Monsanto

OUTGOING MESSAGE BUANA
Tele-Communications System

DATE	TIME	SENDER'S ACCOUNT NO.
8/9/71	10:40	2-00-721-48

INDICATE DESIRED SERVICE → ☐ FULL RATE ☐ DAY LETTER ☐ NIGHT LETTER

Names of addressee and sender must include initials. Show complete address for telegrams and cables.

BOOK MESSAGE

S. BEVACQUA - LOS ANGELES
C. BOUTIN - SANTA CLARA
J. G. BRYANT - NEW YORK
A. B. CAPPS - ATLANTA
R. J. CHRISTMAN - ATLANTA
C. L. CLAY - ATLANTA
P. D. CRASKA - WILMINGTON
G. F. FAGUE - DETROIT
H. R. FORD - ATLANTA
J. G. FREDERIKSEN - HOUSTON
R. A. GARCIA - AKRON
R. C. HAMIL - ST. LOUIS
D. R. HANSEN - SANTA CLARA
J. A. HEILALA - ~~FITTSBURGH~~ AKRON
J. A. KRISS - VANCOUVER
J. S. PULLMAN - NEW YORK
A. J. REGO - CINCINNATI
C. F. SEGER - AKRON
L. C. SHELTON - SEATTLE
P. L. SLAYTON - NEW YORK
D. W. STEGEN - HOUSTON
R. V. WEYLAND - CHICAGO

EFFECTIVE IMMEDIATELY WE ARE INSTITUTING A POLICY THAT NO THERMINOL FR FLUID WILL BE SOLD FOR NEW SYSTEMS. YOU SHOULD CHANGE THOSE PROSPECTS WHO HAVE A SYSTEM IN DESIGN AND THOSE WHERE FILL IS IMMINENT TO THERMINOL 55 or 66 IMMEDIATELY. REMIND YOUR PROSPECT THAT THESE FLUIDS ARE NOT CLASSIFIED AS FIRE RESISTANT AND THAT HE MAY WISH TO CONSIDER FIRE PROTECTIVE DEVICES AFTER CONSULTATION WITH INSURANCE COMPANY. YOU SHOULD ALSO CONTACT YOUR KEY ORIGINAL EQUIPMENT MANUFACTURERS PERSONALLY OR BY PHONE TO ADVISE THEM OF THIS. A LETTER WILL BE SENT FROM THE PRODUCT GROUP TO THE OEM's.

(continued)

IN-IR REV. 7-64 | *for* **BETTER** *service* - Forward to transmitting operator IMMEDIATELY after preparation.

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IN ADDITION CONTACT THE FOOD PROCESSORS AND PHARMACEUTICAL MANUFACTURERS AND CONFIRM TO US DATE NEW FLUID IS RECEIVED AND DATE OF CHANGEOVER. ADVISE PRODUCT GROUP OF ANY PROCESSORS WHERE YOU DO NOT HAVE CONFIDENCE THEY WILL FOLLOW THROUGH WITH CHANGE OR WHERE YOU DO NOT HAVE COMMITTMENT TO CHANGE. FURNISH NAME AND TELEPHONE OF PERSON CONTACTED AND PRODUCT GROUP WILL FOLLOW AND ADVISE YOU.

J. R. FALLON

cc N. T. Johnson
T. L. Gossage - B2SL
R. A. Stohr - C1NA
J. J. Roder
D. E. Roush

MONS 064753

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