

INDUSTRIAL SAFETY EQUIPMENT ASSOCIATION
1901 North Moore Street
Arlington, Virginia 22209

General Membership Meeting
November 15, 1979
Arlington Hyatt House, Arlington, Virginia

PLAINTIFF'S EXHIBIT

SAG-57

M I N U T E S
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I. CALL TO ORDER at 3:30 p.m. by President Crider

II. PRESENT -

C. L. Grossman	A-Best Products Co.
L. C. Churchill	American Allsafe Co., Inc.
J. V. Militello	American Allsafe Co., Inc.
D. J. Fahrenholt	Apex Safety Products
R. S. Jasany	Apex Safety Products
R. A. Seymour	Apex Safety Products
J. T. Holtzberg	Becton-Dickinson, Energetics Science Div.
L. B. Fullen	Becton-Dickinson, Edmont-Wilson Div.
R. L. Prindle	Becton-Dickinson, Edmont-Wilson Div.
J. F. Burt, Jr.	Bio Marine Industries, Inc.
R. Deal	Bio Marine Industries, Inc.
T. L. Doyle	Boss Manufacturing Co.
K. F. Keefe	E. D. Bullard Company
C. A. Pietsch	Colgate-Palmolive Co.
W. F. Moon	H. S. Cover Corp.
L. Himmelrich	Descent Control, Inc.
L. E. Goldstein	Durafab Disposables, Inc.
C. S. Shoup	E-A-R Corporation
W. B. Erb	Erb Safety, Inc.
W. B. Erb II	Erb Safety, Inc.
E. B. Reinagel	Erb Safety, Inc.
J. R. Liautaud	Fendall Company
K. W. Moburg	Fendall Company
G. C. Hiles	Ferno-Washington, Inc.
J. W. Bowers, Jr.	Fibre-Metal Products Co.
J. M. Prince	Fibre-Metal Products Co.
E. G. Walters	Fibre-Metal Products Co.
S. M. Low	Flents Products Co., Inc.
J. R. Gauerke	Fyrepel Products, Inc.
L. P. Frieder	Gentex Corporation
D. Klamut	Gentex Corporation
B. L. Shepard	Gentex Corporation
J. J. Clark	Glendale Optical Co.
J. G. Kaufman	Glendale Optical Co.
W. C. White	Glendale Optical Co.
J. B. Arnaiz	Inco Safety Products Co.
W. R. Bohner	Inco Safety Products Co.
B. K. Choudhury	Inco Safety Products Co.
R. Cox	Inco Safety Products Co.
J. E. Crider	Inco Safety Products Co.

D. C. Dahl
R. A. Egan
J. J. Knight
R. H. Miller
M. Salon
J. A. Casey
G. Dalmaso
J. C. Nelms, Jr.
H. J. Beck
D. K. Hannaman
O. R. Kronberg
D. T. O'Shea
D. E. Albert
G. C. Croushore
R. M. Edmiston
M. G. Hulme, Jr.
R. M. Ladick
T. D. McConnell
E. W. Merry
R. B. Pettican
R. L. Swift
A. K. Waugaman
W. J. Morse
C. Sophocles
J. H. Beckstead
E. W. Broker
J. D. Hall
L. M. Hatch
L. B. Hawkes
J. H. King
D. S. Luther
H. J. Pracht
W. H. Revoir
J. Spool
R. M. Brown
N. G. Friesenborg
J. B. McCreadie
F. D. Brink
C. T. Harold
J. M. Ruffner
H. M. Weiss
J. N. Ellis
W. Gadol
L. Bass
T. L. Schmidt
H. S. Lewis
G. W. Herzberger, Jr.
D. E. Houston
W. L. Hughes
B. F. Simmons
R. Sager

Inco Safety Products Co.
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Inco Safety Products Co.
Inco Safety Products Co.
Inco Safety Products Co., Granet Div.
Inco Safety Products Co., Miller Div.
Inco Safety Products Co., Miller Div.
Jackson Products
Jackson Products
Jackson Products
Mack Products Co.
Mine Safety Appliances Co.
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Mine Safety Appliances Co.
Morse Safety Products
Nalge Company
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Pac-Kit Safety Equipment Co.
Parmelee Industries, Inc.
Parmelee Industries, Inc.
Pennsylvania Optical Co.
Pennsylvania Optical Co.
Plasmed, Inc.
Pulmosan Safety Equipment Corporation
Research & Trading Corporation
Robertshaw Controls Co.
Rose Manufacturing Co.
Rose Manufacturing Co.
Rubin Bros, Inc.
Safety First Industries, Inc.
Safety First Industries, Inc.
Safety First Industries, Inc.
Safety Optical Service Co.
Sager Glove Corporation

