OWENS/CORNING FIBERGLAS

intra-company correspondence

to D. A. Wilson - Toledo 13

from R. F. Shannon - Granville 62

date November 18, 1971

subject CONSUMPTION RATES - AMOSITE ASBESTOS, KAYLO PRODUCT, 1972

cc: W. Justice - Berlin
P. H. Scheuerle - Berlin
J. B. Rhoads - Berlin

It was agreed I would up-date, during the week of November 15, our estimated 1972 consumption rates of Amosite asbestos at Berlin. It is my understanding you need these estimates for Corporate Purchasing negotiations with Cape Asbestos.

In my letter of August 30, I estimated 1972 requirements for Grade W3/M at 1000 tons and for Grade S-33 at 200 tons. These estimates assumed the plant would switch K-10 pan poured production to a lower cost, lower asbestos batch developed at Granville. Unfortunately the strike upset our schedule for plant evaluation of this batch.

The current production batch contains an extra 55 lbs. (1/2 bag) of Grade W3/M asbestos. John Rhoads and the writer discussed the asbestos problem in depth on November 15. We agree we should now base our 1972 requirements on the current batch. This means we must increase our Grade W3/M estimate from 1000 tons to 1275 tons.

The above will guarantee the plant a proven batch for 1972. As soon as the strike is over, we will evaluate the lower cost Granville batch at Berlin. If it tests out OK, we will immediately alert plant and Corporate Purchasing of our reduced needs. Switching from the current K-10 pan poured batch to the proposed Granville batch would reduce Grade W3/M monthly consumption rates from 106 tons to 83 tons.

No changes are planned in consumption rates of Grade S-33 asbestos. It will remain at the projected 200 ton level.

R F Shannon
Construction Support Group

RFS:bc

PLAINTIFF'S EXHIBIT 05019.00

PLAINTIFF'S EXHIBIT WV-00495

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