

ARSE 2112

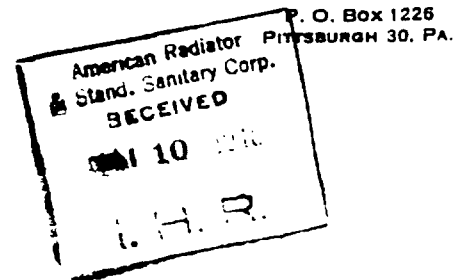
*He*

# AMERICAN & Standard RADIATOR & Sanitary CORPORATION

GENERAL SALES  
DEPARTMENT

May 7, 1948

Q-776



TO THE WHOLESALE DISTRIBUTOR:

Enclosed is a copy of Price Book RH-7, dated May 10, 1948, covering revised prices on American-Standard Radiator Heating Equipment. Prices shown in Price Book RH-7 become effective with the opening of business May 10, 1948. Products not included herein, but illustrated in the Radiator Heating Section of our General Catalogue, have been temporarily discontinued.

Wholesalers' Discounts applying are as follows:

|                                                                                                                                                                                                                                                                                                                                                                     |          |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| American Boilers and Boiler Accessories, Arcoflame Oil Heating Units, Ideal Hot Water Supply Boilers, American Radiators and Radiator Accessories, Arco Cast Iron Convectors, American Baseboard Radiant Panels, Arco Multi-fin Convectors, American Enclosures, Arcoflame Oil Burners, Gas Conversion Burners, Gas Fired Automatic Storage Water Heaters . . . . . | 20-5%    |
| Oil Burner Controls, Gas Controls and Tempering Valves.                                                                                                                                                                                                                                                                                                             | 25%      |
| Repairs - American Boilers (Except Gas Boilers) and Hot Water Supply Boilers . . . . .                                                                                                                                                                                                                                                                              | 25-5%    |
| Repairs - Gas Boilers - - - List Prices plus 45%, less                                                                                                                                                                                                                                                                                                              | 50-20-5% |

Trade Terms as defined in Bulletin Q-751, dated January 1, 1948, apply.

Freight Conditions in accordance with the enclosed Freight Allowance Sheet apply.

Invoices will be subject to 2% discount for Cash if remittance is made on or before the 15th of the month following date of shipment. All invoices not discounted on or before the 15th of the month following date of shipment will become due net thirty (30) days from discount date. Interest at the rate of 6% per annum will be charged on all past-due accounts.

All previous prices are withdrawn.

Prices are subject to change without notice and to the addition of any Manufacturers' or Sales Tax applicable thereto.

\* \* \* \* \*



08196

May 7, 1948

Please note that Special Service Line Arco Multifin Convectors included in Price Book RH-7 are now priced in a different manner than formerly.

In previous price books it has been the procedure to price Special Service Line Multifin by the bracket pricing method. With Price Book RH-7, this product is priced on the basis of a per square foot price, plus a unit extra charge. Complete unit prices will continue to be shown for Stock Model Multifin.

\* \* \* \* \*

A copy of this price book is being mailed to each Radiator Heating Contractor in your territory whose name is on our mailing list. Copy of our letter to the Contractor is enclosed.

Additional copies of Price Book RH-7 for your organization are being mailed under separate cover.

AMERICAN RADIATOR & STANDARD SANITARY CORPORATION