-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		THERMINOL FR-1															00350A		1040-245-10
1836		.CASCADE FIBER EUGENE ORE		.275															00163031
1153		.CASWELL INDUSTRI ANN ARBOR MI				.165		.165											00227811
1932		.CELANESE PLAS GREER SC		1.20		1.20						1.20							00245690
1252		.CELLUCRAFT INC NEW HYDE PRK NY	2.70	1.80	2.70	2.40							2.40						00176184
1968		.CENAC TOWING CO HOUMA LA	.700	4.80	.700	1.20							1.20						00226033
1178		.CHAMPION PAPERS HAMILTON OH	2.00	1.80	2.00														10015308
1866		US PLYWOOD ANDERSON CALIF				.110				.110									10084946
1866		US PLYWOOD REDDING CA		.110															00240958
		PARENT CUST. TOT- U S PLYWOOD-CH	2.00	1.91	2.00	.110				.110									00047333
1866		.CHANSLOR WESTERN OIL FELLOWS C	1.00		1.00	8.40	2.40				6.00								00227838
1252		.CHEM FLEUR INC NEWARK N J	.500		.500														00216550
1836		.CHEMICAL PROCESSORS SEATTLE WA		3.00															00235814
1968		.CITIES SERVICE CO HOUSTON TX	10.0		10.0														00221996
1133		.CLAYTON CHEM CO SAUGET ILL	1.20		1.20	.600	.600												10017165
1968		.COASTAL CHEM CO ABBEVILLE LA	70.0	361	70.0	174	68.9	78.0			27.0								00187186
1153		.COCA COLA BOTTLING CO FLINT MI	.500	.600	.500														00224677
1252		.COEN COMPANY CEMINTICN NY		2.40															00185906
1252		COEN COMPANY KINGSTON NY	20.0	6.00	20.0														00235008
1252		COEN COMPANY RAVENA N Y		4.80															00180211
		PARENT CUST. TOT-COEN COMPANY RA	20.0	13.2	20.0														00180211
1252		.COLD SPRING CO YARDLEY PA				13.8				13.8									00255556
1252		.COLLINS & AIKMAN ASHAWAY RI				3.00								3.00					00262331
1134		.COLLIN RADIO CEDAR RA IA		.600															00114642
1252		.COLLOID CHEM CEDAR KNOLLS NJ				.820										.820			10017777
1252		.COLONIAL SAND KINGSTON NY				10.8								3.60	7.20				00262358
1866		.COLORADO OIL CO ROCK SPR WY		2.40		3.00						.60		1.20		1.20			00114685
1178		.COLORPAC INC FRANKLYN OH	1.20		1.20	1.80		.60		1.20									10017963
1974		.COMUSTION ENGINE IN TULSA OK		3.00															00243183
1866		.COMMOD.PASTEURIZING STOCTON CA	1.00	1.80	1.00	1.20	1.20												00227544
1866		.CONTAINER CORP LOS ANGELES CA		1.80															00218863
1134		CTNR CORP OF AM SIOUX CITY IA	.600	.165	.600														10018595
1836		CONT CORP OF AM RENTON WA				.600								.600					10018625
		PARENT CUST. TOT-CONTAINER CORP	.600	1.97	.600	.600								.600					10018617
1974		.CONTINENTAL CAN CO ROGERS ARK	1.50		1.50	1.20						1.20							00215066
1866		CONTINENTAL CAN LOS ANGELES CA				.600						.600							00252174
1138		CONTINENTAL CAN MT VERNON OH		.600															10018951

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