

MSG FROM: SUZUKIY --HKVAX TO: SULLIVLA--ISDCVM3
To: SULLIVLA--ISDCVM3

01/16/92 21:46:15

From: SUZUKIY --HKVAX A1::SUZUKIY
Subj: Transfer Price to New Zealand

From: NAME: Y Suzuki
FUNC: CHEM-
TEL: (852)-734-5480 <SUZUKIY AT A1 AT HKVAX>
To: SULLIVLA AT ISDCVM3

As you see the attachment,

The transfer price to New Zealand should be US\$ 1,300. Probably
Brian didn't communicate with CS before he went to vacation.

Regards,

Y Suzuki

act 1/17

From: NAME: Tom A Drummond
FUNC: DUPA-CF
TEL: <DRUMMOTA AT A1 AT SYVAX>
Date: 16-Jan-1992
Posted-date: 16-Jan-1992
Precedence: 1
Subject: TRANSFER PRICE TO NEW ZELAND
To: NAME: Y. Suzuki <SUZUKIY AT A1 AT JLCL01>

Reply to your message dated 10/1/92.

I agree with you that the transfer price should be US
\$1300/tonne based upon his proposed selling prices. The US
\$1400/tonne price applied for Q4 1991.

Regards

Tom Drummond

to: CDCIL1::ISDCVM3::SULLIVLA

N36656