

THE DISCOVERY COMPANY

UNION CARBIDE CORPORATION

MINING & METALS DIVISION

P.O. BOX 579

NIAGARA FALLS, N. Y. 14302

TEL: 716-278-3976

June 15, 1973

Mr. W. A. Dawe
American Biltrite Rubber Company
Perrine Avenue
Trenton, NJ 08638

Dear Bill:

Due to increasing demands for our pelletized asbestos we have found it necessary to limit shipments of some products. At the present time our shipments of SG-101 to your facilities must be limited as follows:

<u>Month</u>	<u>No. Cars</u>	<u>Tons</u>
July	1	60
August	1	60
September	2	120

We would like to supply your additional requirements and are proceeding with plant improvements to enhance our supply position. I will keep you advised of future product availabilities.

Very truly yours,

John L. Myers
John L. Myers

/cvb

cc: Mr. A. J. Costantin

bcc: Mr. F. H. Larrison
Mr. P. J. Morgan
Mr. W. C. Thurber

UCC 025429

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JUN 18 1973

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UNION CARBIDE CORPORATION

MINING & METALS DIVISION

P.O. BOX 579

NIAGARA FALLS, N. Y. 14302

TEL: 716-278-3376

June 14, 1973

Mr. Dan Miller
Kentile Floors
58 Second Avenue
Brooklyn, NY 11215

Dear Mr. Miller:

Due to increasing demands for our pelletized asbestos we have found it necessary to limit shipments of some products. At the present time shipments of SG-102 to your plants must be limited as follows:

<u>Month</u>	<u>No. Cars</u>	<u>Tons</u>
July	2	130
August	2	130
September	3	195

Please advise at your earliest convenience if you would like these quantities shipped to your Torrance or Chicago facility, as freight car availability continues to be a major concern.

We are proceeding with plant improvements to enhance our supply position and will keep you advised of future product availabilities.

Very truly yours,

John L. Myers
John L. Myers
Marketing Manager

/cvb

cc: Mr. A. J. Costantin

bcc: Mr. F. H. Larrison
Mr. P. J. Morgan
Mr. W. C. Thurber

UCC 025430

JWR

1974 Estimate

<u>Product</u>	<u>Tons</u>	<u>\$M</u>	<u>\$/T</u>
SG-100	0	0	-
101	3000	180	60
102	4000	200	50
104	<u>10000</u>	<u>450</u>	45
Sub-Total	17,000	830	-

SG-130	300	24	80
210	4000	400	100
HPP	6000	720	120
HPO	500	65	130
T-135	1000	310	310
CG-135	0	0	-
RG-101	200	48	240
RG-110	700	84	120
RG-144	700	168	240
SX-14	150	33	220
RG-244	1000	1200	1200
SX-24	200	216	1080
Visb.	0	0	-
SV	3000	252	84
Other	<u>250</u>	<u>50</u>	200

Total 35,000 T. 4,400

JLM

4-9-73

2500 tons/mo x 17 tons/yr = 55,000

WCT

RG-244 (INCLUDES A-28 AND SX-24)

Month	Production, Tons			Sales, Tons			Sales, \$M		
	1971	1972	1973	1971	1972	1973	1971	1972	1973
January	23.3	72.0	64.7	15.1	43.7	57.5	20.1	56.7	75.5
February	24.2	70.2	48.7	26.2	44.2	64.0	35.7	55.9	83.3
March	24.8	55.1	57.9	64.7	58.5	105.0	67.4	75.9	126.3
April	18.9	69.4	-	26.9	56.0	64.0	34.7	73.1	82.0
May	29.0	80.5	-	15.1	63.5	70.0	20.8	79.2	92.0
June	25.2	65.7	-	49.3	81.0	76.0	64.0	98.9	97.0
July	25.6	28.7	-	22.6	39.5	64.0	30.6	54.3	82.0
August	29.2	58.6	-	25.3	57.5	70.0	38.3	74.9	92.0
September	35.2	32.7	-	64.2	41.5	78.0	76.6	54.4	99.0
October	45.9	57.4	-	40.2	57.0	77.0	52.9	74.2	97.0
November	48.7	57.0	-	35.8	47.5	70.0	47.1	62.8	92.0
December	68.4	56.3	-	50.1	52.5	59.0	63.2	64.3	76.0
Total	398.4	703.6	-	435.5	642.4	854.5	551.4	824.6	1094.1

1974 (totals) 1200 tons 1550 \$M } Sales
 1975 (totals) 1475 tons 2000 \$M }

(Numbers after March 1973 are Budget)

JLH
4/26/73