

cc: Messrs. B. B. Turner
R. A. Kehoe ✓
M. P. Murdock
F. P. Warne

CONFIDENTIAL

Mr. H. J. Philp

Toronto

W. R. Perdue, Jr.

New York

Tetramethyl lead

January 26, 1960

In accordance with our conversation of yesterday concerning tetramethyl lead and the inquiry you have received from Standard Oil of British Columbia, this memorandum will undertake to summarize our present information.

As general background, I am attaching the information sheet which the Sales Department has furnished to its people.

We are now working out a contract with Standard Oil of California - Western Operations, Inc., to supply them with TML. It is quite probable that this commitment will exceed our production until July 1 so that it would be necessary to arrange some form of release from Standard of Cal. in favor of Standard of B. C. I am sure that there would be no difficulty about doing so.

Completely informal discussions have commenced with representatives of the Office of the Surgeon General and at this time no report can be made concerning the outcome. However, we are hopeful that in not too long a time we will be in a position to take action on our own responsibility to release TML for commercial sale. We do not expect to obtain any kind of approval or even official or formal expression of opinion by the Office of the Surgeon General. The matter will be left to the TEL manufacturers to proceed on their own responsibility, but without any affirmative objection by the Surgeon General.

Sale in California will also require some dealing with California authorities, but at this particular moment the manner of doing so is not settled.

The use of TML in gasoline in the marketing area of Standard of B. C. raises a question of dealing with such provincial health authorities as are concerned. You will, of course, realize that in this case we will not have an official report of a committee appointed by the Surgeon

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General as we did in the case of the fourth cc. This raises the question of what kind of contact shall be made with the provincial health authorities and by whom. At this particular time, I am not in a position to give you an answer, although I have begun discussions with Dr. Kehoe and among our own group here.

The U. S. domestic price for TML Motor mix is 94¢ per pound of contained TML, delivered. In the event that Ethyl of Canada wishes to purchase the product for delivery to one of its customers, we would at our cost deliver to such customer as is designated and the price to Ethyl of Canada will be the 94¢, less 8% discount. Canada will then rebill to its customer at the 94¢ plus duty paid, adjusted for Canadian exchange.

For your information, the specifications of the antiknock compound, motor mix, containing TML, will be as follows:

	<u>Approx. Wt. %</u>
TML	45.73
Toluene, Other (Kerosene)	21.03
Ethylene dibromide	16.07
Ethylene dichloride	16.93
Dye (est.)	0.18
Inhibitor	0.04

Assuming appropriate arrangements with Standard of Cal. in the United States, we expect to be able to commence deliveries in time to meet an April 1 deadline.

At present we believe the sale of TML should be dealt with by a separate form of contract and I am asking Fred Warne to undertake the drafting of an appropriate form for sale to Standard of B. C.

So far as patent coverage is concerned, Socony Mobil has announced that it has applied for a patent. We have also filed certain patent applications and we understand Standard of California has also filed. There will may be other applications on file.

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I would like to emphasize that our relations with Standard of Cal., including our pending sale to them, are highly confidential and, until further notice, should not be discussed with anyone.

W. R. Perdue, Jr.

WRP/d
Att.

P. S. I have just heard from Mac Murdock that he talked with Klarquist at Standard of Cal. They will advise Standard of B. C. to do nothing until we are sure of a clear medical situation in the United States.

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