

Charlotte, N. C. Feb. 15, 1978

Mr. R. K. Nielsen

Wayne

Mr. S. C. Sikucinski

BB

B. G. Witherspoon

RETURN ON INVESTMENT - 1977

Data Request 2-1-1
(Chicago, Ill. Plant)

Attached is subject report for the Chicago Plant.

BGW/kf
attach.

B. G. Witherspoon

CHICAGO, ILLINOIS
SUMMARY OF PLANT PROPERTY AND EQUIPMENT BY PRODUCT
INVESTMENT REPORT FOR YEAR ENDED DECEMBER 31, 1977

<u>Page Number</u>	<u>Product Name</u>	<u>Product Code Number</u>	<u>P. P. & E. Amounts</u>
1	Bulk Lead Carbonate	95345-82	-
2	Litharge Color Maker	95369-	272
3	Litharge Bulk	95369-80	-
4	Lead Stabilizers	-	<u>1,226</u>
			<u>1,498</u>

N14645.01

CHICAGO, ILLINOIS
SUMMARY OF MANUFACTURED PRODUCTS RECEIVED DURING 1977
FROM OTHER COMPANY LOCATIONS

<u>Location</u>	<u>Location No.</u>	<u>Product Name</u>	<u>Unit of Measure</u>	<u>Quantity</u>
Joliet, Illinois	265	Sulfuric Acid 93%	Lbs. as is	367,867

CHICAGO PLANT
SUMMARY OF QUANTITIES PRODUCED BY PRODUCTS
INVESTMENT REPORT FOR YEAR ENDED DECEMBER 31, 1977
LEAD STABILIZERS

<u>Product Number</u>	<u>Product Name</u>	<u>Quantity</u>
95345-01	CYASTAB® #15	320,475
95345-02	CYASTAB® #40	1,234,300
95345-05	CYASTAB® #611	51,650
95345-06	CYASTAB® #621	1,286,100
05345-09	CYASTAB® #15-24	468,600
95345-13	CYASTAB® #15 Dustless	40,845
95345-14	CYASTAB® #621 Dustless	42,400
05348-03	CYASTAB® #563	588,562
05348-04	CYASTAB® #583	101,500
95348-05	CYASTAB® #593	271,592
95348-06	CYASTAB® #670	105,200
95348-07	CYASTAB® #810	2,089,981
95348-08	CYASTAB® #830	2,800
95348-10	CYASTAB® #523	97,234
95348-11	CYASTAB® #593 Oil	13,850
95348-15	CYASTAB® #810 Oiled	11,158
95348-16	CYASTAB® #810 Dustless	382,885
95348-17	CYASTAB® #563 Dustless	327,450
95348-18	CYASTAB® #593 Dustless	4,850
95348-19	CYASTAB® #523 Dustless	54,100
95348-20	CYASTAB® #670 Dustless	6,350
95349-01	CYASTAB® #712	104,950
95349-02	CYASTAB® #712 Oil	179,350
95350-01	CYASTAB® #908	420,221

<u>Product Number</u>	<u>Product Name</u>	<u>Quantity</u>
95350-02	CYASTAB® #918	141,654
95350-03	CYASTAB® #948	178,100
95350-05	CYASTAB® #988	80,460
95350-09	CYASTAB® #908 Oil	33,850
95350-10	CYASTAB® #919	534,750
95350-11	CYASTAB® #908 Dustless	71,122
95350-12	CYASTAB® #988 Dustless	<u>65,400</u>
		<u>9,311,829</u>

CHICAGO, ILLINOIS
SUMMARY OF MANUFACTURED PRODUCTS RECEIVED DURING 1977
FROM OTHER COMPANY LOCATIONS

<u>Location</u>	<u>Location No.</u>	<u>Product Name</u>	<u>Unit of Measure</u>	<u>Quantity</u>
Joliet, Illinois	265	Sulfuric Acid 93%	Lbs. as is	367,867

PRODUCT P.P. & E. INVESTMENT REPORT (Investment Amount in Thousands of Dollars)

