

Salesmen's Confidential Price List

Number 186

This Price List is the property of
THE SHERWIN-WILLIAMS CO.
and is to be returned to the
Manager of the Division before
a new one will be issued.



THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.

CLEVELAND, NEWARK, SAN FRANCISCO, MONTREAL,
CHICAGO, BOSTON, LOS ANGELES, TORONTO,
NEW YORK, KANSAS CITY, MINNEAPOLIS, WINNIPEG.

V1738

S.W.P.

I.P.P.
P.P.P.
FUG
C&P
F.W.
S.L.C.
E.N.D.

C.P.
GRAP.

MTT.
P.M.S.
R.E.B.
O.E.R.

V.P.
R.P.
E.L.D.
V.E.
Y.E.
K.F.

R.E.

W.E.L.
S.E.
D.E.

A.E.
S.E.
S.P.
O.C.
V.I.E.
S.E.E.

S.P.

V.C.
Y.H.

S.E.
S.E.

S.E.
S.E.

0007-SWP-000012358

**LIST OF
THE SHERWIN-WILLIAMS COMPANY'S
PRODUCTS.**

The Sherwin-Williams Paint (Prepared)
Inside Floor Paint
Porch Floor Paint
Floorlac
Crack and Seam Filler
Floorwax
Special Interior Colors
Enameloid
Crescents Paint
Graphite Paint
Copper Paint
Metaloetic
Standard Paint Perfect Method No. 5
Roof and Bridge Paint
Commonwealth Barn Red
Family Paint
Buggy Paint
Enamel Leather Dressing
Varnish Stain
Flat Black Finish
Enamel Paint
Bath Enamel
Bicyclic Enamel
Wagon and Implement Paint
Screen Enamel
Blackboard Stating
Aluminum Paint
Imperial Gold Enamel
Empress Gold Paint
Stove Pipe Enamel
Oil Stain
The Sherwin-Williams Filler (Liquid)
Shellacine
First Quality Oil Colors

LIST OF PRODUCTS.—Con.

French Crown Green (in Oil)
Prepared Graining Colors (in Oil)
Prepared Graining Colors (in Distemper)
The Sherwin-Williams Filler (Paste)
Special Paints and Colors (in Oil)
Metallic Brown (in Oil)
Ochre (in Oil)
English Venetian Red (in Oil)
Pure Colored Paint
White Zinc (in Oil)
French Zinc in Varnish
English Patent Dryer
White Lead (in Oil)
Distemper (Fresco)
The Sherwin-Williams Coach Colors (Quick Drying)
Perfect Method System for Carriage Painting.
Gloss Colors
Lustral Colors
Bicycle Baking Enamel
Agricultural Implement Paints and Colors
Telephone and Telegraph Crossarm Paint
Machine Paint
Oil Proof Machine Paint
Elevator Paint
Bedstead Enamel
Arides
Petrifield
The Sherwin-Williams Varnishes.

Confidential Net Prices.

FOR DEALERS ONLY.

Special net prices given below are not shown in Dealers' Price List.

	In 5 gal. square cans and 50 gal. bbls.	Galls.	Half Galls.	Qts.	
The Sherwin-Williams Paint (prepared) S. W. P. Page 3.					
Outside Gloss White, China Gloss White, No. 497 (Rich Red) and all regular colors not priced below.....	\$1 20	\$1 25	\$1 30	\$1 35	
Flat White.....	1 55	1 60	1 65	1 70	
Inside Varnish White.....	1 85	1 90	1 95	2 00	
No. 362 (Fr. Cr. Green) and.. No. 498 (Rich Green)	1 60	1 65	1 70	1 75	
No. 374 (Crimson Red).....	1 45	1 50	1 55	1 60	
No. 379 (Vermilion)	2 10	2 15	2 20	2 25	
No. 370 (Metallic Brown).....	1 10	1 15	1 20	1 25	
Primer.....	1 00	1 05	1 10	1 15	
	In 5 gal. square cans and 50 gal. bbls.	Galls.	Half Galls.	Qts.	Prnts.
Inside Floor Paint, page 4.....	1 00	1 05	1 10	1 15	25
Porch Floor Paint, page 4.....	1 25	1 30	1 35	1 40	50
Floorlac (registered) page 4 ..	1 75	1 80	1 85	1 90	00
Special Interior Colors, page 5	1 30	1 35	1 40	1 45	55
Enameloid, page 5.....					Pints each
Regular Colors.....	1 25	1 30	1 35	1 40	22
Crimson	2 15	2 20	2 25	2 30	35
Cresote Paint, page 6					
Six Regular Colors.....	70	75	80	85	.....
Ten Special Colors	85	90	95	1 00	.....
Graphite Paint, page 6.....	1 00	1 05	1 10	1 15	.....
Copper Paint, page 6					
Brown	1 40	1 45	1 50	1 55	.....
Red	1 60	1 65	1 70	1 75	.....
Green	1 75	1 80	1 85	1 90	.....
Metalastic, page 7.....	1 00	1 05	1 10	1 15	.....
Standard Paint, Perfect Method No. 5, page 7.....	1 15	1 20	1 25	1 30	.....
Roof and Bridge Paint, page 7	65	70	75	80	.....
Commonwealth Barn Red...p.7	55	60	65	70	.....
Pure Colored Paint, page 18..	60 per pound.	55¢ B. Pails.	55¢ C. Pails.	55¢ C. per pound.	01-11266



THE SHERWIN-WILLIAMS PAINT PREPARED.

FOR EXTERIORS AND INTERIORS OF BUILDINGS.

NET PRICES PER GALLON TO DEALERS ONLY.

	In 5 Gall. square case and 90 gall. bbls. Culls. Half Galls. Qts.			
Outside Gloss White, China Gloss White, No. 497 (Rich Red), and all regular colors not priced below	12.0	12.5	13.0	13.5
Flat White	15.5	16.0	16.5	17.0
*Inside Varnish White	18.5	19.0	19.5	20.0
No. 365 (Fr. Cr. Green) and 498 (Rich Green)	1.60	1.65	1.70	1.75
No. 374 (Crimson Red)	1.45	1.50	1.55	1.60
No. 379 (Vermilion)	2.10	2.15	2.20	2.25
No. 370 (Metallic Brown)	1.10	1.15	1.20	1.25
†Primer	10.0	10.5	11.0	11.5

Tin packages packed for shipment in dry barrels holding
12 to 15 gallons, or in cases, packed as follows:

Gallons.	Half dozen in case.
Half gallons.	One dozen in case.
Quarts.	Two dozen in case.

This paint is sold direct to dealers who have been selected as
agents for its sale to consumers. There is but one price for the
paint, all dealers or agencies being served alike.

*Used as a finishing coat over two or more coats of Flat White.

†To be reduced gallon for gallon with raw linseed oil.

THE SHERWIN-WILLIAMS FLOOR FINISHES.



INSIDE FLOOR PAINT.

FOR INSIDE USE ONLY

PREPARED READY FOR THE BRUSH.

Dust Color. [No. 459]	Orange. [No. 452]	Half	
Gray. [No. 467]	Red. [No. 453]	Galls. Galls. Qu. Pts.	
Lt. Brown. [No. 466]	Slate. [No. 468]		
Lt. Tan. [No. 468]	Yellow. [No. 376]		
		1.00 1.05 1.10 1.25	

Gallons, Half dozen in case. Quarts, Two dozen in case.
Half gallons, One dozen in case. Pints, Two dozen in case.

PORCH FLOOR PAINT.

PREPARED READY FOR THE BRUSH.

No. 45	No. 49	Galls.	Half	Qu.	Pts.
No. 46	No. 50		Galls.		
No. 47	No. 51	1.25	1.30	1.35	1.50
No. 48		Net prices per gallon.			

Gallons, Half dozen in case. Quarts, Two dozen in case.
Half gallons, One dozen in case. Pints, Two dozen in case.

FLOORLAC (RECOMMENDED)

A STAIN AND VARNISH COMBINED FOR FLOORS.

PREPARED READY FOR THE BRUSH.

Cherry. Oak. [No. 452]	Galls. 1/2 Galls. 1.00 1.05 1.10 1.25
Golden Oak. Walnut. [No. 453]	
Green. Clear. [No. 454]	
Mahogany. Ground. [No. 455]	

Gallons, Half dozen in case. Quarts, Two dozen in case.
Half gallons, One dozen in case. Pints, Two dozen in case.

CRACK AND SEAM FILLER.

1, 2, and 5 lb. cans, 25 cents per pound.

Trade discount, 2% per cent.

FLOOR WAX.

1, 2, and 5 lb. cans, 50 cents per pound.

Trade discount, 2% per cent.

A display rack is furnished with an assortment containing 25 pounds each Crack and Seam Filler and Floor Wax.

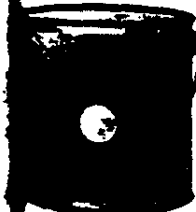


SPECIAL INTERIOR COLORS.

PREPARED READY FOR THE BRUSH.

No. 490	No. 496	No. 601	Galls. 1/2 Galls. Qu. Pts.
No. 491	No. 615	No. 602	
No. 492	No. 616	No. 603	1.30 1.35 1.40 1.55
No. 493	No. 617	No. 604	
No. 494	No. 618	No. 605	
No. 495	No. 619	No. 606	

White
Gallons, Half dozen in case.
Half gallons, One dozen in case.
Quarts, Two dozen in case.
Pints, Two dozen in case.



ENAMELOID

A NEW ENAMEL FINISH FOR INSIDE USE

PREPARED READY FOR THE BRUSH.

White. Nile Green.	
Black. Pearl Gray.	
Crimson. Pink.	
Flush. Primrose.	
Gray. Sage Green.	
Ivory White. Salmon.	
Lava. Satin Green.	
Lavender. Sky Blue.	
Mauve. Willow Green.	
Navy Blue.	

Galls. 1/2 Galls. Qu.
1.25 1.30 1.35

Net prices per gallon.

Pints, each, net.

Galls. 1/2 Galls. Qu.
2.15 2.20 2.25

Net prices per gallon.

Pints, each, net.

Crimson.

Gallons, Half dozen in case.
Half gallons, One dozen in case.

Quarts, Two dozen in case.
Pints, Two dozen in case.

I.P.P.
P.P.P.
F.L.C.
C&S.T.
F.W.
S.I.C.
R.N.D.



CREOSOTE PAINT.

FOR PAINTING BARN, FENCE,
SHEDS, ROOFS, ETC.

PREPARED READY
FOR THE BRUSH

In 5 gall.
square cans
and 50 gall.
bbls. Gallons Half
Gallons

Bronze Green	Metallic Brown			
Carbon Black	Red Oxide	7.0.	7.5.	8.0.
Iron Ore	Yellow Oxide			
No. 401 (Light Yellow)				
No. 402 (Olive Drab)				
No. 410 (Light Brown)		8.5.	9.0.	9.5.
No. 411 (Slate)				
No. 413 No. 418				
No. 416 No. 419				
No. 417 No. 420				

Net prices per gallon.

Gallons, Half dozen in case.
Half gallons, One dozen in case.

GRAPHITE PAINT.

PREPARED READY FOR THE BRUSH.

In 5 gall.
square cans
and 50 gall.
bbls. Galls. Half
Galls. Qts.

Graphite	1.00	1.05	1.10	1.15.
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Net prices per gallon.

Gallons, Half dozen in case.
Half gallons, One dozen in case.
Quarts, Two dozen in case.
Graphite paste see page 17.

COPPER PAINT.

PREPARED READY FOR THE BRUSH.

	Galls.	Half Galls.	Qts.
Brown	1.30	1.35	1.40
Red	1.50	1.55	1.60
Green	1.60	1.65	1.70

Net prices per gallon.

Gallons, Ten in case.
Half gallons, Twenty in case.
Quarts, Forty in case.

C. P.
GRAPH.

Metalastic

REGISTERED

A PERFECT PAINT FOR PRO-
TECTING METAL SURFACES

(Each gallon to be thinned with one gallon of boiled linseed oil)

In 5 gall.

square cans

and 30 gall.

bbis.

Galls.

Half
Galls.

Qts.

Black and Brown... 1.04 1.15 1.15

Net prices per gallon.

Gallons, Half dozen in case. Half gallons, One dozen in case.
Quarts, Two dozen in case.

NET.
P. M. S.
R. & B.
O. S. E.

STANDARD PAINT, PERFECT METHOD No. 5.

FOR METAL AND OTHER SURFACES

(To be thinned gallon for gallon with boiled linseed oil)

In 5 gall.

square cans

and 30 gall.

bbis.

Galls.

Green and Gray... 1.15 1.20

Net prices per gallon.

Gallons, Half dozen in case.

ROOF AND BRIDGE PAINT.

PREPARED READY FOR THE BRUSH.

In 5 gall.

square cans

and 30 gall.

bbis.

Galls.

Half
Galls.

Red and Brown... 1.15 1.20

Net prices per gallon.

Gallons, Half dozen in case.
Half gallons, One dozen in case.

COMMONWEALTH BARN RED.

PREPARED READY FOR THE BRUSH.

In 5 gall.

square cans

and 30 gall.

bbis.

Gallons

1.15 1.20

Net prices per gallon.

Gallons, Half dozen in case.





FAMILY PAINT.

AN OIL PAINT IN HANDY PACK-
AGES FOR HOUSEHOLD USE
PREPARED READY FOR THE BRUSH.

White.....	Light Blue.....			
Apple Green.....	Light Fawn.....			
Ash Gray.....	Light Lead.....			
Black.....	Maroon.....			
Bottle Green.....	Orange.....	1/2	1/2	
Brown.....	Pea Green.....	Pts.	Pts.	Pts.
Buff.....	Red.....	10	15	30
Cherry.....	Rose.....			
Flesh.....	Sky Blue.....			
Fresh Gray.....	Snow.....			
Lavender.....	Yellow.....			
Lemon.....				
Inside White.....				

Dark Blue.....	1/2	1/2	Pts.	Qts.
Green.....	15	20	40	70
Scarlet Vermilion.....				

Trade discount 40 per cent.

Quarts, One dozen in case. Half pints, Four dozen in case.
Pints, Two dozen in case. Quarter pints, Four dozen in case.

BUGGY PAINT.

A VARNISH GLOSS PAINT FOR OUTSIDE USE
PREPARED READY FOR THE BRUSH.



Black.....	1/2	Pts.	Pts.
Blue.....	30	45	
Brewster Green.....	Half gallons, each.....		
Light Green.....	Gallons, each.....		
Yellow.....			
Wine.....	1/2	Pts.	Pts.
Carmine Red.....	40	60	
Vermilion.....	Half gallons, each.....		
	Gallons, each.....		

Trade discount 40 per cent.

Quarts, One dozen in case.
Pints, Two dozen in case. Half Pints, Four dozen in case.

ENAMEL LEATHER DRESSING.

1/2	Pts.	Pts.	Qts.	1/2	Galls.	Galls.
30	45	75		1 45		2 80

Trade discount 40 per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.



VARNISH STAIN.

PREPARED READY FOR THE BRUSH.

Cherry.....				
Ebony.....	1/2	1/2	Pts.	Qts.
Golden Oak.....	15	25	40	70
Green.....				
Mahogany.....				
Oak.....	Half gallons, each.....			1 35
Rosewood.....	Gallons, each.....			2 60
Walnut.....				
Ground.....				

Trade discount 40 per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.

Half pints, Four dozen in case.
Quarter pints, Four dozen in case.

FLAT BLACK FINISH.

FOR PRODUCING A DULL FINISH
PREPARED READY FOR THE BRUSH.

1/2	Pts.	1/2	Pts.	Pts.	Qts.
30		30	45	75	

Trade discount 40 per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.
Quarter pints, Four dozen in case.



Y. P.
E. L. D.
V. S.
P. S.
E. P.

ENAMEL PAINT.

PREPARED READY FOR THE BRUSH.

Pure White.....				
Ivory White.....				
Black.....				
Carmine.....				
Emerald Green.....	1/2	1/2	Pts.	Qts.
Flesh.....	30	35	60	1 00
Light Yellow.....				
Robin's Egg Blue.....				
Rose Pink.....				
Sea Green.....	Half gallons, each.....			1 45
Shell Pink.....	Gallons, each.....			2 80
Silver Gray.....				
Vermilion.....				
Willow Green.....				
Ground.....				

ment in fancy counter cases containing 12 1/2 pts. and 12 1/2 pts. 86 50

Trade discount 40 per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.
Quarter pints, Four dozen in case.



BATH ENAMEL.

PREPARED READY FOR THE BRUSH.

	Half			Gallons
Ivory	Pints	Pints	Qts.	each
Nile Green	30	90	1 60	6 95
Porcelain				
Rose				
Ground	35	60	1 00	3 80

Trade discount, $\frac{1}{2}$ Δ. per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.



BICYCLE ENAMEL.

Any Drying.

PREPARED READY FOR THE BRUSH.

White	Quarter Pint
Black	
Blue	
Brilliant Green	
Carmine	
Green	
Maroon	
Orange	
Sterling Green	
Vermilion	
Yellow	

Trade discount, $\frac{1}{2}$ Δ. per cent.

Quarter pints, Four dozen in case.



WAGON AND IMPLEMENT PAINT.

PREPARED READY FOR THE BRUSH.

	Pints	Quarts
Black		
Blue		
Green	35	60
Red		
White		
Yellow		
	Half gallons, each.....	81 10
	Gallons, each.....	1 10

Trade discount $\frac{1}{4}$ per cent.

Gallons, Half dozen in case.
 Half gallons, One dozen in case.
 Quarts, Two dozen in case.
 Pints, Two dozen in case.

SCREEN ENAMEL.

PREPARED READY FOR THE BRUSH.

	Half Pints	Pints	Quarts
Black and Green.....	20	35	60

Trade discount $\frac{1}{4}$ per cent.

Quarts, One dozen in case.
 Pints, Two dozen in case.
 Half pints, Four dozen in case.

BLACKBOARD SLATING.

PREPARED READY FOR THE BRUSH.

$\frac{1}{4}$ Pints	Pints	Quarts	Galls. each
35	60	1 00	3 80

Trade discount $\frac{1}{4}$ per cent.

Quarts, One dozen in case. Pints, Two dozen in case.
 Half pints, Four dozen in case.

ALUMINUM PAINT.

PREPARED READY FOR THE BRUSH.

1/2 Pts.	1/4 Pts.	Pts.	Qts.	Galls.
25	45	85	1 60	6 00

Trade discount $4\frac{1}{2}$ per cent.

Quarts, One dozen in case.
Pints, Two dozen in case.
Half pints, Four dozen in case.
Quarter Pints, Four dozen in case.



IMPERIAL GOLD ENAMEL.

Put up in fancy cardboard boxes containing a vial of finest bronze powder, a bottle of liquid, and a brush.

Per Dozen..... \$6 50

Trade discount $4\frac{1}{2}$ per cent.



EMPRESS GOLD PAINT.

PREPARED READY FOR USE.

Put up in fancy cardboard boxes containing bottle of gold paint and a brush.

Per Dozen..... \$6 50

Trade discount $4\frac{1}{2}$ per cent.

BRONZING LIQUID.

USED FOR MIXING BRONZE.

	5 Gallons square case	1 Gallon square case
First Quality Bronzing Liquid.....	\$6 15	\$6 05
No. 2 Bronzing Liquid.....	1 40	1 30

Trade discount $3\frac{3}{4}$ per cent.

STOVE PIPE ENAMEL.

PREPARED READY FOR THE BRUSH.

1/2 Pints	1/4 Pints	Pints
25	50	35

Trade discount $4\frac{1}{2}$ per cent.

Pints, Two dozen in case.

1/2 pints, Four dozen in case. 1/4 pints, Four dozen in case.

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OIL STAIN.

PREPARED READY FOR THE BRUSH.

Half Pts.	Pts.	Qts.	Half Galls.	Galls.
15	30	50	95	1 80

Trade discount $4\frac{1}{2}$ per cent.

Also put up in five gallon square cans on special orders.

Gallons, Half dozen in case. Half gallons, One dozen in case.
Pints, One doz. in case. Pints, Two doz. in case. 1/2 pts., Four doz. in case



THE SHERWIN-WILLIAMS FILLER (LIQUID).

PREPARED READY FOR THE BRUSH.

	1/2 Galla.	Qts.	Pts.	1/4 Pts.
Galls.	per gall.	per gall.	each	each
Light..	1 50	1 60	1 70	25 15

Trade discount $3\frac{3}{4}$ per cent.

Gallons, One dozen in case. Quarts, Two dozen in case.
Half gallons, One dozen in case. Pints, Two dozen in case.
Half pints, Four dozen in case.



A LIQUID WOOD SEALER.

PREPARED READY FOR THE BRUSH.

Gallons	1/2 Gallons	Quarts
1 00	1 10	1 20

Trade discount $3\frac{3}{4}$ per cent.

Prices per gallon.

Gallons, One dozen in case. Half gallons, One dozen in case.
Quarts, Two dozen in case.



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THE SHERWIN-WILLIAMS COLORS. **FIRST QUALITY.**

GROUND IN OIL.

Cans and Pails—Price per pound.
Large Tubes—Price per dozen.

Large 1.00 lb. 1.50 lb. 2.5 lb.
Tubes Cans Pails Pails

BLACKS

Ivory Drop Blk.	1 25	17	15 1/2	....
Eng. Coach Blk.	1 25	17	15 1/2	....
Sign Painters'	1 25	19	....	....
Lamp Black	1 25	17	15 1/2	....

BLUES

Chinese Blue	2 00	51	....	....
Prussian Blue	2 00	44	....	....
Cobalt Blue	2 00	34	....	....
Ultramarine Blue	1 25	19	....	....

BROWNS

Raw Turkey Umber	1 25	24	22 1/2	22 1/2
Burnt Turkey Umber	1 25	14	19 1/2	19 1/2
Raw Italian Sienna	1 25	15	13 1/2	13 1/2
Burnt Italian Sienna	1 25	15	13 1/2	13 1/2
Vandyke Brown	1 25	15	....	....

GREENS

Fans Green	....	26	....	....
Bronze Green	....	17	15 1/2	15 1/2
Chrome Green, L	1 25	16	....	....
Chrome Green, M	1 25	16	14 1/2	14 1/2
Chrome Green, D	1 25	16	....	....

REDS

Premier Non-Fading Red	....	34	32 1/2	32 1/2
Orinoco Vermilion	3 00	34	....	....
English Vermilion	9 00	50	....	....
American Vermilion	....	50	....	....
English Rose Lake	....	34	....	....
English Rose Pink	....	23	....	....
Bright Tuscan Red	1 25	21	19 1/2	19 1/2
Tuscan Red	1 25	18	16 1/2	16 1/2
Turkey Red	....	16	....	....
Indian Red	1 25	16	14 1/2	14 1/2
English Venetian Red	1 00	10	8 1/2	8 1/2

YELLOW

English Chrome Yellow, L	1 25	22	20 1/2	20 1/2
English Chrome Yellow, M	1 25	22	20 1/2	20 1/2
English Chrome Yellow, O	1 25	22	20 1/2	20 1/2
English Chrome Yellow, DO	1 25	22	20 1/2	20 1/2
Golden Ochre	1 25	14	12 1/2	12 1/2
Yellow Ochre	1 00	10	8 1/2	8 1/2

Only sizes priced kept regularly in stock.

Also in 5 lb. Patent Press Cans at same price as 1 lb. cans.

*Put up in 1/2 lb. cans at 7c per lb. advance over list in 1 lb. cans.

*Put up in 1/4 lb. cans at 1c per lb. advance over list in 1 lb. cans.

Note—English Vermilion is not put up in 1/2 lb. cans.



FRENCH CROWN GREEN.

L. M. D. & CO.

GROUND IN OIL.
For Window Blinds.

1, 2 & 5 lb. Cans	12 1/2 lb. Pails	25 lb. Pails
14	12 1/2	12 1/2
50 lb. case assorted containing sixteen 15, seven 25, four 35, \$7.00.		
100 lb. case assorted containing thirty 15, fifteen 25, eight 35, \$14.00.		

PREPARED GRAINING COLORS.

GROUND IN OIL.

Ash.....	1 lb. Cans 14
Black Walnut.....	
Cherry.....	
Chestnut.....	
Dark Oak.....	
Light Oak.....	
Mahogany.....	
Maple.....	



PREPARED GRAINING COLORS.

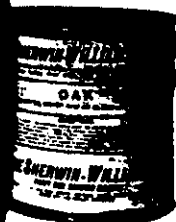
IN DISTEMPER.

GROUND IN WATER WITHOUT SIZZ.

IN GLASS JARS.

Ash.....	Dark Oak.....	Per Jar 12
Black Walnut..	Light Oak.....	
Cherry.....	Mahogany.....	
Chestnut.....	Maple.....	

THE SHERWIN-WILLIAMS FILLER. (PASTE.)



	1, 2 & 5 lb. Cans	12 1/2 lb. Pails	25 lb. Pails	100 lb. Kegs
Assique Oak	14	11	10	9
Golden Oak				
Oak				
Red Oak...				
Walnut.....				

Trade discount 4 1/2 per cent.

P. O.
C. O.
FILL.



SPECIAL PAINTS AND COLORS.

GROUND IN OIL.

	25 lb. Pails	25 lb. Pails
Superior Black Paint.....	5 1/4	5
Naval Black.....	12	....
Boston Green.....	8 1/4	8
Steamboat Green.....	8 1/4	8

Net prices per pound.

MACHINE PAINT AND FILLER. (PASTE)

	25 lb. Pails
Machine Paint, Shades A, B, C, D, E.....	6 1/4
Machine Paint, Red.....	8
Machine Filler.....	8

Only size priced kept regularly in stock.

Trade discount 20 per cent.



METALLIC BROWN

GROUND IN OIL.

	F
25 lb. pails.....	4 75
25 lb. pails.....	4 50
100 lb. kegs.....	4 05

Net prices per hundred pounds.

Pails packed in 100 pound cases.

16



OCHRE.

GROUND IN OIL.

	F	A	H
25 lb. pails.....	6 05	5 25	3 75
25 lb. pails.....	6 40	5 00	3 50
100 lb. kegs.....	6 75	4 75	3 25

Net prices per hundred pounds.
Pails packed in 100 pound cases.



ENGLISH VENETIAN RED.

GROUND IN OIL.

	F	A	H
25 lb. pails.....	6 05	4 75	3 75
25 lb. pails.....	6 00	4 50	3 50
100 lb. kegs.....	5 75	4 25	3 25

Net prices per hundred pounds.
Pails packed in 100 pound cases.

GRAPHITE.

(BLACK LEAD)

GROUND IN OIL.

5 lb. Cans	25 lb. Pails	25 lb. Pails
11 1/2	11 1/4	11

Net prices per pound.

17

PURE COLORED PAINT.

White, and thirty-one choice colors 10 1/2 25

Net prices per pound.

10 1/2 put up in 50 lb. cases.

25 put up in 100 lb. cases.



WHITE ZINCS IN OIL.

	1, 2 & 5 lb. Cans	10 1/2	25
The Sherwin-Williams Green Seal French Zinc.....	12	9 1/2	9 1/2
The Sherwin-Williams Red Seal French Zinc.....	11	9 1/2	9
French White Zinc, Green Seal, G. W. M.....	.....	7 1/2	7 1/2
French White Zinc, Red Seal, G. W. M.....	.....	7 1/2	7
American Zinc.....	7	.....	.....

Net prices per pound.

Only sizes priced carried in stock.

10 1/2 put up in 50 lb. cases.

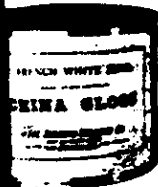
25 put up in 100 lb. cases.

100 lb. case assumed contains thirty 12, twenty 25, and six 50.

10 1/2 and 25 in black tin.

FRENCH ZINC IN VARNISH.
(CHINA GLOSS.)

CH. G.
P't Dr.
LEAD



In 1, 2, and 5 lb. cans.....	28
25 lb. Pails.....	26 1/2
25 lb. Pails.....	26 1/2
Net prices per pound	

ENGLISH PATENT DRYER.

