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CONTINUATION No.

Mr. Morling
J. W. ROBERTS LTD. ANNLEY, LEEDS, ENGLAND

NGP/FRT Copy to:
Mr. Pelissie, Mr. Barat,
NAM/NLD/FHD

14th December, 1956

P. Oger, Esq.,
S.A. L'Amiante et ses Applications,
64 Avenue de la Grande Armee,
Paris, France.

Written from Rochdale

Dear Mr. Oger,

Further to my letter of December 5th, I think that the following additional notes may be useful to you in connection with developments since our visit to Paris last month.

Manufacture of Spray Fibres in France

Since the talks which Mr. Morling and I had with you, you have been visited by Mr. Dolbey who has given you full particulars of the mechanical arrangements which we propose in connection with the blending process you will be installing.

We are glad to know from Mr. Dolbey that you have decided not to install this process in any of your existing factories, but to obtain a separate building in or near Paris where it would be easier to keep the operation secret. As Mr. Dolbey pointed out to you, it is desirable to select an area where the escape of fibre or dust would not lead to trouble. It is also important that fully-reliable workmen should be selected to operate these machines: I note that it is thought that a team of three men including one chargehand would be adequate for the time being.

We quite understand that you would wish to make arrangements for as much as possible of the necessary equipment to be manufactured in France, and Mr. Dolbey will, therefore, see that you obtain all the necessary (cont'd.)

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particulars. It would, however, be necessary that the rotary valves, which are standard with J.W.R. Ltd. should be sent from Leeds, and we shall shortly be letting you know the price.

For reasons which you explained to Mr. Dolbey, we understand that you would prefer our supplies of asbestos fibre to be delivered in returnable sacks, so that import duty will not be payable. The quotation which we shall shortly be submitting will be made on this basis.

As regards the grades of asbestos fibre which you will need, we find that three different varieties will have to be imported, (1) one suitable for LM.25 and LM.21, (2) a second suitable for LB.5, LB.4 and LB.9, and (3) a third suitable for LM.9.

We have already prepared costs of these three varieties of fibre, and I am asking Mr. Duckworth to send you quotations for them within the next few days.

I understand that Mr. Dolbey is proceeding with the preparation of the necessary final data with complete drawings and particulars of the specification of our bonding medium. He will also advise you of the control tests which will be necessary in the course of manufacture, including particulars of our bulk density machines and covering capacity tests, which it is desirable that you should apply on a regular basis.

Arrangements for Interim Imports of Fully-Manufactured Spray Fibres

I have not yet heard from you regarding the request for pro forma invoices mentioned in the third paragraph under this heading of my letter of December 5th. However, I gather that you had already requested certain pro forma invoices shortly before our visit in November, and possibly these invoices, which will already have been in your hands for some weeks, will give you what you need for an import quote. If not, no doubt you will advise me of any further documents you require.

Joint Venture

I am not yet ready to forward to you a draft of the proposed arrangements for our Joint Venture in France,

(cont'd.)

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J. W. ROBERTS LTD. ARMIST. LONDON. ENGLAND.

P. Oger, Esq.

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but I have already studied a first draft, which Mr. Duckworth has prepared for me. When certain amendments have been made, it will be forwarded to you, - I hope within the next week or so.

I trust that this letter will serve the purpose of letting you know what steps we are taking to implement the arrangements reached during our recent conferences, and look forward to your comments, both on my letter of December 5th and on my present letter.

Yours sincerely,

