

NATIONAL ACCOUNTS MONTHLY
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J. J. COLLINS
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GENERAL

- . In our national accounts August meeting, we discussed some things, which I will take up with Lew Valentine. We covered such things as:
 - . List of trailer regional offices by OEM.
 - . Mailings to trailer dealers, along with a cover letter.
 - . Availability of E-2300S with traction control.
 - . We need an update on availability of the synchro six out of Brazil. (Ryder is going standard on some models; could be 1000 per year starting in 1986.)
 - . J. B. Hunt is pressing hard for the T-14607A and will expect us to keep our commitment for a November time frame.
 - . The .83 overdrive continues to generate interest in the industry. Do we have a firm production release for this ratio as yet?

EAT•N

JJCollins:pv
Attachment