1 and 2 pound cans..... 9 cents net per pound

RED LEAD.

encased in oil.

In 1 pound cans..... 15 cents net per pound



WHITE LEAD.

American Lead, 25, 50, and 55.....	6
In 100 lb. assortments. Cases contain thirty 25, twenty 50, six 55.....	5 1/2
Coach and Car White Lead in 50 and 100 lb. bags.....	7
Standard Lead in 25, 50, 50, and 100 lb. bags.....	6 1/2
Kensington Lead in 25, 50, 50, and 100 lb. bags.....	6 1/2
Kensington Lead in 25, 50, 50, and 100 lb. bags.....	5 1/2

Net prices per pound.



THE SHERWIN-WILLIAMS COLOR DISTEMPER (FRESCO).

GROUND IN WATER WITHOUT SIEVE.
IN GLASS JARS.

	PER LB.
Ivory Drop Black.....	12
Lamp Black.....	15
Bremen Blue.....	75
Cobalt Blue.....	30
Prussian Blue.....	30
Ultramarine Blue.....	84
Raw and Burnt Turkey Umber.....	12
Raw and Burnt Italian Sienna.....	12
Vandyke Brown.....	12
Black Walnut Shilling.....	12
French Crows Green.....	12
Emerald Green.....	30
Chrome Green, L. M. & D.....	30
Ultramarine Green.....	30
French Carmine.....	30
English Vermilion, L. & D.....	30
Rose Pink.....	30
Indian Red.....	30
Venetian Red.....	30
Turkey Red.....	30
Orange Mineral.....	30
Red Lead.....	30
Naples Yellow.....	30
Dutch Pink.....	30
Chrome Yellow, L. M. O. & D. G.....	30
Golden Ochre.....	30
Yellow Ochre.....	30
Cremnitz White.....	30
Carmine Lake.....	30
Crimson Lake.....	30
Maroon Lake.....	30
Rose Lake.....	30
Red Lake.....	30
Scarlet Lake.....	30
Solferino Lake.....	30
Yellow Lake.....	30
Florentine Lake.....	30

Jars are all uniform size, but vary in weight according
nature of the color.
Also put up in large casks at special price per pound.

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THE SHERWIN- WILLIAMS COLORS QUICK DRYING.

DIST.
Q. D.

GROUND IN JAPAN.

FOR COACHES,
CARS, ETC.

Abbreviation for
Patent Free Cans
"PC".

	PER LB.
Ivory Drop Black, XXX.....	12 5 10 lb. pte. 35 PC \$0 50
Ivory Drop Black, XX.....	12 5 10 lb. pte. 35 PC 40
Ivory Drop Black, X.....	12 5 10 lb. pte. 35 PC 30
English Coach Black, A.....	12 5 10 lb. pte. 35 PC 25
S.W. Co. Lamp Black.....	12 5 10 lb. pte. 35 PC 25

BLACKS

	PER LB.
Automobile Red, L. & D.....	12 5 10 lb. pte. 35 PC 75
Astral Red, L. & D.....	12 5 10 lb. pte. 35 PC 1 00
Opaque Claret.....	12 5 10 lb. pte. 35 PC 1 00
Imperial Red.....	12 5 10 lb. pte. 35 PC 75
No. 40 French Carmine (glaze).....	12 5 10 lb. pte. 35 PC 5 00
French Carmine, L. (glaze).....	12 5 10 lb. pte. 35 PC 3 75
Spanish Carmine (glaze).....	12 5 10 lb. pte. 35 PC 2 50
Opaque Carmine.....	12 5 10 lb. pte. 35 PC 60
Electric Vermilion.....	12 5 10 lb. pte. 35 PC 60
Brilliant Vermilion, L. & D.....	12 5 10 lb. pte. 35 PC 60
Vermilion Ground.....	12 5 10 lb. pte. 35 PC 40
English Vermilion, pale and deep.....	12 5 10 lb. pte. 35 PC 1 30
Orinoco Vermilion, D.....	12 5 10 lb. pte. 35 PC 60
Permanent Vermilion, L.....	12 5 10 lb. pte. 35 PC 60
American Vermilion, pale and deep.....	12 5 10 lb. pte. 35 PC 40
Empress Scarlet.....	12 5 10 lb. pte. 35 PC 1 00
Striping Red.....	12 5 10 lb. pte. 35 PC 1 00
Carriage Painters' Red.....	12 5 10 lb. pte. 35 PC 1 00
Irish Red, L. & D.....	12 5 10 lb. pte. 35 PC 1 00
Amec Red (glaze).....	12 5 10 lb. pte. 35 PC 1 00
Pale Alto Red.....	12 5 10 lb. pte. 35 PC 1 00
Hessian Red.....	12 5 10 lb. pte. 35 PC 75
Amoria Red.....	12 5 10 lb. pte. 35 PC 75
Mohawk Red, L. & D.....	12 5 10 lb. pte. 35 PC 60
Century Red.....	12 5 10 lb. pte. 35 PC 45
Gear Red.....	12 5 10 lb. pte. 35 PC 60
Turkey Red.....	12 5 10 lb. pte. 35 PC 40
Tuscan Red.....	12 5 10 lb. pte. 35 PC 35
Indian Red, L. & D.....	12 5 10 lb. pte. 35 PC 35
Venetian Red.....	12 5 10 lb. pte. 35 PC 35
Royal Red.....	12 5 10 lb. pte. 35 PC 25
Carmine Ground, L. & D.....	12 5 10 lb. pte. 35 PC 30
Red Ground, L. & D.....	12 5 10 lb. pte. 35 PC 40
Premier Non-Fading Red, deep.....	12 5 10 lb. pte. 35 PC 60

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THE SHERWIN-WILLIAMS COLORS.

QUICK DRYING.

REDS—CONTINUED		PER LB.
Premier Non-Fading Red Ground.....	15 & 55 PC	40
English Rose Pink.....	15	45
Wine Color, D.....	15, 55 & 55 PC	50
Special Wine, 4809.....	15 & 55 PC	40
Wine Color, B.....	15, 55 & 55 PC	36

LAKES

Green Lake (glaze).....	1/4, 15	2 50
Covering Lake.....	15	1 00
Claret Lake (glaze).....	15	90
Carriage Lake.....	15 & 55 PC	65
*English Scarlet, XXX.....	1/4, 15	5 00
*English Scarlet, XX.....	1/4, 15	4 50
*American Scarlet.....	15	1 00
*English Rose, XXX.....	15	1 80
*English Rose, XX.....	15	1 00
*English Purple, XXX.....	1/4	6 00
*English Purple, deep and ex. deep, XX.....	1/4	5 00
*English Crimson, XXX.....	1/4	6 00
*English Crimson, XX.....	1/4	5 00
*American Crimson, XXX.....	15	2 00
*American Crimson, XX.....	15	1 50
*Munich, XXX.....	1/4	4 50
*Munich, XX.....	1/4	3 75
*Carmine, XXX.....	1/4, 15	3 00
*Carmine, XX.....	1/4, 15	2 75
*Maroon.....	15	1 00
*Chambrac.....	15	1 00
*Coach.....	15	75
*Yellow, XXX.....	1/4	2 50
*Yellow, XX.....	1/4	2 00

GREENS

Olive Green, L. M. & D.....	15 & 55 PC	50
Carriage Pant Green, L. & D.....	15 & 55 PC	50
Automobile Green, L. & D.....	15 & 55 PC	50
English Surrey Green, L. & D.....	15 & 55 PC	50
Palmetto Green, L. & D.....	15 & 55 PC	50
Milori Green, L. M. & D.....	15	80
Marshall Field Green.....	15 & 55 PC	80
New Green.....	15 & 55 PC	80
Very Dark Green.....	15 & 55 PC	60
Fern Leaf Green, L. M. & D.....	15 & 55 PC	60
Carro Green, L. M. & D.....	15 & 55 PC	50
Calla Green.....	15 & 55 PC	50
Posidon Green, L. M. & D.....	15 & 55 PC	50
Nonpareil Green, L. M. & D.....	15 & 55 PC	50
Brewster Green, L. & D.....	15 & 55 PC	50
Quaker Green, L. M. & D.....	15 & 55 PC	50
Bronze Green.....	15 & 55 PC	50
Newport Green, L. M. & D.....	15 & 55 PC	50
Columbian Green.....	15 & 55 PC	50
New Marmac Green, L. & D.....	15 & 55 PC	40
Trojan Green, L. & D.....	15 & 55 PC	40
Faust Green.....	15 & 55 PC	40
Extra Coach Green, L. M. & D.....	15 & 55 PC	40

Fancy colors marked thus () not kept regularly in stock, but will be furnished by special grading when ordered.

THE SHERWIN-WILLIAMS COLORS.

QUICK DRYING.

BLUES		PER LB.
Permanent Blue, L. M. & D.	15 & 50 PC	90
Vale Blue, L. & D.	15 & 50 PC	50
B. & O. Express Blue	15 & 50 PC	40
Automobile Blue	15 & 50 PC	75
Blue Ground, L. & D.	15 & 50 PC	40
Cobalt Blue (glaze)	1/4, 15	1 00
Imperial Blue, L. & D.	15 & 50 PC	90
Prussian Blue	1/4, 15	90
Infanta Blue	15 & 50 PC	75
Coach Blue	15 & 50 PC	90
Brilliant Blue	15 & 50 PC	90
Ultramarine Blue (glaze)	1/4, 15	70
Royal Blue	15 & 50 PC	70
Azure Blue	15 & 50 PC	40
Ensign Blue, L. & D.	15 & 50 PC	70
BROWNS		
Automobile Brown	15 & 50 PC	60
Golden Tan	15 & 50 PC	45
Quaker Brown	15 & 50 PC	40
Auquas Brown, L. M. & D.	15 & 50 PC	60
Chocolate Brown	15 & 50 PC	50
Cleveland Brown	15 & 50 PC	50
Portland Amber	15 & 50 PC	40
Ray Brown	15 & 50 PC	40
Hoffman Brown	15 & 50 PC	40
Seal Brown	15 & 50 PC	40
Pullman Brown, L. & D.	15 & 50 PC	40
Raw and Burnt Siennas	15 & 50 PC	33
Raw and Burnt Umber	15 & 50 PC	38
Vandyke Brown	15	38
WHITES		
Ivory White	15 & 50 PC	45
Flake White	15 & 50 PC	45
Hearse White	15 & 50 PC	40
Silver White	15 & 50 PC	35
French Zinc White	15 & 50 PC	40
YELLOWS		
Paeonian Yellow	15 & 50 PC	45
Automobile Yellow, L. M. & D.	15 & 50 PC	45
Brilliant Yellow, L. & D.	15 & 50 PC	45
Naples Yellow	15	1 00
French Yellow	15	80
Dutch Pink (glaze)	15	50
Gold Imitation	15 & 50 PC	50
Columbian Yellow, L. & D.	15 & 50 PC	50
Chrome Yellow, L. M. O. & D.	15 & 50 PC	45
Perfect Yellow	15 & 50 PC	45
Brimstone Yellow, L. M. D. & D.	15 & 50 PC	45
Canary Yellow	15 & 50 PC	45
Straw Color	15 & 50 PC	30
Golden Ochre	15 & 50 PC	35
Yellow Ochre	15 & 50 PC	25

THE SHERWIN-WILLIAMS COLORS.

QUICK DRYING.

STANDARD EXPRESS, LINE AND MAIL COLORS

	PER LB.
U. S. Express Standard Yellow.....15 & 55 PC	\$ 45
U. S. Express Standard Vermilion.....15	1 50
American Express Standard Blue.....15 & 55 PC	75
Am. Express Standard Vermilion.....15, 55 & 105 PC	60
Wells Fargo Ex. Standard Blue.....15 & 55 PC	75
Wells Fargo Ex. Stand. Vermilion.....15, 55 & 105 PC	60
Adams Express Standard Green.....15 & 55 PC	40
Adams Ex. Standard Vermilion.....15, 55 & 105 PC	60
Southern Ex. Standard Green.....15 & 55 PC	40
Southern Ex. Standard Vermilion.....15, 55 & 105 PC	60
Pacific Ex. Standard Vermilion.....15, 55 & 105 PC	60
Pacific Express Standard Yellow.....15 & 55 PC	45
Armour & Co. Standard Yellow.....15 & 55 PC	45
Swift & Co. Standard Vermilion.....15, 55 & 105 PC	60
U. S. Mail Red, D.....15 & 55 PC	75
U. S. Mail White.....15 & 55 PC	45
U. S. Mail Blue, L.....15 & 55 PC	50

SAMPLES FURNISHED ON APPLICATION.

TRADE DISCOUNT—Black & D., per cent.
Colors, 25, per cent.
(All except black.)

IN TUBES

	PER DOZ.
No. 40 French Carmine.....1/4 lb. Tubes, net	\$18 00
French Carmine, L.....1/4 lb. Tubes, net	10 00
Spanish Carmine.....1/4 lb. Tubes, net	4 00
English Vermilion, pale and deep.....	5 75
Striping Red, No. 4504.....	5 00
Striping Red, No. 4728.....	3 00
Iroquois Red, L & D.....	3 00
Carriage Painters' Red.....	3 00
Automobile Red, L & D.....	3 00
Imperial Red.....	3 00
Amec Red (glass).....	3 00
Mohawk Red, L & D.....	3 00
Empress Scarlet.....	3 00
Naples Yellow.....	4 00
Columbian Yellow, L & D.....	3 00
Chrome Yellow, L. M. O. & D.....	3 00
Brimstone Yellow, L. M. D. & D.....	3 00
Altas Yellow.....	3 00
Gold Imitation.....	3 00
Perfect Yellow.....	3 00
Striping Black.....	3 00
Green Lake (glass).....	4 00
Milori Green, L. M. & D.....	3 00
Extra Coach Green, L. M. & D.....	3 00
Fern Leaf Green, L. M. & D.....	3 00
Cerro Green, L. M. & D.....	3 00
Prussian Blue.....	3 50
Imperial Blue, L & D.....	3 50
Ultramarine Blue (glass).....	3 50
Azure Blue.....	3 00
Striping Purple.....	3 00
Bay Brown.....	3 00

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IN TUBES—CONTINUED

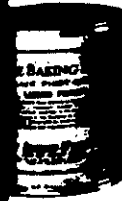
	PER DOZ.
Flake White.....	\$2 00
Silver White.....	2 00
Ivory White.....	2 00

Trade discount, 25, per cent. *limited by at*

Tube colors are put up in large tubes of uniform size, except No. 40 French Carmine and French Carmine, L., which are put up in quarter pound tubes *net* weight.

Only colors mentioned in list of tubes are carried in this style package.

WIG.
Bk. Ex.



BICYCLE BAKING ENAMEL.

(LIQUID.)

	1/4 Pts.	Qts.
Tan.....	35	1 35
Hoffman Brown.....	35	1 35
Antique Brown, M. & D.....	35	1 35
Green, L.....	35	1 35
Green, D.....	35	1 35
Pen Green.....	35	1 35
Crack Green, M.....	35	1 35
Columbian Green.....	35	1 35
Calla Green.....	35	1 35
Newport Green, L. & M.....	35	1 35
Blue Green.....	35	1 35
New Green.....	35	1 35
White.....	35	1 35
Pink.....	35	1 35
Gray.....	35	1 35
Chrome Yellow, L. M. O. & D.....	35	1 35
Carmine.....	35	1 35
Carmine Primer.....	30	1 00
Carmine Maroon.....	35	1 35
Carmine Maroon Primer.....	30	1 00
Pain Alto Red.....	35	1 35
Brilliant Blue.....	35	1 35
Imperial Blue.....	35	1 35
Royal Blue.....	35	1 35
Robin's Egg Blue.....	35	1 35
Vale Blue.....	35	1 35
Grass Green.....	35	1 35
Scarlet.....	45	2 00
Black Enamel, First Coat.....	45	2 00
Black Enamel, Finishing Coat.....	30	1 00
Enamel Varnish.....	30	1 00
Pale Enamel Varnish.....	35	1 35
Extra Pale Enamel Finishing Varnish (for white and very light shades only).....	45	2 00

Trade discount, 25, per cent.

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PERFECT METHOD SYSTEM

For Carriage Painting.

GEAR PRIMERS		PER GALL.
Black	$\frac{1}{2}$ lb and 15	50
Red	$\frac{1}{2}$ lb and 15	50
Yellow	$\frac{1}{2}$ lb and 15	50
GEAR SURFACERS		PER GALL.
Black	$\frac{1}{2}$ lb and 15	50
Red	$\frac{1}{2}$ lb and 15	50
GEAR FILLERS		PER GALL.
Black	$\frac{1}{2}$ lb and 15	50
Red	$\frac{1}{2}$ lb and 15	50
Ebony Black	$\frac{1}{2}$ lb and 15	50
Nonpareil Green, L	$\frac{1}{2}$ lb and 15	50
Nonpareil Green, D	$\frac{1}{2}$ lb and 15	50
BODY PRIMERS		PER GALL.
Black	$\frac{1}{2}$ lb and 15	50
Yellow	$\frac{1}{2}$ lb and 15	50
BODY FILLERS (ROUGH STUFF)		PER GALL.
*First Coat	$\frac{1}{2}$ lb and 15	50
Black	$\frac{1}{2}$ lb and 15	50
Yellow	$\frac{1}{2}$ lb and 15	50

Trade discount $\frac{2}{10}$ per cent.

GEAR COLORS		PER GALL.
REDS		PER GALL.
Crescent Red, L & D	15 and 35	50
Burgundy Red	15 and 35	50
Pachuca Red	15 and 35	50
Carriage Painters' Red, L & D	15 and 35	50
Derby Red	15 and 35	50
Viking Red	15 and 35	50
Eucld Red, L & D	15 and 35	50
Pasha Red, L & D	15 and 35	50
Sultaa Red	15 and 35	50
Bike Vermilion	15 and 35	50
Vulcan Vermilion, L & D	15 and 35	50
Coaching Vermilion, L & D	15 and 35	50
Vermilion Ground	15 and 35	50

PERFECT METHOD—Continued

DEAR COLORS—CONTINUED		PER LB.
REDS		
Red Ground, L. & D.	15 and 25	40
Pachira Red Ground	15 and 25	40
Wine Color, L. & D.	15 and 25	40
GREENS		
Echpe Green, L. M. & D.	15 and 25	50
Willow Green, L. & D.	15 and 25	50
Strud Green, L. & D.	15 and 25	50
Pluto Green	15 and 25	50
Pea Green	15 and 25	50
River Green	15 and 25	50
Victoria Green	15 and 25	50
Riverside Green, L. & D.	15 and 25	50
BLUES		
Delph Blue, M.	15 and 25	50
Perfect Blue	15 and 25	50
Opaque Blue	15 and 25	50
BROWNS		
Carriage Painters' Brown	15 and 25	60
Olive Brown	15 and 25	40
YELLOWS		
Century Yellow	15 and 25	45
Jonquil Yellow, L. & D.	15 and 25	45
Chinese Yellow, L. M. & D.	15 and 25	45
GLAZING PUTTY		
Dark	50	15
Red	50	15
Yellow	50	15

Trade discount, 25 per cent.

GLOSS COLORS

For Carriage Painting.

		GALLS.
Gloss Black	15 and 25	\$1 50
Gloss Green, L. & D.	15 and 25	3 50
Gloss Carmine	15 and 25	6 00
Solid Rubbing Opaque Carmine	15 and 25	5 00
Solid Rubbing Jockey Red, L. & D.	15 and 25	5 00
Solid Rubbing Rich Maroon	15 and 25	4 00
Jet Black Body Rubbing	15 and 25	3 50
Jet Black Quick Rubbing	15 and 25	3 00
Solid Black Rubbing	15 and 25	3 00
Solid Green Rubbing, L. & D.	15 and 25	3 00

(Solid Green Rubbing, L. & D., are same shades as Gloss Green, L. & D., but the former is made from a quicker varnish than the latter.)

Trade discount, 20 per cent.

Short packages noted for these lines have penny lever self sealing tops.

THE SHERWIN-WILLIAMS VERMILIONS (Dry).



Premier Non-Fading Red, L. M.	6 lb. Cans	100 lb.
MD. & D.	25	
Urinoco	25	
Carmelian	20	
Urasaba	20	
Egyptian	15	
Regina	15	
Euclid	12	
Chinese Scarlet (pale and deep)	20	
American, L. & D.	20	

Trade discount 20 per cent.
Six pound cans, (one dozen in case).

CARMENTA.

One pound papers, 7, 14, and 38 pound wood boxes, 70 cents net per



Confidential Discount Sheet.

FOR DEALERS ONLY.

Special Discounts given below are not shown in Dealers' Price List.

ALUMINUM PAINT, page 13	40	per cent. discount
BATH ENAMEL, page 30	40	" "
BICYCLE BAKING ENAMEL, p. 25	25	" "
BICYCLE ENAMEL, (air drying) p. 30	40	" "
BLACKBOARD SLATING, page 31	40	" "
BRONZING LIQUID, page 10	35 1/2	" "
HUGGY PAINT, page 8	40	" "
CRACK & SEAM FILLER, page 4	30	" "
EMPRESS GOLD PAINT, page 10	40	" "
ENAMEL LEATHER DRESSING, p. 2	40	" "
ENAMEL PAINT, page 9	40	" "
FAMILY PAINT, page 8	40	" "
FLAT BLACK FINISH, page 9	40	" "
FLOOR WAX, page 4	50	" "
IMPERIAL GOLD ENAMEL, p. 12	40	" "
MACHINE PAINT & FILLER, p. 16	30	" "
OIL STAIN, page 13	40	" "
PERFECT METHOD SYSTEM for CARRIAGE PAINTING—		
Primers, Surfacers & Fillers, p. 26	30	" "
Gloss Colors, pages 26-27	25	" "
Glossing Putty, page 27	25	" "
Gloss Colors, page 27	25	" "
Q.D. COLORS. Blacks, page 21	30	" "
Colors, pages 21-24	25	" "
Tubes, pages 24-25	25	" "
SCREEN ENAMEL, page 11	40	" "
SHELLACINE, page 13	33 1/2	" "
STOVE PIPE ENAMEL, page 10	40	" "
THE S.W. FILLER (liquid) page 13	33 1/2	" "
THE S.W. FILLER (paste) page 15	40	" "
THE S.W. VARNISHES, pages 29-32	33 1/2	" "
THE S.W. VERMILIONS, (dry) p. 28	30	" "
VARNISH STAIN, page 9	40	" "
WALTON AND IMP. PAINT, page 11	40	" "

Packages.

THE Sherwin-Williams Varnishes are sold in 5 gallon, 1 gallon, $\frac{1}{2}$ -gallon, quart, pint and $\frac{1}{4}$ -pint cans, with exceptions as shown on pages 19, 20 and 21.

Prices given after description of goods are for one-gallon cans, variations for smaller packages are shown in condensed price list on pages 19, 20 and 21. For price per gallon in five-gallon cans, deduct 10c from one-gallon list price. For price per gallon in barrels deduct 20c from one gallon list price.

We make no charge for packages.

VAS.

Price List

The Sherwin-Williams Carriage Varnishes.

THE S-W. PALEST DURABLE BODY VARNISH.

This is the highest grade of pale finishing varnish made. It is very free working, and under favorable conditions dries dust free in 8 to 10 hours, and hard in 2 to 3 days.

Price per gallon, in one gallon cans.... \$6.00

THE S-W. MEDIUM DRYING BODY VARNISH.

Is the most durable finishing varnish on the market. Not quite as pale as the above but more elastic and easier working. While a trifle quicker in drying, the difference is not noticeable in actual work. It dries dust free in 8 to 10 hours, and under favorable conditions becomes hard in 36 to 48 hours.

Price per gallon, in one gallon cans \$5

THE S-W. PALE-CARRIAGE VARNISH.

The highest grade of pale elastic varnish suitable for running parts. Will stand the vibration and wear to which varnish for such a purpose is subjected and can also be successfully used on bodies. It is an excellent all-round varnish for use in shops doing the highest grade of repair work. It dries dust free in from 6 to 8 hours and becomes hard in 2 days.

Price per gallon, in one gallon cans.... \$5

THE S-W. ELASTIC GEAR VARNISH.

A high grade gear finishing varnish which is free working, lustrous and durable. While very elastic, it dries sufficiently hard to withstand the severe usage to which it will be subjected. It dries out of dust in from 6 to 8 hours and hard in 48 hours. It is less sensitive to local conditions than any similar varnish on the market.

Price per gallon, in one gallon cans.... \$4.60

THE S-W. ONE COAT CARRIAGE VARNISH.

This is a very easy working and moderately quick drying finishing varnish. It is excellent for general repair work and will dry dust free in 8 to 10 hours and hard in 48 hours.

Price per gallon, in one gallon cans.... \$8.60

THE S-W. PALE RUBBING VARNISH.

A very pale rubbing varnish suitable for use on light colored work and natural wood finish. It will prove satisfactory where a slow and hard drying rubbing is desired. Dries free from dust in 6 to 8 hours and is ready to rub in 4 days.

Price per gallon, in one gallon cans.... \$4.50

THE S-W. MEDIUM RUBBING VARNISH.

A high grade rubbing varnish although not so pale as the preceding. It dries dust free in 6 to 8 hours and can be safely rubbed in three days.

Price per gallon, in one gallon cans.... \$3.75

THE S-W. QUICK RUBBING VARNISH.

Is as quick as a rubbing varnish should be and still retain its full measure of durability. It will dry dust free in 6 to 6 hours, may be rubbed in 2 days, and under favorable conditions in less time. Price per gallon, in one gallon cans.... \$2.70

THE S-W. GEAR RUBBING VARNISH.

Somewhat darker than Quick Rubbing but will be found a good rubbing varnish for moderate priced work. It dries out of dust in 6 to 8 hours and under favorable conditions can be rubbed in 24 hours. Price per gallon, in one gallon cans.... \$2.35

THE S-W. JET BLACK BODY RUBBING VARNISH.

Is the most intense jet black body rubbing varnish manufactured. It is extremely free working and can be laid off on the largest panels before setting. Dries free from dust in 6 to 8 hours with a sharp lustre and can be rubbed in 8 to 4 days. Jet Black Body Rubbing settles but slightly and does not become brittle. Price per gallon, in one gallon cans.... \$4.

THE S-W. JET BLACK QUICK RUBBING VARNISH.

Has all the characteristics of Jet Black Body Rubbing, but can be rubbed in 24 to 86 hours without danger of sweating. Price per gallon, in one gallon cans....

THE S-W. WAGON COACH VARNISH.

A good finishing varnish for wagon and other cheap repair work. It dries dust free in about 8 hours and hard in 24 hours. Is rather pale in color, free working and dries with a fine lustre. Price per gallon, in one gallon cans....

THE S-W. GOLD SIZE JAPAN.

This is a superior article, very economical owing to its strength, and perfectly safe to use with any mixture. It is a binder which can be used with delicate colors without injury to them. It will properly harden rough stuff and facilitate the drying of all undercoats. It is safe and certain.

Price per gallon, in one gallon cans.... \$3.50

THE S-W. COACH PAINTERS' JAPAN.

This is specially prepared for coach painters' use. It is a thoroughly reliable article for the preparation of all under coatings. It will be found economical and always uniform.

Price per gallon, in one gallon cans.... \$2.25

THE S-W. DRYING JAPAN.

A reliable article at a moderate price designed to meet the needs of the coach and carriage painter. Well adapted for use in repair shops.

Price per gallon, in one gallon cans.... \$2.00

THE S-W. ENAMEL LEATHER DRESSING.

For brightening up and refinishing tops that have become worn. It gives a rich black finish and a soft, durable lustre. It increases the flexibility and elasticity of old leather and can be used with great satisfaction on rubber. It dries free from dust over night.

Price per gallon, in one gallon cans.... \$2.70

THE S-W. EXTRA PALE BODY RUBBING VARNISH.

