



THE ROCKBESTOS COMPANY
WALLINGFORD, CONNECTICUT 06492

OTHER ADDRESSES • FOR INFORMATION

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Inside Sales
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INTERNAL MEMORANDUM

SHOW NAME, TITLE AND CORPORATION OF ADDRESSEE AND ADDRESSOR DATE: June 30, 1982

TO: FIELD SALES FORCE

FROM: R. W. Prout

SUBJECT: NEW MULTIPLEX TWINAX CABLE AND APPLICATION LIST



We have developed a new 100 ohm twinax for multiplex applications. This cable has been designated RSS 6-214 for the standard version and RSS S-214A for the version which utilizes the additional tin coated copper clad steel electro-magnetic interference (EMI) shield and aluminum sheath for direct burial applications. The drawings are attached hereto.

We are also enclosing a list of coal fired generating stations which are under construction. This list includes:

- Utility
- Unit
- Location
- Size
- Engineer
- Constructor
- On Line Date

We believe this to be an area worth pursuing. We have already booked 25M' for Wisconsin Power and Light, Edgewater #5, and we lost an order to Okonite (they used twisted pairs) on Northern Indiana Public Service.

Bechtel, San Francisco indicates they need 10M' of RSS 6-214 for multiplexing on PSE & G's Hope Creek unit (nuclear).

We hope that this list and the drawings will help you develop some new business. Approximate pricing for 25M' quantities is as follows:

RSS 6-214 - \$1725/M'
RSS 6-214A - \$3880/M'

Please contact me if I can provide additional assistance.

R. W. Prout

RWP/rhv

attachments: list
6-214 drawing
6-214A drawing

A DIVISION OF THE MARMON GROUP, INC

RBB 01480

SC-ELEC-08100

COAL FIRED UTILITIES

POTENTIAL USERS OF TWINAXIAL MULTIPLEX CABLES FOR COAL HANDLING

UTILITY & PLANT	LOCATION	SIZE	ENGR.	CONSTR.	PRESENT ON-LINE DATE
ALABAMA POWER CO.					
MILLER 2	BIRMINGHAM, AL	660	SCS	SELF	1985
AMES (IOWA) MUNICIPAL ELECTRIC SYSTEM					
AMES 8	AMES, IA	65	LD&B		1982
ASSOCIATED ELECTRIC COOPERATIVE, INC.					
THOMAS HILL 3	THOMAS HILL, MO	670	B&MCD		1982
BASIN ELECTRIC POWER COOPERATIVE					
LARAMIE RIVER 3	WHEATLAND, CO	570	B&MCD		1982
CAJUN ELECTRIC POWER COOPERATIVE INC.					
BIG CAJUN 2 UNIT 3	NEW ROAD, LA	540	B&ROE	B&ROE	1983
CAROLINA POWER & LIGHT CO.					
MAYO 1	PERSON CO., NC	720	G&H	ZACHRY	1983
CENTRAL ILLINOIS PUBLIC SERVICE					
NEWTON 2	NEWTON, IL	575	S&L		1982

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UTILITY & PLANT	LOCATION	SIZE	ENGR.	CONSTR.	PRESENT ON-LINE DATE
COLORADO UTE ELECTRIC ASSOCIATION, INC.					
CRAIG 3	CRAIG, CO	400	STANLEY		1983
DAYTON POWER & LIGHT					
KILLEN STATION		600	EBASCO	DAN	1982
DETROIT EDISON					
BELLE RIVER 1	CHINA TWP., MI	675	BECHTEL	BECHTEL	1984
BELLE RIVER 2	CHINA TWP., MI	675	BECHTEL	BECHTEL	1985
FLORIDA POWER CORP.					
CRYSTAL RIVER 4	REDIEVEL, FL	670	B&V	DAN	1982
CRYSTAL RIVER 5	REDIEVEL, FL	670	B&V	DAN	1982
GEORGIA POWER CO.					
SCHERER 1	FORSYTH, GA	818	SCS	SELF	1982
SCHERER 2	FORSYTH, GA	818	SCS	SELF	1984
GRAND HAVEN BOARD OF LIGHT & POWER					
GRAND HAVEN 3	OTTAWA CO., MI	65	B&V		1983
GRAND ISLAND (NEB.) ELECTRIC DEPARTMENT					
PLATTE GEN STA. 1		100	LD&B		1982

