on foreign petroleum.

To augment GAF's broad lines of roofing products the company introduced Gafply EP™ single-ply roofing system based on a synthetic rubber, EPDM. Single-ply roofing is becoming an increasingly significant segment of the commercial roofing market. New materials are in development to broaden this product line.

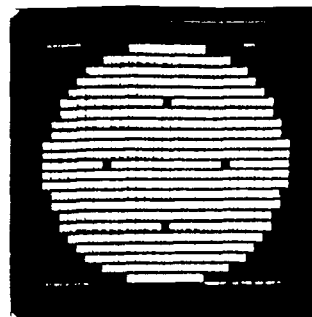
New specialty chemicals were introduced for the fast-growing electronics industry in 1982, including Galtronic™ EB-46 electron beam resist that permits circuits 150 times thinner than a human hair to be etched on microelectronic chips. With resolution this fine, microchips can be etched to carry half-micron circuitry, more than double the capacity of present day microchips. This polymer-based chemical is coated on a metal-plated glass mask and exposed to electron beams etching ultra-fine lines wherever the beam touches. The newly patented product is already in use by major manufacturers throughout the industry. During the year GAF doubled sales of M-Pyrol™ non-halogenated solvent for cleaning and stripping electronic parts, and introduced several new Gafgard™ coatings for computer components.

For the petroleum industry GAF research developed a unique foaming agent to help solve a costly problem in air-drilling operations. Gafoam™ AD wetting agent permits more economical recovery of oil and natural gas from high-brine locations. High salinity destroys the effectiveness of commonly used foaming agents. Gafoam AD wetting agent retains superior foaming properties in brine water even under extreme down-hole conditions. The foam entraps pulverized materials at the drill bit and moves them away from the cutting surface. This new biodegradable, non-toxic surfactant presents new opportunities for the air-drilling industry, and another major chemical specialty market for GAF.

Among other chemicals developed by GAF research and development in 1982 are an alkoxylated surfactant for dishwashing detergents, far superior in rinsability to competitive products. Two new Biopal™ formulations, Biopal NR-I and Biopal NR-II biodecorators, have been registered with the Environmental Protection Agency as sanitizers for the food service industry. Both one-step disinfectants in specified strengths are effective against Hong Kong flu and Herpes Simplex viruses, and can be used against bacteria, pathological fungi and as tuberculocides.

The company also introduced a patented line of engineering resins called Galix™ thermoplastic polyester elastomers (TPE), which can be extruded, injected and blow-molded into rubber-like components for the automotive and electronics industries. These and other examples of GAF's diverse lines of chemical products are discussed in other sections of this report.

With GAF's newly developed Galtronic™ EB 46 electron beam resist microcircuit chips can be made with more than double the capacity of present-day microchips. A coating of less than 1/50,000th of an inch of the polymer-based chemical on a metal-plated glass mask allows electrons to etch ultra-fine circuitry with more accurate detail than possible until now.



Environmental

The company continues to develop and upgrade modern environmental control systems at all of its locations around the country. Major pollution control projects were completed in 1982 at the Blue Ridge Summit, Pennsylvania, granules plant, the Calvert City, Kentucky, chemicals plant and the Mills, Massachusetts, Minneapolis, Minnesota and South Bound Brook, New Jersey, roofing plants. A program of reviews ensures that GAF facilities meet the highest standards for employee health and safety and comply with local, state and federal regulations concerning air and water pollution control and solid and liquid waste disposal.

Personnel

At year-end 1982 GAF employed approximately 4,500 people. During the year the company negotiated eight labor contracts, five of them for multi-year terms. Contract terms compare favorably with those reported by the U.S. Department of Labor. There were no strikes at any GAF locations, and good relations were maintained with union locals representing GAF plants.

GAF's former Salaried Employees Retirement Plan was replaced on January 1, 1983, by an improved retirement benefits program which eliminates 10-year vesting in favor of immediate vesting in company and individual contributions. A suit has been filed by a former employee in Federal District Court in New Jersey challenging the company's right to residual assets from the Salaried Employees Retirement Plan. The company believes the suit is without merit.

The new GAF Capital Accumulation Plan (GAFCAP) takes advantage of recent changes in federal tax laws to provide more up-to-date retirement benefits for employees. GAF contributes three percent of compensation to the plan for all participants up to age 65, and employees can make voluntary tax-deferred contributions up to 14 percent of their salaries through payroll deduction. The company also matches two-thirds of each eligible employee's contribution up to four percent of compensation.

Upon cancellation of the former plan, all GAF employees were vested immediately in benefits accrued as of December 31, 1982. Employees could elect to have an annuity which would pay the same benefits as the old plan at retirement, or choose to have these benefits rolled over into their new GAFCAP accounts, or accept lump sums which could be re-invested without tax penalty into Individual Retirement Accounts.

For retired and vested employees GAF contracted with a major insurance company to guarantee their retirement income.

WNCN

GAF Broadcasting Company's classical music radio station WNCN-FM increased sales and continued its profitability during the year. The station enhanced its signal by increasing the power of its transmitter atop the Empire State Building.

Management

In April Juliette M. Moran, vice chairman of the board of directors, retired after nearly 40 years as an employee of GAF. She joined the company as a chemist in 1943, was elected vice president in 1967, senior vice president in 1971, and an executive vice president and board member in 1974. Miss Moran was re-elected a member of the board in 1982.

In December the company combined its chemicals and international operations as part of a streamlining begun the previous year. World chemicals accounting for nearly 1/3 of GAF's sales since the completion of corporate restructuring, consolidation and organizational change, a new organization for expanding chemical sales throughout the world. Carl R. Evers, formerly senior vice president for international operations, was named to head GAF's worldwide chemicals operation.

**Board of
Directors**

Jesse Werner
Chairman

T. Roland Berner
Chairman of the Board
Gulf States Industrial Corporation

Peter Bosshard
Executive Vice President
Credit Suisse

Augustine R. Marusi
Formerly Chairman of the Board
Borden, Inc.

Juliette M. Moran
Formerly Vice Chairman
GAF Corporation

James T. Sherwin
Executive Vice President
GAF Corporation

Richard F. Smith
Executive Vice President
GAF Corporation

Herman Sokol
Formerly President
Bristol-Myers Squibb

Nolan B. Sommer
Formerly Chairman of the Board
American Cyanamid

Robert Spitzer
Chairman of the Board
Treasure Corporation

1. Chairman of the Board
2. Vice Chairman of the Board
3. President
4. Secretary
5. Treasurer
6. Controller
7. General Counsel

Officers

Jesse Werner
Chairman of the Board

James T. Sherwin
Executive Vice President

Richard F. Smith
Executive Vice President

Robert H. Beber
Senior Vice President
General Counsel and
Secretary

John A. Brennan
Senior Vice President

Carl R. Eckardt
Senior Vice President

Bernard L. Kapell
Vice President and
Treasurer

Raymond J. Lacroix
Vice President and
Controller

Donald W. LaPalme
Vice President

Abraham Lindenauer
Vice President

Robert F. McCarthy
Vice President

Raymond W. Smith
Vice President

Management's Discussion and Analysis of Financial Condition and Results of Operations

Financial Condition

The company's financial condition improved considerably in the years 1981 and 1982 due in large part to the successful completion of the restructuring program announced at the end of 1980. The sales of six discontinued businesses starting with pictorial products in July 1981 provided total cash proceeds of \$189.5 million giving the company the cash flows necessary to offset the adverse impact of the severe building industry recession and allowing the company to significantly reduce its outstanding debt. Additional cash inflows of \$14.5 million will accrue to the company in future years as interest-bearing notes received from certain buyers are collected.

The relative impact of the restructuring program on the company's financial condition can be seen in the following chart.

