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CALL REPORT - MONSANTO EUROPE

COUNTRY	SALESMAN'S NAME	REPORT NO.	DATE	DISTRIBUTION
	TD-R		26. 11. 65	D.S.C. - Brussels

CUSTOMER'S NAME: Turnright Controls

ADDRESS: Hoddesdon, Hertfordshire.

TYPE OF BUSINESS:

CALLED WITH:

PERSONNEL SEEN - FULL NAME AND FULL TITLE	MONSANTO INTERNATIONAL ON	MONSANTO INTERNATIONAL OFF
Mr. F. L. Walker		
Mr. Edwards - Fuel Efficiency Co.Ltd.		

EXPANSION PLANS:

DISTRIBUTION:
- ☐ FOREIGN SLS. REP.
- ☐ PROD. SUPV.
- ☐ PROD. MGR. File-3
- ☐ DIR. OF SALES
- ☐ DIR. AGENCY REL
- ☐ SLS. SERV. D.V.N.Hardy
- ☐ CALL REPORT FILE
- ☐ CUSTOMER FILE
- ☐ ST-LOUIS
- ☐ C.R.Coleman - Ruabon
- ☐ E.Cunningham/R.A.
- ☐ Steenrod - St.Loui
- ☐ D.Casey - Newport

INVENTORY POSITION:

REQUIREMENTS

PRODUCT & GRADE	CONSUMPTION PER YEAR	PRICE	END USE	SUPPLIER
FLUIDS GROUP - AROCLOR 1248				

REMARKS : RATE THE ACCURACY OF INFORMATION WHEREVER POSSIBLE, I.E. 1. - ACCURATE -, 2. - FAIRLY ACCURATE -, 3. - JUST A RUMOR -

MEETING AT MONSANTO HOUSE

The meeting was arranged to discuss the air conditioning equipment installed at Turnright Controls by the Fuel Efficiency Co.Ltd. The purpose of the equipment is to maintain the temperature and humidity of a room in which thermostats containing Aroclor 1248 are sealed. Unfortunately, Fuel Efficiency were not informed that the air conditioning equipment had also to remove Aroclor vapours.

The equipment was designed to operate on 10% of fresh air being introduced into the exhaust from the room. The total flow rate is 760 cubic feet per minute. When the outside temperature reaches a certain predetermined level the cooler unit is completely by-passed and the mixture of air is merely heated to bring it up to temperature. On a warm day, the mixture is cooled and thenheat is used to regulate the temperature entering the room.

It has been noticed that on cold days, the vapour from the Aroclor tends to build up resulting in skin irritation on the two female people working in the room.

ACTION REQUIRED

D.S.C. - Advise T.D-R of best method of getting the air analysed for Aroclor vapour at Turnright Controls.

T.D-R - Send Mr. Walker information on Monsanto Functional Fluids together with handling precautions for Aroclor.

Bals (M) 4-4/65-700 Bloc 500-1

MONS 079718

I had previously told Mr. Walker that the only safe way of protecting people from Arcolor vapours is to exhaust to atmosphere. Unfortunately this would involve them with further costs on plant and it was suggested that by operating the cooler all the time, the level of Arcolor vapour should be kept to a very low figure.

In order to run the cooler all the time, it will be necessary to increase the heater capacity. Mr. Edwards promised to look into this and submit a quotation to Mr. Walker.

Mr. Walker has been pressed by Mr. Vincent, one of the company's directors, to have the air in the room checked for Arcolor vapour content. Turnright Controls are quite willing to pay for this work to be done and also to pay for any equipment necessary. The only way of measuring the efficiency of any changes in the air conditioning system is to sample the vapour in the room.

As this technical service work is involved with toxicity, I feel that we should attend to this matter as soon as possible. I have already been in contact with D. Casey at Newport and C. Coleman at Ruabon. The situation appears to be that D.Casey can supply the equipment but feels that the test should be conducted by Technical Service at Ruabon. Unfortunately, at the present time, C. Coleman is unavailable for technical service work of this nature.

Mr. Walker is very interested in all types of fluids which could possibly be used in thermostats. Especially fluids that are capable of operating up to 150°C.

T. DENTON-ROBERTS

MJW/TDR/ST
1. 12. 65