UTILITY & PLANT	LOCATION	SIZE	ENGR.	CONSTR.	ON-LINE DATE
HOUSTON LIGHTING AND POWER CO.					
PARISH 8	FT. BEND CO., TX	540	BECHTEL	EBASCO	1983
INDIANA & MICHIGAN ELECTRIC CO.					
ROCKPORT 1	SPENCER CO., I	1300	SELF	SELF	1984
ROCKPORT 2	SPENCER CO., IN	1300	SELF	SELF	1984
INDIANA STATEWIDE RURAL ELECTRIC COOPERATIVE, INC.					
MEROM 1	MEROM, IN.	490	UE&C		1982
IOWA-ILLINOIS GAS AND ELECTRIC CO.					
LOUISA 1	MUSCATINE, IOWA	685	B&V		1983
KANSASAS POWER & LIGHT					
JEFFREY ENER. C.3	BELVUE, KA	680	B&V	SELF	1983
KENTUCKY UTILITIES CO.					
GHENT 4	GHENT, KY	500	S&L		1984
LAKELAND (FLORIDA) DEPT. OF ELECTRIC & WATER UTILITIES					
MCINTOSH 3	LAKELAND, FL	364	MAIN	BLOUNT	1982

PRESENT
ON-LINE
DATE

UTILITY & PLANT	LOCATION	SIZE	ENGR.	CONSTR.	PRESENT ON-LINE DATE
MARQUETTE (MICHIGAN) BOARD OF LIGHT & POWER SHIRAS 3		44	LD&B		1982
MONTANA POWER CO.					
COLSTRIP 3	COLSTRIP, CO	700	BECHTEL	BECHTEL	1984
MUSCATINE (IOWA) POWER & WATER					
MUSCATINE 9	MUSCATINE, IA	150	STANLEY		1982
NEW YORK STATE ELECTRIC & GAS					
SOMERSET 1	SOMERSET, NY	625	EBASCO	EBASCO	1984
NORTHERN INDIANA PUBLIC SERVICE CO.					
(1) R. M. SCHAFER 17	WHEATFIELD, IN	344	S&L		1983
OKLAHOMA GAS & ELECTRIC CO.					
MUSKOGEE 6	MUSKOGEE, OK	515	BECHTEL		1984
PLAINS ELECTRIC G&T COOPERATIVE, INC.					
PLAINS ESCALANTE 1	PREWITT, NM	210	B&MCD		1984
PLATTE RIVER POWER AUTHORITY					
RAWHIDE 1	WELLINGTON, CO	250	B&V		1984
PUBLIC SERVICE CO. OF INDIANA, INC.					
GIBSON 5	PRINCETON, IN	650	S&L		1982

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UTILITY & PLANT	LOCATION	SIZE	ENGR.	CONSTR.	PRESENT ON-LINE DATE
SEMINOLE ELECTRIC COOPERATIVE, IN.					
SEMINOLE 1	PALATKA, FL.	600	B&ROE	B&ROE	1983
SOUTHERN CALIFORNIA EDISON AND PARTNERS					
COOL WATER GASIFICATION		100	BECHTEL	BECHTEL	1984
SOUTHERN INDIANA GAS AND ELECTRIC CO.					
BROWN 2	POSEY CO., IN	250	B&R		1985
SOUTHWESTERN ELECTRIC POWER CO.					
WELSH 3	CASON, TX	528	S&L		1982
SUNFLOWER ELECTRIC COOPERATIVE, INC.					
HOLCOMB 1	HOLCOMB, KA	280	UE&C		1983
TAMPA ELECTRIC CO.					
BIG BEND 4		425	S&W	G-C	1985
TRANSALTA UTILITIES CORP.					
KEEPHILLS 1		375	MONT		1983
KEEPHILLS 2		375	MONT		1984
SHEERNESS 1		375	MONT		1985

UTILITY & PLANT	LOCATION	SIZE	ENGR.	CONSTR.	PRESENT ON-LINE DATE
UTAH POWER & LIGHT CO.					
HUNTER 3	CASTLE DALE, UT	400	B&R		1983
WESTERN FARMS ELECTRIC COOPERATIVE					
HUGO 1	HUGO, O	400	B&MCD		1982
WISCONSIN ELECTRIC POWER CO.					
PLEASANT PRARIE 2	KENOSHA, WI	580	S&L		1985
WISCONSIN POWER & LIGHT CO.					
(2) EDGEWATER 5	SHEBOYGAN, WI	380	S&L		1985

- (1) Lost to Okonite.
 (2) Order in-house.