

From: S. T. Bowell

Dec. 3, 1962

To: ✓ Mr. L. P. Wagner, Rdg.

Cleveland, Coatings & Resins
Research Center

cc: Mr. W. C. Bivans, "
Mr. H. M. Werner, "
Mr. J. W. Ford, "
Mr. W. H. Geib, "
Mr. J. P. Harner, "
Mr. E. Schulte
Dr. H. J. Kiefer
Mr. P. C. Herzog

Subject: - Imported Zinc 30% Lead

In your letter of November 26th to Mr. Harner you point out that at a cost of 11.7¢ per pound this material could not be economically used in Endurance unless you replaced all the 18-M leaded zinc with it.

You noted that in recent formulations we had dropped the lead content in Endurance paint by using the 18-M leaded zinc instead of the previous blend of leaded zinc and lead. Please note that we did not reduce the cost of the Endurance formula by merely dropping the lead content.

Active lead content was kept the same; all that we reduced was the inactive lead. This is all written up in the August 1961 Product Development Report, and I would suggest that you review this discussion before you consider reformulation involving the imported 30% leaded zinc.

STB.

S. T. BOWELL

STB:db