

leeker	824-3877	Myrick Donald A 25728 6th S	886-2909
Maxwell Rd SE	854-5259	Myrick Lucille Mrs	
6857 55th S	432-3753	1602 Auburn-Black Diamond Rd	833-7321
482 109th SE	833-7421	Myrick M 409 22d SE	939-5562
F Southeast	228-3779	Myrick Ralph 42509 212th SE	825-1156
1701 SE 473d	833-3265	Myrick Ronald D 21910 11th S	824-6493
irworth S	825-4230	Myron Kenneth 23913 SE 376th	825-6825
1516 21st NE	255-3965		
1 2d SE Pacific	833-3220		
10th Kent	833-0371		
101 156th SE	824-3716		
31 22d NE	228-0717		
15746 SE 166th Pl	833-4975		
22506 SE 323d	271-2867		
b 25906 116th SE	886-1104		
1202 22d NE	854-3535		
Margaret 33618 53d S	939-1385		
truck S	939-7822		
S 202d Seattle	255-7702		
137 Academy Dr SE	824-3763		
335 Academy Dr SE	939-8507		
3708 NE 10th Ct	833-2763		
110 SE 160th	226-3864		
Jrsula A 12519 SE 216th	226-4592		
Helen 13332 SE 249th	630-1326		
40--	630-2354		
k Rd S	228-0722		

N

NACIS 33430 13th Place S FedWy	838-3249
NAPA AUTO PARTS STORES--	
220 Auburn Wy N	833-4455
714 S Central	852-7903
1343 Cole	825-3535
240 Highway 410 W	829-1454
704 E Main Puyallup	845-1751
1312 Main Sumner	863-5151
22509 Marine View Dr S	824-5072
305 S Tacoma Wy Tacoma	383-3596
5 4th & Williams S	226-0672
34621 16th S Federal Way	952-8500
22620 SE 216th Pl	432-4231
NARCO Chemical	
34202 16th S FedWy -- Des Moines Tel No	-838-3980
NCE ENGINE POWER	
16711 West Vly Hy Tukwila	251-5877

Nagal S S 17212 137th SE	
Nagai Wayne M 132 N Summit	
Nagaraja K S 17626 161st SE	
Nagarkar Bhalchandri Narahari	
1409 Ethier Rd S	
Nagasawa Taki 25041 70th S	
Nagata Michael M 16202 SE Old Petron	
Nagatkin Boris K 3901 NE 11th Pl	
NAGCOGLASS 231 Dexter N Seattle	
Nagel Art & Macheile	
39125 Veazie-Cumberland Rd	
Nagel C J 22720 287th Place SE	
Nagel C Joe ins 14410 SE Petrovitsky Rd	
Nagel D J 24324 SE 473d	
Nagel Donna 24324 SE 473d	
Nagel Ernest W 15808 SE May Vly Rd	
Nagel Frederick C 14435 183d SE	
Nagel Harold A 903 N 29th	
Nagel Isadore 4205 Auburn Wy S	
Nagel Jack 1116 Waltz-Vogler Rd	
Nagle Jay I 14522 164th Place SE	
Nagle John P Inc Of North Seattle	
929 N 130th Seattle	
Nagle Ken 14653 SE 266th	
Nagler B F 12570 SE 72d	
Naglich Mark A 17004 105th SE	
Naglich Robert D 3460 Scenic	
Nagy William J 29649 22d S FedWy	

Robbins Advertising also has a letter of authority to establish an additional listing in the white pages under the heading, "NAPA AUTO PARTS STORES."

Robbins Advertising will bill your NAPA Distribution Center. This billing is broken down by each NAPA Jobber's share for each book for the year. Copies of the advertisements are also furnished. At this point, your NAPA Distribution Center charges your account.

Additionally, NAPA's National Yellow Pages Program for 1982 will continue the 70/30 matching fund allowance for eligible NAPA Jobbers participating in this year's National Advertising Program. So when your NAPA Distribution Center receives the billing from Robbins Advertising and charges your account, you can (if eligible) claim your co-op funds.

DO YOU HAVE TO SIGN UP EACH YEAR?

No. Your listings will be continued until you advise your NAPA Distribution Center in writing to cancel or change them. Approximately 60 days prior to the deadline for each directory, Robbins Advertising furnishes your NAPA Distribution Center with a verification form. This is for your convenience in changing telephone numbers, addresses, etc. These verification forms should be completed and returned immediately, as deadlines can change at the whim of the telephone directory publishers.

WHAT IF YOU CHANGE YOUR FIRM'S NAME, ADDRESS OR TELEPHONE NUMBER BETWEEN DIRECTORY PUBLISHINGS?

Only you can handle that with the business office of your local telephone company. And remember, no name or telephone number will be printed in the yellow pages unless it is either printed in the white pages or is established with Directory Assistance (Information: 1-555-1212).

CAN YOU BE LISTED UNDER NAPA IN THE WHITE PAGES?

Yes. Robbins Advertising has a letter of authority to establish what is called an "additional listing" in the white pages, which would read: "NAPA AUTO PARTS STORES." However, telephone directory publishers now charge a fee to establish this listing. This fee is usually \$12.00 to \$15.00, plus a dollar or so a month. This covers the above listing, with your address and phone number (see illustration). These charges are not considered advertising and will appear on your local telephone bill. Robbins Advertising instructs each publisher to contact any NAPA Jobber requesting this before the charge is effective.

If you request a white pages listing in bold type, however, then there is an advertising charge which, like yellow pages advertising, is divided equally among those NAPA Jobbers participating.

A WORD OF CAUTION . . .

There are a wide variety of specialized directories published which are not telephone directories. A common solicitation device used by the publishers of these so-called "classified directories" is to mass mail mock invoices. If you receive an "invoice"

similar to the one shown here, read it carefully. It is not a bill; it is a solicitation, and you are under no obligation to pay the fee unless you accept the offer to have your firm listed in the particular publication.

If you receive an invoice such as the example shown here, read it carefully . . .