This is a fancy grade of body rubbing, particularly adapted for use over light-

est colors where highest grade of work is done. It is extra pale in color, dries dust free in 6 to 8 hours and is ready to rub in 4 days.

Price per gallon, in one gallon cans.... \$5.00

THE S-W. WHITE RUBBING VARNISH.

A brilliant, almost colorless rubbing varnish for use on hearses, white delivery and other delicate colored work. It dries dust free in 6 to 8 hours and can be rubbed in 4 days.

Price per gallon, in one gallon cans.... \$4.00

**The Sherwin-Williams
Six Big Varnish Specialties.**



A good old fashioned varnish. It is an all-around painters' varnish, without exception the best one sold. There is no varnish anywhere near its price which equals it. It is durable and elastic, working freely and easily under the brush. It is free from "deviltries" and can always be depended upon to give absolute satisfaction. It can be used inside as well as outside. For outside work, doors, boats, carriages, etc; and for inside work in bath-rooms, kitchens or on inside blinds it will give absolute satisfaction. Kopal will wear well under the most severe exposure. It will dry dust free in from 8 to 10 hours and becomes thoroughly hard in two days. It has won immense popularity strictly upon its merits.

Price per gallon, in one gallon cans....



This is a varnish leader for interior use only. It is superior to any hard oil finish, and is excellent for all high grade finishing and general varnishing around the house. It is pale in color and can be used on the finest and most delicately grained woods. Excello produces a high and lasting gloss which does not easily mar or scratch. It does not pull under the brush and flows out smoothly, drying dust free in about 6 hours and hard in 18 hours. It can be rubbed and polished after 48 hours. Excello is another leader which has won immediate popularity upon its merits.

Price per gallon, in one gallon cans.... \$2.25



Intended for use on steamships, yachts, boats, canoes, outside doors, store fronts, bath-rooms, kitchens, etc. It will stand severe exposure to salt spray or other moisture longer than any varnish made. Dries free from dust in from 8 to 10 hours and hard in from 26 to 48 hours.

Price per gallon, in one gallon cans.... \$4.50



A perfect floor finish. It is tough, elastic and under foot wear will not scratch or mar. It is also suitable for linoleum, oil cloth, etc. It works well, flows out evenly under the brush and dries with a tough, wear-resisting gloss. It dries dust free in about 8 hours and can be walked on the next day. It becomes thoroughly hard by the second day.

Mar-not should be applied directly to the wood. Shellac or liquid fillers should never be used under it. Mar-not is another specialty which has won deserved recognition and is unquestionably the best floor varnish made.

Price per gallon, in one gallon cans.... \$2.75



The Master Painters' Dryer. A strong, reliable, economical and uniform dryer. It mixes readily with oil, and will not curdle or separate. Will not burn the paint or cause surface drying.

Price per gallon, in one gallon cans.... \$1.75



A specialty made for first coating on interior woodwork (floors excepted). Shellacine is light in body, and consequently easily applied. It does not depend upon its filling qualities but absolutely seals the surface so as to prevent absorption. It should be only lightly sanded. Shellacine will not settle hard nor become gummy in bottom of package.

Price per gallon, in one gallon cans.... \$1.75

The Sherwin-Williams House Painters' and Decorators' Varnishes!

THE S-W. FINEST WHITE ENAMEL VARNISH.

Suitable for the very finest enamel work. It is the palest varnish that can be made from hard gum. It mixes perfectly with zinc and an enamel made with it can be hand polished in 4 days.

Price per gallon, in one gallon cans.... \$5.00



(See Six Big Varnish Specialties, p. 11.)

THE S-W. MARINE VARNISH.

An excellent varnish for all around use on canoes, boats, yachts and steam boats. Exposure to water will not turn it white. It is free working, elastic and durable. Dries dust free in 10 hours and hard in 36 hours.

Price per gallon, in one gallon cans.... \$3.60

THE S-W. DURABLE WOOD FINISH (EXTERIOR).

It will stand the severest outside exposure and is not affected by weather or sun. Will not turn white nor lose its gloss and is extremely durable. It is the very best varnish for store fronts, doors, sashes, etc. It dries out of dust in 10 hours and hard in 48 hours.

Price per gallon, in one gallon cans.... \$4.50

THE S-W. DURABLE WOOD FINISH (INTERIOR).

The most durable and lasting interior finish that can be produced. It is not affected by steam or water and will wear with perfect satisfaction in bathrooms, kitchens or laundries. It is very transparent and gives to the finest woods a desirable depth and richness of finish. It is exceedingly easy and smooth working. It dries dust free in about 6 hours with a rich lustre. It can be rubbed down and hand polished in 48 hours. To get the best results, use the varnish itself thinned slightly with turpentine, for first coat only.
Price per gallon, in one gallon cans.... \$3.00



(See Six Big Varnish Specialties, p. 11.)

THE S-W. CRYSTAL PAPER VARNISH.

An extra fine quality of colorless varnish. Prepared expressly for wall paper, bathroom walls, etc. It can also be used for producing white finish on wood work.

Price per gallon, in one gallon cans.... \$3.00

THE S-W. FINEST WHITE DAMAR VARNISH.

Made from pure Batavia Damar Gum. It is water white and will not discolor the most delicate shades of paint.

Price per gallon, in one gallon cans.... \$3.00

THE S-W. NO. 1 DAMAR VARNISH.

Similar to the above but not quite so light in color.

Price per gallon, in one gallon cans.... \$3.00

THE S-W. HARD DRYING OAK VARNISH.

A hard drying varnish for inside use. Especially suited for church and school furniture and similar work. It has a good lustre, dries without tack and will not soften under heat. It dries out of dust in 6 hours, hard in 86 hours and can be rubbed and polished if desired.

Price per gallon, in one gallon cans.... \$2.70

THE S-W. CABINET RUBBING VARNISH.

For under coats on interior work where a rubbed finish is desired. Dries dust free in 6 to 8 hours and rubs in 24 hours.

Price per gallon, in one gallon cans.... \$2.25

THE S-W. HARD OIL FINISH (PALE).

A very easy working varnish for inside use. Pale enough in color to use over the very lightest woods. Dries dust free in 6 to 8 hours and hard in 24 hours. Rubs well and produces a fine finish.

Price per gallon, in one gallon cans.... \$2.25

THE S-W. HARD OIL FINISH.

This is the same as above but slightly darker in color. It is suitable for all ordinary woods. Dries dust free in from 6 to 8 hours, hard in 24 hours and can be rubbed to a fine finish.

Price per gallon, in one gallon cans.... \$2.10

THE S-W. PREMO HARD OIL.

Is easy working and dries with a brilliant lustre in from 4 to 6 hours. It dries hard enough to rub in 24 hours.

Price per gallon, in one gallon cans.... \$1.65

THE S-W. NO. 1 COACH VARNISH.

A good drying, elastic and brilliant varnish for interior use. Will dry dust free in 6 hours and hard in 36 hours. Price per gallon, in one gallon cans.... \$2.00

THE S-W. PREMO COACH VARNISH.

A quick drying and easy working coach varnish for interior use. Dries out of dust in 4 to 5 hours and hard in 24 hours. Price per gallon, in one gallon cans.... \$1.00

THE S-W. INTERIOR COACH VARNISH.

An especially easy working inside varnish. Dries with a high lustre in 24 hours. Price per gallon, in one gallon cans.... \$1.00

THE S-W. EXTRA FURNITURE VARNISH.

A reliable varnish for furniture and inside use. It dries dust free in 6 hours, hard in 24 hours and can be rubbed. Price per gallon, in one gallon cans.... \$1.00

THE S-W. NO. 1 FURNITURE VARNISH.

A safe varnish for furniture and general inside use. Is medium in color, easy working and quick drying. It dries dust free in 4 hours, hard in 24 hours and can be rubbed. Price per gallon, in one gallon cans.... \$1.00

THE S-W. PREMO FURNITURE VARNISH.

A good, easy working varnish. Price per gallon, in one gallon cans.... \$1.00

THE S-W. LIQUID FILLER.

A superior quality for first coating on interior wood work (floors excepted). A satisfactory substitute for shellac. It sands to a perfect finish for subsequent varnish coats. Price per gallon, in one gallon cans.... \$1.50

SHELLAC (See the S-W Six Big Varnish Specialties, p. 12.)

THE S-W. FIRST QUALITY BRONZING LIQUID.

A bronzing liquid of the highest grade, possessing no offensive banana-like odor. Is intended to use with the finest bronzes. Price per gallon, in one gallon cans.... \$2.25

THE S-W. NO. 2 BRONZING LIQUID.

A very satisfactory article and, like the foregoing, is free from any objectionable odor. Price per gallon, in one gallon cans.... \$1.50



**The Sherwin-Williams
Dryers and Japans.**

THE S-W. GOLD SIZE JAPAN.

(See The S-W Carriage Varnishes, p. 9.)

THE S-W. COACH PAINTERS' JAPAN.

(See the S-W Carriage Varnishes, p. 9.)

THE S-W. OXOLENE DRYER.

Is the product of thirty years' experience. It possesses exceptional drying qualities. One gallon will dry twenty gallons of raw linseed oil, perfectly. It mixes readily with oil or varnish without curdling or separating. It will not cause cracking, but improves the working qualities and durability of paint in which it is used.

Price per gallon, in one gallon cans.... \$1.25



(See S-W Six Big Varnish Specialties, p. 12.)

THE S-W. JAPAN DRYER.

A strong, economical dryer.

Price per gallon, in one gallon cans.... \$.95

THE S-W. FINEST TURPENTINE ASPHALTUM.

A strictly pure turpentine asphaltum. Made from finest black asphaltum and pure spirits of turpentine. The best Asphaltum Varnish that can be produced.

Price per gallon, in one gallon cans.... \$1.

THE S-W. NO. 1 ASPHALTUM.

A very good and easy working black varnish.

Price per gallon, in one gallon cans.... \$1

THE S-W. PREMO ASPHALTUM.

A reliable, heavy bodied black varnish at a popular price. When thinned with benzine it will successfully compete with black varnish sold at a much lower price.

Price per gallon, in one gallon cans.... \$

THE
SHERWIN-WILLIAMS
VARNISHES.

CONDENSED PRICE LIST.

Carriage Varnishes.

	Gallons.	1/2 Gal. per Gal.	Quarts per Gal.	Pint cans each.
Fastest Durable Body.....	\$6 00	\$6 20	\$6 35	....
Medium Drying Body.....	6 00	6 20	6 25	....
Fast Carriage.....	5 00	5 20	5 25	....
Black Leather.....	4 50	4 70	4 55	....
One Coat Carriage.....	3 60	3 80	3 95	51
Fast Rubbing.....	4 50	4 70	4 55	....
Medium Rubbing.....	3 75	3 95	4 10	....
Slow Rubbing.....	2 70	2 90	3 05	40
Slow Rubbing.....	2 25	2 45	2 60	....
Black Body Rubbing.....	4 20	4 40	4 55	....
Black Quick Rubbing.....	3 80	3 80	3 95	....
Coach Coach.....	2 70	2 90	3 05	....
Coach Japan.....	3 50	3 70	3 85	....
Coach Painters Japan.....	2 25	2 45	2 60	....
Coach Japan.....	2 00	2 20	2 35	....
Leather Dressing.....	2 70	2 90	3 05	....
FAST DRYING BODY				
FAST.....	5 00	5 20	5 25	....
FAST.....	4 50	4 70	4 55	....

Trade discount 3 3/4 per cent.

We make no charge for packages.

Our Six Big Varnish Specialties



Gals.	1/2 Gals. per gal.	Quarts. per gal.	Pint cans. each
\$2.70	\$2.40	\$3.00	\$4.40

"The Popular" varnish for general use.



2.25	2.45	2.60	34
------	------	------	----

A varnish leader—for interior use.



4.50	4.70	4.85	68
------	------	------	----

For severe exposure.



2.75	2.95	3.10	41
------	------	------	----

A durable floor varnish.



1.05	1.25	1.40	23
------	------	------	----

The Master Painters' Dryer.



1.00	1.10	1.20	...
------	------	------	-----

A liquid wood sealer.

Trade discount $33\frac{1}{3}\%$ per cent.

The Six Big Varnish Specialties are packed in assortment C containing:

	Gals.	1/2 Gals.	Quarts	Pints
Kopal	8	2	4	4
Excellio	8	2	4	4
Durable Spar	1	2	4	4
Mar-not	2	2	4	4
Dry-onite	4	2	4	4
Shellacine	4	4	6	...

Kopal and Excellio are packed in assortments containing:

	Gals.	1/2 Gals.	Quarts	Pints
A	4	4	12	16
B	2	6	16	16

Mar-not is packed in assortment D containing:

Gallons	1/2 Gallons	Quarts
3	4	6

Special net prices to dealers, assortments A, B, C and D from application.

We make no charge for packages.

House Painters' and Decorators' Varnishes.

	Gals.	1/2 Gals. per gal.	Quarts per gal.	Pint cans each	1/2 Pt. cans each
White Enamel Varnish	\$5.00	\$5.20	\$5.35	...	...
White Enamel Varnish	4.50	4.70	4.85	63	34
White Wood Finish (Exterior)	3.50	3.60	3.75	51	23
White Wood Finish (Interior)	4.50	4.70	4.85	...	...
White (a durable floor varnish)	2.75	2.95	3.10	41	...
White Paper Varnish	3.50	3.70	3.85	...	...
White Damar	2.70	2.90	3.05	40	23
White Damar	2.10	2.30	2.45	33	19
White Damar	2.70	2.90	3.05	...	...
White Rubbing	2.25	2.45	2.60	...	...
White Finish, Pale	2.25	2.45	2.60	34	20
White Hard Oil	2.10	2.30	2.45	33	19
White Coach	1.85	1.95	2.00	27	16
White Coach	2.00	2.20	2.35	31	18
White Coach	1.85	1.95	2.00	27	16
White Furniture	1.90	1.70	1.85	25	15
White Furniture	1.80	2.00	2.15	26	17
White Furniture	1.50	1.70	1.85	25	15
White Furniture	1.25	1.45	1.60	19	14
White Liquid Filler	1.50	1.60	1.70	23	15
White liquid wood sealer	1.00	1.10	1.20	...	...
White Bronzing Liquid	2.25	...	...	...	...
White Bronzing Liquid	1.50	...	...	...	...

Trade discount $33\frac{1}{3}\%$ per cent.

Dryers and Japans.

	Gals.	1/2 Gals. per gal.	Quarts per gal.	Pint cans each	1/2 Pt. cans each
White Japan	\$3.50	\$3.70	\$3.85	...	...
White Painters' Japan	2.25	2.45	2.60	...	...
White Dryer	1.85	2.15	2.30	34	22
White (the Master Painters' Dryer)	1.05	1.25	1.40	23	16
White Dryer	90	1.10	1.25	20	13
White Turpentine Asphaltum	1.80	2.00	2.15	29	17
White Asphaltum	1.00	1.20	1.35	19	12
White Asphaltum	75	95	1.10	16	11

Trade discount $33\frac{1}{3}\%$ per cent.

For price in 5 gallon cans deduct 10 cents per gallon from the gallon list price.

For price of Varnishes which are sold in barrels deduct 20 cents per gallon from the one gallon list price.

We make no charge for packages.

THE SIX BIG VARNISH SPECIALTIES

Special Assortment E (19½ Gallons)

For Salesmen's Confidential Use.

	Gals.	½ Gals.	Qts.	Pts.	¼ Pts.
Kopal.....	2	2	4	4	4
Excello.....	2	2	4	4	4
Durable Spar.....			3	2	4
Mar-not.....	1	2	4		
Dry-o-nite.....	1	2	4		
Shellacine.....	1	2	4		

Full net price assortment E.....\$30.96

Special net price to dealers.....\$30.00

Assortment C (33¼ Gallons)

Full net price.....\$51.67

Special net price to dealers.....\$50.00



Assortment A (12 Gallons)

Full net price.....\$23.89

Special net price to dealers.....\$23.50

Assortment B (12 Gallons)

Full net price.....\$24.25

Special net price to dealers.....\$24.00



Assortment A (12 Gallons)

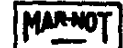
Full net price.....\$20.23

Special net price to dealers.....\$20.00

Assortment B (12 Gallons)

Full net price.....\$20.59

Special net price to dealers.....\$20.40



Assortment D (6½ Gallons)

Full net price.....\$12.53

Special net price to dealers.....\$12.00

1937-1938

**VARNISH NET PRICES
TO DEALERS ONLY.**

For Salesmen's Confidential Use.

The Sherwin-Williams Co.
PAINT AND VARNISH MAKERS.

CLEVELAND. NEWARK. SAN FRANCISCO. MONTREAL.
CHICAGO. BOSTON. LOS ANGELES. TORONTO.
NEW YORK. KANSAS CITY. MINNEAPOLIS. WINNIPEG.

V1162—U. S.

Net Prices To Dealers Only.

For Salesmen's Confidential Use.

CARRIAGE VARNISHES.

	Gals.	½ gals. pr gal.	Qts. pr gal.	Pt. each
Palest Durable Body Varnish...	4.00	4.14	4.23	...
Medium Drying Body Varnish...	4.00	4.14	4.23	...
Pale Carriage Varnish.....	3.33	3.47	3.57	...
Elastic Gear Varnish.....	3.00	3.13	3.23	...
One Coat Carriage Varnish.....	2.40	2.53	2.63	30
Pale Rubbing Varnish.....	3.00	3.13	3.23	...
Medium Rubbing Varnish.....	2.50	2.63	2.73	...
Quick Rubbing Varnish.....	1.80	1.93	2.03	25
Gear Rubbing Varnish.....	1.50	1.63	1.73	...
Jet Black Body Rubbing Varnish	2.80	2.93	3.03	...
Jet Black Quick Rubbing Varnish	2.40	2.53	2.63	...
Wagon Coach Varnish.....	1.80	1.93	2.03	...
Gold Size Japan.....	2.33	2.47	2.57	...
Coach Painters Japan.....	1.50	1.63	1.73	...
Drying Japan.....	1.33	1.47	1.57	...
Enamel Leather Dressing.....	1.80	2.93	2.03	...
Extra Pale Body Rubbing Varnish	3.33	3.47	3.57	...
White Rubbing Varnish.....	3.00	3.13	3.23	...

SIX BIG VARNISH SPECIALTIES

	Gals.	½ gals. pr gal.	Qts. pr gal.
Kopal.....	1.80	1.93	2.03
Excello.....	1.50	1.63	1.73
Durable Spar.....	3.00	3.13	3.23
Mar-not.....	1.83	1.97	2.07
Dry-o-nite.....	70	83	93
Shellacine.....	67	73	80

**Salesmen's
Confidential
Price List.**

**Quick Drying Colors,
Gloss Colors,
Perfect Method.**

**Q.D.
G.C.
P.M.
C.S.**



THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.

Cleveland, Newark, San Francisco, Montreal,
Chicago, Boston, Los Angeles, Toronto,
New York, Kansas City, Minneapolis, Winnipeg.

0007-SWP-000012397

FOR CONFIDENTIAL USE OF SALESMEN ONLY.

SPECIAL PRICES TO CONSUMERS ON Q. D. GOODS.

"A" prices are rock bottom to the largest buyers for colors in 5 P. C.

"B" prices are for large buyers entitled to less than the regular dealers' discount of 25 per cent off list on colors and 20 per cent off list on blacks.

Smaller buyers should not be sold at lower prices than 25 per cent off list on colors and 20 per cent off list on blacks, and *net prices* should always be made instead of list with discount.

Small trade should not be sold from this list. Use the Q. D. list on pages 21-24 of "U".

BLACKS.			B	Per Ls. List
Ivory Drop Black, XXX...	121	22	af	\$0 50
Ivory Drop Black, XX.....	122	22	ad	40
Special Body Black.....	175	12	at	35
Ivory Drop Black, X.....	123	12	aa	30
English Coach Black, A.....	175	12	ar	25
Special Gear Black.....	175	12	ar	25
Special Black (120).....	120	12	ar	25
Chem. Ref'd. Lamp Black.....	175	12	ar	25
Special Lamp Black, 4416 12 1/2s.	4416	12	hf	22
" " " 4416 100s.	4416	12	ht	20
" " " 4541 12 1/2s.	4541	12	hs	20
" " " 4541 100s.	4541	12	hn	18

REDS.				
No. 40 French Carmine (Glaze).....	449	22	aty	5 00
French Carmine, L. (Glaze).....	449	22	aty	3 75
Spanish Carmine (Glaze).....	449	22	aty	2 50
Special Carmine (Glaze).....	449	22	hnt	2 00
Eng. Vermillion, pale and deep.....	449	22	ahh	1 50
Empress Scarlet.....	449	22	h	1 00
Iroquois Red, L. & D.....	449	22	h	1 00
Carriage Painters Red.....	449	22	ft	1 00
Palo Alto Red (Glaze).....	449	22	h	1 00
Aster Red (Glaze).....	449	22	ft	1 00
Hemian Red, L. & D.....	449	22	ty	75

REDS—CONTIN.

Striping Red (4504) Solid.....	177	hty	2		
Striping Red (4728).....	14	ft	2		
Opaque Claret.....	100	ft	1		
Astral Red, L. & D. 1000-4728	100	ty	1		
Automobile Red, L. & D. 1000-4728	100	ty	1		
Tuxedo Red, L. & D. 1000-4728	100	ty	1		
Imperial Red.....	100	ty	1		
Rich Carmine (Glaze).....	100	ty	1		
Astoria Red (Glaze).....	100	ty	1		
Opaque Carmine.....	100	ty	1		
Mohawk Red, L. & D. 1000-4728	100	ty	1		
Gear Red.....	100	ty	1		
Premier Non-Fading Red, D. 1000-4728	100	ty	1		
Century Red.....	100	ty	1		
Electric Vermilion.....	100	ty	1		
Brilliant Vermilion, L. & D. 1000-4728	100	ty	1		
Orinoco Vermilion, D.....	100	ty	1		
Permanent Vermilion, L. & D. 1000-4728	100	ty	1		
Special Red L. 4596.....	100	ty	1		
Special Red (4036).....	100	ty	1		
Burmese Red.....	100	ty	1		
Special Red, L. (4578).....	100	ty	1		
Special Red, D. (4609).....	100	ty	1		
Special Red No. 4215.....	100	ty	1		
Turkey Red.....	100	ty	1		
Tuscan Red.....	100	ty	1		
Indian Red.....	100	ty	1		
Royal Red (Venetian).....	100	ty	1		
English Rose Pink.....	100	ty	1		
Vermilion Ground (4720).....	100	ty	1		
Red Ground, L. & D. 1000-4728	100	ty	1		
Carmine Ground, D. (4028).....	100	ty	1		
Astoria Red Ground, L.....	100	ty	1		
Carriage Painters Red Ground, L.....	100	ty	1		
Palo Alto Red Ground, L.....	100	ty	1		
Mohawk Red Ground, D.....	100	ty	1		
Iroquois Red Ground, D.....	100	ty	1		
Hawaiian Red Ground, D.....	100	ty	1		
Aster Red Ground (4609).....	100	ty	1		
Premier Non-Fad. Red Grd. (4870).....	100	ty	1		
Red Ground (126).....	100	ty	1		
Red Primer, in oil (3204) 100 kg.....	100	ty	1		

WINES.

Special Wine (4209).....	100	ty	1		
Wine Color, D.....	100	ty	1		
Wine Color, B.....	100	ty	1		
Vienna Wine (4064).....	100	ty	1		
Sicilian Wine (1433).....	100	ty	1		
Wine Ground (4401).....	100	ty	1		

LAKES.

*Eag. Scarlet XXX 16 (Glaze).....	100	ty	1		
*Eag. Scarlet XX 161.....	100	ty	1		
*Eag. Purple, Deep & Ex. Deep, XXX.....	100	ty	1		
*Eag. Purple, " " XX.....	100	ty	1		
*Manich, XXX (Glaze).....	100	ty	1		
*Manich, XX.....	100	ty	1		
*Eag. Crimson, XXX.....	100	ty	1		
*Eag. Crimson, XX.....	100	ty	1		
*Carmine, XXX.....	100	ty	1		
*Carmine, XX.....	100	ty	1		
*Eag. Rose, XXX.....	100	ty	1		
*Eag. Rose, XX.....	100	ty	1		
Green (4090).....	100	ty	1		
Covering.....	100	ty	1		
*Chastmuc (Glaze).....	100	ty	1		
*Maroon.....	100	ty	1		
*Loach.....	100	ty	1		
Claret.....	100	ty	1		
Carriage.....	100	ty	1		
*Haze.....	100	ty	1		
*Yellow, XXX.....	100	ty	1		
*Yellow, XX.....	100	ty	1		

WHITES.

Heavy White.....	100	ty	1		
Flake White.....	100	ty	1		
Pr. Zinc in Varnish (18).....	100	ty	1		
Heavy White.....	100	ty	1		
Pr. Zinc White (4369).....	100	ty	1		
Heavy White.....	100	ty	1		
White Lead (4602).....	100	ty	1		

BLUES.			
Cobalt Blue (Glaze).....	244	ft	
Prussian Blue.....	181	ft	
Permanent Blue, L. M. & D.....	244-245	ft	
Sapphire Blue, L. & D.....	242-243	ft	
Imperial Blue, L. & D.....	244-245	ft	
Chinese Blue.....	176	ft	
Brilliant Blue.....	153	ft	
Infants Blue.....	124	ty	
Coach Blue.....	184	ty	
Automobile Blue.....	124	ty	
Victoria Blue.....	124	ty	
Anchor Blue.....	123	ty	
Ultramarine Blue (Glaze).....	191	ty	
Ensign Blue, L. & D.....	242-243	st	
Royal Blue.....	172	sy	
Yale Blue, L. & D.....	242-243	nt	
B. & O. Express Blue.....	112	so	
Azure Blue.....	241	so	
Blue Ground, L. & D.....		so	

BROWNS.			
Automobile Brown.....	152	sy	
Antique Brown, L. M. & D.....	197-198	sy	
Cleveland Brown.....	197	sy	
Chocolate Brown.....	153	sy	
Portland Amber.....	112	sy	
Hoffman Brown.....	124	so	
Bay Brown.....	124	so	
Golden Tan.....	183	so	
Seal Brown.....	152	so	
Quaker Brown.....	186	so	
Pellman Brown, L. & D.....	134-135	so	
Raw and Burnt Sienna.....	128-129	so	
Raw and Burnt Umber.....	130-131	so	
Vandyke Brown.....	182	so	

GREENS.		B	Per Lb.
		LIST	
Milori Green, L. M. & D.	135	62	tt 80
Marshall Field Green.....	1322	24	tt 80
New Green.....	1646	24	tt 80
Olive Green, L. M. & D.....	1477	62	ny 50
Carriage Part Green, L. & D.....	1477	62	ny 50
Nonpareil Green, L. M. & D.....	1762	1-2	ny 50
Peerless Green, L. M. & D.....	1762	1-2	ny 50
Brewster Green, L. & D.....	1116	412	ny 50
Automobile Green, L. & D.....	1771	452	ny 50
Palmetto Green, L. & D.....	1771	452	ny 50
Brilliant Green, D.....	1726	62	nt 50
Eng. Surrey Green, L. & D.....	1771	452	nt 50
Very Dark Green.....	1771	452	ny 60
Fern Leaf Green, L. M. & D.....	1771	452	ny 60
Columbian Green.....	1771	452	nt 50
Calla Green.....	1771	452	nt 50
Cerro Green, L. M. & D.....	1771	452	nt 50
Special Pea Green (4745).....	1771	452	nt 50
Newport Green, L. M. & D.....	1771	452	ny 50
Quaker Green, L. M. & D.....	1771	452	ny 50
Bronze Green.....	1771	452	ny 50
Special Bronze Green (4724).....	1771	452	ny 50
Emerald Green.....	1771	452	ny 60
Isra Coach Green, L. M. & D.....	1771	452	no 40
Adams Express Green.....	1771	452	no 40
Ohio Green (4610).....	1771	452	no 40
Atacia Green No. 4616.....	1771	452	at 40
Trojan Green, L. & D.....	1771	452	no 40
Royal Green, L.....	1771	452	no 40
New Merrimac Green, L. & D.....	1771	452	no 40
Panel Green.....	1771	452	no 40
Special Green No. 4694.....	1771	452	no 40
Special Green No. 1362.....	1771	452	at 40
Special Green No. 1384.....	1771	452	at 40
Special Green No. 4451.....	1771	452	at 40
Special Green No. 4421.....	1771	452	at 40
Leaf Olive.....	1771	452	no 40
Paris Green Ground.....	1771	452	no 40

YELLOWS.		
Napies Yellow.....	146.	1/2
French Yellow (Glaze).....	139.	1/2
Gold Imitation.....	177.	1/2
Columbian Yellow, L. & D.....	178.	1/2
Dutch Pink, (glaze).....	179.	1/2
Palo Alto Yellow.....	180.	1/2
Automobile Yellow, L. M. & D.....	181.	1/2
Brilliant Yellow, L. & D.....	182.	1/2
Pneumatic Yellow.....	183.	1/2
Perfect Yellow.....	184.	1/2
Chrome Yellow, L. M. O. & D.....	185.	1/2
Brimstone Yellow, L. M. D. & D.....	186.	1/2
Canary Yellow.....	187.	1/2
Straw Color.....	188.	1/2
Golden Ochre.....	189.	1/2
Special Golden Ochre.....	190.	1/2
Yellow Ochre.....	191.	1/2

STANDARD EXPRESS. LINE AND MAIL CO.		
U. S. Mail Red, L. (old).....	192.	1/2
U. S. Mail Red, D. (new).....	193.	1/2
U. S. Mail White.....	194.	1/2
U. S. Mail Blue, L. (new).....	195.	1/2
U. S. Mail Blue, D. (old).....	196.	1/2
Adams Express Standard Green.....	197.	1/2
Adams Express Standard Vermilion.....	198.	1/2
American Express Standard Blue.....	199.	1/2
American Express Standard Vermilion.....	200.	1/2
Pacific Express Standard Vermilion.....	201.	1/2
Pacific Express Standard Yellow.....	202.	1/2
Southern Express Standard Green.....	203.	1/2
Southern Express Standard Vermilion.....	204.	1/2
U. S. Express Standard Vermilion.....	205.	1/2
U. S. Express Standard Yellow.....	206.	1/2
Wells Fargo Express Standard Blue.....	207.	1/2
Wells Fargo Express Standard Vermilion.....	208.	1/2
Armour & Co. Standard Yellow.....	209.	1/2
Swift & Co. Standard Vermilion.....	210.	1/2

NET PRICES TO LARGE CONSUMERS ON QUICK DRYING COLORS IN TUBES.

