EXHIBIT XI

talk by

DUANE C. LUSE

Report to IDCNA members attending the Tenth Annual Convention held October 10-14, 1965, at the Waldorf-Astoria Hotel, New York, New York

Gentlemen:

Your Manufacturers Relations Committee, composed of Mr. William Wilkes, Boston, Massachusetts; Mr. Frank Rutherford, St. Louis, Missouri; and myself, Mr. D. C. Luse, Chicago, Illinois met Monday afternoon with representatives of NIMA. Legal counsel for both groups were in attendance. This was the first meeting between our committee and representatives of NIMA.

Long and interesting discussions were held regarding ways and procedures of working together for the improvement of our industry.

The development of methods of arriving at Insulation standards was discussed. In this connection, copies of the report by the Standards Committee were given to NIMA for review and study by its 16 man Technical Committee. They will then determine if they can assist in this project.

Other possible areas of mutual action were explored, including insertion in the IDCMA Newsletter of articles submitted by manufacturers dealing with new products, new processes, means of preventing substitute materials not meeting specifications, and other ways of protecting the consumer and to improve our image in the construction industry.

No conclusions were arrived at and no further action can be taken until after a NIMA meeting on Thursday.

The committee believes that progress has been made in outlining areas where the two associations can properly pool their efforts to promote the industry.

At the end of two years on this committee, I am confident that we are going to make much greater strides in the very near future.

Mr. President, Members of IDCNA, this concludes our report at this time.

Respectfully submitted,

Duane C. Luse, Chairman
Manufacturers Relations Committee
IDCNA

PLAINTIFF'S EXHIBIT 80001-12