Millions of Dollars	July 1 1981	December 31 1981	December 31 1982
Total Long-term Debt	\$327.5	\$215.6	\$157.1
Notes Payable	36.4	17.4	7.8
Cash, Short-term Investments	(26.4)	(13.3)	(12.4)
Net Debt	\$337.5	\$219.7	\$152.5
Ratio of Debt to Debt Plus Equity	74.6%	63.4%	47.5%

As fully explained in Note 7 of Notes to Consolidated Financial Statements, the asset mix of the pension funds was restructured in 1981 and a dedicated bond portfolio established to provide income sufficient to meet actuarially calculated payments to all retirees and vested former employees, including those of the discontinued businesses. Accordingly, the company reversed pension liability reserves established for employees of discontinued businesses in the aggregate amount of \$43.8 million, less related taxes of \$7.7 million. During September 1982 the Board of Directors of the company authorized the termination of the Salaried Employees Retirement Plan (Plan), effective December 31, 1982, and the creation of a new GAF Capital Accumulation Plan. After the required government approvals are obtained, the residual assets of the Plan, which approximate \$35 million at December 31, 1982, will revert to the company. The \$35 million was recognized as an extraordinary credit in the fourth quarter of 1982.

The company's working capital ratio decreased in 1982 from 1.88:1 to 1.72:1, as cash proceeds generated from lower net current asset balances were used to reduce bank borrowings. Inventories decreased 33% for the year as compared with 1981; of the total decrease, \$47.8 million related to the building materials segment, a decrease of 52%. As a result of the high inventory levels in this segment at the end of 1981, a majority of the company's roofing plants were temporarily closed for part or all of the first quarter of 1982. These plants were reopened in the second quarter as a result of increased seasonal demand. The decrease for the year in Accounts Receivable-Other mainly represents the cash proceeds from the sale of the reprographics business, which was sold effective as of December 31, 1981.

During 1982 the company entered into a \$100 million revolving credit facility, replacing an agreement signed in 1981 in connection with the restructuring program. Interest on the new agreement is at the prime rate or a rate based on the London Interbank Offer Rate. The agreement was tailored to meet the needs of GAF's continuing businesses, specialty chemicals and building materials. It includes restrictions on the payment of dividends on GAF common stock, capital expenditures, funded debt and sales of accounts and notes receivable, and requires the maintenance of minimum working capital and net worth. At December 31, 1982, \$35.5 million of these funds were being utilized. The company also has additional short-term lines of credit.

Capital expenditures in 1982 were \$17.7 million and are expected to be about \$20 million in 1983. During 1982 expenditures were aimed at increasing capacity for chemicals, modernizing building materials plants, and necessary pollution control programs. At the end of the year the company had commitments of \$7.3 million for approved capital expenditures. Commitments under various capital and operating lease obligations are detailed in Note 15 of Notes to Consolidated Financial Statements.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations

GAF's sales and profit picture was severely hampered in the three-year period of 1980-1982 by the depressed state of the building industry which suffered its worst recession in 36 years. Consolidated sales decreased by nearly 9% during this period, and direct operating profits remained sharply lower than 1980 and prior despite a \$5.8 million (32%) increase in 1982 as compared with 1981. Although raw materials costs eased somewhat in 1982, inflationary materials costs during this three-year period together with the lower sales, eroded the consolidated gross margins from 22.5% in 1980 to 17.9% and 16.8% in 1981 and 1982, respectively.

Building materials sales fell by 11.5% in 1982 after decreases of 5% and 6% in the previous two years, primarily reflecting lower demand. An overall decline in volume in 1982 was partially offset by a sales price increase in the latter half of the year and generally lower raw materials costs. This business had been further hampered in 1981 by increased costs of petroleum-related products and other materials and an inability to pass along cost increases. Direct operating results, which reflected a 54% decrease in profits in 1980, showed losses of \$38.6 million and \$26.3 million in 1981 and 1982, respectively.

The results for the building materials business reflect the adverse economic conditions impacting the building industry. The period 1980-1982 has been a period of high interest rates which had an increasingly negative effect on the re-roofing market, normally the major part of the company's business. In addition, new housing starts fell from 1980's already depressed level of 1.3 million units to 1.1 million units in both 1981 and 1982. As interest and mortgage rates decline, and with 1983 projected housing starts of 1.4 to 1.5 million, the prospects for improvement in this business in 1983 are positive.

Chemicals sales and profits decreased by 2.1% and 11.5%, respectively in 1982 after showing increases of 5.8% and 8.8%, respectively in 1981 as compared with 1980. Profits were off in 1982 mainly because of lower domestic unit volume of specialty chemicals as some of the company's major customers reduced inventory levels in the fourth quarter. While international sales increased slightly in 1982 after a 8.3% decrease in 1981, profits were adversely affected in both years because of the strength of the U.S. dollar.

While profits for the company's chemical business were off slightly in 1982, the company continued to rank high among U.S. chemical companies in operating return on net fixed assets. This segment has shown a return on assets of 25.5%, 28.2%, and 27.3%, respectively, in the years 1982, 1981, and 1980. Operating profits have averaged 10.1% of sales during the same period. It is expected that this segment will remain strong and continue growth and high return on investment in the years ahead.

Other operating expenses, which had eased \$13.6 million (12%) in 1980 over 1979, decreased in 1981 by \$2.6 million (21%) and decreased another \$2.2 million (23%) in 1982. During 1982 the company continued its programs to reduce overhead costs through staff reductions and consolidation of functions. A salary freeze was also in effect during the year.

Net income in 1982 was favorably affected by proceeds from sales of tax benefits, by the settlement of two lawsuits with Eastman Kodak, and by reversal of reserves related to the terminated Salaried Employees Retirement Plan.

For a review of the effects of inflation on the company's financial statements, see Supplementary Data-Financial Reporting and Changing Prices on page 30.

Review of Consolidated Financial Information

Summary of Selected Financial Data

Income information is presented for continuing operations
Millions of Dollars Except Per Share Amounts

Year Ended December 31	1982	1981	1980	1979	1978
Net Customer Sales					
Chemical	\$294.4	\$300.8	\$284.4	\$284.3	\$217.7
Building Materials	328.8	371.7	392.5	419.4	341.1
Consolidated Sales	623.2	672.5	677.2	683.7	558.8
Direct Operating Profit (Loss)					
Chemical	50.1	56.6	52.0	62.4	48.4
Building Materials	(26.3)	(38.6)	13.7	29.7	41.0
Total	23.8	18.0	65.7	92.1	89.4
Income (Loss) from Continuing Operations	12.2	(28.2)	10.3	35.8	1.0
Primary Earnings (Loss) per Common Share—Continuing Operations	.64	(2.24)	.50	1.55	.15
Dividends per Common Share	.50	.80	.77	.63	.61

The following Balance Sheet amounts pertaining to years before 1980 have not been restated to separately identify amounts applicable to discontinued segments. See Note 2 of Notes to Consolidated Financial Statements.

December 31	1982	1981	1980	1979	1978
Current Assets	\$212.4	\$337.3	\$482.7	\$492.1	\$472.1
Current Liabilities	123.4	179.6	330.6	201.5	179.8
Working Capital	89.0	157.7	152.1	290.6	292.3
Property, Plant and Equipment—Net	192.4	196.4	200.0	308.4	350.6
Total Assets	468.3	559.8	698.3	835.6	785.3
Notes Payable	7.8	17.4	58.0	17.6	23.8
Total Long-term Debt	157.1	215.6	193.5	206.4	196.5
Shareholders' Equity	181.9	134.7	122.3	369.0	381.7

Market For Common Stock

As of February 2, 1983, there were 44,091 holders on record of GAF's outstanding common stock. The following information pertains to the company's common stock, which is traded on the New York Stock Exchange.

