PLAINTIFF'S EXHIBIT

CC-232

BERRY CONTRACTING, INC.

Industrial Constructors

P. O. BOX 4858 • 1414 CORN PRODUCTS ROAD

CORPUS CHRISTI, TEXAS 78408 • AC 512 884-0373

May 14, 1971

Coastal States Petrochemical Company
P. O. Drawer 521
Corpus Christi, Texas 78403

Attention: Mr. R. J. Adams

Gentlemen:

In accordance with your request of April 16, 1971, we are attaching hereto our labor rate and equipment rate schedules, which would apply to force account type work which you might from time to time request us to perform in your plant.

These rates include allowances for all costs to you for each manhour or equipment hour worked. You would simply be invoiced for the actual hours worked times the applicable rate in our schedules, no other costs would be charged. For any materials you request we purchase, your cost would be the invoice price plus 10% handling fee.

We would also like to advise a reduction in your cost for force account work done by Berry Fabricators in our shop. The following rates are now in effect:

For vessel or structural work by boilermakers - - - - - - - - $9.50/M.H.
For overtime @time and one-half, add $2.00/M.H.
For overtime @double time, add $4.00/M.H.

For pipe work by pipefitters - - - - - ~~3.75~~ - - - - - - - - ~~10.50~~ 11.50/M.H. L/R of 10/24/72
For overtime @time and one-half, add $~~3.50~~ 3.75/M.H.
For overtime @double time, add $~~7.00~~ 7.50/M.H.

The above rates are your total cost for each manhour worked, and include all costs for equipment, building and facilities, utilities, tools, taxes and insurance, oxygen and acetylene, carbon steel weld rod, overhead and profit. Your total cost for shop work performed would simply be the actual applicable manhours worked times the rates quoted above.

We trust the above proposal is attractive to you, and look forward to working with you on any of your field or shop fabrication needs.

Yours very truly,

BERRY CONTRACTING, INC.
B D Daniels
B. D. Daniels

BDD/jh
enc.