VISION		PRODUCT		PERIOD ENDING			
Organic Chemicals		Lead Stabilizers					
PLANT		PRODUCT CODE		UNIT	Actual		
Chicago, Illinois				Lb. as is	(1) 1977	(2)	(3)
QUANTITY	PRODUCTION				9,311,829		
	USED (INTRA PLANT)						
	SHIPMENTS				7,688,031		
INVESTMENT FOR QUANTITY PRODUCED					INVESTMENT AMOUNT		
RECT P.P. & E. EXCLUSIVE TO PRODUCT							
P. & E. SHARED WITH OTHER PRODUCTS					572		
APPLICABLE UTILITIES & SERVICES					113		
APPLICABLE GENERAL FACILITIES					205		
TOTAL					890		
INVESTMENT IN PRODUCTS MADE AT THIS PLANT AND USED TO MAKE THIS PRODUCT							
AGE NO.	PRODUCT NAME AND CODE		QUANTITY				
			Actual (1) 1977	(2)	(3)	(4)	
3	Litharge Bulk	95369-80	3514005				130
1	Bulk Lead Carbonate	95345-82	2767140				206
TOTAL					336		
TOTAL P.P. & E. INVESTMENT AT LOCATION					1,226		
ALLOCATED TO INTRA PLANT USE					-		
SHIPMENTS					1,226		
TRANSFER OF P.P. & E. INVESTMENT FROM OTHER CYANAMID LOCATIONS FOR USE IN MAKING THIS PRODUCT							
C'D FROM	PRODUCT NAME AND CODE		UNIT	QUANTITY			
				Actual (1) 1977	(2)	(3)	(4)
265	Sulfuric Acid	93348-01	Lbs. as is	367867			
TOTAL TRANSFER P.P. & E. INVESTMENT							
ALLOCATED TO INTRA PLANT USE							
SHIPMENTS							
TOTAL P.P. & E. INVESTMENT IN SHIPMENTS							
SHIPMENTS (QUANTITY BY PLANT AND/OR SALES DEPARTMENT)							
				1977			
	Cust-Polymers	014		100%	7,690,471		
	Plant-Warners	496		-	2,000		
	Plant-Bound Brook	463		-	(4,440)		
					7,688,031		

CHICAGO PLANT
SUMMARY OF QUANTITIES PRODUCED BY PRODUCTS
INVESTMENT REPORT FOR YEAR ENDED DECEMBER 31, 1977
LEAD STABILIZERS

<u>Product Number</u>	<u>Product Name</u>	<u>Quantity</u>
95345-01	CYASTAB® #15	320,475
95345-02	CYASTAB® #40	1,234,300
95345-05	CYASTAB® #611	51,650
95345-06	CYASTAB® #621	1,286,100
05345-09	CYASTAB® #15-24	468,600
95345-13	CYASTAB® #15 Dustless	40,845
95345-14	CYASTAB® #621 Dustless	42,400
05348-03	CYASTAB® #563	588,562
05348-04	CYASTAB® #583	101,500
95348-05	CYASTAB® #593	271,592
95348-06	CYASTAB® #670	105,200
95348-07	CYASTAB® #810	2,089,981
95348-08	CYASTAB® #830	2,800
95348-10	CYASTAB® #523	97,234
95348-11	CYASTAB® #593 Oil	13,850
95348-15	CYASTAB® #810 Oiled	11,158
95348-16	CYASTAB® #810 Dustless	382,885
95348-17	CYASTAB® #563 Dustless	327,450
95348-18	CYASTAB® #593 Dustless	4,850
95348-19	CYASTAB® #523 Dustless	54,100
95348-20	CYASTAB® #670 Dustless	6,350
95349-01	CYASTAB® #712	104,950
95349-02	CYASTAB® #712 Oil	179,350
95350-01	CYASTAB® #908	420,221

<u>Product Number</u>	<u>Product Name</u>	<u>Quantity</u>
95350-02	CYASTAB® #918	141,654
95350-03	CYASTAB® #948	178,100
95350-05	CYASTAB® #988	80,460
95350-09	CYASTAB® #908 Oil	33,850
95350-10	CYASTAB® #919	534,750
95350-11	CYASTAB® #908 Dustless	71,122
95350-12	CYASTAB® #988 Dustless	<u>65,400</u>
		<u>9,311,829</u>

PRODUCT P.P. & E. INVESTMENT REPORT (Investment Amount in Thousands of Dollars)