Cash Dividends per Common Share

	1982	1981
First Quarter	\$.20	\$.20
Second Quarter	.20	.20
Third Quarter	.05	.20
Fourth Quarter	.05	.20

Price Range of Common Stock

	1982		1981	
	High	Low	High	Low
First Quarter	\$15 1/4	\$8 5/8	\$14	\$11 1/2
Second Quarter	14 5/8	9 3/4	15	12
Third Quarter	11 1/2	9	15	11
Fourth Quarter	14 3/4	9 1/4	15	11

See Note 14 of Notes to Consolidated Financial Statements for a discussion of restrictions on the payment of dividends.

**Consolidated
Statements of
Income and
Retained
Earnings**

Thousands of Dollars, Except Per Share Amounts Year Ended December 31			
	1982	1981	1980
Net Sales	\$623,236	\$571,814	\$477,214
Costs and Expenses			
Cost of products sold	518,766	551,231	524,507
Distribution, selling and advertising	69,764	73,211	71,111
Research and development	6,612	8,777	7,213
General and administrative	43,492	42,094	43,311
Interest (Note 3)	20,031	19,163	21,624
Total Costs and Expenses	658,665	694,476	678,766
Other Income (Charges)			
Provision for plant shutdown costs (Note 4)	—	(15,060)	—
Other—Net (Note 6)	39,441	2,644	3,131
Total Other Income (Charges)	39,441	(12,416)	3,131
Income (Loss) from Continuing Operations Before Income Tax Benefits	4,012	(33,039)	9,677
Income Tax Benefits (Note 10)	8,170	4,803	1,246
Income (Loss) from Continuing Operations	12,182	(28,236)	10,923
Discontinued Segments (Note 2)			
Operating Income, net of income tax benefits of \$466	—	—	221
Estimated Income (Loss) from Dispositions, net of income taxes (benefits) of \$2,703 in 1982, \$15,707 in 1981 and (\$10,460) in 1980	5,303	54,296	(244,241)
Income (Loss) from Discontinued Segments	5,303	54,296	(244,020)
Extraordinary Credits (Notes 7 & 10)	38,744	—	—
Net Income (Loss)	56,229	26,060	(233,117)
Retained Earnings, January 1	65,244	53,609	39,121
Less cash dividends:			
Preferred stock (\$1.20 per share)	2,980	3,040	3,418
Common stock (per share 1982—\$.50, 1981—\$.80, 1980—\$.77)	7,152	11,163	10,711
Retained Earnings, December 31	\$111,341	\$58,214	\$25,004
Earnings per Common Share (Note 1)			
Primary			
Continuing	\$.64	\$.12	\$.23
Discontinued	.37	.28	.07
Extraordinary	2.70	—	—
Net Income (Loss)	\$ 3.71	\$.40	\$.30
Fully Diluted			
Continuing	\$.70	\$.15	\$.23
Discontinued	.30	.28	.07
Extraordinary	2.17	—	—
Net Income	\$ 3.17	\$.43	\$.30
Weighted Average Number of Common and Common Equivalent Shares Outstanding	14,338		

**Consolidated
Statements of
Changes
in Financial
Position**

Year Ended December 31 (Thousands of Dollars)	1982	1981	1980
Cash and Short-term Investments, beginning of year	\$ 13,348	\$ 21,835	\$ 19,974
Source (Use) of Funds			
Income (Loss) from Continuing Operations	12,182	28,036	10,221
Charges (credits) not affecting funds			
Depreciation	20,717	20,708	17,807
Deferred income taxes	(2,703)	10,837	623
Plant shutdown costs	—	15,060	—
Other	(8,040)	6,437	—
Total from continuing operations	22,156	3,352	27,591
Income (Loss) from Discontinued Segments	5,303	54,293	1,243,794
Charges (credits) not affecting funds	(5,303)	154,296	262,459
Total from discontinued segments	—	—	16,657
Extraordinary credits	38,744	—	—
(Credits) not affecting funds	(38,744)	—	—
Total from extraordinary credits	—	—	—
Total funds from operations	22,156	3,352	46,541
Cash proceeds from sales of discontinued businesses	81,976	107,498	11,920
Additions to property, plant and equipment	(17,713)	(27,579)	(48,154)
Other working capital items*	(23,170)	(54,619)	(145,986)
Other	12,487	(4,902)	124,442
Total source (use) before financing and investment activity	75,736	23,750	(11,224)
Financing and investment activity:			
Increase (decrease) in notes payable	(9,648)	(40,541)	40,339
Increases in long-term debt	801	74,282	8,441
Decreases in long-term debt	(58,794)	(52,250)	(21,294)
Cash dividends	(10,132)	(14,425)	(14,007)
Other	1,066	597	603
Total source (use) from financing and investment activity	(76,707)	(32,337)	14,081
Increase (decrease) in cash and short-term investments	(971)	(8,587)	2,557
Cash and Short-term Investments, end of year	\$ 12,377	\$ 13,348	\$ 21,835
Other working capital items	1982	1981	1980
Accounts receivable—trade	\$ 1,743	\$ 2,532	\$ 107,948
Accounts receivable—other	(7,126)	(63,333)	3,325
Inventories	47,413	(44,096)	160,589
Prepaid expenses	217	(683)	5,863
Assets of discontinued segments	(3,242)	128,325	(403,620)
Accounts payable	(24,477)	(18,802)	(15,818)
Accrued liabilities	(37,531)	(54,814)	(4,834)
Income taxes payable	(167)	(3,748)	561
Net use	\$(23,170)	\$(54,619)	\$(145,986)

*Consists primarily of net property, plant and equipment transferred to assets of discontinued segments.

See Notes to Consolidated Financial Statements.

**Consolidated
Balance Sheets**

December 31 (Thousands of Dollars)	1982	1981
Assets		
Current Assets		
Cash	\$ 9,113	\$ 10,355
Short-term investments	3,264	2,963
Accounts receivable—trade, less allowance for doubtful accounts—1982, \$3,034; 1981, \$2,828	74,744	78,106
Accounts receivable—other (Note 2)	13,206	70,014
Inventories—net		
Finished goods	48,346	87,169
Work in process	15,819	24,121
Raw materials and supplies	34,680	36,428
Total Inventories	98,845	147,718
Prepaid expenses	4,589	4,806
Assets of discontinued segments, at estimated net realizable value (Note 2)	8,652	23,272
Total Current Assets	212,413	337,264
Property, Plant and Equipment, at cost (Note 15)		
Land and land improvements	16,330	15,941
Buildings and building equipment	60,452	60,780
Machinery and equipment	227,742	225,333
Construction in progress	9,217	11,091
Total Property, Plant and Equipment	313,741	313,145
Less accumulated depreciation	121,321	116,735
Property, Plant and Equipment—Net	192,420	196,410
Other Assets (Notes 1, 2 & 7)	63,499	26,086
Total Assets	\$468,332	\$559,760

See Notes to Consolidated Financial Statements

December 31 (Thousands of Dollars)	1982	1981
Liabilities and Shareholders' Equity		
Current Liabilities		
Notes payable (Note 14)	\$ 7,800	\$ 17,448
Current portion of long-term debt (Note 14)	34,587	21,217
Accounts payable	50,753	75,211
Accrued liabilities (Note 2)	28,834	63,413
Income taxes payable	1,392	1,554
Total Current Liabilities	123,366	179,843
Long-term Debt Less Current Portion (Note 14)	122,489	123,140
Other Liabilities (Note 2)	40,558	61,847
Total Liabilities	286,413	364,830
Commitments and Contingent Liabilities (Note 15)		
Shareholders' Equity (Notes 12, 13 & 14)		
Preferred stock, \$1 par value, authorized 6,000,000 shares; \$1.20 convertible series issued—1982, 2,554,757 shares; 1981, 2,611,784 shares, at assigned value of \$1.25 per share (liquidation value 1982, \$68.155)	3,194	3,266
Common stock, \$1 par value, authorized 25,000,000 shares; issued—1982, 14,459,004 shares; 1981, 14,387,721 shares	14,459	14,388
Additional paid-in capital	55,008	54,360
Retained earnings	111,341	65,244
Total	184,002	137,258
Less stock held in treasury, at cost:		
Preferred—76,400 shares in 1982 and 1981	932	932
Common—1982, 144,747 shares; 1981, 211,467 shares	1,151	1,638
Total Shareholders' Equity	181,919	134,688
Total Liabilities and Shareholders' Equity	\$468,332	\$500,518
See Notes to Consolidated Financial Statements		

Notes to Consolidated Financial Statements

1. Summary of Significant Accounting Policies Principles of Consolidation

The accounts of all subsidiaries of the company are included in the consolidated financial statements. All significant intercompany transactions and balances have been eliminated. A wholly owned captive insurance subsidiary and the 50% ownership of a foreign chemical manufacturing company are accounted for by the equity method.