Small trade must not be sold from this list. For such trade see Q. D. tube list, page 24 of "U".

	PER DOZ.
No. 40 French Carmine (Glaze) 1/2 lb Tubes, net,	\$12 00
French Carmine, L. " 1/2 lb Tubes, net,	7 50
Spanish Carmine " " " "	3 00
English Vermilion, pale and deep.....	4 25
Striping Red No. 4504 (solid).....	3 75
Striping Red No. 4728.....	2 25
Iroquois Red, L. & D.....	2 25
Carriage Painters' Red.....	2 25
Automobile Red, L. & D.....	2 25
Imperial Red.....	2 25
Arctic Red (Glaze).....	2 25
Mohawk Red, L. & D.....	1 50
Empress Scarlet.....	2 25
Napies Yellow.....	3 00
Columbian Yellow, L. & D.....	1 50
Chrome Yellow, L. M. O. & D.....	1 50
Perfect Yellow.....	1 50
Brimstone Yellow, L. M. D. & D.....	1 50
Alka Yellow.....	1 50
Gold Imitation.....	1 50
Striping Black.....	1 50
Green Lake, (4090) (glaze).....	3 00
Milori Green, L. M. & D.....	2 70
Extra Coach Green, L. M. & D.....	1 50
Fern Leaf Green, L. M. & D.....	1 50
Cerro Green, L. M. & D.....	1 50
Prussian Blue.....	2 25
Ultramarine Blue, (glaze).....	1 50
Imperial Blue, L. & D.....	1 50
Azure Blue.....	1 50
Striping Purple.....	2 25
Bay Brown.....	1 50
Flake White.....	1 50
Silver White.....	1 50
Ivory White.....	1 50

The above colors are put up in large size collapsible tubes varying in weight according to the bulk of the color.

No. 40 French Carmine, and French Carmine, L. are put up in 1/2 lb. tubes net weight.

Only the colors named above are put up in tubes.

GLOSS COLORS.

For use on wholesale factory work, also repair work.
Blacks and Dark Greens put up in one and five gallon
varnish cans also in 1/2 bbls. and bbls. with agitator.
Colors marked * not carried in stock but will be
ground to order.

REGULAR LIST.

		B	Pst Gal
			LIST
	Gloss Black, 657.. 1s...	aty	\$3 5
4529	Gloss Green, L., 657.. 1s...	aty	3 5
6674	Gloss Green, D., 657.. 1s...	aty	3 5
4765	Gloss Carmine, 657.. 1s...	aty	6 0
	Gloss Black Finishing, 617.. 1s...	aty	4 0

SOLID RUBBINGS.

	Solid Rubbing Jockey Red L. (6330)	aty	\$5
	*Solid Rubbing Jockey Red D. (6343)	aty	5
4765	Solid Rub'g. Opaque Carmine (6060)	aty	5
4718	*Solid Rubbing Mohawk Red, D.	aty	5
43782	*Solid Rubbing Bright Carmine	aty	5
	*Solid Rubbing Brilliant Red 6248	aty	5
	*Solid Rubbing Derby Red (6248)	aty	5
	*Solid Rub'g. Coaching Vermilion, D.	aty	5
	*Solid Rubbing Rich Maroon (6349)	aty	5
249	*Solid Rubbing Maroon (6006)	aty	5
	Solid Rubbing Black (657)	aty	5
	Solid Rubbing Green, L. (658)	aty	5
	Solid Rubbing Green, D. (659)	aty	5
4334	Solid Rubbing Green, L. (6048)	aty	5
4614	Solid Rubbing Green, D. (6049)	aty	5
	Solid Rubbing Black (6050)	aty	5
4610	*Solid Rubbing Ohio Green (6053)	aty	5
467	*Solid Rubbing Bronze Green (6008)	aty	5
4615	*Solid Rubbing Calla Green (6035)	aty	5
4681	*Solid Rubbing Newport Green, L.	aty	5
4684	*Solid Rub'g. Newport Gr., M. (6351)	aty	5
4525	*Solid Rub'g. Newport Gr., D. (6352)	aty	5
4774	*Solid Rub'g. Eng. Sur. Gr. (6067)	aty	5
4306	*Solid Rub'g. Trojan Gr., L. (6028)	aty	5
	Spec. Blk. Var. for In. Bod. (6084)	hot	5
6531	Jet Black Body Rubbing	aty	5
6697	Jet Black Quick Rubbing	aty	5

TOUCH UP COLORS.

	B	Per Gal. List
Touch up Red (For 6330) 12455 P.C. 2-2-2	sy	60
Touch up Black (4593) .. 12455 P.C. 2-2-2	ny	50
Touch up Body Black (4795) 12455 P.C. 2-2-2	ny	50
Touch up Green, L. (4775) 12455 P.C. 2-2-2	ny	50
Touch up Green, D. (4797) 12455 P.C. 2-2-2	ny	50
Touch up Jet Black 5/4 12455 P.C. 2-2-2	nt	50

NOTE.—Solid Black and Green Rubbings are same class of goods as Gloss Colors, but are made from quicker Varnishes. Solid Rubbings 657, 658, 659 dry to moss in 24 hours. Solid Rubbings 6048, 6049, 6050 dry to moss in 18 hours. "B" prices are net to medium trade. "List" prices are subject to discount to small trade. "List" prices given are for goods as is. "List" price on 55 is 15c less than 15. "B" prices are the same on 1 or 5 gallon varnish cans. "B" prices are net. Fancy light shades will not be sold in packages larger than one gallon pails which have extra slip cover.

List on Touch up Colors subject to discount to small trade.

P. M. CONFIDENTIAL LIST.

GEAR PRIMERS.

	a	B	PER GAL. LIST
Black 12962	1/2 s and 1 s	hot	\$2 50
Red 12967	1/2 s and 1 s	hot	2 50
Yellow 12964	1/2 s and 1 s	hot	2 50

GEAR SURFACERS.

Black 12970	1/2 s and 1 s	hot	2 50
Red 12971	1/2 s and 1 s	hot	2 50

GEAR FILLERS.			P	B	Pen	Le
						List
Black.....	7213	1/2s and 1s...	hot	hot		
Red.....	7223	1/2s and 1s...	hot	hot		
Ebony Black.....	7206	1/2s and 1s...	hy	hy		
Nonpareil Green, L. & D.....	7211	1/2s and 1s...	hy	hy		

BODY PRIMERS.			P	B	Pen	Le
						List
Black.....	7221	1/2s and 1s...	hot	hot		
Yellow.....	7222	1/2s and 1s...	hot	hot		

BODY FILLERS.			P	B	Pen	Le
						List
First Coat.....	7226	1/2s and 1s...	hy	hy		
Black.....	7226	1/2s and 1s...	hy	hy		
Yellow.....	7227	1/2s and 1s...	hy	hy		

GEAR COLORS.

REDS.			P	B	Pen	Le
						List
Burgundy Red.....	7215	1s and 5s	hy	hy		
Crescent Red, L. & D.....	7216	1s and 5s	hy	hy		
Pachuca Red (Glass).....	7217	1s and 5s	hy	hy		
Carriage P't's Red, L. & D.....	7218	1s and 5s	hy	hy		
Derby Red.....	7219	1s and 5s	hy	hy		
Euclid Red, L. & D.....	7220	1s and 5s	hy	hy		
Viking Red.....	7221	1s and 5s	hy	hy		
Bike Vermilion.....	7222	1s and 5s	hy	hy		
Vulcan Vermilion.....	7223	1s and 5s	hy	hy		
Coaching Verm'n, L. & D.....	7224	1s and 5s	hy	hy		
Pasha Red, L. & D.....	7225	1s and 5s	hy	hy		
Sultan Red.....	7226	1s and 5s	hy	hy		
Wine Color, L. & D.....	7227	1s and 5s	hy	hy		
Red Ground, L. & D.....	7228	1s and 5s	hy	hy		
Pachuca Red Ground.....	7229	1s and 5s	hy	hy		
Viking Red Ground.....	7230	1s and 5s	hy	hy		
Vermilion Ground.....	7231	1s and 5s	hy	hy		

GREENS.			P	B	Pen	Le
						List
Eclipse Green.....	7232	1/2s and 1s...	hy	hy		
Willow Green, L. & D.....	7233	1/2s and 1s...	hy	hy		
Druid Green, L. & D.....	7234	1/2s and 1s...	hy	hy		

GREENS—CONTIN.			P	B	Pen	Le
						List
Plato Green.....	7235	1s and 5s	hy	hy		
Pea Green.....	7236	1s and 5s	hy	hy		
Brier Green.....	7237	1s and 5s	hy	hy		
Victoria Green.....	7238	1s and 5s	hy	hy		
Riverside Green, L. & D.....	7239	1s and 5s	hy	hy		

BLUES.			P	B	Pen	Le
						List
Delft Blue, M.....	7240	1s and 5s	hy	hy		
Perfect Blue.....	7241	1s and 5s	hy	hy		
Opaque Blue.....	7242	1s and 5s	hy	hy		

BROWNS.			P	B	Pen	Le
						List
Carriage Painters Brown.....	7243	1s and 5s	hy	hy		
Olive Brown.....	7244	1s and 5s	hy	hy		

YELLOWS.			P	B	Pen	Le
						List
Century Yellow.....	7245	1s and 5s	hy	hy		
Jonquille Yellow.....	7246	1s and 5s	hy	hy		
Chinese Yellow, L. & D.....	7247	1s and 5s	hy	hy		

GLAZING PUTTY.			P	B	Pen	Le
						List
Dark.....	7248	1s and 5s	hy	hy		
Red.....	7249	1s and 5s	hy	hy		
Yellow.....	7250	1s and 5s	hy	hy		

NOTE—All "B" prices are net and not subject to discount.

"List" prices on P. M. Primers, Surfacers, and Fillers subject to discount of.....per cent.

"List" prices on P. M. Gear Colors and Putty subject to discount of.....per cent.

SPECIAL INSIDE WAGON PAINT LIQUID

	35 PER GAL.		Bals. Per Q.	
	B	LIST	A	B
Light Olive....	1 20	1 65	29.	1 05
Dark Olive....	1 20	1 65	..	1 05
Drab.....	1 20	1 65	..	1 05
Light Tan.....	1 30	1 80	1.00	1 20
Brown.....	1 20	1 65	70.	1 05
Red.....	1 20	1 65	..	1 05
Maroon.....	1 30	1 80	1.00	1 20
Blue.....	1 20	1 65	90.	1 05
Chrome Green, L.	1 30	1 80	1.00	1 20

$\frac{1}{2}$ bbls. and bbls. have agitator.

"B" prices are net. Discount off "List" per cent.

Confidential
Price List (For use of Salesmen only)
C. & M. Dep't.

C. & M.
COY



THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.

CLEVELAND, NEWARK, SAN FRANCISCO, MONTREAL,
CHICAGO, BOSTON, LOS ANGELES, TORONTO,
NEW YORK, HARBOR CITY, MINNEAPOLIS, WINNIPEG.

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0007-SWP-000012407

Confidential Price List

For confidential use of salesmen only.

Special prices to consumers of manufacturers goods. These prices are not intended for dealers and will not be recognized for that trade.

"A" prices are bottom to largest buyers for the size package indicated.

"B" prices are for medium to large buyers.

Smaller buyers should always be sold at an advance of 10 to 25 per cent over "B" prices, depending on their consumption.

"A" and "B" are *net* and not subject to discount.

All prices named are *f. o. b. factory*.

Where necessary to sell goods delivered, freight must be added *from factory to delivery point*.

If necessary to make any concessions, write or wire your manager for instructions.

Agricultural Implement Paints.

PRIMERS, PASTE.

No.		555	B	1005	B	% base and barrel
300	White.....	874	2	7 1/2	7 1/2	6 1/2
301	Yellow.....	853	4	6 1/2	6 1/2	4
302	".....	864	4 1/2	7	6 1/2	4 1/2
303	Pink.....	754	4	7	6 1/2	4
304	".....	755	4 1/2	7	6 1/2	4 1/2
305	Tan, Light.....	828	4	6 1/2	6	4 1/2
306	Brown.....	844	4 1/2	5 1/2	5 1/2	4
307	Gray.....	845	4 1/2	7	6 1/2	4 1/2
308	Green, Light.....	862	4	7	6 1/2	4
309	" Dark.....	867	4	7	6 1/2	4
310	Farm Wagon Gear Primer, Pink.....	878	6 1/2	7 1/2	6 1/2	4 1/2
311	Farm Wagon Gear Primer, Gray.....	(878)	6 1/2	7 1/2	6 1/2	4 1/2
312	Farm Wagon Gear Primer, Yellow.....		6 1/2	7 1/2	6 1/2	4 1/2

YELLOW, PASTE.

No.		555	B	1005	B	% base and barrel
320	Yellow.....	868	5 1/2	6 1/2	5 1/2	5 1/2
321	".....	869	5 1/2	6 1/2	5 1/2	5 1/2
322	".....	870	5 1/2	6 1/2	5 1/2	5 1/2
323	".....	871	5 1/2	6 1/2	5 1/2	5 1/2
324	".....	872	5 1/2	6 1/2	5 1/2	5 1/2
325	Farm Wagon Gear Yellow.....	873	5 1/2	6 1/2	5 1/2	5 1/2
326	Yellow.....	874	5 1/2	6 1/2	5 1/2	5 1/2
327	".....	875	5 1/2	6 1/2	5 1/2	5 1/2
340	Lemon Yellow.....		8 1/2	7 1/2	8	8
341	Canary Yellow.....	3675	8 1/2	7 1/2	8	8
342	Light Chrome Yellow.....	3676	10	7 1/2	8 1/2	8 1/2
343	Medium Chrome ".....		10	7 1/2	8 1/2	8 1/2
344	Light Orange ".....		10	7 1/2	8 1/2	8 1/2
345	Bright Orange ".....		10	7 1/2	8 1/2	8 1/2
346	Orange Yellow.....	268	10 1/2	10 1/2	8 1/2	8 1/2
347	Deep Orange Yellow.....	269	10 1/2	10 1/2	8 1/2	8 1/2

Agricultural Implement Paints.

OLIVE DRABS, OLIVES AND GREENS, PASTE.

	25c	50c	100c	1 1/2 barrels	and barrels.
Olive Drab.....	6.44	6 1/2	5.74	5 1/2	5 1/2
" ".....	6.44	6 1/2	5.74	5 1/2	5 1/2
" ".....	6.44	6 1/2	5.74	5 1/2	5 1/2
" ".....	6.44	6 1/2	5.74	5 1/2	5 1/2
" ".....	6.44	6 1/2	5.74	5 1/2	5 1/2
Light Olive.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Yellow Olive.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Medium Olive.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Dark Olive.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Pea Green, Light.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Apple Green, Light.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Sage Green, Light.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Yellow Green.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Apple Green, Deep.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Pea Green, Deep.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Grass Green.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Fr. Permanent Green, L.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Special Green.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Fr. Permanent Green, M.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Special Green.....	6.44	6 1/2	5.74	5 1/2	5 1/2
" ".....	6.44	6 1/2	5.74	5 1/2	5 1/2
" ".....	6.44	6 1/2	5.74	5 1/2	5 1/2
" ".....	6.44	6 1/2	5.74	5 1/2	5 1/2
Fr. Permanent Green, D.....	6.44	6 1/2	5.74	5 1/2	5 1/2

GRAYS, ETC., PASTE.

	25c	50c	100c	1 1/2 barrels	and barrels.
Light Gray.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Medium Gray.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Dark Gray.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Extra Dark Gray.....	6.44	6 1/2	5.74	5 1/2	5 1/2
Tan Color.....	6.44	6 1/2	5.74	5 1/2	5 1/2

Agricultural Implement Paints.

TERRA COTTA, MAROONS, ETC., PASTE.

No.		25% a	R	100% a	B	% barrels and barrels.
400	Terra Cotta.....	7	7 1/2	6 3/4	6 3/4	5 3/4
401	Bright Indian Red.....	8	6	7 1/2	4 1/2	3 3/4
402	Light Tuscan Red.....	5 1/2	6	4 1/2	5	5
403	Tuscan Red.....	7 1/2	8 1/2	7 1/2	7 1/2	6 3/4
404	Bright Tuscan Red.....	9 1/2	10	8 1/2	8 1/2	7 1/2
405	Deep " ".....	9 1/2	11	9 1/2	9 1/2	8 1/2
406	Rich " ".....	11	13	10 1/2	10 1/2	9 1/2
407	Bright Maroon.....	13	13	10 1/2	10 1/2	11
408	Rich " ".....	15	15	12 1/2	12 1/2	11 1/2
409	" Wine.....	15	15	12 1/2	12 1/2	11 1/2
410	Rose Pink.....	17	17	13 1/2	13 1/2	12 1/2

VERMILIONS, PASTE.

No.		25% a	B	100% a	B	% barrels and barrels.
450	Special Vermilion.....	11 1/2	13	10 1/2	10 1/2	10 1/2
451	Egyptian ".....	11 1/2	13	9 1/2	10	10 1/2
452	Special ".....	11 1/2	13	9 1/2	10 1/2	10 1/2
453	Wagon Makers Carmine.....	11 1/2	13	10 1/2	10 1/2	10 1/2
454	Orinoco Vermilion.....	11 1/2	13 1/2	10 1/2	12	10 1/2
455	Carnelian ".....	11 1/2	13 1/2	10 1/2	11 1/2	10 1/2
456	Special ".....	11 1/2	13 1/2	10 1/2	10 1/2	10 1/2
457	" ".....	11 1/2	13 1/2	10 1/2	10 1/2	10 1/2
458	Combination ".....	11 1/2	13 1/2	10 1/2	10 1/2	10 1/2
459	" ".....	11 1/2	13 1/2	10 1/2	10 1/2	10 1/2
460	Special " Deep.....	11 1/2	14	10 1/2	11 1/2	10 1/2
461	" ".....	11 1/2	14	10 1/2	11 1/2	10 1/2
462	" " Ex. ".....	11 1/2	17	10 1/2	13	10 1/2
463	" ".....	11 1/2	12	10 1/2	9 1/2	10 1/2
464	" ".....	11 1/2	13	10 1/2	10 1/2	10 1/2
465	" ".....	11 1/2	13	10 1/2	10 1/2	10 1/2
466	" ".....	11 1/2	13	10 1/2	10 1/2	10 1/2
500	Premier Non-Fading Red.....	15	18	10 1/2	15	15
501	Premier Non-Fading Red.....	15	18	10 1/2	15	15
502	Premier Non-Fading Red.....	15	18	10 1/2	15	15
503	Premier Non-Fading Red.....	15	18	10 1/2	15	15
504	Premier Non-Fading Red.....	15	18	10 1/2	15	15
505	Premier Non-Fading Red.....	15	18	10 1/2	15	15
506	Premier Non-Fading Red.....	15	18	10 1/2	15	15
507	Premier Non-Fading Red.....	15	18	10 1/2	15	15
508	Premier Non-Fading Red.....	15	18	10 1/2	15	15
509	Premier Non-Fading Red.....	15	18	10 1/2	15	15
510	Premier Non-Fading Red.....	15	18	10 1/2	15	15

Agricultural Implement Paints.

BLUES, PASTE.

No.		25% a	B	100% a	B	% barrels and barrels.
420	Special Light Blue.....	6 1/2	7	5 1/2	5 1/2	5 1/2
421	" Blue.....	6 1/2	7	5 1/2	5 1/2	5 1/2
422	" ".....	6 1/2	7	5 1/2	5 1/2	5 1/2
423	Brilliant Blue, Light.....	6 1/2	8	5 1/2	6 1/2	6 1/2
424	" " Deep.....	6 1/2	8 1/2	5 1/2	7	6 1/2
425	Special Blue.....	6 1/2	8 1/2	5 1/2	7	6 1/2
426	" ".....	6 1/2	8 1/2	5 1/2	7	6 1/2
427	Permanent Blue.....	6 1/2	8 1/2	5 1/2	7 1/2	6 1/2

WAGON MAKERS SKIN LEAD (WHITE), PASTE. For setting Thimbles and Steel Shims on Axles.

25% a	B	100% a	B
4 1/2	4 1/2	4 1/2	4 1/2

SPECIAL COFFIN ENAMEL, PASTE.

No.		25% a	B	100 lb. kegs B
428	.....	12 1/2	15	13

METALLIC PAINTS, VENETIAN RED, YELLOW OCHRE, PASTE.

No.		25% a	B	100% a	B	% barrels and barrels.
429	Gallic Brown, "H".....	3	3 1/2	2 1/2	3 1/2	3
430	" " "F".....	3	3 1/2	2 1/2	3 1/2	3
431	" " "I".....	3	3 1/2	2 1/2	3 1/2	3
432	Iron Ore Red, "F".....	3	3 1/2	2 1/2	3 1/2	3
433	Iron Ore Red, "H".....	3	3 1/2	2 1/2	3 1/2	3
434	Venetian Red, "H".....	3	3 1/2	2 1/2	3 1/2	3
435	" " "A".....	3	3 1/2	2 1/2	3 1/2	3
436	Venetian Red.....	3	3 1/2	2 1/2	3 1/2	3
437	Yellow Ochre, "H".....	3	3 1/2	2 1/2	3 1/2	3
438	" " "A".....	3	3 1/2	2 1/2	3 1/2	3

SWP COLORS: 1 2 3 4 5				
No.	Color	Year	1	2
700	Premier Non-Fading Red, Deep	1909	15	3
701	" " " Medium	1909	15	3
702	" " " Light	1909	15	3
703	" " " Med. Dp	1909	15	3

VERMILIONS, DRY.

No.	Color	Year	1	2
720	Egyptian	1903	10 1/2	10 1/2
721	Regina	1907	9	9
722	Camelias	1903	11	11
723	Orinoco	1903	15 1/2	15 1/2
724	Florence	1903	10 1/2	10 1/2
725	Arabian	1907	9	9
726	Gibraltar	1907	9	9
727	Esclat	1907	7	7
728	Paravian	1907	11 1/2	11 1/2
729	Cayahaga	1907	10 1/2	10 1/2
730	Non-Fading Red Lake	1907	15	15
731	Orinoco Vermilion	1907	15 1/2	15 1/2
732	American " Light	1907	15 1/2	15 1/2
733	Chinese Scarlet, Light	1907	15 1/2	15 1/2

No.	Color	Year	1	2
734	Permanent Green	1907	15	15
735	" " " D.S.T.	1907	15	15

YELLOW, DRY.

No.		1005	B	bbls.	B
780	Chem. Pure Chro. Yel., Lemon	5 1/2	12	11	10 1/2
781	" " " " Medium	7 1/2	12	11	10 1/2
782	" " " " Orange	7 1/2	12	11	10 1/2
783	" " " " Dk. Or.	7 1/2	12	11	10 1/2
784	Extra Chrome Yellow, Lemon	13 1/2	10 1/2	2 1/4	9 1/2
785	" " " " Medium	13 1/2	10 1/2	2 1/4	9 1/2
786	" " " " Orange	13 1/2	10 1/2	2 1/4	9 1/2
787	" " " " Dk. Or.	13 1/2	10 1/2	2 1/4	9 1/2

VARNISH COLORS, LIQUID.

"B" QUALITY.

870	Yellow, L., same color as 670	.80		E	1 10	25.
871	" M. " " 671	...			1 10	...
872	" O. " " 672	...			1 10	...
873	" " " 673	...			...	...
874	" " " 674	...			...	...
875	" " " 675	...			...	...

REDSTEAD BAKING ENAMELS, LIQUID.

White Primer	...	1.25	1 50	...	1 35	...
Pure White Finishing	...	1.50	2 00	...	1 75	...
Ivory White	...	...	2 00	...	1 75	...
Primrose	...	...	2 00	...	1 75	...
Sea Green	...	...	2 00	...	1 75	...
Robin's Egg Blue Finishing	...	...	2 00	...	1 75	...
Shell Pink Finishing	...	...	2 00	...	1 75	...
Emerald Green	...	...	2 00	...	1 75	...
Silver Gray	...	...	2 00	...	1 75	...
Rose Pink	...	...	2 00	...	1 75	...
Willow Green	...	...	2 00	...	1 75	...
Pt. Permanent Green Finishing	...	...	2 00	...	1 75	...
Carmine Finishing	...	1.75	2 00	...	1 50	...
Vermilion	...	...	3 00	...	2 50	...
Dead Ebony Black Fin.	...	1.50	2 00	...	1 75	...

AIR DRYING ENAMELS, LIQUID FOR REDSTEAD

Pure White Finishing	...	1.50	2 00	...	1 75	...
Ivory White	...	...	2 00	...	1 60	...
Primrose	...	...	2 00	...	1 60	...
Sea Green	...	...	2 00	...	1 60	...
Robin's Egg Blue Finishing	...	...	2 00	...	1 60	...
Shell Pink Finishing	...	...	2 00	...	1 60	...
Emerald Green	...	...	2 00	...	1 60	...
Rose Pink	...	...	2 00	...	1 60	...
Silver Gray	...	...	2 00	...	1 60	...
Carmine	...	1.75	2 00	...	1 50	...
Willow Green	...	1.50	2 00	...	1 70	...
Pt. Permanent Green Finishing	...	...	2 00	...	1 70	...
Vermilion Finishing	...	2.00	3 50	...	2 25	...
Dead Ebony Black Fin.	...	1.50	2 00	...	1 75	...

