

# EATON CORPORATION FIVE-YEAR CONSOLIDATED FINANCIAL SUMMARY

| For the year                                                                 | 1995     | 1994     | 1993     | 1992     | 1991     |
|------------------------------------------------------------------------------|----------|----------|----------|----------|----------|
| (Millions except for per share data)                                         |          |          |          |          |          |
| Net sales                                                                    | \$ 6,822 | \$ 6,052 | \$ 4,401 | \$ 4,101 | \$ 3,659 |
| Income before extraordinary item and cumulative effect of accounting changes | 399      | 333      | 180      | 140      | 74       |
| Extraordinary item                                                           |          |          | (7)      |          |          |
| Cumulative effect of accounting changes                                      |          |          |          |          |          |
| Postretirement benefits other than pensions                                  |          |          |          | (274)    |          |
| Income taxes                                                                 |          |          |          | 6        |          |
| Net income (loss)                                                            | 399      | 333      | 173      | (128)    | 74       |
| Per Common Share                                                             |          |          |          |          |          |
| Income before extraordinary item and cumulative effect of accounting changes | \$ 5.13  | \$ 4.40  | \$ 2.57  | \$ 2.03  | \$ 1.09  |
| Extraordinary item                                                           |          |          | (.10)    |          |          |
| Cumulative effect of accounting changes                                      |          |          |          |          |          |
| Postretirement benefits other than pensions                                  |          |          |          | (3.97)   |          |
| Income taxes                                                                 |          |          |          | .09      |          |
| Net income (loss)                                                            | 5.13     | 4.40     | 2.47     | (1.85)   | 1.09     |
| Cash dividends paid                                                          | 1.50     | 1.20     | 1.15     | 1.10     | 1.10     |
| At the year-end                                                              |          |          |          |          |          |
| Total assets                                                                 | \$ 5,053 | \$ 4,682 | \$ 3,268 | \$ 3,220 | \$ 3,184 |
| Long-term debt                                                               | 1,084    | 1,053    | 649      | 833      | 795      |
| Total debt                                                                   | 1,134    | 1,089    | 773      | 882      | 927      |
| Shareholders' equity                                                         | 1,975    | 1,680    | 1,105    | 948      | 1,153    |

Results for 1994 reflect the acquisition of DCBU on January 31, 1994.

Income in 1993 was reduced by a \$55 million acquisition integration charge related to the purchase of DCBU (\$34 million after income tax credits, or \$.49 per Common Share).

Income in 1993 was reduced by an extraordinary loss of \$11 million for the redemption of debentures (\$7 million after income tax credits, or \$.10 per Common Share).

Income in 1991 was reduced by a restructuring charge of \$39 million (\$25 million after income tax credits, or \$.38 per Common Share).