Short-term Investments

Short-term investments are valued at cost, which approximates market.

Inventories

Inventories are valued at the lower of cost (principally average) or market.

Property, Plant and Equipment, and Related Depreciation

Depreciation is computed principally on the straight-line method based on the estimated economic lives of the assets.

Certain interest charges are capitalized as part of the cost of property, plant and equipment additions. See Note 3.

Deferred Income Taxes

Deferred income taxes arise from reporting certain income and expense items in the financial statements in periods different from those in which such amounts are reported for income tax purposes.

Investment Tax Credits

The company accounts for investment tax credits arising since January 1, 1971, as a reduction of the provision for United States income tax (the flow-through method). Investment tax credits which arose prior to that date were deferred and amortized over the estimated service lives of the related assets.

Sale of Tax Benefits

The company accounts for the proceeds from the sale of tax benefits (i.e., investment tax credits and depreciation deductions) pursuant to the leasing provisions of the Economic Recovery Tax Act of 1981 as pre-tax income. See Note 6.

Retirement Plans

The company and its subsidiaries have retirement plans covering substantially all employees. The company's policy is to accrue as expense an amount computed by the actuary and to fund at least the minimum amount required by ERISA. See Note 7.

Earnings per Common Share

Primary earnings per common share are computed by dividing income (loss) adjusted for preferred stock dividend requirements by the weighted average number of shares of common

stock outstanding during the year. The computation assumes the exercise of outstanding stock options to the extent they are dilutive.

Fully diluted earnings per common share are computed on the assumption (where the effect thereof would be dilutive) that convertible securities outstanding had been converted into shares of common stock. Appropriate adjustments for dividends on preferred stock and interest on convertible notes (net of applicable income tax effect) are made to earnings applicable to common stock for assumed conversions. The computation also assumes the exercise of all dilutive stock options.

Cost in Excess of Net Assets Acquired

Cost in excess of net assets acquired in the amount of \$5,744,000 is included in Other Assets in the accompanying Consolidated Balance Sheets.

2. Discontinued Segments

In 1980 the company discontinued a number of businesses including its reprographics, photographic graphic arts products, pictorial products, resilient flooring and certain other businesses. The pictorial products, graphic arts, resilient flooring, vinyl siding and paper and millboard businesses were sold in 1981. The reprographics business was sold on January 8, 1982 effective as of December 31, 1981, which substantially completed the discontinuance program. A receivable of \$63.9 million relating to this sale is included in Accounts Receivable—Other at December 31, 1981. Long-term notes receivable of \$12.6 million and \$14.5 million relating to the sales of discontinued businesses are included in Other Assets at December 31, 1982 and 1981, respectively.

As of December 31, 1980, a provision of \$254.7 million (\$244.2 million after tax benefits of \$10.5 million) was recorded and consisted of a reserve for the loss on disposition of assets and a liability for anticipated phase-out costs. This reserve and liability were reevaluated in 1981 in connection with the sales of these businesses and determined to be more than needed to cover anticipated costs. The excess of \$43.6 million (after taxes of \$6.5 million) was restored to Estimated Income (Loss) from Dispositions of discontinued segments. Estimated Income (Loss) from Dispositions for 1981 also includes \$10.7 million income (after taxes of \$9.2 million) consisting primarily of pension reserves relating to 1977 discontinuances no longer required. Estimated Income (Loss) from Dispositions for 1982, net of taxes, includes the reversal of a \$7.7 million reserve (less a related tax benefit of \$2.7 million) for royalties established in 1977, which is no longer required as a result of the dismissal of an Eastman Kodak patent suit against the company.

Millions of Dollars	Reserve for Loss On Disposition of Assets	Liability for Phase-Out Costs	Total
Provision recorded in 1980	\$ 27.0	\$ 10.7	\$ 254.7
Activity during 1980	(1.2)	(6.0)	17.0
Balance December 31, 1980	126.0	121.7	247.7
Activity during 1981	(114.3)	(30.3)	(144.6)
Adjustment of balance	6.6	(56.7)	(50.1)
Balance December 31, 1981	18.3	34.7	53.0
Activity during 1982	(5.6)	(14.1)	(19.7)
Balance December 31, 1982	\$ 12.7	\$ 20.6	\$ 33.3

Operating income of the discontinued segments for 1980 shows the results prior to the effective dates of the discontinuances. Operating results subsequent to the effective dates of the discontinuances have been charged to the liability for phase-out costs. Sales in 1980 applicable to discontinued businesses were \$553.4 million prior to the dates at which they were reported as discontinued.

December 31 (Millions of Dollars)	1982	1981
Accounts Receivable—Net	\$ 3.9	\$13.8
Inventories	0.3	7.2
Property, Plant & Equipment—Net	16.1	18.0
Other	1.1	2.6
Total Assets	21.4	41.6
Less reserve for loss on disposition of assets	12.7	18.3
Total Assets at Estimated Fair Realizable Value	\$ 8.7	\$23.3

Interest expense for continuing operations for the years ended December 31, 1982, 1981 and 1980 was as follows:

Thousands of Dollars For the Year	1981	1982	1983
Total interest	\$21,775	\$21,371	\$24,702
Less interest capitalized	712	216	1,076
Interest expense	\$21,063	\$21,155	\$23,626

The company in December 1961 provided \$15.1 million for certain left-in-place work, primarily for the construction of related buildings and equipment in the building materials segment.

Pre-tax foreign exchange on the results of continuing operations are included in Other Income (Charges), as follows:

Translation of Balance Sheet		Translation of Income Statement	
For the Year		For the Year	
Pre-tax		Pre-tax	
Translation	\$ 37	Translation	\$ 37
Forward exchange contracts	10	Forward exchange contracts	10
Payable/receivable	43	Payable/receivable	43
Total	\$ 90	Total	\$ 90
After-tax		After-tax	
Translation	\$ 31	Translation	\$ 31
Forward exchange contracts	20	Forward exchange contracts	20
Payable/receivable	39	Payable/receivable	39
Total	\$ 90	Total	\$ 90

6. Other Income (Charges)

Thousands of Dollars For the Year	1991	1992	1993
Cash settlement of antitrust lawsuit with Eastman Kodak	\$ 9,500	\$ —	\$ —
Sales of tax benefits	4,194	—	—
Reversal of pension reserves (see Note 7)	7,000	—	—
Income (loss) from equity method investments	\$ 194	\$ 10	\$ 10
Interest income	1,000	1,000	1,000
Adjustment of self-insurance reserves	1,460	—	—
Foreign exchange gains (see Note 8)	1,000	1,000	1,000
Other—net	1,000	1,000	1,000
Total	\$ 26,254	\$ 3,010	\$ 3,010

[illegible]

Notes to Consolidated Financial Statements

Phase-out costs accrued in connection with the 1977 and 1980 discontinuance programs included amounts for future pension costs for which the remaining aggregate liability was \$43,842,000 at December 31, 1980. The company is no longer obligated to fund any benefits relating thereto and, accordingly, the \$43,842,000 balance, less related taxes of \$7,747,000, was restored to Discontinued Segments—Estimated Income (Loss) from Dispositions during 1981, or \$2.56 Primary—Discontinued Earnings per Common Share.