DIVISION <i>Organic Chemicals</i>	PRODUCT <i>Bulk Lead Carbonate</i>	PERIOD ENDING			
PLANT <i>Chicago, Illinois</i>	PRODUCT CODE <i>95345-82</i>	UNIT <i>lb/1000</i>	(1) <i>Actual 1977</i>	(2)	(3)
QUANTITY		PRODUCTION	<i>2767140</i>		
		USED			
		(INTRA PLANT)	<i>2767140</i>		
		SHIPMENTS			

A. INVESTMENT FOR QUANTITY PRODUCED	INVESTMENT AMOUNT			
DIRECT P.P. & E. EXCLUSIVE TO PRODUCT				
P.P. & E. SHARED WITH OTHER PRODUCTS	<i>74</i>			
APPLICABLE UTILITIES & SERVICES	<i>15</i>			
APPLICABLE GENERAL FACILITIES	<i>27</i>			
TOTAL	<i>116</i>			

B. INVESTMENT IN PRODUCTS MADE AT THIS PLANT AND USED TO MAKE THIS PRODUCT									
PAGE NO.	PRODUCT NAME AND CODE	Actual (1) 1977	(2)	(3)	(4)				
<i>3</i>	<i>Litharge Bulk 95369-80</i>	<i>2434308</i>				<i>90</i>			
TOTAL						<i>90</i>			
TOTAL P.P. & E. INVESTMENT AT LOCATION						<i>206</i>			
ALLOCATED TO INTRA PLANT USE						<i>206</i>			
SHIPMENTS						<i>—</i>			

C. TRANSFER OF P.P. & E. INVESTMENT FROM OTHER CYANAMID LOCATIONS FOR USE IN MAKING THIS PRODUCT									
REC'D FROM	PRODUCT NAME AND CODE	UNIT	QUANTITY						
			(1)	(2)	(3)	(4)			
TOTAL TRANSFER P.P. & E. INVESTMENT									
ALLOCATED TO INTRA PLANT USE									
SHIPMENTS									
TOTAL P.P. & E. INVESTMENT IN SHIPMENTS									
SHIPMENTS (QUANTITY BY PLANT AND/OR SALES DEPARTMENT)									

CHICAGO, ILLINOIS
SUMMARY OF MANUFACTURED PRODUCTS RECEIVED DURING ~~1976~~ 1977
FROM OTHER COMPANY LOCATIONS

<u>Location</u>	<u>Location No.</u>	<u>Product Name</u>	<u>Unit of Measure</u>	<u>Quantity</u>
Joliet, Illinois	265	Sulfuric Acid 93%	Lbs. as is	330,860 367,867

CHICAGO PLANT
SUMMARY OF QUANTITIES PRODUCED BY PRODUCTS ¹⁹⁷⁷
INVESTMENT REPORT FOR YEAR ENDED DECEMBER 31, ~~1976~~
LEAD STABILIZERS

Product Number	Product Name	Quantity
95345-01	CYASTAB® #15	320,475 690,852
95345-02	CYASTAB® #40	1,234,300 1,034,550
95345-05	CYASTAB® #611	51,650 30,750
95345-06	CYASTAB® #621	1,286,100 1,429,400
05345-09	CYASTAB® #15-24	416,600 539,040
95345-13	CYASTAB® #15 Dustless	40,845 129,230
95345-14	CYASTAB® #621 Dustless	42,400 5,700
95348-01	CYASTAB® #304	24,350
05348-03	CYASTAB® #563	588,562 637,900
05348-04	CYASTAB® #583	101,500 142,500
95348-05	CYASTAB® #593	271,592 249,150
95348-06	CYASTAB® #670	105,200 32,850
95348-07	CYASTAB® #810	2,089,981 1,894,874
95348-08	CYASTAB® #830	2800 100
95348-10	CYASTAB® #523	97,234 371,400
95348-11	CYASTAB® #593 Oil	13,850 29,250
95348-15	CYASTAB® #810 Oiled	11,158 19,190
95348-16	CYASTAB® #810 Dustless	302,885 188,749
95348-17	CYASTAB® #563 Dustless	327,450 45,550
95348-18	593 Dustless	4,850
95348-19	CYASTAB® #523 Dustless	51,950 54,100
95348-20	CYASTAB® #670 Dustless	6350 100
95349-01	CYASTAB® #712	104,950 92,200
95349-02	CYASTAB® #712 Oil	179,350 217,050
95349-03	CYASTAB® #770	28,800
95350-01	CYASTAB® #908	110,221 770,630