ARIDOS (IT KEEPS OUT THE MOISTURE) LIQUID.

	11	B	12	B	bbis.	B
Pure White.....	710	1 50	125	1 45	12	1 40
Cream.....	711	1 50	125	1 45	12	1 40
Light Rose.....	712	1 50	125	1 45	12	1 40
Canary.....	713	1 50	125	1 45	12	1 40
Silk Green.....	714	1 50	125	1 45	12	1 40
Pea Green.....	715	1 50	125	1 45	12	1 40
Ash Gray.....	717	1 50	125	1 45	12	1 40

PETRILOID (ANTI-DAMP) LIQUID.

	11	B	12	B	bbis.	B
Black.....	718	1 00	74	90	44	75
Dark Brown.....	719	1 00	74	90	44	75

AGRICULTURAL IMPLEMENT STRIPING COLORS, PASTE. QUICK DRYING.

Put up in 51 P. C.

		B	List
30	Striping Vermilion.....	1179	22 35
31	" ".....	1182	22 35
32	" ".....	1183	22 35
33	" Red.....	1184	22 35
34	" Red.....	1185	22 35
35	" ".....	1186	22 35
36	" Blue.....	1187	22 35
37	" ".....	1188	22 35
38	" ".....	1189	22 35
39	" ".....	1190	22 35
40	" ".....	1191	22 35
41	" ".....	1192	22 35
42	" ".....	1193	22 35
43	" ".....	1194	22 35
44	" ".....	1195	22 35
45	" ".....	1196	22 35
46	" ".....	1197	22 35
47	" ".....	1198	22 35
48	" ".....	1199	22 35
49	" ".....	1200	22 35
50	" ".....	1201	22 35
51	" ".....	1202	22 35
52	" ".....	1203	22 35
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82	" ".....	1233	22 35
83	" ".....	1234	22 35
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354	" ".....	1505	22 35
355	" ".....	1506	22 35
356	" ".....	1507	22 35

EXPRESS AND DELIVERY WAGON COLORS, PASTE.
Ground in Oil and Japan.

No.		34 P.C.	List	354 B	355 B
1000	Straw Color...	3112	7	11	16
1001	Pale Yellow...	3417	10	12	18
1002	Light "	3676	12	14	20
1003	Lemon "	3668	12	14	20
1004	Medium Yellow...	3413	14	20	30
1005	Light Orange...	3413	14	20	30
1006	Bright "	3676	14	20	30
1007	Deep "	3676	14	20	30
1015	Pea Green, L.	3222	10	12	18
1016	Olive Green, L.	3676	11	13	20
1017	Pea Green, D.	3222	13	20	30
1018	Grass Green...	3676	14	20	30
1019	Fr. Perm. Green...	3676	14	20	30
1020	Fr. "	3676	14	20	30
1021	Body Green...	3676	15	20	30
1022	Fr. Perm. Green, D.	3676	14	20	30
1030	Egyptian Vermilion...	3676	18	28	40
1031	Purple "	3676	18	28	40
1032	Chrysian "	3676	22	32	48
1033	Oymoco "	3676	22	32	48
1034	Special "	3676	22	32	48
1035	Vermilion, Deep...	3676	22	32	48
1036	" "	3676	22	32	48
1037	" "	3676	22	32	48
1038	Light Blue...	3676	18	28	40
1039	Bright "	3676	18	28	40
1040	Medium Blue...	3676	18	28	40
1041	" "	3676	18	28	40
1042	Dark Turquoise Red...	3676	20	30	48
1043	Light Wm...	3676	20	30	48
1044	Dark "	3676	20	30	48
1045	Red "	3676	20	30	48
1046	Red, L.	3676	20	30	48
1047	Red, M.	3676	22	32	48
1048	Red, Deep...	3676	22	32	48
1049	Red, Med. Deep...	3676	22	32	48
1050	Red, Deep...	3676	22	32	48
1051	Red, Deep...	3676	22	32	48
1052	Red, Deep...	3676	22	32	48
1053	Red, Deep...	3676	22	32	48
1054	Red, Deep...	3676	22	32	48
1055	Red, Deep...	3676	22	32	48
1056	Red, Deep...	3676	22	32	48
1057	Red, Deep...	3676	22	32	48
1058	Red, Deep...	3676	22	32	48
1059	Red, Deep...	3676	22	32	48
1060	Red, Deep...	3676	22	32	48
1061	Red, Deep...	3676	22	32	48
1062	Red, Deep...	3676	22	32	48
1063	Red, Deep...	3676	22	32	48
1064	Red, Deep...	3676	22	32	48
1065	Red, Deep...	3676	22	32	48
1066	Red, Deep...	3676	22	32	48
1067	Red, Deep...	3676	22	32	48
1068	Red, Deep...	3676	22	32	48
1069	Red, Deep...	3676	22	32	48
1070	Red, Deep...	3676	22	32	48
1071	Red, Deep...	3676	22	32	48
1072	Red, Deep...	3676	22	32	48
1073	Red, Deep...	3676	22	32	48
1074	Red, Deep...	3676	22	32	48
1075	Red, Deep...	3676	22	32	48
1076	Red, Deep...	3676	22	32	48
1077	Red, Deep...	3676	22	32	48
1078	Red, Deep...	3676	22	32	48
1079	Red, Deep...	3676	22	32	48
1080	Red, Deep...	3676	22	32	48
1081	Red, Deep...	3676	22	32	48
1082	Red, Deep...	3676	22	32	48
1083	Red, Deep...	3676	22	32	48
1084	Red, Deep...	3676	22	32	48
1085	Red, Deep...	3676	22	32	48
1086	Red, Deep...	3676	22	32	48
1087	Red, Deep...	3676	22	32	48
1088	Red, Deep...	3676	22	32	48
1089	Red, Deep...	3676	22	32	48
1090	Red, Deep...	3676	22	32	48
1091	Red, Deep...	3676	22	32	48
1092	Red, Deep...	3676	22	32	48
1093	Red, Deep...	3676	22	32	48
1094	Red, Deep...	3676	22	32	48
1095	Red, Deep...	3676	22	32	48
1096	Red, Deep...	3676	22	32	48
1097	Red, Deep...	3676	22	32	48
1098	Red, Deep...	3676	22	32	48
1099	Red, Deep...	3676	22	32	48
1100	Red, Deep...	3676	22	32	48

LACQUERS, LIQUID.

For Implements, Etc.

1/2 barrels and barrels.

	10 B	10 B	10 B	10 B	10 B
Blue...	(6492)	25	1 25	25	95
Black...	(6492)	25	1 00	25	85
Clear...	(6492)	25	1 25	25	1 00

EXPRESS GOLD PAINT.

IMPERIAL GOLD ENAMEL LIQUID

10 B	10 B	10 B	10 B	10 B	10 B
10 B	10 B	10 B	10 B	10 B	10 B

GLOSS DIPPING, LIQUID.

For Motors and other Metal Work.

1/2 barrels and barrels.

	10 B	10 B	10 B	10 B	10 B
Black...	6504	25	1 00	25	95
Red...	6711	25	1 00	25	95

REED PRIMER, LIQUID.

For Reed and Willow Work.

	10 B	10 B	10 B	10 B	10 B
10 B	10 B	10 B	10 B	10 B	10 B

MACHINE PAINTS AND FILLERS, PASTE.

For Iron Surfaces.

1/2 barrels and barrels.

	10 B	10 B	10 B	10 B	10 B
Machine Paint, A, B, C, D, E...	3676	25	1 00	25	95
Machine Paint, Red...	3676	25	1 00	25	95
Machine Filler, Dark...	3676	25	1 00	25	95
Machine Filler, Red...	3676	25	1 00	25	95
Machine Filler, Maroon...	3676	25	1 00	25	95
Machine Paint, Jet Black...	3676	25	1 00	25	95
Machine Paint, White...	3676	25	1 00	25	95
Machine Filler, White...	3676	25	1 00	25	95

OIL PROOF MACHINE PAINT, LIQUID.

For half flat painting coats on fine machinery.

	10 B	10 B	10 B	10 B	10 B
10 B	10 B	10 B	10 B	10 B	10 B

LUSTREAL COLORS, LIQUID

For glass finishing coats on metal and wood surfaces. 1/2 lb

	15	50	100	150	200
Black.....	1.25	1.50	1.75	2.00	2.25
Green, Dark.....	1.25	1.50	1.75	2.00	2.25
Green, Medium.....	1.25	1.50	1.75	2.00	2.25
Green, Light.....	1.25	1.50	1.75	2.00	2.25
Maroon, Dark.....	1.25	1.50	1.75	2.00	2.25
Maroon, Light.....	1.25	1.50	1.75	2.00	2.25
Rich Red.....	1.25	1.50	1.75	2.00	2.25
Vermilion.....	1.25	1.50	1.75	2.00	2.25
Indian Red.....	1.25	1.50	1.75	2.00	2.25
Olive.....	1.25	1.50	1.75	2.00	2.25
Bronze Green.....	1.25	1.50	1.75	2.00	2.25
Dark Gray.....	1.25	1.50	1.75	2.00	2.25
Steel Gray.....	1.25	1.50	1.75	2.00	2.25
Medium Blue.....	1.25	1.50	1.75	2.00	2.25

MACHINE ENAMELS, LIQUID.

For high gloss finish on fine engineering, metal surfaces, etc.

	15	50	100	150	200
Black.....	1.25	1.50	1.75	2.00	2.25
Green, Light.....	1.25	1.50	1.75	2.00	2.25
Green, Dark.....	1.25	1.50	1.75	2.00	2.25
White.....	1.25	1.50	1.75	2.00	2.25
Bronze Green.....	1.25	1.50	1.75	2.00	2.25

TELEGRAPH AND TELEPHONE POLE AND PAINTS, LIQUID.

	15	50	100	150	200
White.....	1.25	1.50	1.75	2.00	2.25
Green, Light.....	1.25	1.50	1.75	2.00	2.25
Green, Dark.....	1.25	1.50	1.75	2.00	2.25
Black.....	1.25	1.50	1.75	2.00	2.25
Olive Green.....	1.25	1.50	1.75	2.00	2.25
Dark Green.....	1.25	1.50	1.75	2.00	2.25
Bright Red.....	1.25	1.50	1.75	2.00	2.25
Maroon.....	1.25	1.50	1.75	2.00	2.25

STRUCTURAL AND ROOFING PAINTS, LIQUID

For wood and metal surfaces demanding a metallic

	15	50	100	150	200
Black.....	1.25	1.50	1.75	2.00	2.25
Green.....	1.25	1.50	1.75	2.00	2.25
White.....	1.25	1.50	1.75	2.00	2.25

NON-CORRODIBLE ACID RESISTING-PAINTS, LIQUID.

For protecting metal from acids and their fumes.

	11	31	51	71	91	111	131
Chocolate Brown. 4720	.52	1.00	.75	.90	.60	.75	
Black. 4722	.45	.85	.60	.70	.50	.60	

GALVANIZED IRON PRIMER, LIQUID.

To prevent scaling of finishing coats.

	11	31	51	71	91	111	131
4500	1.50	1.60	1.45	1.55	1.40	1.50	

CONDUIT PIPE PAINT, LIQUID.

For underground work.

	11	31	51	71	91	111	131
Black. (047)	.70	.80	.60	.70	.50	.60	

ALUMINUM PAINT PRIMER, LIQUID.

For use under Aluminum Paint to get most durable and brilliant finish.

	11	31	51	71	91	111	131
4500	1.70	1.80	1.65	1.75	1.60	1.70	

RED LEAD COLOR, LIQUID.

	11	31	51	71	91	111	131
100	1.50	1.35	1.45	1.30	1.40		

SPECIAL WOOD FILLERS, PASTE.

	11	31	51	71	91	111	131
White Oak	.50	.60	.50	.60	.40	.50	
Red Oak	.50	.60	.50	.60	.40	.50	
Black Oak	.50	.60	.50	.60	.40	.50	
Walnut	.50	.60	.50	.60	.40	.50	
Maple	.50	.60	.50	.60	.40	.50	
Transparent	.50	.60	.50	.60	.40	.50	

S-W FILLERS, PASTE.

	11	31	51	71	91	111	131
White Oak	.50	.60	.50	.60	.40	.50	
Red Oak	.50	.60	.50	.60	.40	.50	
Black Oak	.50	.60	.50	.60	.40	.50	
Walnut	.50	.60	.50	.60	.40	.50	
Maple	.50	.60	.50	.60	.40	.50	
Transparent	.50	.60	.50	.60	.40	.50	

	11	31	51	71	91	111	131
White Oak Stain (Liquid)	.75	1.00	.75	.75	.75	.75	

6509 FLEMISH OAK FINISH, LIQUID 1/2 barrels and barrels.
 155 1 50 10 1 25 100 1 20

SHELLACINE, LIQUID
 First Coater and Wood Sealer—a substitute for Shellac.
 White..... 1/2 65 60
 Black..... 70 65
 Clear..... 65 60

S-W. WOOD FILLER, LIQUID.
 Light—See Varnish list for prices, page 31 "U."

FURNACE BLACKS, LIQUID.
 For furnace fronts, stove backs, etc.
 Gloss Finish..... 70 75 70
 Jet Black Velvet Finish..... 1 75
 (520)

Dull Finish (Paste)..... 6 5 1/2
 " " Jet Black (Paste)..... 7 8 1/2
 390

CORE OIL
 For Country use.
 Premier..... 1/2 100
 Common..... 1/2 100

SMOKE STACK PAINTS, LIQUID.
 For unpainted surfaces.
 Black..... 1 50
 Red..... 1 50
 Yellow, M..... 1 50

BLACK BAKING ENAMELS, LIQUID.
 Finest Bicycle Enamel, Black..... 1 50 2 00 1 25 1 50
 Special Baking Black (6000)..... 1 00 70 80
 Flat Black Baking Enamel..... 1 00 2 00 1 25 1 50
 (For Better Dull Finish)
 1517

BICYCLE BAKING ENAMELS, LIQUID.
 For colors see regular list, page 25 "U."
 Prices on large packages furnished on application.

REG. PAINTS, LIQUID.
 White..... 1 25 1 20 1 15
 Black..... 1 25 1 20 1 15
 Red..... 1 25 1 20 1 15
 Blue..... 1 25 1 20 1 15
 Yellow..... 1 25 1 20 1 15
 Green..... 1 25 1 20 1 15

SPECIAL ELEVATOR PAINTS, LIQUID.
 White..... 1 05 1 00 95
 Black..... 70 65 60
 Red..... 70 65 60

SPECIAL GAS HOLDER PAINT, LIQUID.
 White..... 1 00 75 85 75 80

**Varnishes for
Consumers
and
Manufacturers**



THE SHERWIN-WILLIAMS CO.
PAIN T AND VARNISH MAKERS.

CLEVELAND, NEWARK, SAN FRANCISCO, MONTREAL,
CHICAGO, BOSTON, LOS ANGELES, TORONTO,
NEW YORK, KANSAS CITY, MINNEAPOLIS, WINNIPEG.

0007-SWP-000012420

VARNISHES.

For Consumers and Manufacturers.

Fine Pale Rubbing and Polishing Varnish. 0102

A high quality, good working varnish of medium color and body which will dry dust free in 6 to 8 hours and hard in 24 to 36 hours. Can be rubbed in 4 days and polished in 7 days.

Fine Rubbing and Polishing Varnish. 0104

This is an exceptionally easy and free working varnish suitable for finest work. It dries dust free in 5 to 6 hours and hard in 24 hours. It can be rubbed in 3 days and polished in 4 days. It is medium in body and medium dark in color.

Hard Drying Rubbing and Polishing Varnish. 0105

A free working and flowing varnish which dries out of dust in 4 to 5 hours, dries hard in 24 hours, can be rubbed in 36 to 48 hours and can be polished in 3 to 4 days. Of medium body but rather dark in color. On account of its hard drying character, it will rub and polish to an excellent surface.

Best Top Finish. 0107

This is a most excellent varnish for bar tops and similar surfaces, subjected to severe wear. It will not mark under the action of alcohol or water, except after an extended time. It is medium light in color and medium in body. Dries free from dust in 8 to 10 hours and hard in 24 to 36 hours. It can be rubbed in 2 days and polished in 3 days.

Cabinet Rubbing Varnish. 0108

An exceptionally rubbing, medium in body and color, which dries dust free in 6 to 8 hours and becomes hard in 24 hours. Can be rubbed in 36 to 48 hours and polished in 4 to 5 days. Can be successfully used on panels of fine cabinet work.

Furniture Rubbing Varnish. 0109

This is medium in body, rather dark in color and dries dust free in about 6 hours, hard in about 24 hours and under favorable conditions can be rubbed in 1 day and polished in 3 days. When color is not of first consideration, this is an excellent quality for good grade work.

Premium Rubbing Varnish. 055

Is an easy working, quick rubbing varnish which sets out of dust in 6 hours, dries hard in 24 hours and can be rubbed and polished in from 36 to 48 hours. It is medium in body and color.

Extra Furniture Varnish. 056

Is medium in color and body, has good flowing and easy working qualities, dries dust free in from 6 to 6 hours and hard over night and can be rubbed the second day. It is very satisfactory for use on chair seats and general furniture work.

No. 1 Furniture Varnish. 057

A good working varnish which sets out of dust in 4 to 5 hours and dries hard enough to rub in 6 hours. It is medium in color and medium light body.

Promo Furniture Varnish. 0160

This varnish is light in body, medium light in color and dries out of dust in 3 to 4 hours, hard in 6 hours and can be rubbed. Will be found satisfactory for cheaper grades of work.

Furniture Flowing. 0161

An easy working varnish with excellent flowing qualities, being well adapted for use on table tops on medium grade of finish and for general work. It dries free from dust in 6 to 8 hours where necessary, can be rubbed in 24 hours.

Hard Oil Finish (Pale.) 0162

A very easy working varnish for inside use, enough in color to use over the very lightest. It dries free from dust in 6 to 8 hours and can be rubbed in 24 hours. It is medium in body. It is medium pale in color.

Hard Oil Finish. 0163

Same quality as above but slightly darker color. It is suitable for all ordinary work. It dries free from dust in 6 to 8 hours, becomes hard in 24 hours and can be polished the second day.

Premo Hard Oil.

014

A good flowing and easy working varnish, suitable for general furniture and interior work. It is light in body, medium in color, and dries out of dust in about 6 hours. It becomes hard and can be rubbed in 24 hours.

Liquid Filler.

500

A superior quality for first coating on interior wood work (floors excepted.) It is a satisfactory substitute for Shellac and sands to a perfect finish for subsequent varnish coats.

Shellacine.

46

A specialty made for first coating on furniture and interior wood work (floors excepted.) Shellacine is quite thin and consequently easily applied. It does not depend upon its filling qualities but absolutely seals the surface thus preventing absorption. It requires but little sanding and is therefore a labor saver. It will not settle hard nor become gummy in bottom of package.

First Center.

0213

A varnish under-coating prepared especially for use as a first coat on good and medium grade furniture work instead of grain Shellac. Is light in body and medium in color. Dries out of dust in 4 hours and hard in 24 hours. Under favorable conditions it can be sanded in 24 hours without gumming up.

Special Chair Varnish.

0107

An easy working, low priced varnish, light in body and medium in color. It sets dust free in about 4 hours and dries hard in 24 hours with a full lustre. Can be reduced and successfully used for dipping.

Pale Red Flowing Varnish.

0203

An extra pale varnish for use on finest reed and willow work. Is free working and flowing and will not clog in the mesh. Dries out of dust in 2 to 3 hours and hard enough to handle and wrap in 24 hours.

Red Flowing Varnish.

0205

Of similar quality to the foregoing except that it is not so pale in color.

Reed Varnish.

While not so pale as the foregoing grades still it is sufficiently light to enable its use on general reed and willow work of medium grade. Possesses the necessary free working and flowing qualities. Dries free from dust in 2 to 3 hours and hard enough to shine in 24 hours.

Maple Piano Polishing Varnish.

The very highest grade of pale polishing varnish suitable for finest light woods. Is unapproached in color by other makes. It will set free from dust in about 6 hours. Dries hard in about 24 hours and can be rubbed and hand polished in 4 days.

Fine Piano Polishing Varnish.

The highest grade polishing varnish possible make for all piano work, maple and lightest woods excepted. Has excellent working and flowing qualities and is medium in body and color. It dries free from dust in from 6 to 8 hours and becomes hard about 24 hours. It can be rubbed in 3 to 4 days and hand polished in from 6 to 7 days.

Organ Rubbing Varnish.

A medium bodied good working varnish for organ and panel work. Dries dust free in 6 hours. Dries hard in 24 hours, rubs in from 36 to 48 hours and also be polished within the same time. It is dark in color.

Finest Piano Flowing Varnish.

A most excellent flowing varnish for finest work where quality of finish is of fine consideration. Dries free from dust in 6 to 8 hours, hard in from 24 hours and under favorable conditions can be rubbed in 2 to 3 days.

Pale Agricultural Coach Varnish.

A very free working, pale varnish for body which dries dust free in 8 hours and hard in 36 hours, with a fine lustre. Bears outside exposure.

Agricultural Coach Varnish.

A free working, pale varnish of medium body which dries dust free in 8 to 10 hours and hard in 36 hours with a good lustre. Successfully stands the test.

Implement Coach Varnish.

A pale, free working varnish, medium light in body. It dries dust free in 8 to 10 hours and hard in 36 hours, with a good lustre. Where desired can be reduced and used for dipping. It is very light in color.

Wagon Finishing Varnish.

A pale easy working and durable varnish, is medium in body, dries dust free in about 8 hours and hard in from 36 to 48 hours. It has a good lustre which stands up well.

Finest White Enamel Varnish.

The palest varnish that can be made from hard gum. It is suitable for the very finest enamel work. It mixes perfectly with zinc and an enamel made from it can be hand polished in 4 days.

Crystal Paper Varnish.

An extra fine quality of colorless varnish prepared especially for wall paper, bathroom walls, etc. It can also be used for producing white finish on wood work. It dries out of dust in 3 to 5 hours and becomes as hard in 24 hours as is possible for a varnish of this character.

Finest White Damar Varnish.

This is made from pure Batavia Damar Gum. It is a water white and will not discolor the most delicate shades of paint. It dries out of dust in from 3 to 5 hours and becomes as hard in 24 hours as its nature will permit.

Damar Varnish.

Similar to above but not quite so light in color.

Gun Varnish A.

A free working varnish adapted for general shop fitting uses. It is medium dark in color and light in body. Dries free from dust in 8 hours and hard in 36 hours. It is elastic and will not cause brittleness in mixtures with which it is used.

Mixing Varnish B. 068

This is a free working varnish which will mix well with other liquids. It is dark in color, medium in body and dries free from dust in 5 hours and has in 24 hours. On account of its quicker drying quality it is not so elastic as the foregoing.

Oxolene Dryer. 031

The description in the UV gives accurate data regarding Oxolene Dryer.

Extra Japan Dryer. 067

A strong reliable dryer that mixes perfectly with oil and will not curdle and separate.

Japan Dryer. 033

A heavy bodied drier of excellent value at the price asked.

Finest Turpentine Asphaltum. 09

The highest quality Asphaltum varnish that can be made. It is very elastic. It does not contain benzine.

No. 1 Asphaltum. 073

An excellent quality of black varnish, but what less elastic than the above. Has less body and can be reduced.

A Asphaltum. 022

A heavy bodied black varnish, which thinned with benzine in such proportion as to fully compete with the cheap asphaltums now on the market at prices.

Ajax Insulating Varnish Clear. 078

For perfectly insulating dynamos, motors and other electrical equipment. Successfully resists contact with moisture, oils, etc., and stands high voltage without breaking down. Does not become brittle and prevents forming of verdigris on more than any other made. For full description see B-23 booklet.

Ajax Insulating Black.

074

The highest grade insulating black possible to make. It dries without becoming brittle and is unaffected by moisture, oils, gases, etc., and will not leak under high voltage. Verdigris will not form underneath it. It is especially recommended for repair and armature work. For full description see B-23 booklet.

Waterproof Varnish.

0244

VARNISH LIST FOR CONSUMERS' & MANUFACTURERS' TRADE.

Net prices to large consumers only.

	15	B	55	B
Fine Pale Rubbing and Polishing .010.2	\$3.00	2.60	\$2.75	2.30
Fine Rubbing and Polishing .010.4	2.75	2.25	2.40	1.75
Hard Drying, Rubbing and Polishing .010.3	2.25	1.85	2.00	1.50
Bar Top Finish .07	2.90	2.50	2.65	2.20
Cabinet Rubbing .023	2.00	1.60	1.75	1.30
Furniture Rubbing .038	1.75	1.40	1.60	1.20
Premium Rubbing .045	1.65	1.35	1.40	1.10
Extra Furniture .045	1.65	1.35	1.40	1.10
No. 1 Furniture .057	1.40	1.00	1.15	.90
Premo Furniture .016	1.25	.85	1.00	.75
Furniture Flowing .0122	1.75	1.30	1.50	1.10
Hard Oil Finish—Pale .013	1.50	.90	1.45	.85
Hard Oil Finish .034	1.40	1.00	1.35	.80
Premo Hard Oil .017	1.10	1.00	1.05	.70
Liquid Filler .020	1.00	.90	.95	.65
Shellacine .04	.65	.55	.60	.40
First Coater .0213	.90	.80	.85	.55
Special Chair Varnish .0107	1.25	.85	1.00	.70
Pale Reed Flowing .0203	2.00	1.70	1.85	1.40
Reed Flowing Varnish .0202	1.75	1.30	1.50	1.10
Reed Varnish .0201	1.40	1.00	1.20	.80
Maple Piano Polishing .047	3.75	3.20	3.50	2.80
Fine Piano Polishing .0118	3.25	2.70	3.00	2.40
Organ Rubbing Varnish .0107	1.75	1.40	1.50	1.10
Fine Piano Flowing .0110	3.25	2.75	3.00	2.40
Pale Agricultural Coach .0111	1.75	1.40	1.60	1.20
Agricultural Coach .046	1.65	1.35	1.40	1.10
Implement Coach .0239	1.10	.90	1.00	.70
Wagon Finishing Varnish .02	1.75	1.40	1.50	1.10
Finest White Enamel .05	4.00	3.50	3.60	2.80

006
Woodly Finishing Var. 110 '90 100

	15	B	55	B	1/2 Bbls. and Bbls.
Crystal Paper Varnish .010	2.90	2.50	2.65	2.15	B
White Damar .01	2.00	1.80	1.90	1.65	2.25
Damar Varnish .0234		1.50	1.35	1.15	1.65 1.75
Flowing Varnish—A .047	2.00	1.60	1.75	1.40	1.25
Flowing Varnish—B .048		1.10	1.25	1.00	1.00 1.05
Alkene Dryer .031	1.40	1.25	1.35	.90	90
Japan Dryer .047	1.50	1.25	1.30	1.00	1.15
Japan Dryer .053	1.00	.75	.90	.65	75
Black Turpe. Asphaltum .07	.75	.50	.60	.45	.50
Black Asphaltum .073	1.35	1.20	1.25	1.00	1.10
Black Asphaltum .0734	1.00	.85	.90	.70	.75
Insul. Varnish, Clear .021	.65	.50	.55	.40	.45
Insulating Black .074	1.75	1.60	1.65	1.40	1.50
Waterproof Varnish .0244	1.25	1.15	1.20	1.00	1.10

We make no charge for packages.

**Sources
From which
C. & M. Business
Comes.**

For Salesmen's Hand Book, 1901.



**THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.**

**CLEVELAND, OHIO. NEW YORK, N.Y. PHILADELPHIA, PA.
CHICAGO, ILL. BOSTON, MASS. LOS ANGELES, CALIF.
NEW YORK, KANSAS CITY, MINNEAPOLIS, WINNIPEG.**

0007-SWP-000012428

**SOURCES FROM WHICH C. & M.
BUSINESS COMES.**

Carriage and Automobile Mfrs.

