



CAPCO PIPE COMPANY, INC.—A Subsidiary of ASARCO Incorporated
1400 Twentieth Street, South • P. O. Box 3435 / Birmingham, Alabama 35255 • Phone 205 • 933-7281

I. L. TAYLOR
Vice President—Marketing

May 21, 1981

Mr. J. C. Jackson, President
A/C Pipe Producers Association
1600 Wilson Boulevard; Suite 1008
Arlington, Virginia 22209

Dear Joe:

Attached is Capco's ranking of states by sales priority.

Very truly yours,

A handwritten signature in cursive script, appearing to read "Lee".

I. L. Taylor

ILT:mf

Attachment

cc: Mr. W. R. Perrell

Quality Piping Materials

CAPCO JEN 0033285

CAPCO PIPE COMPANY, INC.

Birmingham, Alabama

May 21, 1981

Capco States Ranked
by Sales Priority

1. Texas	18. Oklahoma	35. Iowa
2. California	19. Georgia	36. South Carolina
3. Arizona	20. Missouri	37. Pennsylvania
4. Ohio	21. Tennessee	38. New York
5. Colorado	22. Kansas	39. Massachusetts
6. Arkansas	23. North Dakota	40. South Dakota
7. Louisiana	24. Montana	41. Mississippi
8. Michigan	25. Nevada	42. West Virginia
9. North Carolina	26. Wisconsin	43. New Jersey
10. New Mexico	27. Oregon	44. Delaware
11. Florida	28. Indiana	45. New Hampshire
12. Illinois	29. Kentucky	46. Vermont
13. Hawaii	30. Wyoming	47. Maine
14. Washington	31. Idaho	48. Connecticut
15. Alabama	32. Maryland	49. Rhode Island
16. Utah	33. Nebraska	50. Alaska
17. Virginia	34. Minnesota	

ILT:mf

CAPCO JEN 0033286

CAPCO PIPE COMPANY, INC.

Birmingham, Alabama

May 20, 1981

Capco States Ranked
by Sales Priority

- | | | |
|---|--|---------------------------------------|
| 1. Texas | 18. Oklahoma | 35. Iowa |
| 2. California | 19. Georgia | 36. South Carolina |
| 3. Arizona | 20. Missouri | 37. Pennsylvania |
| 4. North Carolina
<i>Ohio</i> | 21. Tennessee | 38. New York |
| 5. Colorado | 22. Kansas | 39. Massachusetts |
| 6. Ohio
<i>Arkansas</i> | 23. Louisiana
<i>N.D.</i> | 40. Alabama
<i>S.C.</i> |
| 7. Washington
<i>Louisiana</i> | 24. Montana | 41. Mississippi |
| 8. Michigan | 25. Nevada | 42. West Virginia |
| 9. Virginia
<i>North Carolina</i> | 26. Wisconsin | 43. New Jersey |
| 10. New Mexico | 27. Illinois
<i>Oregon</i> | 44. Delaware |
| 11. Florida | 28. Indiana | 45. New Hampshire |
| 12. Oregon
<i>Illinois</i> | 29. Kentucky | 46. Vermont |
| 13. Hawaii | 30. Wyoming | 47. Maine |
| 14. North Dakota
<i>Wash</i> | 31. Idaho | 48. Connecticut |
| 15. South Dakota
<i>Alabama</i> | 32. Maryland | 49. Rhode Island |
| 16. Utah | 33. Nebraska | 50. Alaska |
| 17. Arkansas
<i>Virginia</i> | 34. Minnesota | |

ILT:mf

CAPCO JEN 0033287

Capco State Ranked by
Sales Possibility

1. Texas
2. California
3. Arizona
4. North Carolina
5. Colorado
6. Ohio
7. Wash
8. Mich
9. Virginia
10. M.M.
11. Florida
12. Hawaii
13. N.D.
14. S.D.
15. Utah
16. Ark -
17. Okla
18. Georgia
19. Missouri
20. Tenn.
21. Kansas
22. Pa.
23. Montana
24. Nev.
25. Visc.
26. Ill
27. Ind
28. Ky

26. Wyoming
27. Idaho
28. Maryland
29. Nebraska
30. Minnesota -
31. Iowa
32. S.C.
33. Pa
34. N.Y.
35. Mass
36. Alabama
37. Miss
38. W. Va
39. N.J.
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41
42
43
44. Del
45. N.H.
46. Vt.
47. Maine
48. Conn
49. A.I.
50. Alaska

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