Product
Number
95350-02
95350-03
95350-05
95350-09
95350-10
95350-11
95350-12

Product Name
CYASTAB® #918
CYASTAB® #948
CYASTAB® #988
CYASTAB® #908 Oil
CYASTAB® #919
CYASTAB® #908 Dustless
CYASTAB® #988 Dustless

Quantity
~~141,654~~
~~91,281~~
~~178,100~~
~~134,550~~
~~80,460~~
~~82,900~~
~~33,850~~
~~118,800~~
~~534,750~~
~~681,300~~
~~71,122~~
~~37,835~~
~~65,400~~
~~46,700~~
931,829
6,947,301

Chicago, Illinois

Summary of Plant Property and Equipment By Product
Investment Report for Year Ended December 31, 1977

Page Number	Product Name	Product Code Number	P.P. & E. Amount
1	1 Bull Lead Carbonate	95345-82	—
2	2 Litharge Color maker	95369-	272
3	3 Litharge Bull	95369-80	
4	4 Lead Stabilizers	—	1226
			1498
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Chicago Sales Recap - 1977

DC QW 200
 QW 200
 QW 200
 QW 200

Sales Rep	Product Number	Customer	Q1	Q2	Q3	Q4	Total	Cont Sales	Total
1	432	95345-01	294150	441500				14691	3381650
2	416	95345-02	1219800					519917	1219800
3	451	95345-05	34000	9000				19844	44000
4	365	95345-06	129550	33000	13000			45915	120150
5	390	95345-09	432000					170008	432000
6	442	95345-13	24200					10294	24200
7	420	95345-14	40000		2000			17040	42000
8	447	95348-03	478221		10000			259359	580221
9	416	95348-04	71800					29009	71800
10	452	95348-05	213010		16000			117091	229010
11	468	95348-06	94000					44152	94000
12	492	95348-07	981100	2000	12000	88000		58973	1197100
13	469	95348-08	14500					2111	4500
14	524	95348-10	90800					47159	90800
15	423	95348-11	5500					2327	5500
16	576	95348-16	87000					45142	87000
17	488	95348-17	307150					15084	207150
18	428	95348-18	2000					850	2000
19	545	95348-19	50600					2700	50600
20	825	95349-01	95000					15138	190350
21	794	95349-02	16350					207444	335350
22	619	95350-01	1800					74652	170050
23	619	95350-01	279450					49747	77570
24	439	95350-03	170050					33071	50500
25	655	95350-05	75510					274659	555900
26	570	95350-09	50500					5260	5000
27	193	95350-10	55900					45476	64650
28	652	95350-11	5000						
29	710	95350-12	24050						
30									
31									
32									
33									
34	318	95369-01	705971	87500	461000	88000			7468031
35	338	95369-03	689600						4595400
36			893400						884400
37			1571800						5178800
38									
39									
40									

Sales #

097		USE & OCCUPANCY			
DEST	PRODUCT	CLS	QUANTITY	AMOUNT	
141	9534501	01	44,500.00-	13,563.60-	
			44,500.00-*	13,563.60-*	
141	9534505	01	8,000.00-	2,014.40-	
			8,000.00-*	2,014.40-*	
141	9534506	01	33,000.00-	7,421.70-	
617	9534506	01	132,000.00-	29,686.80-	
			165,000.00-*	37,108.50-*	
617	9534514	01	2,000.00-	452.60-	
			2,000.00-*	452.60-*	
617	9534303	01	102,000.00-	29,875.80-	
			102,000.00-*	29,875.80-*	
617	9534805	01	16,000.00-	3,998.40-	
			16,000.00-*	3,998.40-*	
141	9534807	01	2,000.00-	611.60-	
617	9534807	01	126,000.00-	38,530.80-	
719	9534307	01	33,000.00-	26,910.40-	
			216,000.00-*	66,052.80-*	
496	9534819	01	2,000.00-	717.40-	
			2,000.00-*	717.40-*	
617	9534902	01	27,000.00-	16,429.50-	
			27,000.00-*	16,429.50-*	
599	9534903	01	1,800.00	1,093.50	
617	9534903	01	.00	.00	
			1,800.00 *	1,093.50 *	
	9535001	01	.00	.00	
617	9535001	01	56,000.00-	22,596.00-	
			56,000.00-*	22,596.00-*	
463	9535005	01	4,440.00	1,971.80	
			4,440.00 *	1,971.80 *	
	9535011	01	50.00-	20.24-	
			50.00-*	20.24-*	
463	9536901	01	1,000.00	301.50	
	9536901	01	18,000.00-	5,427.00-	
779	9536901	01	3,889,000.00-	1,172,533.00-	
			3,906,000.00-*	1,177,658.50-*	
			4,538,310.00-*	1,367,422.44-*	

