-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		AROCLOR 1254															00361A		1040-280-17
5726		CENTRAL SOLV HAYWARD-HAYWARD		31.9															10015049
		TOT P-T CENTRAL SOLV HA * POUNDS		31.9															10015049
5700		CENTRAL SOL CHICAGO-CHICAGOIL		234															10015138
		TOT P-T CENTRAL SOLVENT * POUNDS		234															10015138
5728		CENTRAL SOLVENTS PORTLAND OR		33.6															00113425
		TOT P-T CENTRAL SOLVENT * POUNDS		33.6															00113425
5728		CENTRAL SOLV KENT WASH		3.00															10015006
		TOT P-T CENTRAL SOLV KE * POUNDS		3.00															10015006
5726		CENT SOL SANTA FE SPR-CA		336															10015111
		TOT P-T CENTRAL SOLV SA * POUNDS		336															10015111
5609		DIXIE SOL LOUISVILLE-LOUSVLE K		41.4															10022576
		TOT P-T DIXIE SOLVENTS * POUNDS		41.4															10022576
5609		HOOSR SOL INDNAPLS-INDNAPLSIN		21.6															10038766
		TOT P-T HOOSIER SOL IND * POUNDS		21.6															10038766
5722		*MO SOLV KANSAS CTY-KNS CTYMO		15.0															10053544
5722		MO SOLV ST LOUIS-ST LOUIS MO *		116															10053552
		TOT P-T MO SOLV ST LOUI * POUNDS		116															10053552
5612		OHIO SOLV CLEVELAND-CLEVEOH		234															10058953
		TOT P-T OHIO SOLVENTS - * POUNDS		234															10058953
5725		SOUTHERN NEW ORLEANS-N ORLELA		25.2															10074150
		TOT P-T SOUTHERN SOLV C * POUNDS		25.2															10074150
5725		TEXAS SOL HOUSTON-HOUSTONTX		137															10079373
		TOT P-T TEXAS SOLVENTS * POUNDS		137															10079373

WATER_PCB-00042744