FORM NO. 776-0
REV. 3/67

# SALES SUMMARY

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1968 | PAGE NO.: 929

16 1050 200 Transformer Inerteen PPO

| | | | | SALES THIS MONTH | | SALES THIS YEAR TO DATE | | TOTAL SALES LAST YEAR | |
|---|---|---|---|---|---|---|---|---|---|
| | | | | POUNDS | DOLLARS | POUNDS | DOLLARS | POUNDS | DOLLARS |
| 15 34 A | 756870 | U S STEEL CHGO ILL | | | | | | 1,348 | 254 |
| 15 53 G | 757265 | UNIVERSAL AIRLINES INC | | | | 674 | 127 | | |
| 15 31 G | 758345 | R E UPTEGRAFF MFG CO | 230 | | | 49,900 | 7,660 | 150,200 | 23,056 |
| 19 32 A | 771700 | WAGNER ELEC ST LOUIS | | | | 98,500 | 15,120 | | |
| 19 32 G | 773924 | TL WALKER BERING TEXAS | | | | 674 | 127 | | |
| 13 37 A | 777198 | WARREN & BIGELOW | | | | | | 1,348 | 254 |
| 19 36 J | 779593 | WASH STATE UNIV PULLMAN | | | | | | 360 | 70 |
| 13 38 G | 792207 | WESTINGHOUSE ELEC CANDEN | | | | 674 | 127 | | |
| 13 38 G | 792208 | WESTINGHOUSE ELEC TRENTO | | | | 674 | 127 | | |
| 13 52 G | 792208 | WESTINGHOUSE ELEC TRENTO | | | | 1,348 | 254 | | |
| 13 37 G | 792209 | WESTINGHOUSE ELECTRIC | | | | 674 | 127 | | |
| 19 36 J | 792210 | WESTINGHOUSE ELECTRIC | | | | | | 674 | 127 |
| 13 37 J | 792212 | WESTINGHOUSE ELECTRIC | | | | | | 65 | 19 |
| 15 53 J | 792213 | WESTINGHOUSE ELECTRIC | | | | | | 780 | 41 |
| 13 37 A | 792215 | WESTINGHOUSE RICHMOND VA | | | | 260 | 75 | 130 | 38 |
| 19 32 J | 792217 | WESTINGHOUSE BURL MASS | | | | 120 | 35 | | |
| 13 37 A | 792218 | WESTINGHOUSE BANGOR MA | | | | | | 2,696 | 508 |
| 13 37 J | 792219 | WESTINGHOUSE HART CONN | | | | 674 | 127 | 300 | 87 |
| 13 37 G | 792221 | WESTINGHOUSE ROANOKE VA | | | | 674 | 127 | | |
| 13 37 G | 792222 | WESTINGHOUSE SUPPLY MD | | | | 4,718 | 889 | | |
| 15 31 J | 792223 | WESTINGH ELEC SUP ERIE P | | | | | | 674 | 127 |
| 13 33 | 792224 | WESTINGHOUSE ALBANY GA | 1 | | | | | | |
| 13 37 A | 792228 | WESTINGHOUSE AUGUSTA ME | 5 | | | | | 5,392 | 1,016 |
| 15 34 A | 792232 | WESTINGHOUSE SUP HAMMOND | | | | | | 8,148 | 1,541 |
| 15 34 A | 792235 | WESTINGHOUSE SUP PEORIA | | | | | | 674 | 127 |
| 19 32 J | 792238 | WESTINGHOUSE EVANSV IND | | | | 360 | 70 | 60 | 17 |
| 13 37 A | 792244 | WESTINGHOUSE SUP WASH DC | | | | 1,708 | 324 | 4,810 | 875 |
| 15 34 G | 792252 | WESTINGHOUSE DANVILLE | | | | 1,348 | 254 | | |
| 15 34 G | 792253 | WESTINGHOUSE ELECTRIC | | | | 360 | 70 | | |
| 15 53 G | 792254 | WESTINGHOUSE ELEC MICH | | | | 3,240 | 627 | | |
| 13 37 G | 792255 | WESTINGHOUSE ELEC R I | | | | 5,392 | 1,016 | | |
| 13 37 A | 792256 | WESTINGHOUSE YORK PA | | | | 260 | 75 | 260 | 75 |
| 19 36 A | 792266 | WESTINGHOUSE SEATTLE | 5 | | | 120 | 18 | | |
| 19 36 A | 792267 | WESTINGHOUSE ELECTRIC CO | | | | 26,286 | 5,652 | | |
| 19 32 J | 792270 | WESTINGHOUSE BATON ROUGE | 5 | | | 10,654 | 2,008 | 4,404 | 832 |
| 19 36 A | 792272 | WESTINGHOUSE COMPTON CAL | 2 | | | 9,436 | 1,812 | | |

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