L. C. Bailey	Scott Aviation
D. W. Browner	Scott Aviation
E. J. Fierle	Scott Aviation
F. E. Ganzenmuller	Scott Aviation
L. N. Rodenhouse	Scott Aviation
C. Teschner	Scott Aviation
V. J. Clauson	Sellstrom Manufacturing Co.
D. M. Paine	Sinco, Inc.
G. G. Dickson	Standard Safety Equipment Co.
R. J. Minnette	Steel-Grip Safety Apparel Co.
J. J. Cronin	Survivair/U.S. Divers Co.
R. J. Waller	Survivair/U.S. Divers Co.
D. L. Schmidt	Wheeler Protective Apparel, Inc.
H. L. Wheeler	Wheeler Protective Apparel, Inc.
L. A. Moradian	ISEA Counsel
F. E. Wilcher, Jr.	ISEA Executive Director

III. MINUTES OF THE MAY 7, 1979, MEETING

On motion by Mr. Bailey, seconded by Mr. Casey and carried, the minutes of the May 7, 1979, General Membership Meeting were approved as previously distributed.

IV. REPORT ON NOVEMBER 14-15, 1979, BOARD OF TRUSTEES MEETING

President Crider reported the Board of Trustees met on November 14th and 15th, and considered the following matters:

- A. An expanded discussion took place on the ISEA position regarding testing and certification of personal protective equipment by NIOSH. The Board recommended continuing our present position favoring NIOSH certification, with the stipulation that alternatives will be considered in the not too distant future if NIOSH does not initiate action in this area. Mr. Crider also announced the Board of Trustees adopted a White Paper prepared by the Government Relations Committee on the matter of NIOSH certification, and this White Paper will be submitted to NIOSH at the public meetings they are expected to hold on certification. It was also revealed the Board approved a news release to be issued today confirming our concern that NIOSH has not moved forward with certification programs.
- B. The Board reviewed the status of the NIOSH report on chippers' goggles. It was noted the Executive Director has submitted a letter on this subject to Dr. Robbins, the Director of NIOSH, summarizing the findings of an ISEA questionnaire. It was noted the questionnaire revealed that a number of manufacturers of these products have changed from glass lenses to polycarbonate, and improvements have been initiated to upgrade the heat treating and edging processes for glass lenses.

- C. In reporting on membership matters, Mr. Crider announced that D B Industries has been readmitted to membership in the Fall Protection Group. He also stated that a resignation was accepted with regrets from Forest City Products from the First Aid Group. He also revealed he would be appointing a standing committee on membership, and asked for volunteers to serve on this new committee.
- D. The Board of Trustees approved a suggested traceability plan for self-contained breathing apparatus, as prepared by the Ad Hoc Committee on this subject. Mr. Crider said copies of this will be sent to members of the Respiratory Protection Group for their use on an optional basis.

V. STANDING COMMITTEE REPORTS

President Crider called on the Chairmen of the standing committees for their reports, which are summarized below:

- A. Entertainment - John A. Casey, Chairman - Mr. Casey announced that his committee is developing entertainment plans for the Annual Meeting to be held on May 4-8, 1980, at the Arizona Biltmore Hotel, Phoenix, Arizona.
- B. Government Relations - Eugene W. Merry, Chairman - Mr. Merry elaborated on the continuing efforts of his committee on the issue of certification of personal protective equipment. He commented on the jurisdictional dispute between NIOSH and OSHA earlier this year, and pointed out that this appears to have been settled in favor of NIOSH. However, he went on to point out that NIOSH has subsequently slowed down its efforts in this area. Mr. Merry stated his committee has prepared a White Paper on certification which the Board of Trustees has approved. Chairman Merry also commented on the importance of ISEA's obtaining a satisfactory appeals procedure from NIOSH to cover testing and certification for all personal protective equipment. He also commented on the ISEA response to the Federal Trade Commission concerning their proposed rule-making on standards and certification, and the testimony submitted by President Crider at the FTC Hearing in July. Finally, he elaborated on the memorandum developed by the Ad Hoc Traceability Committee to assist members in setting up a plan to identify customers using self-contained breathing apparatus.
- C. Planning Committee - Robert M. Edmiston, Chairman - Mr. Edmiston announced that his committee had recently been asked by the Board of Trustees to discuss some of the problems associated with developing standards through the ANSI process, and at the same time, to explore alternatives to ANSI that might result in a faster system for approval of standards. He revealed the Planning Committee will be meeting in mid-January to begin their analysis of this far-reaching subject.
- D. Program Committee - R. L. Prindle, Chairman - Mr. Prindle reported his committee met earlier today to give consideration to speakers for the Annual Meeting next May at the Arizona Biltmore Hotel. He stated several speakers were selected today, and the complete program should be

