MATSUSHITA ELECTRIC TRADING CO., LTD.

Head Office
P.O. BOX 1 OSAKA, 530-91, Japan
Cable Address MATSUELECO OSAKA
Telex JE 3391 MATSUELE

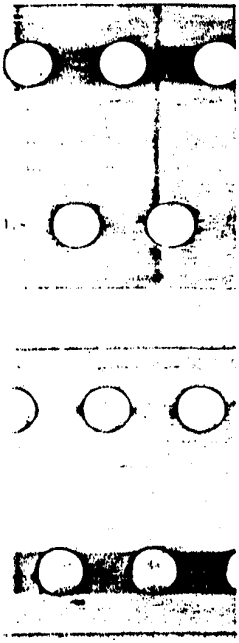
National

TRADE OFFICER P.O. BOX 1 OSAKA
Cable Address MATSUELECO OSAKA

YOUR REF
OUR REF FX-2014

OSAKA Oct. 17, 1975

OCT 30 1975



Monsant Industrial Chemicals Co.
800 No. Lindbergh Blvd.
St. Louis, Mo. 63166
U. S. A.

→ DWood

Attention: The Export Manager

Dear Sir:

Previously, our Condenser/Capacitor Department has purchased P.C.B. from your firm for the purpose of Condenser/Capacitor insulation.

As you may know well, we can not use P.C.B. any more in Japan because of pollution problem.
Therefore, we are currently using mineral oil instead of P.C.B.

Here, we would like to ask you whether you are in a position to supply us, for example, Tricresyl Phosphate which could be alternate to P.C.B.

If you are manufacturing such material which can be used as condenser/capacitor insulating application, please send us all available technical information, and price information for 10 tons order.

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We are looking forward to hearing from you soon again.

Yours faithfully,

MATSUSHITA ELECTRIC TRADING CO.,LTD.
IMPORT PROJECT DEPT.

F. Hatano, Manager
Project Section

FH/HW/ht

MONS 094046