1 _____
2 _____
3 _____
4 097 USE & OCCUPANCY
5 DEST PRODUCT CLS QUANTITY AMOUNT
6 779 0178601 61 210,000.00- 65,900.00-
7 210,000.00-* 65,900.00-*
8 210,000.00-** 65,900.00-**
9 4,748,310.00-*** 1,433,322.44-***
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C97		USE & OCCUPANCY			
	SCU	PRODUCT	CLS	QUANTITY	AMOUNT
1	1	9534501	01	294,150.00-	89,656.92-
2	2	9534501	01	320,475.00	97,680.86
3	3	9534501	01	.00	.00
4	4	9534501	01	4,000.00-	1,219.20-
5	5	9534501	01	365.00-	3,890.53
6	8	9534501	01	500.00	.00
7	9	9534501	01	44,500.00-	13,563.60-
8				22,040.00-*	2,878.33-*
9					
10	1	9534502	01	1,249,800.00-	381,938.88-
11	2	9534502	01	1,234,300.00	377,202.26
12	5	9534502	01	.00	991.74
13				15,500.00-*	3,744.88-*
14					
15	1	9534505	01	36,000.00-	9,064.80-
16	2	9534505	01	51,650.00	13,005.50
17	5	9534505	01	.00	44.55
18	9	9534505	01	8,000.00-	2,014.40-
19				7,650.00 *	1,970.85 *
20					
21	1	9534506	01	1,095,150.00-	246,299.24-
22	2	9534506	01	1,285,100.00	289,244.08
23	5	9534506	01	.00	58.75
24	9	9534506	01	165,000.00-	37,108.50-
25				25,950.00 *	5,895.09 *
26					
27	1	9534509	01	432,000.00-	133,488.00-
28	2	9534509	01	468,600.00	144,797.37
29	5	9534509	01	10.00-	3.05-
30				36,590.00 *	11,306.32 *
31					
32	1	9534513	01	24,200.00-	7,424.56-
33	2	9534513	01	40,345.00	12,531.22
34	4	9534513	01	8,145.00-	2,498.89-
35	5	9534513	01	.00	504.09
36				8,500.00 *	3,111.86 *
37					
38	1	9534514	01	40,000.00-	9,052.00-
39	2	9534514	01	42,400.00	9,595.12
40	5	9534514	01	100.00-	45.08
41	9	9534514	01	2,000.00-	452.60-
42				300.00 *	135.60 *
43					
44	5	9534801	01	.00	8.01
45				.00 *	8.01 *
46					
47	1	9534803	01	478,221.00-	140,070.93-
48	2	9534803	01	588,562.00	172,389.93
49	5	9534803	01	150.00-	1,017.97
50	9	9534803	01	102,000.00-	29,875.80-
51				8,191.00 *	3,461.17 *