Perfect Method, Solid Rubbings, Jet Black Body and Quick Rubbings and Gloss Colors, Q. D. Colors, Lustral Colors, Top Dressing, Inside Wagon Paints, Glazing Putty, Fine Lining Gold Bronze, Rubbing and Finishing Varnishes. Aluminum Paint.

Wagon, Carriage Repair and Blacksmith Shops.

Q. D. Colors, Solid Rubbings, Gloss Colors, Jet Black Body and Quick Rubbings, Perfect Method, Glazing Putty, Fine Lining Gold, Top Dressing, Buggy Paints, Wagon Paints, Express and Delivery Wagon Colors, Vermilions and Greens, Varnishers and Dryers.

Bicycle Manufacturers and Enamellers.

Bicycle Baking Enamel and Varnishes; also Bicycle Baking Filler for 1st and anti-rust coats, Striping Colors.

Machinery Manufacturers, Steam, Gas and Gasoline Engines and Steam Pump Manufacturers

Machine Paints and Fillers, in Steel Color, Jet Black White and Red. Oil Proof Machine Paints, Q. D. Colors and Black for flat finish, Lustral Colors, Varnish Colors, Machine Enamels for gloss finish. Special paints for specific uses, Core Oils.

Implement, Wagon and Sled Manufacturers.

Premier Non-fading Red, Paste and Dry Vermilions and Greens, Paste Primers and Gear Colors for brushing and dipping, of which we are showing an assortment of about seventy-five colors. Skin Lead. Varnish Colors for brush and dipping work coating and finishing with one operation. Lustral Colors for

like uses. Q. D. and Special Striping Colors. Lacquers for the bright parts of steel. They want something bright that will scour off readily when the implement goes into operation. Varnishes and Dryers. Core Oils.

Boiler Manufacturers.

Roof and Bridge Paint, Red and Brown; also Metalastic for use on their metal work. Furnace Black for gloss finish on fronts and dull finish for use on same surfaces where no lustre is desired. Black Asphaltum.

Stove and Furnace Manufacturers.

Furnace Black, both gloss and dull finish, Black Asphaltum, cheap Black Baking Enamel, Dull Jet Black Finish for fine work, Aluminum Paint. Core Oils.

Architectural Iron Work and Bridge Builders.

Metalastic, P. M. 5, Roof and Bridge Paint; Black Paint for Iron Work, Carbon Paint, Graphite, Metallic Brown, and any colors of S. W. P. that may be wanted.

Fence Manufacturers, both Wood and Iron.

Metalastic, Roof and Bridge Paint, Metallic Brown, Black Paint for iron work, or any colors of S. W. P.

Decorative and Novelty Iron Work.

Aluminum Paint, Metalastic, for first coat to prevent rusting. Special Flat Black Baking Enamel. Special Dull Finish Jet Black to imitate Bauer-Barff and wrought iron finish.

Municipal Water Companies.

Metalastic, Roof and Bridge Paint, Graphite and S. W. P. for standpipes, Conduit Pipe Paint, Aluminum Paint and Machine Enamels for machinery

Telephone and Electric Light Companies.

Pole Paint Black, White, Green Red and any other special shades. Metalastic Black for metal poles. Special Paints. Insulating Varnishes, Floor Finishes. Clear Varnishes for exchanges.

Rolling Mills, Blast Furnaces and other Manufacturing Companies who have large surfaces which require to be painted.

Metalastic, Graphite, Carbon, Roof and Bridge Paint, S. W. P., Bullet Marking Paints, Salamander Stalk Paint.

Transfer, Trucking, Laundry, Baking, Meat, Ice and Milk Companies; also Fire Departments.

For the specification and use of Standard Colors in Q. D. and P. M., Solid Rubbings, Finishing Varnishes; also paints for ice houses.

Gas Companies.

P. M. 3 and Metalastic, Roof and Bridge Paint and Special Gas Holder Paint on gas holders. Liquid Red Lead and Special Red Lead Color for use below the water line; Aluminum Paint, P. M. 3 Gray, Machine Paints and Special Aluminum Primer for lamp posts; Conduit Pipe Paint.

Iron and Corrugated Roofing Manufacturers. Stamped Sheet Metal Makers.

Metalastic, Carbon Paint, Graphite, Roof and Bridge Paint, S. W. P. and Special Dipping Paints White and Metallic Colors.

Sash and Door Manufacturers.

S. W. P., P. C. P., Standard and Kensington Lead for priming and Special Paints. They prime a great deal of this work before it is sent out from the mills. Especially that made from and grade lumber.

Interior Finish Manufacturers.

S. W. P., Varnish Stain, The Sherwin-Williams Paste and Liquid Filler and The Sherwin-Williams Varnishes and Shellacine. A great deal of this class of work is also primed on the back for the purpose of keeping out water or dampness.

Novelty and Toy Manufacturers.

Q. D. and Gloss Colors, Lustral Colors, Aluminum Paint, Empress Gold Paint, special paints in paste and liquid form for dipping and brushing. S. W. F. Shellacine and Varnishes.

Painted Tinware Manufacturers.

Q. D. Colors, Gloss Colors, Lustre Colors and Special Paints and Vermilions, Metalware Varnishes.

Furniture Manufacturers.

White Enamel, 1st Q. Colors for staining. Shellacine for first coating, Varnish 1st Coater and Rubbing and Polishing Varnishes. Weathered Oak and other Stains.

Porch and Lawn Furniture Manufacturers.

Special Colors, Vermilions, Premier Non-fading Red, Primers, Enamels, Varnish Color, Q. D. colors for striping and ornamenting. Varnishes.

Street Ry. and Telephone Construction Cos.

S. W. P. Metalastic, Creosote and Special Pale Paint, Special Conduit Paint black. Insulating Varnishes.

Baby Carriage and Wire Wheel Manufacturers.

Special Air Drying and Baking Enamels for running parts, Reed Primer and Reed Varnishes.

Municipal and other Governments.

S. W. P., Metalastic, Roof and Bridge, Carbon Faint, Graphite, Premier Non-fading Red and Primer for police and fire alarm boxes, Aluminum Paint Special Goods.

Pictorial and Advertising Sign Cos.

S. W. P. Standard Lead, P. C. P., 1st Q. Colors, Premier Non-fading Red, Primers. Special Bulletin Colors.

Picture Frame Manufacturers.

Q. D. and Distemper Colors, Flat Black, Special Flemish Oak and Moss Gray Colors, S. W. F. Shellacine, Enamels and Varnishes.

Steam Heating Contractors.

Empress Gold Paint, Aluminum Paints for use on radiators and pipes; Machine Paints and Special Aluminum Primer for under coats. Special Conduit Paint black.

Iron Bedstead Makers.

Enamels, Primers, Q. D. colors and black. Flat Black for baking. Empress Gold Paint.

Coffin Manufacturers.

Coffin Enamels, Primers, Graining Colors and Grounds, 1st Q. Colors, Q. D. Black and Color. Shellacine, Varnishes.

Piano and Organ Manufacturers.

Q. D. Blacks and Colors, S. W. F. Shellacine, Rubbing and Polishing Varnishes, 1st Q. Colors for staining.

Parquetry Manufacturers.

Floor Finishes.

Breweries.

Q. D. Colors, Fr. Carmine, Non-fading Red, for equipment, Keg Paints. Metalastic (anti rust), Special Colors for interiors and exteriors. Aridos and Petrillod, Aluminum Paint for machinery and bottles. Durable Spar and other Varnishes.

Oyster Shippers.

Oyster Bucket Paints.

**Tanners of Colored Carriage and Upholstery
Leathers.**

Special Tanning Colors, 1st Q. and Q. D. Colors,
Varnish Drying Blue.

Window and Door Screen Manufacturers.

Paste and Dry Greens, Primers, Lustral Colors,
Shellacine, S. W. F., Varnishes.

Foundrymen.

Machine Paints and Fillers, Shellacine for patterns,
Core Oils.

Sugar Refiners.

Sugar Kettle and Wagon Paints. Metallic.

Large Factories and Warehouses.

S. W. P., Roof and Bridge, Metallic, Graphite,
Special Interior Colors for use inside.

Distilleries.

Metallic, Cressote, Roof and Bridge, Carbon,
S. W. P. Required to prevent decay on account of
extensive dampness. Aridos and Petriloid.

Smelters.

Non-corrodible Acid Resisting Paints, Metallic,
Smoke-stack Paints, Aluminum Paints for machinery.

Manufacturers of Decorated Pottery.

1st Q. and Special Colors in Oil and Japan.

In fact, a very large proportion of the Manufactur-
ing Trade of the country use paints; some very
largely, and as the aggregate purchase is very great, we
should see to it that we do ourselves and the Company
we represent credit by getting at least our rightful
share of the business.

**Salesmen's
Confidential
Price List.
Railway Dep't.**



**THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.**

CLEVELAND, NEW YORK, MONTREAL, TORONTO,
CHICAGO, NEWARK, BOSTON, SAN FRANCISCO,
KANSAS CITY, LOS ANGELES, MINNEAPOLIS.

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MISCELLANEOUS

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Stains, Varnish and Oil
Enamel Paint

RAILWAY LIST. FIRST QUALITY OIL COLORS.

PRICE
PER LB.

BLACK.

Ivory Drop Black.....	2.15	14
English Coach Black.....	"	"
Sign Painters' Black.....	10.2	16
Lamp Black.....	2.16	15

BLUE.

Prussian Blue.....	2.18	35
Ultramarine Blue.....	2.19	15

BROWN.

Raw Turkey Umber.....	2.21	12
Burnt Turkey Umber.....	2.22	"
Raw Italian Sienna.....	2.23	12
Burnt Italian Sienna.....	2.24	"
Vandyke Brown.....	2.25	"

GREEN.

Paris Green.....	2.26	23
Chrome Green, L. M. & D.....	2.27	12

RED.

New Red, L. M. & D.....	2.28	50
Orinoco Vermilion.....	2.29	30
English Vermilion.....	2.30	30
English Rose Lake.....	2.31	30
English Rose Pink.....	"	20
Tuscan Red.....	2.32	17
Bright Tuscan Red.....	2.33	"
Permanent Tuscan Red.....	2.34	30
Indian Red.....	2.35	13
English Venetian Red.....	2.36	7

YELLOW.

Chrome Yellow, L. M. & D.....	2.37	16
Golden Ochre.....	2.38	11
Yellow Ochre.....	2.39	2

COLORS IN JAPAN.

QUICK DRYING.

PRICE
PER C

BLACK.

Ivory Drop Black, R. R.	22	40
Ivory Drop Black, R.	25	25
Ivory Drop Black, Special	26	18
Chemically Refined Lamp Black	27	25

RED.

New Red, L. M. & D.	28	78
Indian Red, L. & D.	29	20
Tuscan Red.	30	22
Permanent Tuscan Red	31	35
English Venetian Red	32	16
English Vermilion, L. & D.	33	8
American Vermilion.	34	8
No. 40 French Carmine.	35	30
English Scarlet Lake, XXX	36	8
English Crimson Lake, XXX	37	8
Carmine Striping	38	7
Wine Color, B.	39	7
No. 40 French Carmine, (1/4 lb. tubes)	40	net per doz

GREEN.

Brunswick Green, D.	41	40
Bronze Green.	42	25
Extra Coach Green, L. M. & D.	43	25
Very Dark Green.	44	27
French Crown Green.	45	27
Milori Green, L. M. & D.	46	27
Chrome Green, L. M. & D.	47	27
Swedish Green, Lt.	48	27

BLUE.

Cobalt Blue.	49	24
Prussian Blue.	50	17
Ultramarine Blue.	51	18
Coach Blue.	52	24
Royal Blue.	53	24

COLOURS IN JAPAN, (Cont'd)

QUICK DRYING.

PRICE
PER LB.

BROWN.

Vandyke Brown.....	132.	23
Raw and Burnt Umber.....	130-131	21
Raw and Burnt Sienna.....	128-129	24
Metallic Brown.....	1033	20

WHITE.

Ivory White.....	1285	16
Flake White.....	114	31
Silver White.....	143	24
White Lead.....	1602	22
French Zinc.....	1269	21

YELLOW.

Naples Yellow.....	140	75
Dutch Pink.....	149	76
Gold Imitation.....	177	31
English Chrome Yellow, L. M. G. & DO.....	240	21
Cadmium Yellow.....	2095	375
Golden Ochre.....	142	20
Yellow Ochre.....	1243	18

PASSENGER EQUIPMENT.

THE SHERWIN-WILLIAMS METHOD FOR SURFACING PASSENGER COACHES.

PUT UP IN 1 GALL. CANS.

	PER
4596 The S-W. Co. Car Primer.....	2.45
4598 The S-W. Co. Car Surfacer, Dark.....	2.45
4597 The S-W. Co. Car Surfacer, Light.....	2.45

The Primer is for first coat on new wood or burnt off cars. It should be allowed to stand two days, on the second of which the car may be puttied. It should be thinned with a half pint of turpentine to the gallon of Primer for burnt off work or on metal surfaces. Three coats of Surfacer should be applied, with a day for each coat. Use Surfacer Dark under reds, greens and all dark colors; Surfacer Light under yellows and light colors.

Sanding Surfacer Light.....2.45

Sanding Surfacer Dark.....2.45

For use where sandpaper is used instead of rubbing stone for getting a surface. Manner of application, time of drying, etc. same as with regular Surfacer.

STANDARD CAR BODY COLORS. QUICK DRYING.

	PRICE PER LB. Q. D.	PRICE PER GAL. VARNISH.
2057 Pullman, Old.....	2.25	2.57
2058 Tuscan Red.....	2.25	2.57
2024 Orange, (Big 4).....	2.25	2.57
4774 Vanderbilt Lines Standard.....	2.25	2.57
2026 Royal Blue, (B. & O.).....	2.25	2.57
2019 Fast Mail White.....	2.25	2.57
2027 Rich Brown.....	2.25	2.57
4861 Pullman, New.....	2.25	2.57
141 Permanent Tuscan Red.....	2.25	2.57
2034 Chrome Yellow M/S.M.....	2.25	2.57

Standard Car Body Colors are maintained absolutely uniform in shade and quality. They will take more turpentine to the pound of color, spread further and cover better than any other colors made. Unlike japan colors of other makes, they do not require the addition of oil or turpentine as a binder. We therefore recommend that they be thinned for use with pure spirits of turpentine only.

ALUMINUM PAINT.

Galls.	Quarts.	Pints.	1/2 Pints.	1/4 Pints.
3.60	.96	.51	.27	.15

LIQUID GOLD.

Galls.	Quarts.	Pints.	1/2 Pints.	1/4 Pints.
1.50	.37	.20	.10	.05

THE SHERWIN-WILLIAMS RAILWAY VARNISHES.

	PRICE PER GAL.
Finest Durable Railway Varnish. 122.....	3.50
For finishing coats on cars. This varnish is very durable. It flows out smoothly and evenly and dries with a rich full gloss. Is pale in color.	
Durable Railway Body Varnish. 123.....	2.75
For finishing coats on cars. A little quicker and harder drying than the above, it is nevertheless exceedingly durable and will give entirely satisfactory results.	
Finest Durable Railway Rubbing Varnish. 124.....	3.25
For under-coats on cars. Tough and durable. Dries hard so that it can be rubbed in three days without sweating.	
Durable Railway Rubbing Varnish. 125.....	2.50
For under-coats on cars. Works easily, hardens so as to rub in two days.	
Durable Inside Railway Varnish. 126.....	2.50
For interiors of cars. A pale varnish. Dries and hardens quickly and with a full gloss. Can be rubbed. For best results use over The Sherwin-Williams Filler.	
Durable Locomotive Finishing Varnish. 127.....	2.50
A clear varnish for finishing coats on locomotives. Made of carefully selected materials. It is of great durability, flows out evenly under the brush, and dries with a rich, full lustre.	
Gold Size Japan. 128.....	0.88
This is a superior article, very economical owing to its strength and is perfectly safe to put in any mixture. It is a binder that can be used with delicate colors. It will facilitate the drying of all under-coats. It is the best possible size for gilding. Safe and certain.	
Coach Painters Japan. 129.....	0.69
For drying and hardening paints and colors. Especially adapted for the use of car painters. A thoroughly reliable article.	
Coach Japan. 130.....	0.28
For use in oil colors. A strong and reliable dryer which mixes perfectly with	

PASSENGER EQUIPMENT, (CONTINUED).

STANDARD TRUCK AND PLATFORM COLORS.

These colors are furnished, ready for use, in 2 forms.

Standard Truck Color in Varnish is ground in a very durable varnish and should be sold wherever price will permit.

High Gloss Truck Color is intended for use where a good gloss finish is desired, and where it is desired to paint more frequently at no greater expense.

Also furnished in paste form, ground in japan or in oil.

		PER GAL.	PER GAL.	PER LB.	PER LB.
		VARNISH.	GLOSS.	PASTE.	PASTE.
2028	Brown	2.25	1.50	1.80	1.10
2070	Pullman, Old	2.25	1.50	1.80	1.10
371439	P. R. Road	2.25	1.50	1.80	1.10
32071	Olive Green	2.25	1.50	1.80	1.10
14820	Vanderbilt Lines	2.25	1.50	1.80	1.10
14860	Pullman, New	2.25	1.50	1.80	1.10

STANDARD STEEL TRUCK COLOR.

For Steel Trucks of Freight Cars, etc....
Grayish Black in color. Requires to be reduced 1 to 1 with boiled linseed oil.

SPECIAL FLOOR PAINT.

This is a superior quality of paint made expressly for the purpose indicated. It dries over night, with a hard elastic surface and is absolutely free from tack. It has great covering capacity.

		PRICE PER GAL.
3536	Yellow	3.76
3565	Red	4.53
3564	Orange	4.53
3568	Slate	4.53
3571	Gray	4.53
3510	Light Brown	4.53
3509	Dust	4.53
3522	Tan	4.53

PASSENGER EQUIPMENT. (CONTINUED). ROOF PAINT.

	PRICE PER GAL.
1746 Special Heavy Roof Paint.....	80
Includes No. of Passenger 145001.....	150
Pullman Standard Roof Color.....	100
Thin 1 to 1 with boiled linseed oil.....	150
Metal Roof Primer.....	150
Dark Gray in color. For use on hoods of passenger cars and metal roofs. Very elastic and durable.	

HAND RAIL BLACK IN VARNISH.
Dries quickly and hard with a beautiful
enamel like finish. For hand rails, brake
wheel, and all such metal parts as require
an excel lent varnish finish.

6050

RATTAN SEAT ENAMEL.
Furnished in 1 gallon pails.....
For renovating and preserving rattan seats.
Imitates the natural color. Dries hard
over night. Ordinarily one coat will an-
swer.

WALL AND CEILING COLORS.

	PER GAL. IN OIL LIQUID.	PER GAL. IN VARNISH
2609 462.....	145	20
2627 460 (83760).....	145	20
2511 361.....	145	20
2508 362.....	145	20
2502 363.....	145	20
2619 464.....	145	20
2612 465.....	145	20
2505 364-3959.....	145	20

For inside walls and ceilings of baggage
mail, express and caboose cars. We recom-
mend the use of these colors ground-
in varnish. Work easily, cover well, dry
with a good varnish gloss, which can be
easily kept clean. Are very durable.
For ordinary repair work one coat will
suffice.

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CABOOSES, REFRIGERATORS, LINE CARS, ETC.

STANDARD CABOOSE COLORS

	PRICE PER LB.	PRICE PER LB. OIL	PRICE PER GAL. VARNISH
2002 S-W. Co. Stand. Caboose Color, (Red).....	41	40	200
2033 Indian Red, L.....	20	13	250
2038 Eng. Chrome Yellow, O.....	30	16	300
2039 Durable Caboose Red.....	27	16	300
2034 Eng. Chrome Yellow, O.....	30	16	300
2040 Eng. Chrome Yellow, O.....	30	16	300
New Red, L. M. & O.....	25	15	250
New Red Primer.....	16		
(Ground in oil, paste form).			

These colors are selected with especial
reference to their adaptability for caboose
work. We especially recommend "New
Red," as the most durable bright red
which has ever been put on the market.
To get best results it should be used over
New Red Primer.

STANDARD REFRIGERATOR & LINE CAR COLORS.

2550 Blue.....	181	150
2549 Canary Yellow.....	180	160
2511 Red.....	107	75
2512 Green.....	162	150
2500 Yellow, P. M. 2, L.....	181	
2501 Yellow, P. M. 2, M.....	181	
2502 Yellow, P. M. 2, O.....	181	

Yellow P. M. 2 should be thinned with one gallon of
boiled linseed oil to each gallon of paint.

INSIDE REFRIGERATOR FINISH.

.....	100
TROUGH ENAMEL BLACK. (FOR STOCK CARS.)	
.....	125

11

BOX, GONDOLA AND STEEL CARS.
STANDARD FREIGHT CAR PAINT, P. M. 3.

		PRICE PER GALL.
1731	Venetian Red.....	1731
1618	Princes Metallic.....	1618
1670	$\frac{1}{2}$ Venetian Red, $\frac{1}{2}$ Princes Metallic.....	1670
5509	Mag. Min.....	5509

The most perfect method of painting freight cars yet produced. Most economical in quantity required, time for turning out work, and because it gives the most durable results. For 3-coat work thin as follows with boiled linseed oil only.

First coat.....4 galls. oil to 1 of paint
 Second coat...3 " " " " "
 Third coat....2 " " " " "

For 2 coat work thin as follows:

First coat.....4 galls. oil to 1 of paint
 Second coat....2 " " " " "

STANDARD FREIGHT CAR PAINT, P. M. 3.

407	Venetian Red.....	407
406	Princes Metallic.....	406
1859	$\frac{1}{2}$ Venetian Red, $\frac{1}{2}$ Princes Metallic.....	1859
5565	Mag. Min.....	5565

Same as P. M. 3, but not as heavy. For 3 coat work thin as follows with boiled linseed oil only:

First coat.....3 galls. oil to 1 of paint
 Second coat...2 " " " " "
 Third coat....1 " " " " "

For ordinary repair work thin 1 gall. oil to 1 of paint.

FOR GONDOLAS AND COAL CARS.

408	Black.....	408
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Standard Freight Car Paint Black, No. 408, is better and more economical than any black yet produced for the purpose. Is better in color, will spread farther and wear longer. Should be thinned for use with one gallon of boiled linseed oil to one gallon of paint.

BOX, GONDOLA AND STEEL CARS (CONTINUED)
METALASTIC.
FOR STEEL CARS.

	PRICE PER GAL.
.... Black	1.00
.... Brown	"
An elastic metal paint for preserving steel and iron. A perfect protection against rust. Spreads over 1000 square feet, one coat, to the gallon. Should be reduced for use with one gallon boiled linseed oil to one gallon of paint.	

P. M. S.

	PRICE PER GAL.
.... Gray	1.15
.... Green	"
As near the quality of Metalastic as these shades can be. Should be thinned for use with one gallon boiled linseed oil to one gallon of paint.	

SPECIAL PASTE PAINTS.

	PRICE PER LB.
2069 Venetian Red.....paste,	3.94
1160 Princes Metallic.....paste,	"
1182 1/2 Venetian, 1/2 Princess Met.....paste,	"

STENCIL COLORS.

	PRICE PER GAL.
Stencil White.....	6.12
Put up only in 25-lb. pails.	
Stencil Black.....	1.02

ROLLING STOCK SUNDRIES.

	PRICE PER GAL.
2095 Special Black for Iron Work.....	3.00
2096 Smoke Stack Black.....	2.00
2623 High Grade Graphite Paint.....	1.10
2103 Metalastic Black.....	1.00
2104 Metalastic Brown.....	1.00
2105 Standard Paint P. M. S, Gray.....	1.15
2107 Standard Paint P. M. S, Green.....	1.15
Should be thinned with one gallon of boiled linseed oil to each gallon of paint.	
For Steel Trucks, Metal Roofs, etc.	

LOCOMOTIVES.

THE SHERWIN-WILLIAMS METHOD FOR SURFACING LOCOMOTIVES.

	PRICE PER GAL.
1196 The S-W. Co. Locomotive Primer.....	2.50
1199 The S-W. Co. Locomotive Surfacers.....	2.50

Suitable for use over wood or metal surface. When used on metal the primer should be thinned with a half pint of turpentine to the gallon of primer.

DURABLE ENGINE FINISH.

6050 Black.....	2.50
676 Green.....	2.50
6482 Russia Jacket Enamel.....	2.50

These are perfect finishes for locomotives. Work easily under the brush, flow out smoothly, dry quickly and hard with a beautiful full gloss, and are very durable.

LOCOMOTIVE OR ENGINE CAR COLORS.

	PRICE PER GAL. VARNISH.	PRICE PER LB. Q. D.
1118 2058 Standard Light Swedish Green.....	2.50	2.50
1033 2063 Rich Brown.....	2.50	2.50
1407 1407 Standard Dark Brunswick Green.....	2.50	2.50
1327 2060 French Crown Green, M.....	2.50	2.50
1240 2004 Indian Red, D.....	2.50	2.50
248 2061 Wine Color, B.....	2.50	2.50
..... Ivory Drop Black, R.....	2.50	2.50
..... Ivory Drop Black, Special.....	2.50	2.50

We recommend the use of Engine Car Colors ground in varnish. The varnish is an exceedingly elastic and durable one which withstands perfectly the strain and racking to which a locomotive is subjected.

FOR LETTERING.

Imitation Gold, (Q. D.).....	2.50
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FOR SIDE BODS AND TIRDS.

Steel Color (Quick Drying).....	2.50
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DEPOTS AND BUILDINGS.

STANDARD DEPOT PAINT.

	PRICE PER GAL.
2500 Outside Gloss White.....	3.49
2501 Flat White.....	3.50
2502.....	3.51
2503.....	3.52
2505.....	3.54
2506.....	3.55
2508.....	3.57
2510.....	3.60
2511.....	3.61
2512.....	3.62
2515.....	3.65
2517.....	3.67
2520.....	3.70
2521.....	3.71
2522.....	3.72
2525.....	3.75
2546.....	3.79
2551.....	3.82
2554.....	3.85
2556.....	3.87
2557.....	3.92
2560.....	3.91
2561.....	3.93
2562.....	3.93
2595.....	4.56
2596.....	4.59
2600.....	4.64
2601.....	4.70
2603.....	4.73
2605.....	4.75
2607.....	4.78
2612.....	4.79
2613.....	4.81

DEPOTS AND BUILDINGS, (CONTINUED).
STANDARD DEPOT PAINT—CONTINUED.

		PRICE PER GAL.
2615	452	1.25
2616	454	
2618	Inside Gloss White (Var.)	2.00
2619	485	1.25
2620	486	
2624	495	1.60
2625	497	1.25
2627	460	
2628	461	
2629	462	
2630	999	

These goods are of great body and covering capacity. Very durable. The shades are maintained absolutely uniform. Will cover from a fourth to a third more surface than lead and oil, and will wear much longer.

TARGETS AND SEMAPHORES.

	PRICE PER GAL.
Target White, in Varnish.....	123
Target Red, in Varnish.....	123
Target Green, in Varnish.....	124
Target Black, in Varnish.....	125
Target Yellow, in Varnish.....	126
.....	
.....	
.....	

These goods are put up in patent quart cans that can be sealed up after using, thereby preserving in perfect shape the unused portion of the paint. They are in the most convenient form for use. Dry with a good varnish finish, which can be easily wiped and kept clean. Are very durable. We call particular attention to the red, which is the most permanent bright red ever offered for the purpose.

IN JAPAN AND IN OIL.

	PRICE PER LB.
2067 Target Red, Standard (Q. D.).....	1298
2068 Target Red (in Oil).....	1297
2044 Target Green, Standard (Q. D.).....	1298
2103 Target Green, (in Oil).....	1297
..... New Red, (in Oil).....	1297
..... New Red (Q. D.).....	1297
.....	
.....	
.....	

MILE POSTS, CROSSING SIGNALS, ETC.

	PRICE PER GAL.
Standard Sign Board White.....	1297

Made expressly for the purpose indicated. A very superior article of exceptional covering and spreading capacity, and very durable.

