

MR. M. F. HOWE

BELL ASBESTOS MINES LTD.

P.O. BOX 99

THETFORD MINES, QUEBEC

CANADA

G6G 5S4

October 9, 1973.

Mr. M. G. Mazurkewich,
Cassiar Asbestos Corporation Limited,
Suite 1001 - 85 Richmond St. West,
Toronto, Ontario M5H 2G1

Dear Mr. Mazurkewich:

As you are no doubt aware, Mr. M. Dorais and I visited Messrs. Radaker and Gatewood at Certain-teed Products Corp. offices in Valley Forge, Pa., on October 1, 1973.

The following is a confirmation of my telephone call that afternoon to Mr. Christian:

1. Mr. R. W. Milts had written a letter to Mr. Christian dated September 26, 1973 requesting additional shipments in 1973 as detailed by him for a total of 3,180 tons.

Mr. Christian had just received the letter, but indicated that he could not promise to supply any of the additional. However, if the MMTC failed to take up their option by October 15th, he might be able to supply some of the tonnages.

Certain-teed state that this additional is not vital to 1973 production but rather to restore stocks in plants to proper operating levels.

2. Certain-teed 1974 requirements are listed below in Column A and J.D.C.'s offer is listed in Column B. It was agreed by J.D.C. to try to adjust to Column C.

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	A	B	C
AK	10,000	8,000	8,000
AX	6,500	6,120	6,120
CP	3,000	3,500	3,500
CT	8,500	13,840	12,840
CY	<u>5,000</u>	<u>4,000</u>	<u>5,000</u>
	33,000	35,460	35,460

3. Mr. Christian also agreed that in view of the purchase of the controlling interest of the Productos Mexalit Group by Certain-teed on May 3, 1973, as of that date all shipments of fibre to Mexalit are to be lumped with Certain-teed for the purpose of volume discount.

4. The 1974 bid by the Mexalit Group is as follows:

CT	560 tons
AX	1,100 tons

Mr. Christian indicated that the maximum available AX would be 720 tons and that the balance would have to be in CT, but if this situation should change he would advise at a later date.

Certain-teed will advise in due course how they would like us to handle the 5% volume rebate accruing on the Mexalit purchases.

We received today a letter of confirmation (copy attached) from R. W. Miltz of Certain-teed concerning their 1974 bid for the Certain-teed Pipe Division in the U.S.A., and trust this ties the matter up for the present time.

Yours very truly,

W. J. W. Smith

WJWS:hw
Attach.