097		USE & OCCUPANCY			
	SOU	PRODUCT	CLS	QUANTITY	AMOUNT
1	1	9534804	01	71,800.00-	22,545.20-
2	2	9534804	01	101,500.00	31,871.16
3	4	9534804	01	4,000.00-	1,256.00-
4	5	9534804	01	100.00-	49.62
5				25,600.00 *	8,119.58 *
6	1	9534805	01	243,050.00-	60,738.20-
7	2	9534805	01	271,592.00	67,870.93
8	5	9534805	01	183.00-	43.10-
9	6	9534805	01	50.00-	12.50-
10	9	9534805	01	16,000.00-	3,998.40-
11				12,309.00 *	3,078.73 *
12	1	9534806	01	94,300.00-	30,109.99-
13	2	9534806	01	105,200.00	33,590.36
14	5	9534806	01	.00	27.30
15				10,900.00 *	3,507.67 *
16	1	9534807	01	981,100.00-	299,922.27-
17	2	9534807	01	2,089,981.00	639,116.20
18	4	9534807	01	855,083.00-	261,398.88-
19	5	9534807	01	29,148.00-	6,855.71-
20	9	9534807	01	216,000.00-	66,052.80-
21				8,650.00 *	4,836.54 *
22	1	9534808	01	4,500.00-	1,306.36-
23	2	9534808	01	2,300.00	812.83
24	5	9534808	01	.00	138.83
25				1,700.00 *	354.70 *
26	1	9534810	01	90,800.00-	32,524.56-
27	2	9534810	01	97,324.00	34,861.50
28	3	9534810	01	.00	.00
29	4	9534810	01	424.00-	151.88-
30	5	9534810	01	.00	119.24
31				6,100.00 *	2,304.30 *
32	1	9534811	01	5,500.00-	1,394.25-
33	2	9534811	01	13,850.00	3,510.94
34	5	9534811	01	.00	63.97
35				8,350.00 *	2,180.66 *
36	4	9534813	01	50.00-	19.29-
37				50.00 *	19.29 *
38	2	9534815	01	11,158.00	3,471.27
39	4	9534815	01	11,158.00-	3,469.98-
40	5	9534815	01	.00	1.26-
41				.00 *	.03 *
42	1	9534816	01	87,600.00-	26,910.72-

097		USE & OCCUPANCY			
	SCU	PRODUCT	CLS	QUANTITY	AMOUNT
2	2	9534816	01	382,885.00	117,698.92
4	4	9534816	01	295,735.00-	90,873.25-
5	5	9534816	01	.00	299.37
7				500.00-*	214.32 *
8	1	9534817	01	307,550.00-	90,419.70-
9	2	9534817	01	327,450.00	96,270.39
9	5	9534817	01	.00	.78
				19,900.00 *	5,851.47 *
10	1	9534818	01	2,003.00-	507.00-
11	2	9534818	01	4,350.00	1,528.76
11	5	9534818	01	.00	123.44-
12	8	9534818	01	50.00-	15.76-
				2,800.00 *	832.56 *
13	1	9534819	01	50,100.00-	18,010.97-
14	2	9534819	01	54,100.00	19,405.81
15	5	9534819	01	200.00-	30.02-
15	9	9534819	01	2,000.00-	717.40-
				1,800.00 *	647.42 *
16	2	9534820	01	5,350.00	2,036.48
17				5,350.00 *	2,036.48 *
18	1	9534901	01	95,900.00-	53,777.14-
19	2	9534901	01	104,950.00	64,324.02
19	5	9534901	01	.00	7.43
				9,050.00 *	5,554.31 *
20	1	9534902	01	163,350.00-	99,398.48-
21	2	9534902	01	179,350.00	109,134.58
21	5	9534902	01	.00	1,829.64
22	9	9534902	01	27,000.00-	16,429.50-
				11,000.00-*	4,864.76-*
23	1	9534903	01	1,800.00-	1,093.50-
24	5	9534903	01	.00	253.87
25	9	9534903	01	1,800.00	1,093.50
				.00 *	253.87 *
26	1	9535001	01	279,450.00-	112,736.02-
27	2	9535001	01	420,221.00	169,559.29
27	3	9535001	01	.00	.00
27	4	9535001	01	77,071.00-	31,105.85-
28	5	9535001	01	2,200.00	1,914.59
28	8	9535001	01	100.00-	40.36-
29	9	9535001	01	56,000.00-	22,596.00-
				9,800.00 *	4,945.65 *
30	2	9535002	01	141,654.00	45,428.54

