NAPA BOARD
MINUTES 5/17/55

Mr. Stacey reported on the proposal made by American Brakeblok that instead of the present policy of a [redacted] limitation on all returns they would accept returns of stock on the basis of the surplus stock report of October 1954, crediting warehouses at the rate of [redacted] worth of material returned or scrapped following which Brakeblok would adopt the Standard NAPA Stock Regulation and Obsolescence Prevention Plan. This proposal was not acceptable to the Board. The Board then proposed a plan whereby all thick blocks and heavy duty lining be classified, that the warehousing discount be increased to [redacted] and that the Standard NAPA Stock Regulation and Obsolescence Prevention Plan apply to this material beginning with the 1956 NAPA Classifications. American Brakeblok's present [redacted] limitation would continue to apply on the return of the other material for two years. It was felt that this plan would give warehouses an opportunity to work off surplus stocks. The Standard NAPA Stock Regulation and Obsolescence Prevention Plan then would become effective for American Brakeblok's entire line.

[redacted]

PLAINTIFF'S EXHIBIT 97
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