

SCHEDULE 1

GRADE SPECIFICATIONS

COST AND SELLING PRICES AS OF MARCH 31, 1942

Co and Retail Customer 13.0% Ret

TRADE NAME: Superlastic
CATEGORY: Exterior House Paint
COLOR: Outside Gloss White
NUMBER:
QUALITY: First

PIGMENT:	LB.	YIELD IN GALS.	UNIT COST	TOTAL COST
Titanium Pigment				
Magnesium Base	630	24.40	.1851	37.17
35% Lead Zinc	630	12.60	.0956	44.541
			.2807	
VEHICLE:				
Refined Linseed	604	77.50	.5878	79.398
Bodied Linseed	52	6.50	.0493	7.63
Mineral Spirits	55.2	8.50	.0645	1.05
Mang Nuodex	2.6	.29	.002	.046
Pb Nuodex	19.7	2.05	.0155	2.81
CALCULATED YIELD	1993.5	131.84		173.06
MANUFACTURING LOSS 2-1/2%		3.29		
ACTUAL YIELD		128.55		

COST ANALYSIS:

Material Cost Per Gallon or Pound	\$ 1.35*
Direct Labor Cost Per Gallon, or Pound	.04
Factory Overhead Per Gallon, or Pound	.07
Bulk Cost Per Gallon, or Pound	\$ 1.46
Complete Package Cost Per Gallon, or Pound	.18

Factory Cost in Package Per Gallon, or Pound \$ 1.64 x 16. = 26.24

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

- (A) To a Company owned or controlled outlet 2.52
- (B) To an Independent Wholesaler
- (C) By Company owned or controlled outlet to Retail Customer 170 3.35
- (D) To an Independent Retailer (Dealer) + 2.52 72 = 170
- (E) To Other (Specify) Painters & Maintenance 199 2.95 4 FCC =

Who D x 9244