finalized in the very near future. He predicted an outstanding meeting for 1980.

- E. Product Liability - Charles E. Bowers, Jr., Chairman - The Executive Director, reporting for Mr. Bowers, indicated that the Department of Commerce published in the Federal Register on October 31, 1979, the Model Uniform Product Liability Act. He said the Department of Commerce is actively trying to get a number of states to adopt this legislation. He also pointed out that the National Product Liability Council has had the National Product Liability Act (HR 5626) introduced in Congress, and the National Risk Retention Act has been introduced. Mr. Wilcher also explained that the Board of Trustees has endorsed a product liability insurance program for ISEA members, to be underwritten by Scottish & York. He then introduced Mr. Terry Schmidt, Rose Manufacturing Company, who has been working with officials of Scottish & York in developing the ISEA program. Mr. Schmidt described this new service, and urged members to complete a questionnaire which he distributed in order to provide the insurance company with as much data as possible on the safety equipment industry. It was revealed that a mailing of the information on the insurance program will be made to all voting representatives in the near future.
- F. Public Relations - Lincoln C. Bailey, Chairman - It was reported by Mr. Bailey that the Association's efforts in the public relations field have continued to be highly successful. He cited articles appearing in September and October in National Safety Council publications. He also reported on a series of press conferences conducted by the Association during the recent National Safety Congress. He also indicated that the Association's program to prepare articles on the maintenance and use of personal protective equipment has been initiated, with the first article covering hard hats being sent to the editors of 313 company house organs.
- G. Quality Assurance Committee - Orlo R. Kronberg, Chairman - Mr. Kronberg stated that his committee has not been active during the past year, pending a resolution as to which way the industry will be going on certification.
- H. Statistical Committee - Ralph G. Lawrence, Chairman - Mr. Wilcher indicated that the Board of Trustees has suggested that participants in the existing statistical programs be surveyed to determine whether they are interested in continuing. He noted that, in some of these reports, only half the industry is reporting.
- I. Traffic Committee - Tom Roy, Chairman - The Executive Director indicated that the Traffic Committee is continuing to work on the matter of freight rates for light and bulky items, as well as on the problems associated with the Hazardous Materials Transportation Act. He stated that he and Mr. Roy hope to set up an informal conference with a representative of the National Classification Board to discuss these matters.

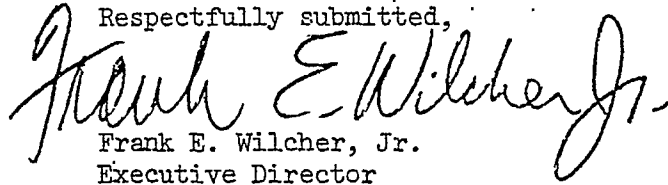
VI. SPECIAL REPORT BY SCOTT AVIATION

President Crider then introduced Lincoln C. Bailey and Edward J. Fierle of Scott Aviation, who had volunteered to relate their experiences earlier this year with NIOSH, following that agency's issuance of a stop-sale order on certain certified Scott Aviation products. Messrs. Bailey and Fierle described the events leading up to the stop-sale order, and the problems encountered in getting their products recertified. The Scott spokesmen then answered questions from the floor.

VII. ADJOURNMENT

There being no further business to come before the meeting, a motion to adjourn was adopted.

Respectfully submitted,

A handwritten signature in cursive script, reading "Frank E. Wilcher, Jr.", written in dark ink.

Frank E. Wilcher, Jr.
Executive Director

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