097	USE & OCCUPANCY			
SEC	PRODUCT	CLS	QUANTITY	AMOUNT
4	9535002	01	125,354.00-	40,138.50-
5	9535002	01	.00	85.11
			16,300.00 *	5,325.15 *
1	9535003	01	170,050.00-	50,351.81-
2	9535003	01	178,100.00	52,735.74
5	9535003	01	.00	5.22
			8,050.00 *	2,339.15 *
1	9535005	01	75,950.00-	33,729.40-
2	9535005	01	80,460.00	35,732.37
5	9535005	01	4,100.00-	1,522.62-
9	9535005	01	4,440.00	1,971.80
			4,850.00 *	2,452.15 *
1	9535009	01	55,500.00-	23,605.70-
2	9535009	01	33,850.00	14,142.57
5	9535009	01	.00	1,795.45
			22,650.00-*	7,667.68-*
1	9535010	01	555,900.00-	175,553.22-
2	9535010	01	534,750.00	168,874.25
4	9535010	01	100.00-	31.58-
5	9535010	01	.00	4,126.48
			21,250.00-*	2,534.07-*
1	9535011	01	5,000.00-	2,023.50-
2	9535011	01	71,122.00	28,783.13
4	9535011	01	62,422.00-	25,262.18-
5	9535011	01	2,450.00-	991.51-
8	9535011	01	50.00-	20.24-
9	9535011	01	50.00-	20.24-
			1,150.00 *	465.46 *
1	9535012	01	64,050.00-	28,469.44-
2	9535012	01	65,400.00	29,089.92
5	9535012	01	.00	105.91
			1,350.00 *	706.39 *
1	9536901	01	689,400.00-	207,854.11-
2	9536901	01	4,611,400.00	1,390,337.13
5	9536901	01	1,000.00-	4,425.30
9	9536901	01	3,906,000.00-	1,177,658.50-
			15,000.00 *	9,249.82 *
1	9536903	01	883,400.00-	264,048.26-
2	9536903	01	902,600.00	269,787.14
5	9536903	01	.00	1,272.96
			19,200.00 *	7,011.84 *
5	9999999	01	.00	.00
			.00 *	.00 *
			180,000.00 **	75,838.74 **

1					
2					
3	097	USE & OCCUPANCY			
4	SCU	PRODUCT	CLS	QUANTITY	AMOUNT
5	2	9534582	21	2,767,140.00	807,728.18
6	4	9534582	21	2,767,140.00-	807,451.45-
7	5	9534582	21	.00	82.86-
8				.00 *	193.87 *
9	2	9536980	21	11,586,907.00	3,341,663.97
10	4	9536980	21	11,788,135.00-	3,392,517.83-
11	5	9536980	21	323,706.00	113,276.64
12				119,483.00 *	56,422.73 *
13	5	9999999	21	.00	.00
14				.00 *	.00 *
15				119,483.00 **	56,616.60 **
16	3	9334801	23	46,000.00	786.60
17	4	9334801	23	370,867.00-	6,341.82-
18	5	9334801	23	.00	149.50
19	6	9334801	23	321,867.00	5,503.93
20				3,000.00-*	97.21 *
21	5	9999999	23	.00	.00
22				.00 *	.00 *
23				3,000.00-**	97.21 **
24	9	0178501	61	210,000.00-	65,900.00-
25				210,000.00-*	65,900.00-*
26				210,000.00-**	65,900.00-**
27				86,483.00 ***	66,652.55 ***
28					
29					
30					
31					
32					

Return on Investment - 1977

Chicago

	1	2	3	4	5	6
			Bulk Lead Carbonate	Lead Stabilizers	Litharge Bulk	Litharge
1 Production						
2 % Production						
3						
4						
5 % D/L			11.5	88.5	82.0	14.0
6						
7 Shared P.P.+E. Direct			74415	572676	203718	33163
8						
9 Utilities & Services			141676	112941	77857	12674
10						
11 General Facilities			26604	204731	141133	22975
12						
13 Total			115695	890348	422708	168812
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Return on Investment - 1977

Direct Labor Hours

Schedule C

						Schedule C	
						1	2
						3	4
						5	6
						Total	%
						Hours	Total
							% Dept.
1	Product	Production	N/L				
2	Litharge Bulk	11586907				10554	5.7
3	Litharge Packaged	5514000				1720	5.8
4						12274	100
5							
6	Bulk Lead Carbonate	2167140				1792	6.7
7	Lead Stabilizers	9311829				15333	51.8
8						17325	88.5
9							100
10							
11							
12						29599	100.0
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Return on Investment - 1977

Index	Balance 12/31/17	Debit 1/1/18	Credit 1/1/18	Debit 1/1/18	Credit 1/1/18	Balance 1/1/18
1	1/1/18					1/1/18
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*Delete OC3007 for Rol for 1977 - 2/18/12