

1986 AXLE & BRAKE DIVISION POSITION

SEGMENT	MARKET SIZE \$ (000)	EATON SHARE	EATON SALES \$ (000)
MEDIUM DUTY AXLE	\$192,961	33.6%	\$ 64,835
HEAVY DUTY AXLE	\$457,623	24.4%	\$111,660
AIR BRAKE PRODUCTS	\$120,914	22.1%	\$ 26,722
HEAVY DUTY STEER AXLE	\$ 99,965	11.3%	\$ 11,296
TRAILER AXLE	\$ 87,861	7.9%	\$ 6,941
REPLACEMENT PARTS	\$ 52,429	85.0%	\$ 44,565
LOOSE PARTS, MISC.	\$ 7,185	100.0%	\$ 7,185
TOTAL	\$1,018,938	26.8%	\$273,204

6/12
 Bob,
 Presentation made to
 Corporate E.R. on 6/11/87
 Jm

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