

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY	MONTH		YEAR		PAGE NO.							
					DEC.		1966			812						
					SALES THIS MONTH				SALES THIS YEAR TO DATE				TOTAL SALES LAST YEAR			
					POUNDS		DOLLARS		POUNDS		DOLLARS		POUNDS		DOLLARS	
16 1650 300 Transformer Ryranal A13B3B																
10 37 A 616018	RESEARCH COTTRELL INC											27,000		4,744		
28 31 A 626635	ROCHESTER GAS											2,880		549		
08 32 J 628097	ROCKWELL STD GRANADA MJS							675		125						
08 32 J 644060	SAN ANGELO ELECTRIC SERV							675		125		3,375		627		
44 36 A 644190	SAN DIEGO GAS & ELEC											1,350		318		
27 30 A 651104	SCHERER ELECTRIC CO							1,350		250		3,375		627		
27 30 A 685010	SHELL CHEM CO BELFRE D											720		137		
27 30 A 674871	SLAB FORK COAL CO											2,700		501		
11 33 G 679758	SMITH & ROYALS ELEC							4,050		752						
03 34 A 683710	SORGEL ELEC CO	20										14,850		2,758		
23 32 J 690663	SOUTHWEST ELECTRIC CO	10										12,150		2,255		
44 36 G 693252	SPECTRA-PHYSICS INC							65		22						
41 36 G 694220	SPOKANE TRANSFORMER CO		675	127		675	127									
23 32 J 695847	SQUARE D DENVER COLO											4,050		894		
11 33 A 707529	J P STEVENS PIEDMONT SC											360		69		
44 36 A 727046	TELEDYNE IND OAKLAND CAL	30										16,265		3,840		
11 33 G 728650	TENN VALLEY AUTHORITY							2,700		509						
41 36 G 735190	TIERNEY ELEC MFG CO											2,700		501		
41 36 G 736079	TINLING & POWELL INC		675	127		675	127									
07 38 G 738696	TORRINGTON CO					1,080	206									
44 36 G 739612	TRANS REX EQUIPMENT					4,050	895									
44 36 A 739654	TRANS-REX EQUIPMENT INC					3,060	723					2,696		635		
23 32 J 743032	TRUAX TRAEER COAL CO											675		125		
11 33 A 744821	TURNER ELEC WKS DIV		5,400	1,028		18,900	3,527					6,750		1,253		
28 02 J 747713	ULTRAMAR CHEMICAL CO DIV															
15 39 A 748238	UNION BAG CAMP PA FRANKL					5,240	618									
11 33 A 748676	UNION CAR & NUCL OAKRIDGE					5,240	618					720		137		
23 32 J 748676	UNION CAR & NUCL OAKRIDGE											4,050		746		
23 32 J 749200	UNION ELECTRIC CO OF					5,400	1,009					2,025		376		
06 09 J 754080	FINANCE OFFICER											6,750		1,253		
06 09 G 754578	U S GOVT		13,000	4,725		81,250	27,013									
06 09 J 754724	LORING A F B MAINE											2,160		487		
06 09 J 754755	FINANCE OFF EDWARDS AFB													2-		
06 09 J 754773	FINANCE OFFICER BROOKLYN													19-		
06 09 J 754934	DISTRICT ENGINEER															
06 09 J 755025	NAVY SUPPLY DEPOT BRKLYN											675		139		
06 09 G 755055	US NAVY DEPT BREMERTON		1,350	3205		23,625	3,150					3,375		627		