Monsanto CALL REPORT – ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME						DATE OF CALL
Borden Chemical Co., Arabol Division						7/8/70
CITY AND STATE				DATE RECEIVED		DATE TYPED
Peabody, Mass.				7/15		7/16
CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY						
NAME AND TITLE		PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES
REGION	SERVICE CENTER	SALESMAN				
Northeast	Everett	John H. Gannon/v				

TO WILLIS CLARK
ST. LOUIS

CC

Contacted: Cy Kirsch, Technical Director
Don Dooley, Hot Melt Adhesive Section Head

PURPOSE OF CALL

Present information from Monsanto's Medical and Environmental Control Depts. regarding toxicity and possible polution by Aroclor 5460.

RESULTS

On previous calls, Kirsch and Dooley had indicated their decision to eliminate Aroclor 5460 from consideration in any hot melt or other adhesive applications because of their fears of toxicity, cancer producing effects, and more recently, polution by PCB's. In order to keep Aroclor 5460 in the running for a 1M pound potential for hot melt adhesives, Will Clark followed up by requesting letters from Monsanto's Medical and Environmental Control Depts. concerning these possible hang-ups. Frank Kirsch was pleased with the information received by both departments and was fairly satisfied with their answer. One question that was still left unanswered was Kirsch's concern over whether Aroclor 5460 could have any cancer producing effects. This was not dealt with in the letter from Monsanto's medical dept., however, this question would be satisfactorily answered by FDA approval of Aroclor 5460 for good packaging hot melt adhesives. This is the major requirement to get Aroclor 5460 sold at this account in the first place.

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