186.8

PLAINTIFF'S EXHIBIT
tabbies 04220.00

[redacted]

intra-company correspondence

to L. W. Saxby - Toledo 23

from F. C. Wilson - Granville 30

date November 22, 1972

subject KAYLO BREAKAGE
YOUR LETTER 11/16/72

cc: D. C. Glosser - Toledo 23
A. E. Marzano - Toledo 25
A. J. Pearson - Toledo 25
P. T. Saverstrom - Toledo 23
P. H. Scheuerle - Berlin
R. C. Amos - Granville 1
~~D. O. Richards - Granville 2H~~
R. F. Shannon - Granville 62

11/25

I believe your "lack of conviction" will be allayed by the attached T.R. 40676. We discussed this and other parts of the problem in great detail yesterday at the Team Meeting in Berlin.

The general conclusion is that the impact test does correlate, but that additional data is also required. Don and Per can fill you in with the details. The new asbestos free product is as good or better than the old product. The package is generally adequate for Zone 5 impact. However, greater than Zone 5 is commonly encountered. Don and Per made the decision to not overdesign the product or package for greater than Zone 5, and continue to claim against the carriers.

What was pointed up is that we do not have adequate in-house "packaging laboratory" capability. Much of this equipment is available in the corporation, as are packaging engineers, however there is no place to put it and use it. Al Marzano and I discussed the possibility of centralizing this facility at the Tech Center. We could provide the manpower for tests, maintain the equipment, and Al's people could utilize the data for package design. An additional benefit is that we would have a basis to correlate Q.C. test procedures to shipping performance -- something we don't now have. Your support of this concept would be appreciated.

I feel substantial progress is being made to correct some past problems and get converted to the new product.

F. C. Wilson

FCW/lm
Attach: T.R. 40676
R.C.Amos, D.O.Richards

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