During September 1982 the Board of Directors of the company authorized the termination of its Salaried Employees Retirement Plan (Plan), a defined benefit plan, effective December 31, 1982, and the creation of a new GAF Capital Accumulation Plan, a defined contribution plan, for eligible salaried employees effective January 1, 1983. Approvals of the termination were requested from the Internal Revenue Service (IRS) and from the Pension Benefit Guaranty Corporation (PBGC) during November 1982. An annuity contract approximating \$100 million, representing the present value of the accumulated benefits of all Plan participants and their beneficiaries, was purchased from a major insurance company by the Plan's Trust Fund in November 1982.

After receipt of the required approvals from the PBGC and the IRS, distributions will be made to all Plan participants and their beneficiaries on the basis of their individual payment options selected, and the residual assets, which approximate \$35 million at December 31, 1982, will revert to the company. The \$35 million of residual assets has been recognized as an extraordinary credit, as to which no tax effect is required because of the availability of loss carry-forwards for income tax purposes in the Consolidated Statement of Income for the year 1982 or \$2.44 Primary—Extraordinary Earnings per Common Share, and is included in Other Assets in the Consolidated Balance Sheet at December 31, 1982.

The retirement plans for hourly employees and for Texas City facility employees continue in force for eligible employees.

Pension cost for continuing operations was \$873,000 in 1982, \$2,347,000 in 1981 and \$9,806,000 in 1980.

Results of operations for 1982 include a \$7,090,000 credit in Other Income (Charges) representing the reversal of reserves related to the Salaried Employees Retirement Plan which are no longer required as a consequence of the company's September 1982 decision to terminate such retirement plan (see Note 6).

A comparison of the accumulated plan benefits and plan net assets for the company's domestic defined benefit plans is presented below.

Thousands of Dollars	1982	1981	1980
Actuarial present value of accumulated plan benefits			
Vested	\$179,582	\$167,245	\$221,151
Non-Vested	7,057	6,784	10,303
Total	\$186,639	\$174,029	\$231,454
Plan assets available for benefits	\$206,584	\$217,395	\$173,051
Assumed rate of return	7%	7%	6%
Plan valuation date	1/1/82	1/1/81	1/1/80

*Certain amounts for 1981 and 1980 have been restated to exclude from accumulated plan benefits and plan assets available for benefits those allocated annuity contracts held by insurance companies, in accordance with the provisions of the Statement of Financial Accounting Standards No. 35, "Accounting and Reporting by Defined Benefit Pension Plans."

8. Schedule of Business Segments*

Millions of Dollars	1982	1981	1980
Year Ended December 31			
Sales			
Chemical	\$310.5	\$325.4	\$308.2
Less intersegment sales**	16.1	24.6	23.5
Net Chemical	294.4	300.8	284.4
Building Materials	328.8	371.7	392.9
Consolidated Sales	\$623.2	\$672.5	\$677.2
Direct Operating Profit (Loss)			
Chemical	\$ 50.1	\$ 56.6	\$ 52.0
Building Materials	(26.3)	(38.6)	13.7
Total	23.8	18.0	65.7
Corporate			
Operating Expenses	(30.2)	(32.2)	(37.9)
Interest	(20.0)	(19.2)	(21.6)
Other Income—Net	30.4	0.4	2.9
Net Corporate Expenses	(19.8)	(51.0)	(56.6)
Income (Loss) from Continuing Operations Before Income Tax Benefits	\$ 4.0	\$ (33.0)	\$ 9.1
Identifiable Assets			
Chemical	\$196.4	\$200.6	\$190.4
Building Materials	176.8	222.4	200.5
Corporate	86.4	113.5	41.7
Assets of Discontinued Segments	6.7	23.3	265.7
Total Assets	\$468.3	\$559.8	\$698.3
Additions to Property, Plant and Equipment			
Chemical	\$ 7.7	\$ 12.2	\$ 21.9
Building Materials	9.1	14.0	23.6
Corporate	0.9	1.4	2.4
Total	\$ 17.7	\$ 27.6	\$ 47.9
Depreciation			
Chemical	\$ 10.4	\$ 9.6	\$ 8.4
Building Materials	8.0	9.4	7.2
Corporate	1.9	1.5	1.1
Total	\$ 20.3	\$ 20.5	\$ 16.7

Statement of Income information is presented for continuing operations. Intersegment sales are reported in the Chemical and Building Materials segments. Intersegment sales reported by the Building Materials segment were insignificant.

9. Geographic Information*

Information with respect to operations by geographic area is as follows:

Millions of Dollars For the year	United States	Western Europe	Other	Eliminations and Other	Consolidated
1982					
Sales	\$563.8	\$ 57.4	\$ 17.5	\$ 25.5	\$664.2
Less intergeographic sales**	26.4	9.1	—	15.5	—
Sales to unaffiliated Customers	537.4	48.3	17.5	—	\$613.2
Direct Operating Profit	13.4	6.9	3.5	—	23.8
Net Corporate Expenses	—	—	—	—	9.5
Income from Continuing Operations Before Income Tax Benefits	—	—	—	—	14.3
Identifiable Assets	425.7	22.4	10.5	5.7	464.3
1981					
Sales	\$635.3	\$ 48.0	\$ 16.4	\$ 27.2	\$726.9
Less intergeographic sales**	26.4	0.8	—	12.2	—
Sales to unaffiliated Customers	608.9	47.2	16.4	—	\$712.5
Direct Operating Profit	6.1	8.8	3.1	—	18.0
Net Corporate Expenses	—	—	—	—	5.1
Income (Loss) from Continuing Operations Before Income Tax Benefits	—	—	—	—	12.9
Identifiable Assets	502.5	24.2	9.8	23.3***	559.8
1980					
Sales	\$636.7	\$ 67.5	\$ 15.0	\$ 42.0	\$761.2
Less intergeographic sales**	29.6	12.4	—	42.0	—
Sales to unaffiliated Customers	607.1	55.1	15.0	—	\$727.2
Direct Operating Profit	51.0	12.5	2.2	—	65.7
Net Corporate Expenses	—	—	—	—	56.6
Income from Continuing Operations Before Income Tax Benefits	—	—	—	—	9.1
Identifiable Assets	396.0	28.8	7.8	265.7***	698.3

*Geographic information is presented for continuing operations for information pertaining to the Statements of Income.

**Intergeographic sales are recorded at prices above cost, as negotiated between the operating units.

***Assets of discontinued segments at estimated net realizable value.

10. Income Taxes

Income (Loss) from Continuing Operations Before Income Tax Benefits consists of domestic and foreign income (loss) as follows:

Thousands of Dollars For the Year	1982	1981	1980
Domestic	\$14,985	\$14,053	\$15,572
Foreign	8,997	1,014	14,649
Income (Loss) from Continuing Operations Before Income Tax Benefits	\$23,982	\$15,067	\$30,221

The income tax benefit (provision) on continuing operations consists of the following:

Thousands of Dollars For the Year	1982	1981	1980
United States—current	\$10,700	\$ —	\$7,245
United States—deferred	2,703	10,657	14,590
United States investment tax credits	—	—	5,111
Foreign—current	1,489	5,554	6,395
Foreign—charge in lieu of taxes	3,744	—	—
State	—	(300)	(125)
Income Tax Benefits	\$18,636	\$16,911	\$33,216

Income tax benefits (provision) on continuing operations for the years 1982, 1981, and 1980 were different from the amounts computed by applying the United States Federal statutory income tax rate to income (loss) before taxes. The reasons for these differences are as follows:

Thousands of Dollars For the Year	1982	1981	1980
Tax benefit (provision) at statutory rate	\$1,846	\$15,196	\$4,175
Adjustments:			
Operating loss carryback carryforward	5,458	10,660	—
United States investment tax credits	—	—	5,111
Domestic international Sales Corporation and depletion allowances	1,068	871	94
Foreign operations	978	383	1,111
Other—net	479	221	713
Income Tax Benefits	\$8,829	\$4,650	\$11,204

Notes to Consolidated Financial Statements

The benefit (provision) for United States deferred income taxes applicable to continuing operations is summarized as follows:

Thousands of Dollars	1982	1981	1980
For the year:			
Reversal of tax effect of certain 1977 reserves	\$ 2,703	\$ 9,147	\$ —
Tax depreciation over amount reported in Consolidated Statements of income	—	—	(2,905)
Interest expense capitalized	—	—	11,213
Foreign exchange translation	—	—	129
Other—net	—	1,510	(350)
Total	\$ 2,703	\$ 10,657	\$ 4,590

For income tax reporting purposes, operating loss carryforwards of approximately \$100 million are available at December 31, 1982, of which \$90 million is available for offset against future United States taxable income through 1996. The remainder is applicable to consolidated subsidiaries located principally in Western Europe and will expire at various dates through 1992. In addition, United States investment tax credit carryforwards of approximately \$9 million are available as of December 31, 1982 for offset against future United States tax liabilities through 1995.

