

SALESMAN'S CALL REPORT -- ORGANIC CHEMICALS DIVISION

CUSTOMER NAME American Cyanamid Company		DATE 7/27/61	
STREET ADDRESS		REQUIRED CALLS TO YEAR 2	
CITY, ZONE & STATE Willow Island, West Virginia		ASST. MGR. 3	
OFFICE ROUTING - CHECK BOX ☐ NEW ACCOUNT		COUNTY	INDUSTRY
ACCOUNT PROFILE CHANGES			
NAME, TITLE, ADDRESS, PHONE, ETC.		CHANGE REQUIRED CALLS TO	MAILING LIST
☒ MARKETING PSC ☐ FINE CHEMICALS ☐ INTERMEDIATES ☐ PLASTICIZERS ☐ PETROLEUM CHEM. ☒ INDUSTRIAL FLUIDS ☐ AV. & SPC. FLUIDS ☐ RESIN MATERIALS ☐ PAPER CHEMICALS ☐ RUBBER CHEMICALS ☐ ADVERTISING DEPT. ☐ FIRM ☒ New York Office		PRODUCT NAME Pydraul AC	SUPPLIER Monsanto Chemical Co.
		QUANTITY 4,000 lbs.	
☒ Dr. R. E. Kelley			4,000 lbs.
Medical Dept. - Dr.			

DICTATE ORDER OR ACTION FIRST -- THEN PERSONNEL CONTACTED AND SUBJECTS

Personnel Contacted:

Mr. B. B. Bowser

PYDRAUL AC

Subject company recently experienced a fire due to a rupture in the after cooler of one of their air compressors. As a result of the rupture, air forced water out which prevented the cooling. Following a heat build-up, the residue, a carbon-like deposit, burned causing damage by melting the Admiralty Brass tubes. The lubricant they are using is Estic 50 by Standard Oil. Subject company has four Ingersoll-Rand compressors, XVV. They are 3,750 CFM compressors, maximum RPM - 170, stroke is 24 inches and diameter of the cylinder is 25 inches. The temperature of the discharged air is 360°F which is then cooled to 100°F. The discharge pressure is 50 lbs. per square inch. If used, the requirements for Pydraul AC would be about one gallon per day. Samples and all pertinent literature have been sent to the attention of Mr. B. B. Bowser. In addition, subject company would like to have any pertinent comments that our medical department may have made concerning the toxicity, etc. of Pydraul AC. May I have your comments?

MONS 080364

APPROVED BY Cincinnati	DATE 7/31/61	SIGNATURE Gordon McKinney
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