CC: Mr. J. A. Johnst[illegible] - Ardmore
Mr. A. A. McCaskill - Ardmore
Mr. A. L. Meyer - Ardmore
Mr. [illegible] ilson - Paoli
Mr. [illegible] Smith - Ardmore (Legal Dept. ← THIS COPY FOR
Mr. L. F. Grieve - Paoli
Mr. [illegible] Jorgensen - Wilmington Plant

PLAINTIFF'S EXHIBIT

GP-603

September 24, 1953

Mr. W. M. Marian
Gypsum Products Manager
Johns-Manville Sales Corporation
22 East 40th Street
New York 16, New York

Dear Joe:

In reviewing the shipments of Gypsum Board Products from the Wilmington Plant for the month of September, we wish to inform you that shipments to Johns-Manville accounts totaled 3,256,138 sq. ft. through September 19th. This represents 13 shipping days or 252,780 sq. ft. per day. It is possible at this rate to exceed the contract maximum before the end of the month.

This letter is written to call your attention to the continued excessive demand on the Wilmington Plant by Johns-Manville. As of the day on which the plant records indicate 3,600,000 sq. ft. have been shipped to Johns-Manville accounts, the plant may ship on further Johns-Manville orders in excess of the contract maximum if possible, and if material and equipment are available, after Eastwall orders have been arranged for each day.

The manufacturing plant personnel are doing everything possible to get maximum production out of the plant facilities and to satisfy both Eastwall and Johns-Manville customers to the fullest extent possible. There is no question that the efforts of the Johns-Manville Sales Organization, in holding the sales volume out of the Wilmington Plant to the highest level, are appreciated.

Very truly yours,

EASTWALL CERTAIN-TEED SALES CORPORATION

L. JONES
Merchandise Manager
Gypsum & Insulation

LJ/def