Provision has not been made for United States income taxes on unremitted earnings of \$16,236,000 of consolidated foreign subsidiaries as of December 31, 1982, since it is management's intention to reinvest such earnings indefinitely. Any United States taxes payable on foreign earnings which may be remitted in the future are expected to be substantially reduced by the combined effects of a net operating loss carryforward and foreign tax credits. United States income taxes have not been provided on the unremitted earnings of \$14,220,000 of the Domestic International Sales Corporation subsidiary through December 31, 1982, since the company intends to postpone indefinitely the remittance of such earnings.

Extraordinary credits for 1982 include \$3,744,000 representing the income tax benefit from the utilization of foreign operating loss carryforwards. Future utilization of the operating loss carryforwards for United States income tax purposes may require the restoration of applicable deferred income tax reserves.

11. Supplementary Financial Information

The following expenses of continuing operations are included in the Consolidated Statements of Income:

Thousands of Dollars	1982	1981	1980
For the year:			
Manufacturing overhead	\$4,127	\$3,704	\$4,107
Research and development	1,582	1,500	1,243

12. Capital Stock

The \$1.20 convertible preferred stock, which on which are cumulative, is convertible at any time into common stock at the rate of 100 shares of common stock for each \$1.20 of preferred stock. The company may redeem the convertible stock at \$27.50 per share.

Transactions in common stock and interests were as follows:

Thousands of Dollars	1982	1981	1980
Balance January 1	\$ 1,151	\$ 1,151	\$ 1,151
Repurchase of 65,000 shares in 1982, 105,100 shares in 1981 and 10,600 shares in 1980 pursuant to the restricted stock purchase plan	(287)	(112)	(112)
Issuance from treasury of 132,279 shares in 1982, 130,520 shares in 1981 and 97,500 shares in 1980 in connection with sales under the stock option plan and the restricted stock purchase plan	1,570	1,226	759
Balance December 31	\$ 1,434	\$ 1,265	\$ 1,788

As a result of the above issuance of treasury shares, additional paid-in capital increased \$580,000 and \$276,000 in 1982 and 1981, respectively, and decreased \$123,000 in 1980.

The shares of common stock reserved for issuance at December 31, 1982 and 1981 were as follows:

Reserved for	1982	1981
Conversion of \$1.20 convertible preferred stock	1,150,441	1,150,441
Conversion of convertible subordinated notes	54,112	21,451
Exercise under stock option and purchase plans	75,000	125,000
Total	1,279,553	1,296,892

During 1982, 57,027 shares of unconverted stock assigned value of \$71,284 were converted into 71,283 shares of common stock. During 1981, 456,417 shares of preferred stock assigned value of \$570,521 were converted into 570,521 shares of common stock, and during 1980, 37,476 shares of preferred stock assigned value of \$46,845 were converted into 46,845 shares of common stock.

13. Stock Option and Stock Purchase Plans

The company's stock option plan provides for the granting of options to purchase common stock at a price not less than 100% of the fair market value of the stock at the time of grant. Under the terms of the 1977 plan, stock options for 60,000 shares of common stock may be granted during the year ending February 28, 1983. Options granted under the plan are exercisable and vesting schedule may expire after 10 years. The price of the stock option plan may be determined by the stockholder's request, surrender, of the option.

exchange for payment in cash or stock, by the difference between the option and market prices on the date of surrender. The requested surrender of an option may be granted or denied at the discretion of the Stock Option Committee or the Board of Directors. The plan also provides for limited stock appreciation rights permitting the option holder to surrender exercisable options in the event of a tender or exchange offer for the corporation's common stock made by someone other than the corporation.

Authority to grant options under the 1965 qualified plan expired on March 31, 1975. Options granted under this plan expired five years from the date of grant.

Transactions affecting options under these plans are as follows:

	Number of Shares	Average Option Price
Outstanding January 1, 1980	618,670	\$10.48
Granted	132,000	11.50
Exercised	(22,500)	10.28
Terminated	(115,500)	9.67
Outstanding December 31, 1980	612,670	10.82
Granted	99,000	14.88
Exercised	(76,020)	10.64
Terminated	(61,500)	12.27
Outstanding December 31, 1981	574,150	11.39
Granted	—	—
Exercised	(133,000)	10.96
Terminated	(136,500)	12.38
Outstanding December 31, 1982	404,650	11.44

Of the total options outstanding at December 31, 1982, 1981 and 1980, 404,650, 488,650 and 480,670, respectively, were exercisable. Options for 118,500, 82,000 and 119,500 shares were available for grant at December 31, 1982, 1981 and 1980, respectively.

Under the provisions of the company's 1969 restricted and unrestricted stock purchase plan 650,000 shares of common stock were authorized for sale to key employees. The plan currently provides that restricted and unrestricted shares may be sold at prices which are not less than 50% and 80%, respectively, of the closing market price preceding the date of grant. Under certain conditions, the company has the right to repurchase restricted shares of common stock at the original selling price.

The excess of quoted market value at the date of grant over the aggregate sales price for restricted shares sold is amortized by charges to income over the restricted period. As a result of these charges, additional paid-in capital has been increased by \$66,000, \$108,000 and \$193,000 in 1982, 1981 and 1980, respectively. The balance to be amortized through 1989 amounted to \$455,000, \$902,000 and \$1,183,000 at December 31, 1982, 1981 and 1980, respectively.

14. Debt and Dividend Restrictions

Information regarding short-term debt for the years 1980-1982 is as follows:

Thousands of Dollars	1982	1981	1980
9 1/2% Senior Notes due March 31, 1987 with annual scheduled principal repayments	\$1,400,000	\$1,400,000	\$1,400,000
Revolving credit agreement (see below)	70,000	70,000	70,000
8 1/2% Senior Notes due January 1, 1992 with annual scheduled principal repayments	20,000	20,000	20,000
Tax exempt industrial revenue bonds which bear interest at rates of 4 1/2% to 7 1/2% and mature at various dates to 2004. Certain assets are pledged as collateral herefor.	21,000	21,000	21,000
Obligations under capital leases (see Note 15)	11,000	11,000	11,000
5 1/2% convertible subordinated notes due April 1, 1984 with optional annual repayments beginning April 1, 1990	5,000	5,000	5,000
Other notes which bear variable interest rates and mature at dates to 1992	4,000	4,000	4,000
5 1/2% sinking fund debentures due December 1, 1987 with annual scheduled principal repayments of \$2,000,000	2,000,000	2,000,000	2,000,000
5 1/2% convertible subordinated notes	2,000,000	2,000,000	2,000,000
Long-term debt	\$4,030,000	\$4,030,000	\$4,030,000
Less current portion	(24,000)	(24,000)	(24,000)
Long-term debt, net of current portion	\$3,996,000	\$3,996,000	\$3,996,000

The average amount outstanding for the year was computed by dividing the total of the month-end outstanding principal balances by 12. The average interest rate for the year was computed using the weighted average interest rate on outstanding balances at each month-end.

