PLAINTIFF'S
EXHIBIT
KN-339

October 8, 1969

Mr. Clay Fretz
Keene Corp.
Sound Control Division
P. O. Box 458
Trenton, N. J. 08602

Dear Clay:

I have just received your October statement. Certain things have been adjusted, namely, credit for the material shipped to Mid-South Acoustics, and credit on three invoices where the amount ordered and the amount shipped were different. However, I still have a claim in on 807 bags of Pyrospray K-dB which has not been resolved; and in some cases it dates back to June 27. Invoices involved are 75672, 75673, 75671, 74903, 74895, 75884, 75978, 76921, 76980, 77316, and 77317. I have paid the first six invoices.

The first delivery of K-dB was on June 27, invoice #74895. Trouble was encountered from the beginning with fall-out and hose stoppages. Samples of the material were given Tiemann, and I asked that he forward it to Trenton. I also requested that he ask if other people were having trouble with hose stoppages. A couple of days later Tiemann gave me an answer: No one else was having trouble and hose stoppages were usually caused by worn out hoses. This could be true, but I had new hoses.

On August 8 I received a letter from Lee Jenne to the effect that the material had been received from Tiemann, and the plant was very embarrassed to find such quality being shipped to the field. It was slightly embarrassing on jobs, too, as customers claimed I was carrying more material to the dumps than I was applying tothe buildings.

October 8, 1969

Mr. Clay Fretz -- 2

In four years of applying sprayed fibers I have never had a stopped up hose or a failure (fall-out) until I started with K-dB. We had twenty-two hose stoppages, blew sixteen fuses, and had our first failure a week after the job was completed. My crew costs $19.00 an hour, and every time a hose stops up we are down from thirty to forty-five minutes. Re-blowing an area about the size of two desk tops cost me $60.00. So far the only credit received on this complaint is C/M 3608 for $138.25 which, according to the C/M, was to apply against invoice #74903.

I am still looking for an adjustment on ten invoices, plus credit for the extra labor involved. Just as soon as this is received I will clear the account up.

On October 6 I received invoice #77374 covering 32 bags of K-dB delivered September 29 at a price of 40¢ a bag. Total amount of the invoice $12.80. The price looks about right for a bag of K-dB, but I did not order any material nor do any jobs the week of September 29.

Clay, I do not like to be obstinate, but in this case I am going to be. Perhaps someone is doing something about this claim, but at this moment I don't know what action is being taken, and I intend to withhold payment until the matter is settled.

Very truly yours,

Thomas S. Chenoweth

TSC:EH

STATEMENT OF ACCOUNT

KEENE CORPORATION SOUND CONTROL DIVISION

KEENE BUILDING PRODUCTS CORPORATION

U.S. No. 1
PRINCETON, N.J. 08540
Phone: 609/452-8800

KEENE CORPORATION

SPRAY PRODS CO
5415 STONELEIGH
DALLAS TEXAS 75235

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DATE: 10/23/70

3-658-83252
ACCOUNT NO.

DATE	CODE	REFERENCE NO.		CHARGES	CREDITS
6/30/70	1	04778			321.35 CR.
6/05/70	1	84189		2,220.00	

We've just begun to grow.

SUMMARY OF ACCOUNT

CURRENT	30 DAYS
.00	.00

1898.65 DELINQUENT

1,898.65
AMOUNT PAID

PLEASE PAY THIS AMOUNT

IF THERE ARE ANY QUESTIONS, PLEASE ADVISE AT ONCE LISTING YOUR ACCOUNT NUMBER.

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