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NEWS

FROM

MANUFACTURERS OF K&M ASBESTOS-CEMENT PIPE AND INDUSTRIAL ASBESTOS PRODUCTS

KEASBEY & MATTISON
COMPANY • AMBLER • PENNSYLVANIA

PUBLIC RELATIONS DEPARTMENT K•M Mitchell 6-4000

April 17, 1962

For Immediate Release:

Certain-teed Products Corporation today entered into an agreement whereby it will acquire all of the asbestos-cement pipe producing properties of the Keasbey & Mattison Company.

Keasbey & Mattison Company is a substantial producer of asbestos-cement pipe in the United States. It indirectly is a wholly owned subsidiary of Turner & Newall Limited of Manchester, England.

By this move Certain-teed is continuing its present policy of expansion and diversification.

The management of Certain-teed regards the asbestos-cement pipe industry as one with substantial growth prospects and feels that these properties can increase their present position in the American market. The plants involved are located at Ambler, Pennsylvania, St. Louis, Missouri, Hillsboro, Texas, and Santa Clara, California, as well as research facilities at Ambler. Distribution is nationwide.

Turner & Newall Limited is one of the foremost producers of asbestos products throughout the world. The Company has been a long time investor in the stock of Certain-teed. The late Sir Walker Shepherd, then Chairman of Turner & Newall Limited, was for many years a director of Certain-teed. Turner & Newall Limited has advised Certain-teed that they are taking the stock, called for by the agreement, for investment. Through this transaction Turner & Newall

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Limited will become a substantial, but in no sense a controlling, stockholder of Certain-teed. In due course, Mr. R. G. Soothill, Chairman of Turner & Newall Limited, and Mr. R. M. Bateman, Deputy Chairman, may be asked to join the Board.

The agreement involves the issuance of 580,000 shares of Certain-teed stock, plus payment in cash for certain stipulated items, such as merchandise inventories. The net sales of Keasbey & Mattison's asbestos-cement pipe division in the year 1961 were $17,351,596, and net earnings therefrom, before taxes, were $2,313,088. The net earnings after provision for taxes on income were $1,110,088, net of $115,780 pre-operating expenses for the newly constructed plant at Hillsboro, Texas (unaudited, pro forma figures).

Stockholders of Certain-teed will be asked to approve an increase in the authorized common stock of the Corporation from 3,000,000 to 7,500,000 shares at a meeting to be held May 9th, in order to complete the Keasbey & Mattison transaction, and for other proper corporate purposes. Due to the shortness of time for the solicitation of proxies, the meeting called for May 9th will be adjourned to May 23rd, and no business will be transacted at the May 9th meeting.