At December 31, 1982, GAF had unused short-term lines of credit aggregating approximately \$21.4 million (in addition to the revolving credit facility discussed below). These lines of credit are maintained with banks on terms generally renewable, expiring on various dates. Borrowings generally bear interest at or near the prime commercial lending rate or a rate based on the London Interbank Offer Rate.

Long-term debt at December 31, 1982 and 1981 was as follows:

Thousands of Dollars	1982	1981
9 1/2% senior notes due March 31, 1987 with annual scheduled principal repayments	\$1,400,000	\$1,400,000
Revolving credit agreement (see below)	70,000	70,000
8 1/2% senior notes due January 1, 1992 with annual scheduled principal repayments	20,000	20,000
Tax exempt industrial revenue bonds which bear interest at rates of 4 1/2% to 7 1/2% and mature at various dates to 2004. Certain assets are pledged as collateral herefor.	21,000	21,000
Obligations under capital leases (see Note 15)	11,000	11,000
5 1/2% convertible subordinated notes due April 1, 1984 with optional annual repayments beginning April 1, 1990	5,000	5,000
Other notes which bear variable interest rates and mature at dates to 1992	4,000	4,000
5 1/2% sinking fund debentures due December 1, 1987 with annual scheduled principal repayments of \$2,000,000	2,000,000	2,000,000
5 1/2% convertible subordinated notes	2,000,000	2,000,000
Long-term debt	\$4,030,000	\$4,030,000
Less current portion	(24,000)	(24,000)
Long-term debt, net of current portion	\$3,996,000	\$3,996,000

Amount shown in Table 14-1 is in thousands of dollars. On December 31, 1982 and 1981, the following amounts were used to calculate the book value of the common stock:

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Notes to Consolidated Financial Statements

The 5% convertible subordinated notes are convertible into shares of common stock at any time at a conversion price of \$22.50 per share (subject to antidilution adjustments in specified circumstances).

The company during 1982 entered into a \$100 million revolving credit facility with a consortium of ten banks, effective as of June 30, 1982 and terminating January 31, 1984. Interest on the funds is at the prime rate or a rate based on the London Interbank Offer Rate. The new agreement replaces one signed in February 1981 in connection with the restructuring program which was substantially completed in 1982. Under the agreement, a commitment fee of $\frac{1}{2}$ of 1% per annum is charged on the daily average unsecured portion of the commitments, and a facility fee of $\frac{1}{2}$ of 1% per annum is charged on the commitments, whether used or unused.

The new agreement includes restrictions on the payment of cash dividends on GAF common stock (dividend covenants in other loan agreements are less restrictive), generally based upon fifty percent (50%) of the net income (excluding certain special items) subsequent to the second quarter 1982 less all cash dividends paid since June 30, 1982. At December 31, 1982, available income, as defined, was in a deficit position restricting the payment of cash dividends on common stock. Consent to payment of the February 20, 1983 dividend was obtained from the requisite number of lenders. Until available income, as defined, becomes sufficient, cash dividends on GAF common stock cannot be paid without further consent. Dividends on GAF preferred stock and stock dividends on common stock are not restricted. The agreement and other loan agreements contain provisions which, among other things, require the maintenance of minimum working capital and net worth and limit the amount of debt.

Cash requirements to meet maturing long-term debt obligations over the next five years are presented below. Debt of \$33.5 million incurred under the revolving credit agreement has been included in the 1984 amount based upon its term.

1983	\$34,567,000
1984	\$45,034,000
1985	\$10,302,000
1986	\$10,028,000
1987	\$12,757,000

15. Commitments and Contingent Liabilities

The company has a lease for its administrative headquarters in Wayne, N.J., which is accounted for as a capital lease. This lease is included in Property, Plant and Equipment—Net at December 31, 1982 and 1981 in the amount of \$8,427,000 and \$8,667,000, respectively. The present value of future net minimum lease payments is reflected as long-term debt. (See Note 14.) The amortization expense associated with this capital lease is included in depreciation expense. The company also has operating leases for transportation and data processing equipment and for other buildings.

Future minimum lease payments for properties used in continuing operations which are reflected under long-term noncancelable leases as of December 31, 1982 are as follows:

Thousands of Dollars	Capital Leases	Operating Leases
Minimum Payments:		
1983	\$1,733	\$4,211
1984	1,669	4,112
1985	1,606	3,914
1986	1,544	3,716
1987	1,481	3,518
Later Years	11,378	27,117
Total minimum payments	\$9,407	\$27,578
Less interest included above	(750)	
Present value of net minimum lease payments	\$8,657	

The company had commitments of approximately \$7,292,000 at December 31, 1982, for the acquisition of property, plant and equipment for its continuing operations.

At December 31, 1982, there were various pending lawsuits and claims against the company relating to matters arising from its business including approximately 12,000 cases involving claims relating to the exposure to asbestos or asbestos-containing product sold by the company. For the asbestos cases, the company is being defended and indemnified by its insurance carriers, subject to a reservation of rights. In the opinion of management, the ultimate disposition of such matters will not have a material adverse effect on the company's consolidated financial position.

**Auditors'
Opinion**

**Deloitte
Haskins + Sells**

One World Trade Center
New York, NY 10048

To The Shareholders and Board of Directors of
GAF Corporation.

We have examined the consolidated balance sheets of GAF Corporation and its consolidated subsidiaries as of December 31, 1982 and 1981 and the related consolidated statements of income and retained earnings and of changes in financial position for each of the three years in the period ended December 31, 1982. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, such consolidated financial statements present fairly the financial position of the companies at December 31, 1982 and 1981 and the results of their operations and the changes in their financial position for each of the three years in the period ended December 31, 1982, in conformity with generally accepted accounting principles consistently applied.

Deloitte Haskins & Sells

February 15, 1983

Supplementary Data (Unaudited)

Financial Reporting and Changing Prices
In accordance with the Statement of Financial Accounting Standards No. 33, "Financial Reporting and Changing Prices," the following supplementary information is presented to reflect the estimated impact of inflation on the company's income from continuing operations. The company's historical cost financial data have been adjusted for the effects of general inflation on inventories and property, plant and equipment (constant dollar basis) and for the effects of changes in specific prices on those assets (current cost basis). As a result, the impact on net income only reflects adjustments to depreciation expense and cost of products sold. Sales and other costs and expenses, including income taxes, have not been adjusted.

The management of GAF cautions the reader in interpreting this supplementary data due to the required use of numerous assumptions and estimates in preparing the information. This data is therefore only an indicator of the effects of inflation and does not provide a precise measurement.

Constant Dollar Information

Constant dollar accounting is a method of reporting financial data in dollars having an equal (i.e. constant) general purchasing power. As required, this information has been compiled by adjusting the historical costs of inventories and property, plant and equipment for changes in the Consumer Price Index for All Urban Consumers.

Current Cost Information

The current cost method adjusts historical costs of the company's inventories and property, plant and equipment to reflect changes in specific prices (current cost) of producing those same inventories or replacing the assets at the balance sheet date. Plant and equipment current costs were estimated by adjusting historical costs by externally generated industrial price indexes. Inventory costs were developed using current manufacturing costs. Inventory costs included in the Cost of Products Sold were determined on average current costs during the year. Under both methods, depreciation expense was adjusted based on the restated asset values using the same estimated useful lives and depreciation rates used in the primary financial statements.

Other Information

Reflected in the adjusted earnings under both the constant dollar and current cost methods are adjustments to results from continuing operations. The primary financial statements should be noted that the decline in purchasing power of the liabilities held during the year 1982 should not be aggregated with the adjusted earnings. This gain arises because during 1982 the company had more liabilities which were fixed in dollars to be repaid than it had assets which were fixed in dollars to be received. With this unrealized gain does not represent dollars which will be received in the future. It does represent an important hedge against inflation as this net monetary liability position will be paid in dollars which have a lower purchasing power than the dollars originally received in return for the obligations.

