From the desk of

W. B. PAPAGEORGE

3.16.71

T Gossage,

Very Good!

P

0051750

PCB-ARCH0748210

T. L. Gossage - St. Louis

March 15, 1971

PCB LETTERS TO INDUSTRIAL FLUID CUSTOMERS

H. S. Bergen - HBERG
W. B. Papageorge - WPAPA
P. S. Park - PPARK

Attached are drafts of two letters from the Hydraulic & Lubricant Product Group. One letter is a notification to our Santosafe customers. We are notifying them that we are discontinuing this product. The second letter is to our Pydraul customers, and here we are notifying them that we have completed reformulation of all Pydraul products and that the new formulations do not contain PCB's. This second letter is to be sent out to deter several of our competitors who are using the PCB problem and publicity in an attempt to displace Pydrauls with their products.

Please review these two letters, make whatever changes necessary, and return with your approval by March 20.

T. L. Gossage

/ph
Attach.

0051754

EX P-2933
Page 2 of 4

PCB-ARCH0748211

Monsanto

ORGANIC CHEMICALS DIVISION

Monsanto Company
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

March 8, 1971

Dear Sir:

Recently there have been several articles in newspapers and magazines indicating that polychlorinated biphenyls may be an environmental problem. Monsanto manufactures PCBs and we have used them as components in the Santosafe fluids you have bought from us.

Recognizing our responsibility to you, our customers, and to our neighbors, we have decided to discontinue sale of the Santosafe fluids as of March 31, 1971. We are approaching the Bureau of Mines for approval for alternate fluids that contain no PCBs but which will give you performance at least equal to the current Santosafe fluids.

Should you have any questions on this, please contact me or your local representative. Thanks for your understanding in this matter.

Very truly yours,

C. Larry Bradford
Product Manager
Hydraulics & Lubricants

/pep

Monsanto

ORGANIC CHEMICALS DIVISION

Monsanto Company
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

March 8, 1971

Dear Sir:

Over the past year we have written you several letters concerning polychlorinated biphenyls and the fact that we have used these PCBs as components in some of our Pydraul fluids. Recognizing the possibility that unrestricted use of PCBs might not be good for our environment and recognizing our responsibilities to our customers and our neighbors, we have reformulated all our Pydraul fluids. There are now no more PCBs in any of our Pydraul fluids.

What this means to you is that should you have a problem or potential problem with your neighbors or a governmental agency responsible for policing your effluents, you can assure them that absolutely no more PCBs are leaving your plant with any Pydraul fluids that might be escaping.

We appreciate your understanding over this past year. The reformulated products you are now using will give you equal or better performance than you previously had - and with no PCBs.

Very truly yours,

C. Larry Bradford
Product Manager
Hydraulics & Lubricants

/pep

P. S. - Would you please circulate this letter to all departments in your operation that are concerned with hydraulic fluids and/or maintaining a clean environment.