Monsanto

FROM (NAME & LOCATION) J. J. Roder

DATE July 21, 1972

SUBJECT Call Report

REFERENCE

cc 1070 H. R. Ford
B2SD P. W. Gann
B2NB W. B. Papageorge
B2SL T. L. Gossage

TO : CUMMING PATON

COMPANY CONTACTED: Tenneco
Lafayette, La.

DATE OF CALL: July 19, 1972

PERSONNEL CONTACTED: Lewis Williams
Bill Morris
Jim Martin

Summary

The purpose of this call report was to check the status at Tenneco of three new systems presently in design considerations. I was also interested in determining their interest in Dowtherm G as previous reports indicated all future systems at Tenneco would be converted to Dowtherm G.

The situation concerning old FR systems is as follows:

3 systems
1 cont to G
2 not conv

1. Therminol FR system at Ship Shoal 198 was drained and changed to Dowtherm G and it is estimated that about 12 drums of fluid was used in that conversion. They still have one operating FR system at Ship Shoal 198 and they also have an operating FR system at Ship Shoal 168. Both of those systems are also estimated to be about ten to twelve drums for fill. Tenneco was not aware of our July 1 deadline on the return of PCB and I gave them a copy of our discontinuation letter to Lewis Williams and told him that if we had some indication that they would convert to Therminol 66 in the near future that we could possibly extend the deadline on free return to September 1. The return at no cost may be very important as it may very much jeopardize our position on obtaining the new fills for their three new systems presently in design.

converting ~~SD~~ Dow G per Williams 8-16-72

2. We also have a Therminol 66 system operating at West Cameron 180 which was filled new with 25-25 drums of Therminol 66 which we previously had thought had been used in the conversion of Ship Shoal installations. This system is now running and is operating satisfactorily with Therminol 66.

The new systems presently in design are at the following locations:

TNGS 004142

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1. Vermillion Block 250C which will include an 18 million btu/hour PS&P heater and will require an approximate fill of 2500 gallons during November of 1972.

2. East Cameron 272 which will require approximately 2500 gallons in the first quarter of 1973

3. East Cameron 25# which will also require about 2500 gallons in the first quarter of 1973

At the present time both Jim Martin as well as his supervisor Ken Calvert who was not in the office at the time of our call are pretty much sold on the idea of Dowtherm G because of its greater thermal stability and its higher autoignition temperature. I tried to impress upon them the importance of a higher flash and fire point; however, I do not feel very secure in obtaining the Therminol 66 business for these three systems. Our best supporter at this account appears to be Lewis Williams and unfortunately systems do not fall under his area of jurisdiction.

The only major factor in our favor appears to be our capability of supplying the bulk shipments to their docks in skid tanks. At the present time Dow is not offering this service; however, I am sure that they probably would meet this requirement if specified by Tenneco.

Action Required

Follow up with Lewis Williams regarding an arrangement to convert the two systems at Ship Shoal and return the PCB for disposal. Confirm in writing to Lewis Williams and Jim Martin, Bill Morris, Ken Calvert and Gary Mabie our information comparing Therminol 66 and Dowtherm G and send pricing information to Jim Martin for both 2500 gallons of Therminol 66 in drums and in skid tanks delivered to the Tenneco dock in intercoastal Louisiana. Also check with Mr. Keller at Production Chemicals, Lafayette, La. as a possible source of skid tanks for Therminol 66 fluid. Mr. Keller handles the delivery of all glycol materials to the offshore platforms for Tenneco.

J. J. Roder

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