(A246-5)

CL DON HARRIS
VIRGIL BRAWLEY
JIM SAVAGE
JIM LARKEN

PROGIL inc

509 MADISON AVENUE • NEW YORK 22, N. Y. • MURRAY HILL 8-0240 • CABLE: AMPROGIL. TELEX: 212-867-6436

DON/VIRG THIS MEANS MATL IN DRUMS PLUS THE MATL FROM FINDET - I ASSUM YOU WILL PREPARE FOR HANDLING - ADVISE IF THERE ARE ANY QUESTIONS

Copy for
H.WT
HJD
D.T. Wayer
R.E. Heisler

February 9, 1965

Mr. Gus Kamenko
Purchasing Division
Monsanto Company
800 N. Lindbergh Blvd.
St. Louis, Mo. 63166

Re: TRICHLORO BENZENE

Dear Gus:

We wish to thank you very much for your order nr. BR-50080 for a total of 100 metric tons of our PYRALINE 1478.

We have cabled immediately to France to have this material shipped as early as possible, and we will advise you the name of the steamer very shortly. We understand that, provided these first 100 tons prove satisfactory, you may have requirements for additional 100 tons per month for the next 4 months at which time you would have a total of 500 tons ordered from us.

The markings on the drums will read as follows: BR-50080/KRUMMRICH/MADE IN FRANCE/1 UP.

The price at which we have sold this material to you is $.1135 per lb CIF New York and/or $.203 per lb delivered your Krummrich plant at Monsanto Illinois.

You will note that this delivered price takes into account the U.S. import duty of 25% plus 3 1/2¢ per lb. These 25% are based on the U.S. selling price for TRICHLORO BENZENE, packed in drums and delivered in truckload quantities. As we understand this selling price is 15¢ per lb in the United States, the U.S. import duty we have calculated amounts to $.0725 per lb. Although this rarely happens, should the customs calculate the import duty on a different U.S. selling price than indicated, the increase or decrease on this import duty will then be for Monsanto's account.

DSW 247220

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As you discussed with Mr. Trefort, should the total quantity you ordered amount to 500 tons this year, the prices will be respectively $.1080 per lb CIF New York and/or $.1975 delivered Monsanto Illinois.

We wish to thank you very much for this order, and we are sending you our formal sales confirmation separately.

Please advise us of any questions you may have, and we will be glad to be of assistance.

Cordially,

PROGIL INC.

William A. Roston

WR/cz

DSW 247221

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