BRIDGES, STRUCTURAL WORK, ETC. **BRIDGE PAINT.**

		PRICE PER GAL.
.....	Metalastic Black.....	1.00
.....	Metalastic Brown.....	1.00
	An elastic metal paint for protecting iron and steel surfaces. To be recommended in all cases where the most durable and economical protection against rust is desired. Requires to be thinned for use with one gallon of boiled linseed oil to each gallon of paint.	
2075	.....	1.25
2076	.....	1.25
2077	.....	1.25
2078	.....	1.25
2079	.....	1.25
2080	.....	1.25
2081	.....	1.25
2082	.....	1.25
2083	.....	1.25
2084	.....	1.25
2085	.....	1.25
2086	.....	1.25
2087	.....	1.25
2089	.....	1.25
406 2090	Mineral paints in semi-paste form. The most durable and economical paint of the kind to be had.	1.25
1377 2091		1.25
407 2092	S-W. Co. High Grade Graphite Paint.....	1.25
409 2623	Liquid Red Lead.....	1.25
577 1683	Carbon Paint, Red Diamond Brand.....	1.25
	Should be thinned with one gallon of boiled linseed oil to each gallon of paint. The original, and still the best, carbon paint on the market.	
578 2106	Standard Bridge Paint F. M. 5, Gray....	1.25
577 2107	Standard Bridge Paint F. M. 5, Green....	1.25
	Should be thinned with one gallon of boiled linseed oil to each gallon of paint. As near the quality of Metalastic as the shades will permit.	

THE SHERWIN-WILLIAMS FILLER, LIQUID. (FOR USE ON SOFT WOOD.)

	PRICE PER GAL.
.....	1.00
.....	1.00
.....	1.00

THE SHERWIN-WILLIAMS FILLER, PASTE. (FOR USE ON HARD WOOD.)

	PRICE PER LB.
Oak.....	1.00
Red Oak.....	1.00
Antique Oak.....	1.00
Walnut.....	1.00
.....	1.00
.....	1.00

PREPARED GRAINING COLORS.

Light Oak.....	1.00
Dark Oak.....	1.00
Black Walnut.....	1.00
Maple.....	1.00
Mahogany.....	1.00
Cherry.....	1.00
Ash.....	1.00

THE SHERWIN-WILLIAMS COLORS DISTEMPER, (FRESCO.)

GROUND IN WATER WITHOUT SIEVE. IN GLASS JARS.

	PRICE PER JAR
.....	1.00
.....	1.00
.....	1.00

VARNISH STAIN.

PRICE
PER GALL

Oak.....	2.00
Cherry.....	4.
Mahogany.....	4.
Rosewood.....	7.
Golden Oak.....	4.
Ebony.....	3.
Walnut.....	7.
Green.....	2.
Ground.....	4.

OIL STAIN.

Same shades as above except Green..... 1.00

ENAMEL PAINT.

(FOR INTERIOR FINISHING.)

Pure White.....	2.00
Ivory White.....	4.
Vermilion.....	7.
Carminc.....	7.
Rose Pink.....	7.
Shell Pink.....	4.
Robins Egg Blue.....	4.
Light Yellow.....	3.
Sea Green.....	7.
Willow Green.....	4.
Emerald Green.....	4.
Silver Gray.....	7.
Flask.....	1.00
Black.....	4.
Ground.....	4.

**Salesmen's
Confidential
Price List.
Street Railway Dep't.**



THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.

CLEVELAND, NEW YORK, MONTREAL, TORONTO,
CHICAGO, NEWARK, BOSTON, SAN FRANCISCO,
KANSAS CITY, LOS ANGELES, MINNEAPOLIS.

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Furnace Black	
Aluminum Paint	

THE SHERWIN-WILLIAMS METHOD OF SURFACING CARS.

	Price per gal.
4896 S-W. Co. Car Primer.....	2.30
4897 S-W. Co. Car Surfacer Dark.....	2.30
4898 S-W. Co. Car Surfacer Light.....	2.30

Furnished in 1 gallon pails.

The Primer is for first coat on new wood or on burnt-off cars. It should be allowed to stand two days, on the second of which the car may be putied. In most cases three coats of Surfacer should be applied with a day for each coat. Use Surfacer Dark under reds, greens and all dark colors; Surfacer Light under yellows and light colors. Both Primer and Surfacer may be thinned with pure spirits of turpentine, not more than a quarter pint to a gallon.

4899 Sanding Surfacer Dark.....	2.30
4900 Sanding Surfacer Light.....	2.30

We do not recommend these goods as being so durable as a rub system. They can be used, however, by those accustomed to sanding, with better results than other materials offered for use in the same way. They should be applied exactly as S-W. Co. Car Surfacer, the only difference being that sand paper, instead of rubbing stone, is used for getting the surface.

	Price per lb.
4901 Body Leveling Coat Kalkow.....	2.30
4902 Body Leveling Coat Red.....	2.30
4903 Body Leveling Coat Black.....	2.30

Furnished in 5, 10 and 25 pound pails.

The Sherwin-Williams Body Leveling Coats are for use where a knifing system of Surfacing is preferred. The color to be used depends on the color the cars are to be finished.

**STREET RAILWAY CAR BODY COLORS,
QUICK DRYING.**

Furnished in 5 and 10 lb. pails and 5 lb. press cans.

St. R'y Cat. No.		Price per lb.
4567 543	.....	30
4527 507	.....	30
4545 508	.....	30
4566 501	.....	30
177 544	.....	30
809 510	.....	30
809 560	Cadmium Yellow.....	30
4562 504	.....	30
138 513	Chrome Yellow Light.....	30
138 514	Chrome Yellow Medium.....	30
138 515	Chrome Yellow Orange.....	30
138 511	Chrome Yellow Dark Orange.....	30
4440 500	.....	30
4660 502	.....	30
4466 505	.....	30
4087 545	.....	30
4200 524	.....	30
4061 561	.....	30
143 559	.....	30
4288 548	.....	30
241 528	.....	30
3009 546	.....	30
3006 547	.....	30
3008 549	.....	30
3000 550	(No ground work necessary).....	30
1045 530	(No ground work necessary).....	30
1636 536	(No ground work necessary).....	30
4094 551	(Use Special Red Ground No. 570).....	30
3003 552	(Use Special Red Ground No. 570).....	30
4065 532	(Use Special Red Ground No. 570).....	30
4765 553	(Use Special Red Ground No. 571).....	30
4189 533	(Use Special Red Ground No. 571).....	30
4399 534	(Use Special Red Ground No. 571).....	30
4363 538	French Carmine Light.....	30
149 539	No. 40 French Carmine.....	30
141 554	.....	30
4070 570	Special Red Ground No. 570.....	30
4071 571	Special Red Ground No. 571.....	30
4383 516	.....	30
4384 517	.....	30
4626 520	.....	30

QUICK DRYING.

SPECIAL TRACTION COLORS.

QUICK DRYING.

	Price per lb
Special Traction Yellow.....	1.98 7/8
Special Traction Orange.....	1.46 1/2
Special Traction Red.....	1.46 1/2
Traction Red Ground.....	1.87 1/2
Special Traction Green.....	2.11 1/4

These are the best colors, each of their kind possible to produce. It is desirable both from the customers standpoint and our own that these be sold for car body work wherever possible.

THE SHERWIN-WILLIAMS RAILWAY VARNISHES.

- 022** Finest Durable Railway Varnish.....
For finishing coats on cars. This varnish is very durable. It flows out smoothly and evenly and dries with a rich full gloss. Is pale in color.
- 023** Durable Railway Body Varnish.....
For finishing coats on cars. A little quicker and harder drying than the above, it is nevertheless exceedingly durable and will give entirely satisfactory results.
- 024** Finest Durable Railway Rubbing Varnish.....
For under-coats on cars. Tough and durable. Dries hard so that it can be rubbed in three days without sweating.
- 025** Durable Railway Rubbing Varnish.....
For under-coats on cars. Works easily, hardens so as to rub in two days.
- 065** Durable Inside Railway Varnish.....
For interiors of cars. A pale varnish. Dries and hardens quickly and with a full gloss. Can be rubbed. For best results use over The Sherwin-Williams Filter.
- 098** Gold Size Japan.....
This is a superior article, very economical, owing to its strength and is perfectly safe to put in any mixture. It is a binder that can be used with delicate colors. It will facilitate the drying of all under-coats. It is the best possible size for gilding. Safe and certain.
- 069** Coach Painters Japan.....
For drying and hardening paints and colors. Especially adapted for the use of car painters. A thoroughly reliable article.
- 028** Coach Japan.....
For use in oil colors. A strong and reliable dryer which mixes perfectly with oil.
- 12** Excello.....
For general work around waiting rooms, offices, etc. Particularly adapted for inside use. It is an excellent varnish for a rub finish and also takes a high polish. It is a thoroughly good varnish and is just what its name implies, excellent—most excellent.

030 Durable Truck Varnish

TRUCK AND PLATFORM COLORS

These colors are furnished, ready for use, in 2 forms, *Standard Truck Color in Varnish* and *High Gloss Truck Color*. They are also furnished in paste form in Japan and also in oil.

Japan and oil paste put up in 5 lb. and 10 lb. pails.

Varnish and High Gloss put up in 1 gal. pails.

St. R'y Cat. No.	Per lb. Oil Paste.	Per lb. Japan.	Per gal. Varnish.	Per gal. High Gloss.
605	11.10	15.65	2.25	1.50
611	11.10	15.65	2.25	1.50
612	11.10	15.65	2.25	1.50
604	11.10	15.65	2.25	1.50
601	11.10	15.65	2.25	1.50
610	11.10	15.65	2.25	1.50
603	11.10	15.65	2.25	1.50
606	11.10	15.65	2.25	1.50

HAND RAILS, ETC.

520 S.W. Hand Rail Black in Varnish.....

Dries quickly and hard with a beautiful enamel-like finish. For hand rails, guard rails, brake wheels, controllers and all such metal parts as require an excellent finish.

627 Lustral Black.....

For same purposes. Lower in price.

SPECIAL BLACK FOR IRON WORK.

Furnished in 1 gal., 5 gal. and bbls.

A popular black for fenders, draw bars, etc., where a quick drying, high lustre black is desired at a moderate cost.

RAYTAN SEAT ENAMEL

Furnished in 1 gal. pails.

Price
per gal.
25

6460

For renovating rattan seats. Imitates the natural color. Dries hard over night. Under all ordinary conditions one coat will answer.

THE SHERWIN-WILLIAMS STREET CAR ROOF PAINT.

Furnished in 1 and 5 gal. pails and bbls.

St. Ry.
Cat. No.

344 650 White
487 651
488 652
489 653
490 654
491 655
492 656
493 657
494 658
495 659
496 660

Very durable. Not affected by extremes of heat and cold. Suitable for canvas, wood and metal roofs.

THE SHERWIN-WILLIAMS STREET CAR FLOOR PAINT.

Furnished in 1-gal. pails and 5-gal. square cans.

St. Ry.
Cat. No.

376 681
487 682
488 683
489 684
490 685
491 686
492 687

This is a superior quality of paint made expressly for the purpose indicated. It dries over night with a hard, elastic surface and is absolutely free from tack. It has great covering capacity.

VARNISH STAIN.

Furnished in $\frac{1}{4}$ gal., $\frac{1}{2}$ gal. and 1 gal.

	Price per gal.
Cherry.....	
Oak.....	
Mahogany.....	
Golden Oak.....	
Walnut.....	
Green.....	
Ground.....	

Imitates the color of the wood named.
Can be used over raw wood or light colored painted surfaces. Stains and varnishes at one operation. Where surface has been previously painted best results can be obtained by using our *Ground* before applying the Stain.

THE SHERWIN-WILLIAMS WOOD FILLERS.

Paste Filler. For open grain woods. Works thoroughly into the pores. It fills, does not swell or raise the grain of the wood. Can be knifed.

	Price per lb.
Oak.....	
Red Oak.....	
Antique Oak.....	
Walnut.....	

Liquid Filler. For close grained woods. Is light in color. Will not discolor the wood and will not raise the grain. Can be sand-papered without gumming up.

	Price Per gal.
.....	

PREPARED GRAINING COLORS.

	Price per lb.
Light Oak.....	
Dark Oak.....	
Black Walnut.....	
Maple.....	
Mahogany.....	
Cherry.....	
Ash.....	

METAL POLE PAINT.

Furnished in 1 gal., 5 gal., and bbls.

St. Ry. Cat. No.		Price per gal.
5658	Metalastic—Brown.....	1.00
5659	" —Black.....	1.00
5721	P. M. 5—Gray.....	1.00
5722	P. M. 5—Green.....	1.00

Metalastic is the best coating for the protection of metal from rust. It is unreservedly recommended for metal poles, cross arms, etc., and may be used, if desired, on wood, where it will give only the best results. It should be reduced for use with one gallon of boiled linseed oil to each gallon of paint.

SPECIAL POLE PAINT.

(For use on wooden poles.)

St. Ry. Cat. No.		Price per gal.
5855	White.....	1.00
5856	Olive Green.....	1.00
5857	Drab.....	1.00
5858	Black.....	1.00
5859	Bronze Green.....	1.00
5860	Olive Green, D.....	1.00
5861	Dark Green.....	1.00
5862	Bright Red.....	1.00
5863	Maroon.....	1.00

The above nine colors are furnished ready for use.

ALUMINUM PAINT.

1/2 Pint.	1/4 Pint.	Pint.	Quart.	Gal.
15	27	51	96	1.00

For engines, radiators, steam pipes, etc. Is unaffected by extreme heat or cold, moisture or lubricating oil. Is anti-corrosive, preserves metal, and is easily applied and dries quickly. The only one made that is free from all offensive odor.

LIQUID GOLD.

1/2 Pint.	1/4 Pint.	Pint.	Quart.	Gal.
30	50	90	170	1.00

A Gold Paint suitable for pipes, cast arms, etc.

STANDARD DEPOT PAINT.

Furnished in 1 gal., 5 gal. and barrels.

		Price per gal.
2501	Flat White.....	1.35
2512	".....	1.35
2618	Inside Varnish White.....	1.60
2624	".....	1.60
2625	".....	1.60
	All other shades.....	1.35

For inside and outside use on waiting rooms, offices, park pavilions and all buildings.

STANDARD BRIDGE PAINT.

		Price per gal.
	Metalastic, Black.....	1.00
	" Brown.....	1.00
	Standard Paint P. M. 5, Gray.....	1.00
	" " Green.....	1.00
	Carbon Paint, (Red Diamond Brand).....	1.00
	Mineral Paint, 406 (Brown).....	1.00
	" 407 (Red).....	1.00
	(The above require to be reduced with one gallon of boiled linseed oil to one gallon of paint.)	
	S.W. Co.'s High Grade Graphite.....	1.10
	Liquid Red Lead.....	1.25

TARGET COLORS.

		Price per gal.
	Target Red in Varnish.....	1.00
	Target White in Varnish.....	1.00

Put up in patent quart cans. A high Gloss Varnish finish. Permanent colors. Easy working and very durable.

POWER-HOUSE SPECIALTIES.

S-W. MACHINE PAINT.

For use as a priming coat on new engines, or machinery where the surface is in smooth condition.

White. 34.01
Black. 4.7
Red. 34.2
Steel Color—A, B, C, D, E.

This for use with spirits turpentine. It is desirable to hasten the drying the medium sary japan should be added to the paint before using.

S-W. MACHINE FILLER.

For filling a surface on rough work. Prime with S-W. Machine Paint. Then apply the Filler. It may be thinned with turpentine for brush work, or may be applied heavy with a broad trowel or putty knife.

Black. 6.4
Red. 4.7
Maroon. 34.2
White. 34.2

S-W. MAROON PAINT.

A variety paint of exceptional fast working qualities, especially adapted for painting engines, dynamos, and other electric plant. It is of a rich, dark, and large covering capacity. Dries in 24 hours.

This A. MAROON PAINT is of a Vermilion color, and is of a rich, dark, and large covering capacity. Dries in 24 hours.

Vermilion. 34.2
Indian Red. 34.2
Steel Gray. 34.2
Black. 4.7
Rich Red. 34.2
Maroon, D. 34.2
Green, L. 34.2
Green, M. 34.2
Green, O. 34.2

Vermilion and Maroon should be applied over a uniform ground of suitable color.

Not to be sold in smaller pkgs. than 25's

Not to be sold in smaller pkgs. than 25's

AJAX INSULATING VARNISH.

Price
per gal. 1.60
5.5 1.50
1.40

Offers greater resistance to high voltage than any similar varnish made. Not affected by moisture, lubricating oil, or high temperature. Prevents surface leakage to the greatest possible extent. Suitable for use on bare metals, bases of porcelain and other switches, brush holders, switchboards, armatures and fields (both during winding and in finishing.) Very elastic and reduces liability of corrosion to a minimum.

Directions.—Can be used both for dipping and brush work. For dipping should be thinned with benzine only. Bakes thoroughly at 195° F. in 5 to 10 hours. Air dries in about 24 hours when exposed to the atmosphere. When used on armatures, drive off all moisture by heating, then apply the varnish immediately.

AJAX INSULATING BLACK.

Price
per gal. 1.40
5.5 1.30
1.20

For similar uses to those indicated for Ajax Insulating Varnish, and can be handled in practically the same manner. Very elastic, withstands high voltage and does not cause corrosion.

FURNACE BLACK.

Furnished in 1 gal., 5 gal. and barrels.

Price
per gal. 75

For such parts of smoke stacks, boiler fronts, etc., as are exposed to extreme heat.

FIRST QUALITY OIL COLORS.

BLACK.

25 Ivory Drop Black.....	15
" English Coach Black.....	15
102 Sign Painters' Black.....	15
216 Lamp Black.....	15

BLUE.

218 Prussian Blue.....	15
219 Ultramarine Blue.....	15

BROWN.

221 Raw Turkey Umber.....	15
222 Burnt Turkey Umber.....	15
223 Raw Italian Sienna.....	15
224 Burnt Italian Sienna.....	15
225 Vandyke Brown.....	15

GREEN.

226 Paris Green.....	15
227 Chrome Green, L. M. & D.....	15

RED.

New Red, L. M. & D.....	15
227 Orinoco Vermilion.....	15
228 English Vermilion.....	15
229 English Rose.....	15
" English Rose Pink.....	15
237 Tuscan Red.....	15
238 Bright Tuscan Red.....	15
344 Permanent Tuscan Red.....	15
230 Indian Red.....	15
231 English Venetian Red.....	15

YELLOW.

Chrome Yellow, L. M. O. & D.....	15
235 Golden Ochre.....	15
236 Yellow Ochre.....	15

Confidential (For use of Salesmen only)
Price List
Marine Paint.



THE SHERWIN-WILLIAMS CO.
PAINr AND VARNISH MAKERS.

CLEVELAND, NEWARK, SAN FRANCISCO, MONTREAL,
CHICAGO, BOSTON, LOS ANGELES, TORONTO,
NEW YORK, KANSAS CITY, MINNEAPOLIS, WINNIPEG.

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Copper Paint	
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Metalastic	
Aluminum Paint	
Liquid Red Lead	
Smoke Stack Paint	
Engine White	
White Lead	
Graphite	
Barge and Lighter Paint	
Side Lights	
Varnishes	

Marine Paint for Hulls.

Put up in 1 gal., 5 gals. and bbls.

CAT. NO.		PRICE PER GAL.
2800	White	349
*2801	Black	401
2802		5202
2803		362
2804		371
2805		425
2808		393
2810		456
2812		1721
2813		1618
2891		484
	Yacht White, Finish	483
	Red Lead Color	5926
2850	(Extra Heavy White)	3321

*Hull Paint, No. 2801 (Black) is made heavy enough in consistency to admit of thinning, by the addition of one gallon of boiled linseed oil to each gallon of paint.

†Hull Paints Nos. 2812 and 2813 are semi-liquid and may be thinned for first coats by the addition of 3 gallons of boiled linseed oil to each gallon of paint. For second and third coats with from 1½ to 2 gallons boiled linseed oil.

We recommend for first coats the addition of about ¼ pint of turpentine to the paints as thinned above. When one coat only is used, leave out the turpentine.

You can readily see the economy in the use of these goods, and for durability and beauty of finish they can not be excelled.

Marine Paint for Cabins.

Put up in 1 gal., 5 gals. and bbls.

CAT. NO.		PRICE PER GAL.
372 2806		
354 2814		
367 2816		
368 2817		
375 2821		
372 2825		
466 2826		
467 2827		
470 2830		
467 2834	Black	
349 2835	Gloss White	
346 2836	Flat White	
353 2837		
487 2840	Inside Gloss White (varnish)	
367 2841		
462 2865		
441 2869		
441 2870		
373 2894		
483 2895		
476 2896		
371 2897		
334 2850	(Extra Heavy White)	

These paints are for outside or inside work, of high grade and of great body and covering power, far superior to any other in the market.

They can be scrubbed repeatedly without injury.

Marine Paint for Decks.

Put up in 1 gal., 5 gals. and bbls.

CAT. NO.		PRICE PER GAL.
2875	326	
2877	453	
2878	466	
2879	468	
2882	488	
2883	5721	85

This is a superior quality of paint made expressly for the purpose indicated. It dries very quickly. It dries with a hard, elastic surface and is absolutely free from tack. It has great covering capacity and is low in price.

Marine Enamel Paint.

White and Tints for Interior and Exterior.

The samples of Enamel Paint shown in the Catalogue are especially selected for marine use. They are suitable for both exterior and interior use and represent a line of goods that is thoroughly satisfactory in every respect.

	PRICE PER GAL.
Pure White	2.80
Ivory White	
Sea Green	
Robin's Egg Blue	
Shell Pink	
Rose Pink	
Outside Special Enamel White	6324 300

The whitest and best enamel white on the market.

Composition for Steel Bottoms.

The S.W. Co. Anti-Fouling Paint.

- 03 No. 1 first coat (Brown) anti-corrosive..... 2.50
 04 No. 2 second coat (Red) anti-fouling..... 3.50

The No. 1 first coat is to be applied over the bare iron or over a coat of red lead or good paint. This coat is an anti-rust paint, and is intended to preserve the iron or steel from rusting, and at the same time form a perfect under-coat for the No. 2, which contains the poison and anti-fouling properties. This composition is ready to use, easy of application, and works very freely under the brush. The No. 2 or finishing coat is a handsome red in color and is in every way, we believe, the best anti-fouling paint in the market.

Copper Paint.

Put up in $\frac{1}{2}$ gal., $\frac{1}{4}$ gal. and 1 gal.

Is prepared especially for preserving wooden vessel bottoms from adhesive worms, barnacles, sea weed, etc. Numbers of tests made prove our Copper Paint to be the best in the market.

Red, brown and green in color. Finely ground, brushes out well and works easily.

	$\frac{1}{2}$ Gal.	$\frac{1}{4}$ Gal.	
0416 Price, Red	1.60	1.35	1.50
0417 Price, Brown	1.40	1.35	1.25
0418 Price, Green	1.70	1.65	1.50

Tarmin

- 01 Kopas
 02 Fin. 1st Coat
 03 Mar. 1st Coat
 04 Fin. 2nd Coat
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0286 E...
0205 ...
0257
167

Marine Enameloid.

For Inside Enamel Finish.

Is a varnish paint for ceilings and inside use, where a high gloss finish is desired.

Enameloid is the best paint of its kind at any where near the price.

It is made from good materials and ground very fine in specially prepared liquids by powerful machinery.

It works remarkably easy; does not drag; can be applied by most anyone. It cleans easily.

Enameloid comes in eighteen beautiful shades.

DIRECTIONS FOR USE.

Apply Enameloid as it comes from the can, using a soft bristle brush. Stir thoroughly before using. Be sure that the surface is dry and free from grease and dirt. Allow 24 hours between coats.

Enameloid dries free from dust and tack in from six to eight hours. It can be rubbed in 48 hours.

Put up in quart, $\frac{1}{2}$ gallon, and gallon tin cans.

Price.....per gal. 125

Marine Paint for Interiors.

Put up in $\frac{1}{4}$ gal., $\frac{1}{2}$ gal., 1 gal., and 5 gals.

	PRICE PER GAL.
Lavender.....	341
Pea Green.....	312
Light Blue.....	309
Cherry.....	322
Dark Blue.....	310
Vermilion.....	318

Especially adapted for walls, ceilings and the numerous small articles on a vessel requiring a good paint. This is a fine oil paint made from pure materials, mixed ready for immediate use and will dry as quickly as consistent with a good elastic paint. Will be found uniform in beauty of finish as well as in excellence in its drying and wearing qualities.

Marine Paint, Varnish Stain.

Put up in $\frac{1}{4}$ gal., $\frac{1}{2}$ gal. and 1 gal.

	PRICE PER GAL.
Cherry.....	
Oak.....	
Mahogany.....	
Golden Oak.....	
Walnut.....	
Green.....	
Ebony.....	
Ground.....	

Imitates the color of the wood named. Can be used over light colored raw wood or painted surfaces. Stains and varnishes at one operation. The best result can be obtained by the use of our Ground before applying the Stain.

Metastatic.

This is one of the best articles ever put out of our factory. Made especially for use on iron and steel surfaces. It is made in semi-paste form and should be thinned with one gallon of boiled linseed oil to each gallon of paint.

Price, Black.....	27.77	per gal.	00
" Brown.....	26.58	per gal.	00
" Gray.....	27.77	per gal.	00
" Green.....	27.77	per gal.	00

We brand only Black and Brown as Metastatic. Sell Gray and Green as P. M. 5.

Aluminum Paint.

	$\frac{1}{4}$ pt.	$\frac{1}{2}$ pt.	1 pt.	1 qt.	1 gal.
Price.....	15	27	51	96	360

For Engines, Radiators, Steam Pipes, etc.

Is unaffected by moisture or extreme heat, cold, or lubricating oil, is absolutely inert, anti-corrosive, is easily applied and dries quickly.

Marine Liquid Red Lead.

Put up in 1 gal., 5 gal. and bbls.

	PRICE PER GALLON
5779 (Pigment is strictly pure Red Lead).....	1.00

The economy in the use of Steamship Liquid Red Lead on hulls, bulks, smoke stacks, etc., is from the fact that it does not get hard in the package and that consequently there is no waste. All liquid red lead in the market other than our own, when used immediately, becomes hard in the package and subject the consumer to great loss, often as great as 25 per cent.

Adapted also for Structural Iron Work, Bridges, etc.

Marine Paint for Smoke Stacks.

Put up in 25, 50 and bbls.

	PRICE PER GAL.
5898 Smoke Stack Black.....	70
6381-6382 " " Yellow, L.M.D.....	1.80
6383 " " Red.....	"
6384 " " Blue.....	"

These goods are a high grade of paint, and far more durable over heated surfaces than any other in the market.

21 Marine Paint, Engine White.

Put up in 25 1/4s and 25s.

These are goods especially prepared for heated surfaces. They are ground only in paste form and are to be thinned only with Turpentine. When so used they will not turn yellow, but remain perfectly white for a long time.

Price.....per lb. 7 1/4

14 Marine White Lead.

Put up in Kegs, 12 1/4s, 25s, 50s, 100s and 250s.

Our Steamship White Lead is especially prepared for marine use, and is in all respects the best Lead in the market for that purpose. It will be found to be very white, of good body and very durable. It is more fine ground than other leads and consequently will be found to be much more economical to use by reason of the increased surface it will cover. It is also especially prepared to resist the destructive action of the water, which tends to decompose most leads so that they soon wash off.

Price.....per lb. 7 1/2

Marine Paint, High Grade Graphite.

Put up in 1s, 5s, and bbls.

The Graphite we use in the manufacture of our paint is the purest and best to be obtained. This paint we have been making for a number of years and with satisfactory results.

Price.....per gal. 1.10

Barge and Lighter Paint.

