

COLONIAL WORKS

223-231 Norman Ave.

BROOKLYN, N. Y.

TRADE NAME: PENETRATING STAIN
 CATEGORY: PENETRATING STAIN
 COLOR: DARK OAK
 NUMBER: P 209
 QUALITY: FIRST

	LB.	YIELD IN GALLONS	UNIT COST	TOTAL COST
Dark Oak in oil	3 Ozs.	.0268	.2358	.04
Benzol Mixture	26 Lbs	4.0040	.06	1.56
Quick Drying Asphaltum	9 Lbs	1.1790	.046	.41
Texasco	13 Lbs	2.0020	.02	.26

CALCULATED YIELD	48 Lbs 3 Ozs.	7.2118	\$	2.27
MANUFACTURING LOSS 2- $\frac{1}{2}$ %		.1803		
ACTUAL YIELD		7.0315		

COST ANALYSIS:

MATERIAL COST PER GALLON OR POUND (TOTAL COST DIVIDED BY ACTUAL YIELD).....	\$	.3228
DIRECT LABOR COST PER GALLON, OR POUND		.03
FACTORY OVERHEAD PER GALLON, OR POUND		.05
BULK COST PER GALLON, OR POUND	\$	.4028
COMPLETE PACKAGE COST PER GALLON, OR POUND (CONTAINER PLUS FILLING EXPENSE)..		.20
FACTORY COST IN PACKAGE PER GALLON, OR POUND	\$	.60

PRICES

SHOW THE HIGHEST NET UNIT PRICE WHICH WAS CHARGED OR WHICH WOULD HAVE BEEN CHARGED IN MARCH 1942, TO EACH OF THE FOLLOWING TYPES OF BUYERS OR TRANSFEREES:

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET \$ _____
- (B) TO AN INDEPENDENT WHOLESALER _____
- (C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER _____
- (D) TO AN INDEPENDENT RETAILER (DEALER) 1.80
- (E) TO OTHER (SPECIFY) _____

N 4931

OPA 10762