Consolidated Statement of Income from Continuing Operations Adjusted for Changing Prices (Unaudited)

Thousands of Dollars	As Reported in the Primary Financial Statements (Historical Cost)	Adjusted for General Inflation (Constant Dollar)	Adjusted for Specific Price Changes (Current Cost)
For the Year Ended December 31, 1982			
Net Sales	\$623,236	\$623,236	\$623,236
Cost of Products Sold	501,511	507,095	511,215
Depreciation	20,717	20,432	24,172
Other Expenses	76,965	76,965	76,965
Interest	21,031	21,031	21,031
Income Tax Benefits	(5,172)	(5,172)	(5,172)
	511,064	529,437	549,217
Income (Loss) from Continuing Operations	\$ 12,182	\$ 15,141	\$ 12,021
Purchasing power gain on net monetary liabilities held during the year		\$ 1,441	\$ 1,441
Increase in specific prices (current cost) of inventories and property, plant and equipment held during the year			\$ 20,172
Effect of increase in the general price level			\$ 1,441
Increase in specific prices over underlying general increase in the general price level			\$ 1,441
Excludes \$17,265 depreciation expense adjustment to products sold in the primary financial statements			
Excludes \$17,265 depreciation expense adjustment to products sold in the primary financial statements			
Excludes \$17,265 depreciation expense adjustment to products sold in the primary financial statements			
Excludes \$17,265 depreciation expense adjustment to products sold in the primary financial statements			

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**Comparison of Selected Supplementary Financial Data Adjusted for Effects of Changing Prices
(In Average 1952 Dollars)**

Thousands of Dollars, Except Per Share Amounts	1962	1961	1960	1959	1958
Net Sales	\$609,236	\$713,739	\$795,041	\$711,117	\$611,117
Historical cost information adjusted for general inflation					
Income (Loss) from continuing operations	(5,117)	(54,524)	(4,503)	(4,777)	(4,777)
Income (Loss) per common share	(.56)	(4.12)	(.49)	(.52)	(.52)
Net assets at year-end	273,151	243,252	357,833	444,117	444,117
Current cost information					
Income (Loss) from continuing operations	(10,977)	(51,733)	(17,024)	(4,114)	(4,114)
Income (Loss) per common share	(.97)	(3.92)	(.48)	(.46)	(.46)
Increase in specific prices of inventory and property over (under) effect of increase in the general price level	3,905	(25,988)	1,128	(1,811)	(1,811)
Net assets at year-end	269,794	246,074	265,443	247,422	247,422
Other data, adjusted for general inflation					
Purchasing power gain on net monetary liabilities held during the year	6,141	23,066	32,264	29,131	29,131
Dividends per common share	.50	.85	.90	.90	.90
Year-end market price per common share	13.84	14.76	14.96	12.74	11.90
Average Consumer Price Index	289.1	272.4	246.8	217.4	195.4

Quarterly Financial Data

Millions of Dollars	1982 by Quarter				1981 by Quarter			
	First	Second	Third	Fourth	First	Second	Third	Fourth
Net Sales	\$139.5	\$163.4	\$179.2	\$141.1	\$176.7	\$174.1	\$177.8	\$144.2
Cost of Products Sold	119.6	136.6	139.8	122.8	139.5	135.0	116.4	106.4
Gross Profit	\$ 19.9	\$ 26.8	\$ 39.4	\$ 18.3	\$ 37.2	\$ 39.1	\$ 61.4	\$ 37.8
Income (Loss) from Continuing Operations Before Income (Taxes) Benefits	\$ (4.8)	\$ 4.2	\$ 12.9	\$ (8.3)	\$ 4.4	\$ 6.0	\$ (1.8)	\$ (3.4)
Income (Taxes) Benefits	1.1	4.7	2.9	(0.5)	(1.3)	(1.7)	(1.3)	9.1
Income (Loss) from Continuing Operations	(3.7)	8.9	15.8	(8.8)	3.1	4.3	(3.1)	5.0
Income from Discontinued Segments, Net of Taxes	5.3	—	—	—	0.6	0.6	13.1	1.4
Extraordinary Credits	1.0	1.2	0.9	35.6	—	—	—	—
Net Income	\$ 2.6	\$ 10.1	\$ 16.7	\$ 26.8	\$ 3.9	\$ 5.2	\$ 12.7	\$ 42.4
Earnings per Common Share ** (Dollars)								
Primary								
Continuing	\$ (1.32)	\$.57	\$ 1.06	\$ (.66)	\$.16	\$.29	\$ (.14)	\$ (.34)
Discontinued	.37	—	—	—	.06	.06	1.03	.17
Extraordinary	.06	.06	.06	2.47	—	—	—	—
Net Income	\$ (.13)	\$.69	\$ 1.12	\$ 1.81	\$.22	\$.35	\$ 1.09	\$ 1.51
Fully Diluted								
Continuing	—	\$.50	\$.90	\$ (.49)	—	\$.28	\$ (.17)	—
Discontinued	—	—	—	—	—	.03	1.03	.17
Extraordinary	—	.07	.05	1.99	—	—	—	—
Net Income	—	\$.57	\$.95	\$ 1.50	—	\$.31	\$ 1.20	\$ 1.34

*In accordance with the provisions of APB Opinion No. 15, earnings per share are calculated separately for each class of common stock for the annual period. Accordingly, annual earnings per share will not necessarily equal the total of the earnings per share for each class.

**Figure omitted—nil dilutive

GAF Locations

Corporate Offices
140 West 51 Street
New York, NY 10020
(212) 621-5000

Domestic
GAF Corporation's plants, research laboratories, sales offices, and distribution centers are located throughout the U.S.A.

Chemicals	Building Materials		Corporate
Alabama Huntsville	Alabama Mobile	New Jersey Gloucester City	New Jersey Wayne
California Irvine	California Fontana	South Bound Brook	New York New York
Illinois Lombard	Colorado Denver	New York Buffalo	
Kentucky Calvert City	Delaware Wilmington	Syracuse	Domestic
Maryland Hagerstown	Florida Tampa	North Carolina Charlotte	Subsidiaries
Missouri Annapolis	Georgia Savannah	Greensboro	GAF Broadcasting Company, Inc.
New Jersey Bound Brook	Illinois Joliet	Pennsylvania Erie	New York, NY
North Carolina Charlotte	Indiana Mount Vernon	King of Prussia	GAF Export Corporation
Ohio Cincinnati	Kansas Leawood	Wilkes Barre	New York, NY
Pennsylvania Blue Ridge Summit	Maryland Baltimore	South Carolina Chester	Carolina, Puerto Rico
King of Prussia	Beltsville	Tennessee Memphis	
Texas Arlington	Massachusetts Millis	Texas Dallas	GAF Hawaii, Inc. Honolulu, Hawaii
Seadrift	Minnesota Minneapolis	Virginia Norfolk	
Texas City	Missouri Kansas City	Richmond	GAF International Corporation
Wisconsin Pembine	St. Louis	Springfield	New York, NY

Sold February 25, 1983

International
GAF Corporation's major marketing and service facilities are located throughout the world.

Australia Melbourne Sydney	Finland Helsinki	Japan Tokyo	South Africa Sandton
Austria Vienna	France Paris	Mexico Mexico City	Spain Barcelona
Belgium Sint-Niklaas	Great Britain Essex	The Netherlands Schiedam	Sweden Stockholm
Brazil São Paulo	Manchester	New Zealand Auckland	Switzerland Zug
Canada Mississauga	Greece Athens	Norway Oslo	West Germany Frechen
Denmark Virum	Israel Tel Aviv	Singapore Singapore	Affiliate: GAF/Huls Chemie GmbH Mari West Germany
	Italy Milan		



Corporate Offices
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GAF 13242