		PRICE PER GAL.
2851	401	85
2861	417	85
2859	411	85
2858	392	85
2860	413	85
2854	399	85

This paint is made according to well tried formula and contains a proportion of Creosote, rendering it especially adapted for use on barges, lighters, etc., as it is not affected by salt water. It is well known that wood treated with Creosote is not subject to decay. This is entirely suitable for any other building material, such as iron, brick, etc.

Marine Paint for Side Lights.

Signal Red	497	per pke. 20
Signal Green	505	per pke. 20

These are bright, handsome colors, put up in 1/2 pint packages, containing sufficient for painting the brackets that hold the side lights. The paint is ground in varnish and dries with a high gloss finish which makes it easy to wipe clean.

Marine Varnishes.

01 Marine Varnish.

Net Price..... 2.50

Is made for general marine use. It's very durable and has a fine lustre. It will not turn white and retains its gloss. We strongly recommend it for all marine work for outside and inside use.

06 Durable Spar Varnish.

Net Price..... 3.25

This is the finest grade of varnish it's possible to make. It will stand the severest exposure, and dries in about twelve hours with a handsome, durable gloss.

01 Kopal.

Net Price..... 2.00

This varnish is for general purposes, and is made for both inside and outside use. It is very durable and elastic. It is remarkably easy working, is excellent for outside doors, boats and other work, where a tough varnish is necessary.

057 No. 1 Furniture.

Net Price..... 1.00

A reliable varnish for furniture and general indoor use.

**Advertising
for
Nineteen Hundred and Three.**

**THE
SHERWIN-WILLIAMS
COMPANY.**

A REMINDER.

Always treat an order for advertising with as much care as you do an order for merchandise. It costs money and is to be ordered only after thoroughly understanding the wants and possibilities of the agency.

Always write out the order for advertising at the dealer's store. Do not wait till later or you will forget just what he wanted.

Never promise a display feature unless you know just when it will be placed.

Never send the large show cards or small folders unless the agent is handling the line represented.

Don't be too sparing with your supply. We want the agents to have all the advertising they can use to advantage, but we do not want them to have a supply to lay aside in dusty drawers to be wasted.

We would rather send a smaller supply at several different times than an equal amount at one time.

Much depends upon the spirit of the agent, if he is a good advertiser, or in your judgment can be made one, a more liberal allowance should be made.

ADVERTISING.

1903.

S. W. P.

C—Sample Folder, 25 to 25 to each S. W. P. Agent, with business card printed on first page.

C-1—Short C containing 28 colors. Quantities same as C.

C-2—Short C containing 28 colors. Quantities same as C.

C-3—Special S.W.P. Sample Card showing 374, 499, and 498.

CC—Framed Show Card. Full line of Colors. To be given only to agents handling the full line.

CC-1—Framed Show Card, containing same colors as C-1. One to each agent handling the short line.

CC-2—Framed Show Card, containing same colors as C-2. One to each dealer handling the short line.

E—Calendar circular showing illustrations of houses in colors, sent by mail only upon carefully selected lists furnished by agents.

G—Pocket Samples, in case. One only to each home painter using S. W. P.

QQ—Set of 30 business cards for painters using S. W. P.

FLOOR FINISHES.

FF—Display Card, framed under glass. One to each dealer handling two products of the line.

FW—Floor Wax and Crack and Seam Filler Show Card. One to each dealer.

B-19—Booklet, 20 to 25 to each dealer handling two products of the line.

I. F. P.

D—Sample Folder, 25 to 25 to each dealer.

DB—Show Card. One to each dealer.

P. F. P.

DD—Sample Folder. 5 to 10 to each dealer.

DQ—Show Card. One to each dealer.

FLOORLAC.

FC—Sample Folder. 5 to 10 to each dealer.

FR—Show Card. One to each dealer.

CRACK AND SEAM FILLER.

CF—Descriptive Pamphlet. A few to each dealer handling the goods.

FLOOR WAX.

FX—Show Card. One to each dealer handling the goods.

S. I. C.

CS—Sample Folder. 5 to 10 to each dealer handling the goods.

CI—Show Card. One to each dealer.

ENAMELOID.

CE—Sample Folder. 15 to 25 to each dealer.

CD—Show Card. One to each dealer handling goods.

C. P.

R—Sample Folder, dark shades. 10 to 15 to each dealer.

RR—Sample Folder, light shades. 5 to 10 to each dealer.

RS—Show Card. One to each dealer.

COPPER PAINT.

CQ—Show Card.

CT—Tie Display Sign.

METALASTIC.

PD—Sample Folder.

PD-1—Sample Folder.

B-3—Booklet.

ROOF AND BRIDGE PAINT.

RB—Sample Folder. 5 to 10 to each dealer.

COMMONWEALTH BARN RED.

BP—Sample Folder. 15 to 25 to each dealer handling goods.

BC—Window Hanger. A few to each dealer handling the goods.

F. P.

K—Sample Folder. 5 to 10 to each dealer.

I—Show Card. One to each dealer.

BUGGY PAINT.

BP—Sample Folder. 10 to 15 to each dealer.

BQ—Show Card. One to each dealer who does the iron rack. (SR)

BD—Show Card Enamel Leather Dressing, one to each dealer.

BR—Card for Iron Display Rack. Furnished only to the SR.

VARNISH STAIN.

VB—Sample Folder. 10 to 15 to each dealer.

VQ—Show Card. One to each dealer who does the iron rack. (SR)

VR—Card for Iron Display Rack. (SR)

FLAT BLACK FINISH.

FB—Sample Card. A few to each dealer handling the goods.

ENAMEL PAINT.

EP—Sample Folder. 10 to 15 to each dealer.

EQ—Show Card. One to each dealer who does the iron rack. (SR)

ER—Card for Iron Display Rack. (SR)

ENAMEL.

E—Sample Folder, 5 to 10 to each dealer handling the goods.

EW—Card. One to each dealer.

ENAMEL (air drying).

E—Sample Folder. A few to dealers handling the goods.

EW—Card. One to each dealer.

NO IMPLEMENT PAINT.

NIP—Sample Folder. 10 to 15 to each dealer.

NIPW—Card. One to each dealer.

ENAMEL.

EW—Card showing piece of painted screen. One to each dealer.

PAINT.

PW—Card. One to each dealer.

GOLD PAINT AND IMPERIAL GOLD ENAMEL.

GP—Card. One to each dealer.

RED ENAMEL.

RE—Card. One to each dealer.

I.

I—Sample Folder. 5 to 10 to each dealer.

IW—Card. One to each dealer.

First Quality.

FQ—Sample Folder. Furnished in small quantities where goods are made.

FQW—Card. One to each dealer.

FQF—Sample Folder. Each dealer entitled to from 15 to 25 of these cards printed on each.

FQF—Set Samples in case. One only to each house.

FQF—P. C. F.

ISS.

ISS—Show Cards. One to each dealer.

VF—Show Card—Floor. One to each dealer.

VH—Show Card, "Household." One to each dealer.

VK—Show Card. Kopal. One to each dealer.

UV—Dealers' Price List of Varnishes. One or two to dealers who need them.

VP—Kopal Varnish Booklet. 15 to 25 to each dealer.

VR—House Painter's and Decorator's Varnish Booklet, 5 to 10 to each dealer.

VS—Excello Booklet. 15 to 25 to each dealer.

QQ-1—Set of 50 Business Cards for Painters using S. W. V.

GENERAL.

U—Dealers' Price List. Used among present and prospective customers as memoranda of the Company's products and prices. One or two to dealers who need them.

V—Wholesale Dealers' Price Lists. Furnished to jobbers only, in such quantities as their trade demands.

XY—Electrotype pamphlet. Showing selection of electrotype, to be furnished to dealers desiring to do their own circular and newspaper advertising.

WD—Window Dressing Booklet. For New Agents only.

WD-1—Window Dressing booklet for Old Agents only.

WE—Set Window Display Cards. Sent only when agents ask for them, and are interested in window display work.

WC—S. W. P. Pail, cut out for window display work. 25 to 50 to each dealer.

WC-1—S. W. P. Pail cut out, with space for dealer's name, printed on gum paper, for use on packages. 25 to 50 to dealer who can use them.

SK—Sample Card. Special Colors. Bronze Green, Steamboat Green, New York Red and Boston Green.

MP—Sample Card showing five colors Machine Paint.

GS—Sample Folder, Graphite Paint. A few to dealer handling the goods.

ER—Iron Display Rack holding 3 pins or 4 pins, half pins, for VS, VP or EP goods. One to each dealer. Cards VR, VK, ER must be specified as wanted.

CP—Tablet of Order Blanks. One to each dealer.

SPECIAL ADVERTISING.

All items mentioned on this list are for special uses and under no conditions will they be supplied generally.

No display signs should be promised until you have thoroughly satisfied yourself that the situation warrants it and the agent is enthusiastic in their use, otherwise they will not be properly used.

AA-4—Cover the Earth Muleless Poster. One or two to each dealer. For larger quantities refer to Manager.

MM-4—Oil Cloth Banner. One to each agent.

MM-5—Iron Agency Sign. One to each agent not already supplied.

DE—Dealer's Reference Book. One to each agent not already supplied.

QA—Architect's Case of Color Cards. One to each Architect specifying our goods.

RESERVE LIST.

Under no conditions will the following items be supplied except by arrangement with the Manager.

AA—Paper Poster.

AA-2—Cover the Earth Tin Sign.—14 x 20 in.

AA-3—Sheet Stand.—9 ft. high, 20 ft. wide.

AA-4—Sheet Stand. 9 ft. high, 7 ft. wide.

AA-7—Wooden Field Sign. 32x6 feet.

MM-1—Cloth Banner. "This house painted with The S.W. Paint."

Enclosing Slips—For dealers use. To be enclosed with letters, invoices and packages.

No. 1, 2 and 3 S. W. P.

No. 4 1st Quality.

No. X. Varnish, General.

No. Y. Varnish, Kopal.

Q. D.

P—Sample book. One to each dealer and each good carriage maker buying our goods.

Q—Price Lists. For dealers only.

QP—Sample book. For jobbers and smaller repair shops.

QQ—Glass Samples, furnished only upon lists approved by the Manager of the C. and M. Department.

BICYCLE PAINTING ENAMEL.

BE—Sample Folder. For mailing purposes and for examiners and Dealers use.

BT—Descriptive Pamphlet, giving directions for enamel-

0007-SWP-000012473

PERFECT METHOD.

PS—Sample book for manufacturers. One to each.
PQ—Glass Samples, furnished only upon lists approved by the Manager of the C. and M. Department.
RP—Pamphlet Describing Perfect Method System of Coatings Building.

The following items are for special work, and should be supplied only when there is a good prospect for business:

C. & M.

ALP—Catalogue of A.I.P. Specialties. Sent only on approval of manager.

FF—Premier Non-Fading Red Sample Folder.

ED—Express and Delivery Wagon Sample Booklet.

EG—Working Specifications Booklet for Electrical Equipment, Engine and Machinery Builders. Sent only on approval of manager.

OM—Sample Folder. Oil Proof Machine Paint.

LC—Sample Folder. Lustre Colors.

TT—Sample Folder. Telephone, Telegraph and Cass Arm Paint.

S—Sample Folder. Structural and Roofing Paint.

SB—Sample Folder. Special Building Material for Stands, etc.

AB—Sample Folder. Arides and Fossiloid.

RAILROAD.

RC—Railroad Catalogue.

RO—Depot Paint Pocket Samples.

RE—Bridge Paint Pocket Samples.

RC—Freight Car Paint Pocket Samples.

RT—Inside Baggage and Caboose Paint Pocket Samples.

RU—Special Floor Paint Pocket Samples.

R-2—Depot Paint Booklet.

STREET RAILWAY.

SC—Street Railway Catalogue.

SEAWATER.

MC—Marine Catalogue.

MQ—Manger.

MT—The Sign.



THE SHERWIN-WILLIAMS CO.

WALTER H. COTTINGHAM, General Manager, Cleveland.

SALES DEPARTMENT.

Year beginning November 1st, 1902.

CENTRAL DIVISION.

CLEVELAND

General Office and Factory, 200 Canal St., Tel. Main 167.
 Printing and Advertising Dept., 31 Michigan St., Tel. Main 167.
 Landed Oil Dept. Cuyahoga and Mahoning Sts., Tel. Main 167.
 Box Dept., Stone's Ledge and Ohio St., Tel. Main 167.

WESTERN DIVISION.

CHICAGO

General Office and Factory, Pullman Station, Tel. W. Pullman 101.
 City Office, Fisher Building, Tel. Harrison 310.

MINNEAPOLIS

Office and Warehouse, 119-121 Second St., North, Tel. Main 1449.

SOUTHWESTERN DIVISION.

KANSAS CITY

General Office and Warehouse, 1900 St. Louis Ave.,
 Tel. Hickory 312.

PACIFIC DIVISION.

SAN FRANCISCO

General Office and Warehouse, 128 Second St., Tel. Bank 156.

LOS ANGELES

Office and Warehouse, 130 South Main St., Tel. Main 141.

EASTERN DIVISION.

NEWARK

General Office and Factory, Brown St. and Lister Ave., Tel.
 Bowery 40.

NEW YORK

City Office, 46 Broadway, Tel. Cortlandt 3342.

NEW ENGLAND DIVISION.

BOSTON

General Office and Warehouse, 140-146 Purchase St.,
 Tel. Boston 166.

CANADIAN DIVISION.

MONTREAL

General Office and Paint Factory, 21-27 St. Antoine St., Tel.
 Main 767.
 Varnish Factory, St. Patrick St., Tel. Main 3529.

TORONTO

Office and Warehouse, 26 York St., Tel. Main 891.

WINNIPEG

Office and Warehouse, 147 Bannatyne St. East.

RAILWAY SALES DEPARTMENT

TER'Y. MAIL ADDRESS.
 C Albright, W. B. . . . Manager, Railway Sales Dept., East.
 New York, 66 Broadway, Room 151.
 A Madill, Theo. . . . Manager Railway Sales Dept., West Div.
 Chicago, Fisher Building.
 B Eames, J. H. . . . Chicago, Fisher Building.

MARINE SALES DEPARTMENT

TER'Y. MAIL ADDRESS.
 E Richardson, E. M. . . Manager, Cleveland, 200 Canal St.

CENTRAL DIVISION.

General Office and Factory, 200 Canal St., Cleveland.

A. E. SCHAFER, Manager.

TRADE SALES DEPARTMENT.

Row's A. Wood, Sales Manager.

TER'Y. MAIL ADDRESS.
 1 Joyce, A. D. . . . Memphis, Mich.
 2 Merrill, A. N. . . . Toledo, O.
 3 Collier, C. H. . . . Cleveland, 200 Canal St.
 4 Benedict, I. M. . . . Cleveland, 200 Canal St.
 5 Fisher, D. E. . . . Cleveland, 200 Canal St.
 6 Ricketts, C. H. . . . Buffalo, 90 Greenwood Place.
 7 Prudden, H. B. . . . Pittsburg, Pa., 3315 Juliet St.
 8 Robinson, H. . . . Cantonville, Ind., 1120 N. Central Ave.
 9 Rude, Basil, C. . . . Cleveland, 200 Canal St.
 10 Branham, Geo. E. . . . Cleveland, 200 Canal St.
 11 Vance, J. H. . . . Pittsburg, Pa., 6312 Marchand St.
 12 Baker, Ralph. . . . Cleveland, 200 Canal St.
 13 Penderg, J. L. . . . Wyoming, O.
 14 Swinsford, E. E. . . . Cleveland, 200 Canal St.
 15 Blanchard, Edw. S. . . . Toledo, 20 Seventeenth St.

CARRIAGE AND MANUFACTURERS' SALES DEPT.

A. E. SCHAFER, Manager.

TER'Y. MAIL ADDRESS.
 22 Wice, W. B. . . . Cleveland, 200 Canal St.
 23 Moore, D. J. . . . Cleveland, 200 Canal St.
 24 Quinn, L. E. . . . Cleveland, 200 Canal St.
 25 Ware, H. C. . . . Cleveland, 200 Canal St.
 26 Winder, Harry. . . . Cincinnati, 3150 Bishop St.
 27
 28 Hills, N. E. . . . Cleveland, 200 Canal St.
 29 Hanson, J. O. . . . Cleveland, 200 Canal St.

STREET RAILWAY SALES DEPARTMENT.

E. M. WILLIAMS, Manager.

TER'Y. MAIL ADDRESS.
 K Elmquist, F. A. . . . Cleveland, 200 Canal St.

VARNISH DEPARTMENT.

L. J. FASQUELL, Manager.

DIVISIONS WEST.

Geo. A. Martin, Manager Divisions West, Chicago.

WESTERN DIVISION.

General Office and Factory, Chicago, Pullman Station.
Chicago City Office, Fisher Building.

A. M. Parks, Manager.

TRADE SALES DEPARTMENT

TER.V.	MAIL ADDRESS.
101	Gallinger, W. F. Chicago, Pullman Station.
102	Mordhaier, Robt. Indianapolis, Ind., 100 E. Pratt St.
103	Somquist, E. E. Chicago, Pullman Station.
104	Kane, W. H. Chicago, 54 1/2 Ridgewood Court.
105	Whetzer, C. S. Chicago, Pullman Station.
106	Billau, H. E. Minneapolis, Minn., 119 Second St. North.
107	Gerry, Oliver C. Chicago, Pullman Station.
108	Greene, John P. Chicago, Pullman Station.
109	Brisol, F. O. Chicago, Pullman Station.
110	Stewart, S. H. Sioux Falls, S. D., 610 So. Spring Ave.
111	Hommel, Jos. F. Omaha, Neb., 118 So. 25th St.
112	Suzman, W. F. Goshen, Ind.
113	Williams, J. H. Chicago, Fisher Bldg.
114	Fapp, M. H. Chicago, Pullman Station.
115	Blodgett, C. W. Chicago, Pullman Station.
116	Dyson, Geo. E. L. Minneapolis, Minn., 110 Second St. North.
117	Walcott, L. W. Chicago, Pullman Station.
118	Ballard, A. W. Chicago, Pullman Station.
119	Haigh, C. T. Chicago, Pullman Station.
120	Regimere, F. R. Chicago, Pullman Station.
121	McDade, B. M. Chicago, Pullman Station.
122	Harris, F. C. Chicago, Pullman Station.

Until January 1st, 1902, Chicago office address will be as heretofore
5609 Stewart Ave.

SOUTHWESTERN DIVISION.

General Office and Warehouse, 1400 St. Louis Ave., Kansas City.

F. F. Myers, Manager.

TRADE SALES DEPARTMENT.

TER.V.	MAIL ADDRESS.
601	Wilson, C. R. Kansas City, 400 St. Louis Ave.
602	Gable, F. B. Little Rock, Ark.
603	Geyser, R. L. Wichita, Kans.
604	Mackey, J. W. Oklahoma City, Okla. Ter., Box 941.
605	Walton, W. W. Denver, Colo., Colonial Hotel.
606	
607	Moore, S. P. Kansas City, 1400 St. Louis Ave.
608	Anderson, J. W. Kansas City, 1400 St. Louis Ave.
609	
610	Patterson, Y. Kansas City, 1400 St. Louis Ave.
611	Donnelly, E. S. Dallas, Tex., Box 106.
612	Marston, I. San Antonio, Tex., Manger Hotel.
613	Brenberg, I. E. Kansas City, 1400 St. Louis Ave.
614	Welland, J. G. Kansas City, 1400 St. Louis Ave.

PACIFIC DIVISION.

General Office and Warehouse, 218 Second St., San Francisco.

Alex. Slater, Manager.

TRADE SALES DEPARTMENT.

TER.V.	MAIL ADDRESS.
501	Mowat, Geo. G. Seattle, Wash., 210 Pike St.
502	Taylor, B. K. Portland, Ore., 180 First St.
503	Smith, S. W. San Francisco, 218 Second St.
504	Feich, C. E. San Francisco, 218 Second St.
505	Parsons, E. T. San Francisco, 218 Second St.

SOUTHERN CALIFORNIA DEPOT.

H. R. Tibbitts, Manager, Los Angeles.

TER.V.	MAIL ADDRESS.
510	Wise, G. E. Los Angeles, 130 South Main St.
511	Shannon, R. H. Los Angeles, 130 South Main St.
512	Readley, L. P. Los Angeles, 130 South Main St.

DIVISIONS EAST.

EASTERN DIVISION.

General Office and Factory, Brown St. & Lister Ave., Newark.
New York City Office, 66 Broadway.

H. DeWitt Whittlessey, Manager.

TRADE SALES DEPARTMENT.

TER.V.	MAIL ADDRESS.
501	Schell, G. C. Geneva, N. Y.
502	Sheldon, H. T. Gt. Barrington, Mass.
503	Trappe, Wm. M. Newark, Brown St. & Lister Ave.
504	Roberts, M. B. Philadelphia, Pa., 200 N. Broad St.
505	Haight, H. C. Newark, Brown St. & Lister Ave.
506	Millspaugh, M. B. Newark, Brown St. & Lister Ave.
507	Ministree, Joseph P. Jr. Washington, D. C., 1023 P St.
508	Carriano, D. J. Newark, Brown St. & Lister Ave.
509	Mathews, W. E. Cory, Pa., 39 East Highland St.
510	Wagon, Edw. Newark, Brown St. & Lister Ave.
511	Feyn, W. D. Newark, Brown St. & Lister Ave.
512	Forman, Wm. H. Newark, Brown St. & Lister Ave.
513	Pollock, S. G. Newark, Brown St. & Lister Ave.
514	Haight, W. B. Philadelphia, Pa., 1201 Spruce St.
515	Price, W. H. Newark, Brown St. & Lister Ave.
516	Collins, G. G. Newark, Brown St. & Lister Ave.
517	Waterman, H. A. New York City, 66 Broadway.
518	Woodrow, W. S. New York City, 66 Broadway.
519	Collins, A. V. New York City, 66 Broadway.

CARRIAGE & MANUFACTURERS' SALES DEPT.

TER.V.	MAIL ADDRESS.
501	Rogers, L. R. Newark, Brown St. & Lister Ave.

EXPORT DEPARTMENT.

TER'Y.	MAIL ADDRESS.
571	Dornison, F. C. Newark, Brown St. & Lister Ave.
572	Tucker, Chas. Newark, Brown St. & Lister Ave.
574	Sevens, W. Tyne Newark, Brown St. & Lister Ave.

CANADIAN DIVISION.

General Offices and Factory, 21-27 St. Antoine St., Montreal.
C. C. BALLANTYNE, Manager.

TRADE SALES DEPARTMENT.

TER'Y.	MAIL ADDRESS.
302	White, D. G. Belleville, Ont.
303	Johnson, Rob't. Montreal, 21 St. Antoine St.
304	Thomas, C. A. Toronto, 26 York St.
305	Vincent, R. Montreal, 21 St. Antoine St.
306	Fallis, W. S. New Glasgow, N. S.
307	Anger, J. E. Montreal, 21 St. Antoine St.
308	Ross, B. D. Hamilton, Ont., 28 Ray St., South.
309	Benson, J. W. Toronto, 26 York St.
310	Markham, J. J. London, Ont., 515 Princess Ave.
311	Crevier, D. Montreal, 21 St. Antoine St.
313	Whalen, J. J. Vancouver, B. C.
314	Boomer, Geo. E. St. John, N. B.

CARRIAGE AND MANUFACTURERS' SALES DEPT.

TER'Y.	MAIL ADDRESS.
315	Misner, R. C. Toronto, 26 York St.

NEW ENGLAND DIVISION.

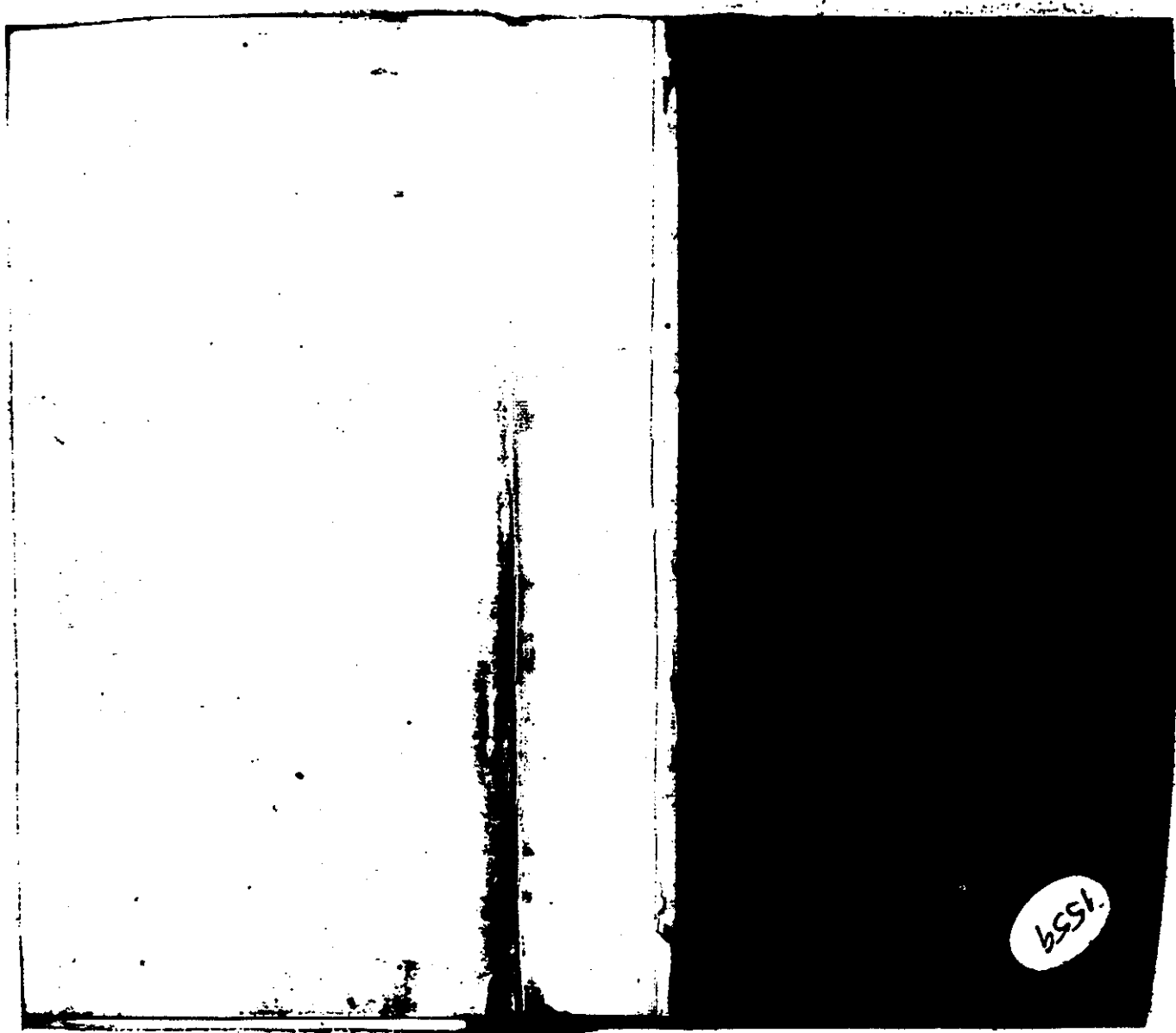
General Offices and Warehouse, 120-126 Purchase St., Boston.
HAROLD M. GORDON, Manager.

TRADE SALES DEPARTMENT.

TER'Y.	MAIL ADDRESS.
402	Horton, A. J. Boston, 126 Purchase St.
403	Harc, F. B. Boston, 126 Purchase St.
404	Wagstaff, G. L. Boston, 126 Purchase St.
405	Ketchum, Ralph F. Boston, 126 Purchase St.
407	Mansfield, B. F. Boston, 126 Purchase St.
408	Wells, I. B. Boston, 126 Purchase St.
409	Murray, J. A. Boston, 126 Purchase St.

CARRIAGE & MANUFACTURERS' SALES DEPT.

TER'Y.	MAIL ADDRESS.
401	Barney, L. W. Worcester, Mass., Box 137, Station A.



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